

Informe de Gestión Comercial

Noviembre - 2019



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Corporación Dominicana de Empresas Eléctricas Estatales

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**Dirección de Gestión de Energía
Gerencia de Control de Gestión**



Resumen de Gestión Comercial



EDENorte



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Total Ede's

ÍTEM		MEDIDA	ene-19	feb-19	mar-19	abr-19	may-19	jun-19	jul-19	ago-19	sep-19	oct-19	nov-19	2019
Compras	Compras de Energía	GWh	1,185.3	1,098.3	1,190.5	1,180.0	1,282.4	1,292.9	1,368.4	1,389.1	1,342.0	1,351.4	1,238.0	13,918.5
	Factura de Compra de Energía	MMUS\$	156.4	154.8	169.4	163.8	176.1	178.5	171.9	174.8	161.2	159.0	144.7	1,810.6
	Precio monómico de compra	cUS\$/kWh	13.2	14.1	14.2	13.9	13.7	13.8	12.6	12.6	12.0	11.8	11.7	13.0
	Tarifa Media de Venta	cUS\$/kwh	15.7	15.5	15.5	15.7	15.7	15.8	15.7	15.6	15.4	15.1	14.9	15.5
	Margen Compra Venta	%	15.9%	9.2%	8.0%	11.6%	12.3%	12.6%	19.9%	19.2%	22.0%	22.1%	21.6%	16.0%
	Abastecimiento	%	87.3%	85.8%	87.1%	87.2%	86.7%	86.3%	87.4%	87.4%	88.1%	89.6%	88.0%	87.3%
Facturación	Energía Facturada	GWh	865.3	866.1	859.0	858.4	884.4	938.9	971.8	998.1	1,010.2	950.3	961.3	10,163.8
	Facturación de Energía	MMRD\$	6,842.8	6,786.4	6,715.6	6,810.6	6,998.8	7,527.4	7,763.9	7,954.5	8,039.3	7,568.6	7,573.9	80,581.9
	Facturación de Energía	MMUS\$	135.8	134.4	132.9	134.7	138.4	148.4	152.5	155.4	155.6	143.5	143.3	1,574.9
	Pérdidas de Energía	GWh	320.1	232.2	331.5	321.6	398.0	354.0	396.6	391.0	331.8	401.1	276.7	3,754.7
	Pérdidas de Energía	%	27.0%	21.1%	27.8%	27.3%	31.0%	27.4%	29.0%	28.1%	24.7%	29.7%	22.4%	27.0%
Cobranza	Energía Cobrada	GWh	781.0	773.5	848.2	830.4	897.7	875.6	968.7	968.9	949.2	978.4	888.3	9,760.1
	Meta de Cobros de Energía	MMRD\$	6,340.3	6,350.3	6,534.9	6,095.6	6,860.6	7,036.4	7,557.6	7,453.1	7,533.3	7,837.7	7,320.0	76,919.8
	Cobros de Energía	MMRD\$	6,132.5	6,086.8	6,642.7	6,552.5	7,098.3	7,055.4	7,691.7	7,696.2	7,592.4	7,777.1	7,060.4	77,385.9
	Cobros de Energía	MMUS\$	121.7	120.6	131.4	129.6	140.4	139.1	151.0	150.4	147.0	147.4	133.5	1,512.1
	Índice de Cobranzas	%	89.6%	89.7%	98.9%	96.2%	101.4%	93.7%	99.1%	96.8%	94.4%	102.8%	93.2%	96.0%
	Pérdidas de Cobros	%	34.1%	29.6%	28.8%	29.6%	30.0%	32.3%	29.2%	30.3%	29.3%	27.6%	28.2%	29.9%
	CRI	%	65.4%	70.7%	71.4%	70.0%	69.9%	68.1%	70.4%	69.5%	71.1%	72.3%	72.4%	70.1%
	ERI	%	65.9%	70.4%	71.2%	70.4%	70.0%	67.7%	70.8%	69.7%	70.7%	72.4%	71.8%	70.1%
Clientes	Contratos Activos	#	2,555,883	2,567,274	2,581,909	2,593,014	2,606,078	2,617,596	2,630,400	2,644,430	2,657,228	2,669,082	2,679,793	2,679,793
	Contratos Facturados	#	2,467,896	2,468,546	2,492,195	2,498,030	2,508,672	2,515,021	2,538,242	2,545,814	2,556,489	2,569,482	2,583,776	2,583,776
	Contratos Cobrados	#	2,078,089	2,009,483	2,149,344	2,091,762	2,177,306	2,078,351	2,189,063	2,328,016	2,113,446	2,237,273	2,118,656	2,118,656
	Contratos 24 HRs.	#	1,670,521	1,673,221	1,709,662	1,722,532	1,740,710	1,747,469	1,764,846	1,823,791	1,831,368	1,850,418	1,876,702	1,876,702
	Contratos Al Día	#	2,164,555	2,168,849	2,196,395	2,195,124	2,214,800	2,224,606	2,231,588	2,228,813	2,227,930	2,251,092	2,256,786	2,256,786
	Contratos Telemedidos	#	792,843	804,520	833,506	845,926	860,530	873,129	887,511	888,937	894,688	1,005,623	1,015,585	1,015,585
	Contratos Facturados	%	96.6%	96.2%	96.5%	96.3%	96.3%	96.1%	96.5%	96.3%	96.2%	96.3%	96.4%	96.4%
	Contratos al Día / Facturados	%	87.7%	87.9%	88.1%	87.9%	88.3%	88.5%	87.9%	87.5%	87.1%	87.6%	87.3%	87.3%
	Contratos Telemedidos	%	32.1%	32.6%	33.4%	33.9%	34.3%	34.7%	35.0%	34.9%	35.0%	39.1%	39.3%	39.3%
	Facturas Emitidas	#	2,397,196	2,385,726	2,413,104	2,403,317	2,431,857	2,424,321	2,463,786	2,452,396	2,463,239	2,481,380	2,487,527	2,436,714
	Facturas Cobradas	#	2,374,755	2,219,492	2,478,155	2,332,460	2,531,807	2,283,962	2,517,018	2,405,746	2,317,587	2,582,424	2,322,060	2,396,861
	Índice de Facturas Cobradas	%	99.1%	93.0%	102.7%	97.1%	104.1%	94.2%	102.2%	98.1%	94.1%	104.1%	93.3%	98.4%
Deuda	Deuda Total	MMRD\$	18,265.4	18,482.4	18,574.3	18,102.3	18,414.2	18,015.3	18,235.0	18,424.8	18,611.7	18,781.2	18,823.0	18,823.0
	Deuda Bonoluz	MMRD\$	1,392.5	1,401.5	1,383.0	1,378.2	1,377.0	1,382.3	1,366.0	1,379.4	1,391.1	1,394.3	1,392.8	1,392.8
	Deuda Aytos	MMRD\$	8,528.9	8,619.2	8,695.3	8,741.3	8,814.1	8,848.9	8,926.0	8,977.2	9,038.7	9,078.3	9,135.1	9,135.1
Otros	Margen Energía no Cobrada	GWh	404.3	324.8	342.3	349.6	384.7	417.3	399.7	420.2	392.8	373.0	349.7	4,158.4
	Margen Energía no Cobrada	MMUS\$	(34.7)	(34.2)	(38.0)	(34.1)	(35.7)	(39.5)	(20.9)	(24.4)	(14.3)	(11.6)	(11.2)	(298.5)
	Margen Energía No Facturada	MMUS\$	(20.6)	(20.4)	(36.6)	(29.0)	(37.7)	(30.2)	(19.5)	(19.4)	(5.6)	(15.5)	(1.4)	(235.8)
	FETE	MMUS\$	39.6	34.6	37.2	40.8	42.9	48.1	43.3	34.0	38.5	27.7	35.8	422.4
	Margen de Energía con FETE	MMUS\$	4.9	0.4	(0.8)	6.7	7.2	8.6	22.4	9.6	24.3	16.1	24.6	124.0
	Balance Comercial	MMUS\$	(62.5)	(51.7)	(41.6)	(43.0)	(29.3)	(33.3)	(37.8)	(28.2)	(26.8)	(14.5)	9.2	(359.6)
	Balance Corriente	MMUS\$	(108.6)	(113.8)	(99.0)	(87.6)	(75.3)	(67.8)	(80.9)	(73.0)	(67.0)	(63.0)	(26.9)	(862.8)
	Balance Global	MMUS\$	(121.2)	(123.0)	(122.3)	(112.6)	(99.8)	(88.3)	(96.1)	(93.9)	(88.6)	(93.7)	(49.6)	(1,089.0)
Tasa de Cambio	RD\$/US\$	50.4	50.5	50.5	50.6	50.6	50.7	50.9	51.2	51.7	52.7	52.9	51.2	

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ÍTEM		MEDIDA	ene-19	feb-19	mar-19	abr-19	may-19	jun-19	jul-19	ago-19	sep-19	oct-19	nov-19	2019
Compras	Compras de Energía	GWh	336.5	307.8	352.7	352.3	379.7	380.1	408.7	412.4	389.5	394.4	361.9	4,076.0
	Factura de Compra de Energía	MMUS\$	46.0	44.8	50.7	49.7	52.4	53.2	52.8	53.9	49.0	48.8	45.2	546.4
	Precio monómico de compra	cUS\$/kWh	13.7	14.5	14.4	14.1	13.8	14.0	12.9	13.1	12.6	12.4	12.5	13.4
	Tarifa Media de Venta	cUS\$/kwh	15.3	15.2	15.2	15.6	15.3	15.3	15.3	15.3	15.3	14.6	14.5	15.2
	Margen Compra Venta	%	10.6%	4.3%	5.4%	9.4%	9.7%	8.6%	15.9%	14.4%	17.6%	15.2%	13.7%	11.5%
	Abastecimiento	%	90.0%	90.0%	91.2%	90.7%	91.9%	91.7%	92.4%	91.3%	90.5%	91.5%	89.7%	91.0%
Facturación	Energía Facturada	GWh	269.3	263.5	252.3	272.9	283.0	302.0	308.8	325.6	327.3	309.7	320.7	3,235.0
	Factura de Energía	MMRD\$	2,076.5	2,021.8	1,936.9	2,148.2	2,184.7	2,345.0	2,413.3	2,547.2	2,580.5	2,382.4	2,455.7	25,092.3
	Factura de Energía	MMUS\$	41.2	40.0	38.3	42.5	43.2	46.2	47.4	49.7	50.0	45.2	46.4	490.2
	Pérdidas de Energía	GWh	67.1	44.3	100.4	79.4	96.7	78.2	100.0	86.8	62.2	84.7	41.3	841.0
	Pérdidas de Energía	%	20.0%	14.4%	28.5%	22.5%	25.5%	20.6%	24.5%	21.0%	16.0%	21.5%	11.4%	20.6%
Cobranza	Energía Cobrada	GWh	248.5	248.4	264.0	247.3	284.6	277.9	303.9	311.0	310.8	328.1	302.1	3,126.6
	Meta de Cobros de Energía	MMRD\$	2,124.8	2,050.7	2,011.5	1,956.2	2,156.4	2,283.7	2,497.7	2,442.5	2,586.0	2,662.0	2,414.0	25,185.6
	Cobros de Energía	MMRD\$	1,915.6	1,906.2	2,026.7	1,946.8	2,196.9	2,157.8	2,375.2	2,433.4	2,450.5	2,524.0	2,313.6	24,246.6
	Cobros de Energía	MMUS\$	38.0	37.8	40.1	38.5	43.4	42.5	46.6	47.5	47.4	47.9	43.8	473.6
	Índice de Cobranzas	%	92.2%	94.3%	104.6%	90.6%	100.6%	92.0%	98.4%	95.5%	95.0%	105.9%	94.2%	96.6%
	Pérdidas de Cobros	%	26.2%	19.3%	25.1%	29.8%	25.0%	26.9%	25.7%	24.6%	20.2%	16.8%	16.5%	23.3%
	CRI	%	73.8%	80.7%	74.9%	70.2%	75.0%	73.1%	74.3%	75.4%	79.8%	83.2%	83.5%	76.7%
	ERI	%	73.8%	80.7%	74.9%	70.2%	75.0%	73.1%	74.3%	75.4%	79.8%	83.2%	83.5%	76.7%
Clientes	Contratos Activos	#	1,002,926	1,007,304	1,012,831	1,016,676	1,022,494	1,028,555	1,036,653	1,044,637	1,051,360	1,058,384	1,064,134	1,064,134
	Contratos Facturados	#	994,465	997,633	1,002,723	1,006,756	1,011,886	1,017,565	1,024,470	1,031,457	1,038,484	1,046,356	1,051,962	1,051,962
	Contratos Cobrados	#	857,499	823,777	888,359	866,331	899,772	858,046	907,001	892,814	877,345	931,764	871,103	871,103
	Contratos 24 HRs.	#	755,297	758,536	763,135	765,870	778,116	782,829	793,577	804,237	812,045	828,742	852,467	852,467
	Contratos Al Día	#	944,994	944,384	952,764	954,414	965,352	967,224	976,404	981,013	981,994	994,082	995,093	995,093
	Contratos Telemedidos	#	200,993	210,453	221,934	230,887	239,779	249,640	250,309	249,682	252,723	346,551	348,601	348,601
	Contratos Facturados	%	99.2%	99.0%	99.0%	99.0%	99.0%	98.9%	98.8%	98.7%	98.8%	98.9%	98.9%	98.9%
	Contratos al Día / Facturados	%	95.0%	94.7%	95.0%	94.8%	95.4%	95.1%	95.3%	95.1%	94.6%	95.0%	94.6%	94.6%
	Contratos Telemedidos	%	20.2%	21.1%	22.1%	22.9%	23.7%	24.5%	24.4%	24.2%	24.3%	33.1%	33.1%	33.1%
	Facturas Emitidas	#	1,006,167	1,008,177	1,013,295	1,015,574	1,023,059	1,027,175	1,035,583	1,042,041	1,047,544	1,054,521	1,059,731	1,030,261
	Facturas Cobradas	#	1,022,001	948,679	1,060,701	1,011,120	1,086,981	991,886	1,087,778	1,045,614	1,014,964	1,121,565	1,001,172	1,035,678
	Índice de Facturas Cobradas	%	101.6%	94.1%	104.7%	99.6%	106.2%	96.6%	105.0%	100.3%	96.9%	106.4%	94.5%	100.5%
Deuda	Deuda Total	MMRD\$	5,916.8	6,086.3	6,133.6	5,960.3	5,991.0	5,962.9	6,046.1	6,088.6	6,086.5	6,156.1	6,144.2	6,144.2
	Deuda Bonoluz	MMRD\$	8.5	10.9	10.4	8.0	7.6	7.9	8.4	9.7	10.2	9.5	9.6	9.6
	Deuda Aytos	MMRD\$	4,632.4	4,684.4	4,717.8	4,732.8	4,769.8	4,769.5	4,806.9	4,828.8	4,854.2	4,880.9	4,903.8	4,903.8
Otros	Margen Energía no Cobrada	GWh	88.0	59.4	88.7	104.9	95.1	102.3	104.9	101.3	78.7	66.3	59.8	949.4
	Margen Energía no Cobrada	MMUS\$	(8.0)	(7.0)	(10.6)	(11.2)	(8.9)	(10.7)	(6.1)	(6.4)	(1.6)	(0.9)	(1.5)	(72.8)
	Margen Energía no Facturada	MMUS\$	(4.8)	(4.7)	(12.3)	(7.2)	(9.1)	(7.0)	(5.4)	(4.2)	1.0	(3.6)	1.2	(56.2)
	FETE	MMUS\$	15.3	15.0	14.6	15.3	16.1	19.1	17.2	12.8	14.5	10.5	14.2	164.6
	Margen de Energía no Cobrada con FETE	MMUS\$	7.3	8.0	4.0	4.1	7.2	8.5	11.1	6.4	13.0	9.6	12.7	91.7
	Balance Comercial	MMUS\$	(16.6)	(14.5)	(11.0)	(14.3)	(8.3)	(8.3)	(9.4)	(5.8)	(6.5)	1.3	4.5	(88.9)
	Balance Corriente	MMUS\$	(29.1)	(33.8)	(35.1)	(32.2)	(21.3)	(19.8)	(23.9)	(18.0)	(21.6)	(14.5)	(7.7)	(257.0)
	Balance Global	MMUS\$	(35.0)	(36.8)	(39.6)	(41.9)	(27.9)	(26.3)	(30.2)	(27.9)	(30.0)	(23.3)	(16.3)	(335.3)
Tasa de Cambio	RD\$/US\$	50.4	50.5	50.5	50.6	50.6	50.7	50.9	51.2	51.7	52.7	52.9	51.2	

Total EDESUR

ÍTEM		MEDIDA	ene-19	feb-19	mar-19	abr-19	may-19	jun-19	jul-19	ago-19	sep-19	oct-19	nov-19	2019
Compras	Compras de Energía	GWh	405.7	383.2	430.1	420.4	460.7	468.3	499.3	504.7	482.5	496.7	459.0	5,010.6
	Factura de Compra de Energía	MMUS\$	52.2	51.5	58.0	55.5	60.0	61.5	60.0	59.3	54.5	56.1	50.5	619.2
	Precio monómico de compra	cUS\$/kWh	12.9	13.4	13.5	13.2	13.0	13.1	12.0	11.8	11.3	11.3	11.0	12.4
	Tarifa Media de Venta	cUS\$/kwh	16.7	16.6	16.3	16.3	16.4	16.5	16.4	16.2	15.9	15.7	15.6	16.2
	Margen Compra Venta	%	22.8%	18.8%	17.3%	19.1%	20.3%	20.4%	26.6%	27.2%	28.9%	28.2%	29.5%	23.7%
	Abastecimiento	%	86.0%	85.4%	85.2%	85.4%	84.0%	84.3%	85.0%	86.1%	85.1%	88.4%	89.3%	85.8%
Facturación	Energía Facturada	GWh	319.0	313.4	320.8	338.5	340.0	364.1	381.4	393.9	389.8	382.9	380.4	3,924.2
	Factura de Energía	MMRD\$	2,678.0	2,621.5	2,642.8	2,792.2	2,812.1	3,047.7	3,179.5	3,256.9	3,202.9	3,175.4	3,139.7	32,548.7
	Factura de Energía	MMUS\$	53.2	51.9	52.3	55.2	55.6	60.1	62.4	63.6	62.0	60.2	59.4	636.0
	Pérdidas de Energía	GWh	86.7	69.8	109.4	81.9	120.7	104.2	117.9	110.8	92.7	113.8	78.5	1,086.3
	Pérdidas de Energía	%	21.4%	18.2%	25.4%	19.5%	26.2%	22.3%	23.6%	21.9%	19.2%	22.9%	17.1%	21.7%
Cobranza	Energía Cobrada	GWh	291.5	283.4	321.6	305.7	345.7	343.2	370.7	371.1	350.2	389.0	342.1	3,714.3
	Meta de Cobros de Energía	MMRD\$	2,362.7	2,363.0	2,516.1	2,392.8	2,795.9	2,875.3	3,067.4	3,012.7	2,983.6	3,183.0	3,035.4	30,587.8
	Cobros de energía	MMRD\$	2,399.3	2,389.5	2,654.6	2,505.4	2,852.9	2,906.4	3,049.3	3,080.9	2,923.0	3,214.6	2,890.4	30,866.1
	Cobros de energía	MMUS\$	47.6	47.3	52.5	49.6	56.4	57.3	59.9	60.2	56.6	60.9	54.7	603.0
	Índice de Cobranzas	%	89.6%	91.1%	100.4%	89.7%	101.4%	95.4%	95.9%	94.6%	91.3%	101.2%	92.1%	94.8%
	Pérdidas de Cobros	%	28.1%	26.1%	25.2%	27.3%	25.0%	26.7%	25.8%	26.5%	27.4%	21.7%	25.5%	25.9%
	CRI	%	70.4%	74.6%	74.9%	72.2%	74.9%	74.1%	73.3%	73.8%	73.7%	78.0%	76.3%	74.3%
	ERI	%	71.9%	73.9%	74.8%	72.7%	75.0%	73.3%	74.2%	73.5%	72.6%	78.3%	74.5%	74.1%
Clientes	Contratos Activos	#	847,396	852,884	859,737	865,120	869,621	872,367	875,399	879,357	883,792	887,646	891,865	891,865
	Contratos Facturados	#	809,309	811,277	823,060	823,858	828,478	832,583	841,428	842,929	840,967	846,263	853,729	853,729
	Contratos Cobrados	#	683,988	669,935	709,398	691,078	720,459	693,335	721,594	711,997	701,181	740,066	706,332	706,332
	Contratos 24 HRs.	#	587,369	586,496	598,905	608,100	616,444	618,323	621,708	643,411	642,806	645,746	645,988	645,988
	Contratos Al Día	#	666,797	673,421	683,110	682,046	684,511	689,472	687,329	681,394	679,900	687,984	689,168	689,168
	Contratos Telemedidos	#	512,786	515,714	525,698	529,107	533,238	537,202	543,336	545,856	546,894	552,686	560,220	560,220
	Contratos Facturados	%	95.5%	95.1%	95.7%	95.2%	95.3%	95.4%	96.1%	95.9%	95.2%	95.3%	95.7%	95.7%
	Contratos al Día / Facturados	%	82.4%	83.0%	83.0%	82.8%	82.6%	82.8%	81.7%	80.8%	80.8%	81.3%	80.7%	80.7%
	Contratos Telemedidos	%	63.4%	63.6%	63.9%	64.2%	64.4%	64.5%	64.6%	64.8%	65.0%	65.3%	65.6%	65.6%
	Facturas Emitidas	#	710,404	709,232	723,492	715,783	722,393	722,702	732,649	727,316	722,420	731,163	736,544	723,100
	Facturas Cobradas	#	631,294	594,902	668,970	614,516	679,613	606,935	663,668	633,579	604,116	684,526	616,400	636,229
	Índice de Facturas Cobradas	%	88.9%	83.9%	92.5%	85.9%	94.1%	84.0%	90.6%	87.1%	83.6%	93.6%	83.7%	88.0%
	Deuda	Deuda Total	MMRD\$	6,057.0	5,896.7	6,115.6	5,943.6	6,207.0	5,794.0	6,020.6	6,117.8	6,233.0	6,304.4	6,280.5
Deuda Bonoluz		MMRD\$	986.7	994.5	981.5	976.0	974.4	974.8	968.8	976.5	983.5	987.5	986.3	986.3
Deuda Aytos		MMRD\$	1,181.9	1,188.4	1,205.8	1,207.5	1,218.1	1,228.0	1,240.6	1,246.5	1,254.5	1,243.7	1,256.7	1,256.7
Otros	Margen Energía no Cobrada	GWh	114.2	99.8	108.5	114.7	115.0	125.0	128.6	133.6	132.3	107.7	116.9	1,296.3
	Margen Energía no Cobrada	MMUS\$	(4.6)	(4.2)	(5.5)	(5.9)	(3.6)	(4.2)	(0.1)	0.9	2.0	4.9	4.2	(16.1)
	Margen de Energía no Facturada	MMUS\$	1.0	0.4	(5.7)	(0.2)	(4.4)	(1.5)	2.5	4.3	7.5	4.1	8.9	16.8
	FETE	MMUS\$	13.8	11.4	12.8	14.7	15.1	16.5	14.8	11.9	13.5	9.5	12.1	146.1
	Margen de Energía no Cobrada con FETE	MMUS\$	9.2	7.2	7.4	8.8	11.5	12.2	14.7	12.8	15.6	14.4	16.3	129.9
	Balance Comercial	MMUS\$	(8.5)	(5.6)	(2.4)	(6.0)	2.4	(0.1)	(2.5)	1.1	(1.9)	6.6	8.2	(8.9)
	Balance Corriente	MMUS\$	(28.7)	(19.9)	(17.1)	(22.7)	(13.7)	(15.2)	(18.8)	(14.3)	(17.0)	(10.6)	(3.5)	(181.6)
	Balance Global	MMUS\$	(30.9)	(21.9)	(27.3)	(31.7)	(23.5)	(24.0)	(22.3)	(19.5)	(25.7)	(24.0)	(10.6)	(261.3)
Tasa de Cambio	RD\$/US\$	50.4	50.5	50.5	50.6	50.6	50.7	50.9	51.2	51.7	52.7	52.9	51.1	

Total EDEEste

ÍTEM		MEDIDA	ene-19	feb-19	mar-19	abr-19	may-19	jun-19	jul-19	ago-19	sep-19	oct-19	nov-19	2019
Compras	Compras de Energía	GWh	443.2	407.3	407.7	407.4	442.0	444.5	460.4	472.0	470.0	460.4	417.1	4,831.9
	Factura de Compra de Energía	MMUS\$	58.2	58.5	60.8	58.6	63.7	63.8	59.2	61.5	57.7	54.2	49.0	645.0
	Precio monómico de compra	cUS\$/kWh	13.1	14.4	14.9	14.4	14.4	14.4	12.9	13.0	12.3	11.8	11.7	13.3
	Tarifa Media de Venta	cUS\$/kwh	15.0	14.7	14.8	15.0	15.2	15.4	15.1	15.1	14.9	14.8	14.4	14.9
	Margen Compra Venta	%	12.3%	2.2%	-0.9%	3.9%	4.9%	6.9%	15.1%	13.7%	17.6%	20.4%	18.4%	10.6%
	Abastecimiento	%	85.8%	81.9%	84.8%	85.5%	84.1%	82.8%	84.7%	84.8%	88.7%	88.9%	85.0%	85.2%
Facturación	Energía Facturada	GWh	276.9	289.2	285.9	247.0	261.3	272.8	281.6	278.6	293.1	257.7	260.2	3,004.5
	Factura de Energía	MMRD\$	2,088.3	2,143.1	2,135.9	1,870.3	2,002.0	2,134.7	2,171.1	2,150.4	2,256.0	2,010.8	1,978.5	22,941.0
	Factura de Energía	MMUS\$	41.5	42.4	42.3	37.0	39.6	42.1	42.6	42.0	43.7	38.1	37.4	448.7
	Pérdidas de Energía	GWh	166.2	118.1	121.8	160.3	180.7	171.7	178.7	193.4	176.9	202.6	156.9	1,827.4
	Pérdidas de Energía	%	37.5%	29.0%	29.9%	39.4%	40.9%	38.6%	38.8%	41.0%	37.6%	44.0%	37.6%	37.8%
Cobranza	Energía Cobrada	GWh	241.0	241.7	262.6	277.4	267.4	254.5	294.1	286.7	288.3	261.3	244.2	2,919.1
	Meta de Cobros de Energía	MMRD\$	1,852.9	1,936.5	2,007.2	1,746.6	1,908.3	1,877.4	1,992.5	1,997.8	1,963.7	1,992.7	1,870.6	21,146.3
	Cobros de energía	MMRD\$	1,817.6	1,791.2	1,961.4	2,100.3	2,048.5	1,991.2	2,267.2	2,181.9	2,219.0	2,038.6	1,856.4	22,273.2
	Cobros de energía	MMUS\$	36.1	35.5	38.8	41.5	40.5	39.3	44.5	42.6	43.0	38.6	35.1	435.5
	Índice de Cobranzas	%	87.0%	83.6%	91.8%	112.3%	102.3%	93.3%	104.4%	101.5%	98.4%	101.4%	93.8%	97.1%
	Pérdidas de Cobros	%	45.6%	40.7%	35.6%	31.9%	39.5%	42.7%	36.1%	39.3%	38.7%	43.2%	41.5%	39.6%
	CRI	%	54.4%	59.3%	64.4%	68.1%	60.5%	57.3%	63.9%	59.9%	61.3%	56.8%	58.5%	60.4%
	ERI	%	54.4%	59.3%	64.4%	68.1%	60.5%	57.3%	63.9%	60.7%	61.3%	56.8%	58.5%	60.4%
Clientes	Contratos Activos	#	705,561	707,086	709,341	711,218	713,963	716,674	718,348	720,436	722,076	723,052	723,794	723,794
	Contratos Facturados	#	664,122	659,636	666,412	667,416	668,308	664,873	672,344	671,428	677,038	676,863	678,085	678,085
	Contratos Cobrados	#	536,602	515,771	551,587	534,353	557,075	526,970	560,468	723,205	534,920	565,443	541,221	541,221
	Contratos 24 HRs.	#	327,855	328,189	347,622	348,562	346,150	346,317	349,561	376,143	376,517	375,930	378,247	378,247
	Contratos Al Día	#	552,764	551,044	560,521	558,664	564,937	567,910	567,855	566,406	566,036	569,026	572,525	572,525
	Contratos Telemedidos	#	79,064	78,353	85,874	85,932	87,513	86,287	93,866	93,399	95,071	106,386	106,764	106,764
	Contratos Facturados	%	94.1%	93.3%	93.9%	93.8%	93.6%	92.8%	93.6%	93.2%	93.8%	93.6%	93.7%	93.7%
	Contratos al Día / Facturados	%	83.2%	83.5%	84.1%	83.7%	84.5%	85.4%	84.5%	84.4%	83.6%	84.1%	84.4%	55.8%
	Contratos Telemedidos	%	11.9%	11.9%	12.9%	12.9%	13.1%	13.0%	14.0%	13.9%	14.0%	15.7%	15.7%	15.7%
	Facturas Emitidas	#	680,625	668,317	676,317	671,960	686,405	674,444	695,554	683,039	693,275	695,696	691,252	683,353
	Facturas Cobradas	#	721,460	675,911	748,484	706,824	765,213	685,141	765,572	726,553	698,507	776,333	704,488	724,953
	Índice de Facturas Cobradas	%	106.0%	101.1%	110.7%	105.2%	111.5%	101.6%	110.1%	106.4%	100.8%	111.6%	101.9%	106.1%
	Deuda	Deuda Total	MMRD\$	6,291.6	6,499.3	6,325.0	6,198.4	6,216.2	6,258.4	6,168.3	6,218.5	6,292.2	6,320.6	6,398.3
Deuda Bonoluz		MMRD\$	397.3	396.1	391.0	394.2	395.0	399.6	388.7	393.2	397.4	397.3	396.9	396.9
Deuda Aytos		MMRD\$	2,714.7	2,746.4	2,771.7	2,801.0	2,826.2	2,851.4	2,878.5	2,901.9	2,930.1	2,953.7	2,974.7	2,974.7
Otros	Margen Energía no Cobrada	GWh	202.1	165.6	145.1	130.0	174.6	190.0	166.3	185.3	181.7	199.1	173.0	1,912.7
	Margen Energía no Cobrada	MMUS\$	(22.1)	(23.0)	(22.0)	(17.1)	(23.2)	(24.5)	(14.7)	(18.8)	(14.7)	(15.5)	(13.9)	(209.5)
	Margen de Energía No Facturada	MMUS\$	(16.7)	(16.0)	(18.5)	(21.6)	(24.1)	(21.7)	(16.5)	(19.4)	(14.0)	(16.1)	(11.5)	(196.4)
	FETE	MMUS\$	10.5	8.2	9.8	10.9	11.7	12.5	11.3	9.3	10.5	7.7	9.4	111.8
	Margen de Energía no Cobrada con FETE	MMUS\$	(11.6)	(14.8)	(12.2)	(6.2)	(11.5)	(12.1)	(3.4)	(9.6)	(4.3)	(7.8)	(4.4)	(97.7)
	Balance Comercial	MMUS\$	(37.5)	(31.5)	(28.2)	(22.7)	(23.3)	(24.9)	(25.8)	(23.5)	(18.3)	(22.4)	(3.6)	(261.8)
	Balance Corriente	MMUS\$	(50.7)	(60.1)	(46.8)	(32.7)	(40.3)	(32.8)	(38.2)	(40.7)	(28.4)	(37.9)	(15.8)	(424.2)
	Balance Global	MMUS\$	(55.3)	(64.3)	(55.4)	(39.0)	(48.4)	(37.9)	(43.6)	(46.6)	(32.9)	(46.4)	(22.7)	(492.5)
Tasa de Cambio	RD\$/US\$	50.4	50.5	50.5	50.6	50.6	50.7	50.9	51.2	51.7	52.7	52.9	51.1	



Contenido

- **Factutación**

- Tipo de Clientes
- Tipo de tarifa
- Sectores Comerciales

- **Cobros**

- Tipo de Clientes
- Tipo de tarifa

- **Indicadores por Rango de Consumo y Tarifa EDE's**

- **Gestión Bonoluz**

- **Facturas Emitidas vs Facturas Cobradas**

- **FETE**

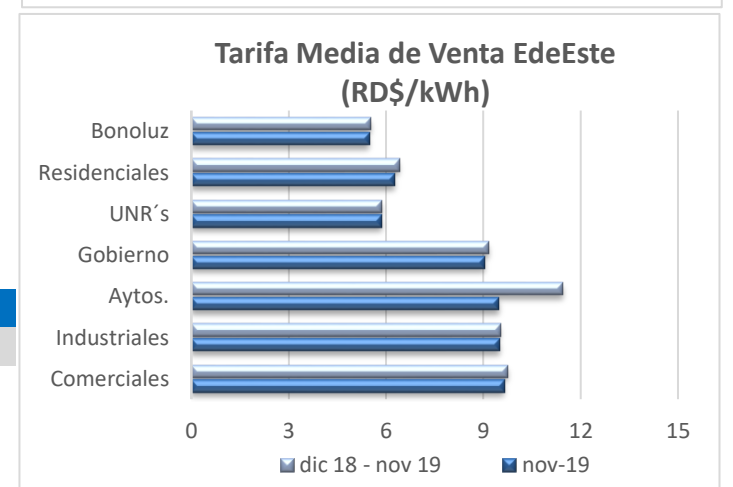
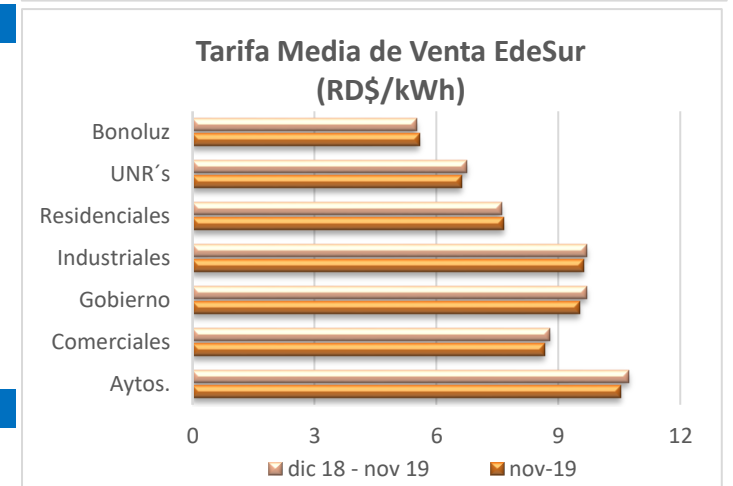
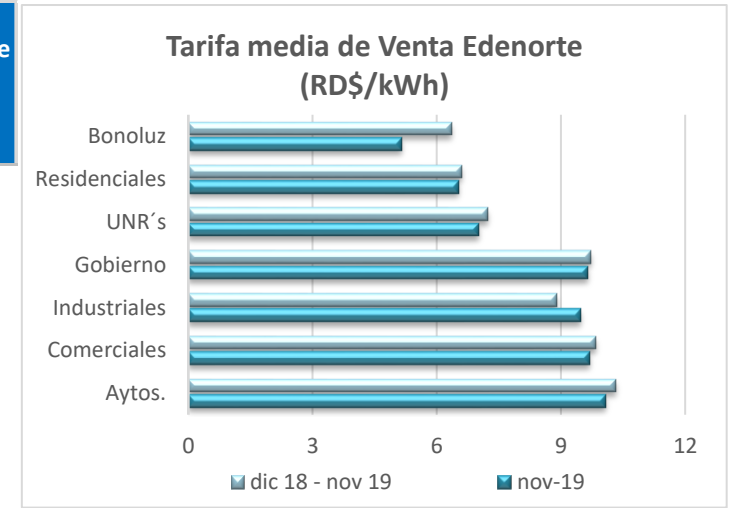
- **Cartera de Clientes**

Mes: nov-19

Acumulado Año: 2019

Año Móvil: dic 18 - nov 19

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte									
Residenciales	145.5	951.4	6.5	1,439.3	9,515.3	6.6	1,555.3	10,266.2	6.6
Comerciales	45.6	442.0	9.7	455.5	4,487.9	9.9	494.5	4,864.8	9.8
Bonoluz	20.9	107.5	5.1	216.6	1,404.5	6.5	234.9	1,496.6	6.4
Industriales	42.2	400.2	9.5	440.1	3,892.5	8.8	479.2	4,262.6	8.9
UNR's	34.1	239.3	7.0	358.5	2,583.8	7.2	394.1	2,850.6	7.2
Gobierno	22.9	220.9	9.6	233.7	2,265.6	9.7	254.5	2,473.5	9.7
<i>Gobierno Cortable</i>	3.3	35.8	10.8	32.7	361.9	11.1	35.6	400.4	11.3
<i>Gobierno No Cortable</i>	19.6	185.2	9.4	201.0	1,903.7	9.5	218.9	2,073.0	9.5
Aytos.	9.4	94.4	10.1	91.4	942.7	10.3	99.3	1,024.2	10.3
Total EDENorte	320.7	2,455.7	7.7	3,235.0	25,092.3	7.8	3,511.8	27,238.5	7.8
EDESUR									
Residenciales	139.8	1,070.5	7.7	1,432.6	10,916.4	7.6	1,552.1	11,818.2	7.6
Comerciales	28.5	246.8	8.7	290.1	2,546.2	8.8	314.0	2,759.4	8.8
Bonoluz	11.5	64.1	5.6	123.4	680.5	5.5	134.4	739.9	5.5
Industriales	97.1	935.4	9.6	1,004.3	9,737.8	9.7	1,091.7	10,590.3	9.7
UNR's	58.6	388.4	6.6	606.8	4,070.6	6.7	658.0	4,444.4	6.8
Gobierno	38.8	370.4	9.5	404.3	3,926.0	9.7	440.3	4,273.3	9.7
<i>Gobierno Cortable</i>	10.1	100.3	9.9	102.4	1,042.0	10.2	111.1	1,130.9	10.2
<i>Gobierno No Cortable</i>	28.7	270.1	9.4	302.0	2,884.1	9.6	329.2	3,142.4	9.5
Aytos.	6.1	64.1	10.5	62.6	671.2	10.7	67.8	727.1	10.7
Total EDESUR	380.4	3,139.7	8.3	3,924.2	32,548.7	8.3	4,258.3	35,352.7	8.3
EDEESTE									
Residenciales	94.3	590.8	6.3	937.7	6,025.4	6.4	1,016.6	6,517.1	6.4
Comerciales	25.3	244.4	9.6	264.9	2,583.3	9.8	286.7	2,799.9	9.8
Bonoluz	12.5	68.6	5.5	135.3	749.0	5.5	149.2	824.8	5.5
Industriales	53.5	509.1	9.5	579.7	5,520.9	9.5	629.9	5,999.5	9.5
UNR's	35.5	208.3	5.9	674.0	4,058.3	6.0	714.3	4,199.4	5.9
Gobierno	30.2	273.3	9.0	318.7	2,910.1	9.1	342.6	3,135.8	9.2
<i>Gobierno Cortable</i>	6.0	57.0	9.5	66.5	636.4	9.6	71.9	688.6	9.6
<i>Gobierno No Cortable</i>	24.2	216.3	8.9	252.2	2,273.7	9.0	270.7	2,447.1	9.0
Aytos.	8.9	83.9	9.5	94.2	1,093.8	11.6	102.5	1,172.6	11.4
Total EDEESTE	260.2	1,978.5	7.6	3,004.5	22,941.0	7.6	3,241.8	24,649.0	7.6
Total EDE's	961.3	7,573.9	7.9	10,163.8	80,581.9	7.9	11,011.8	87,240.2	7.9



Facturación por Tipo de Tarifa

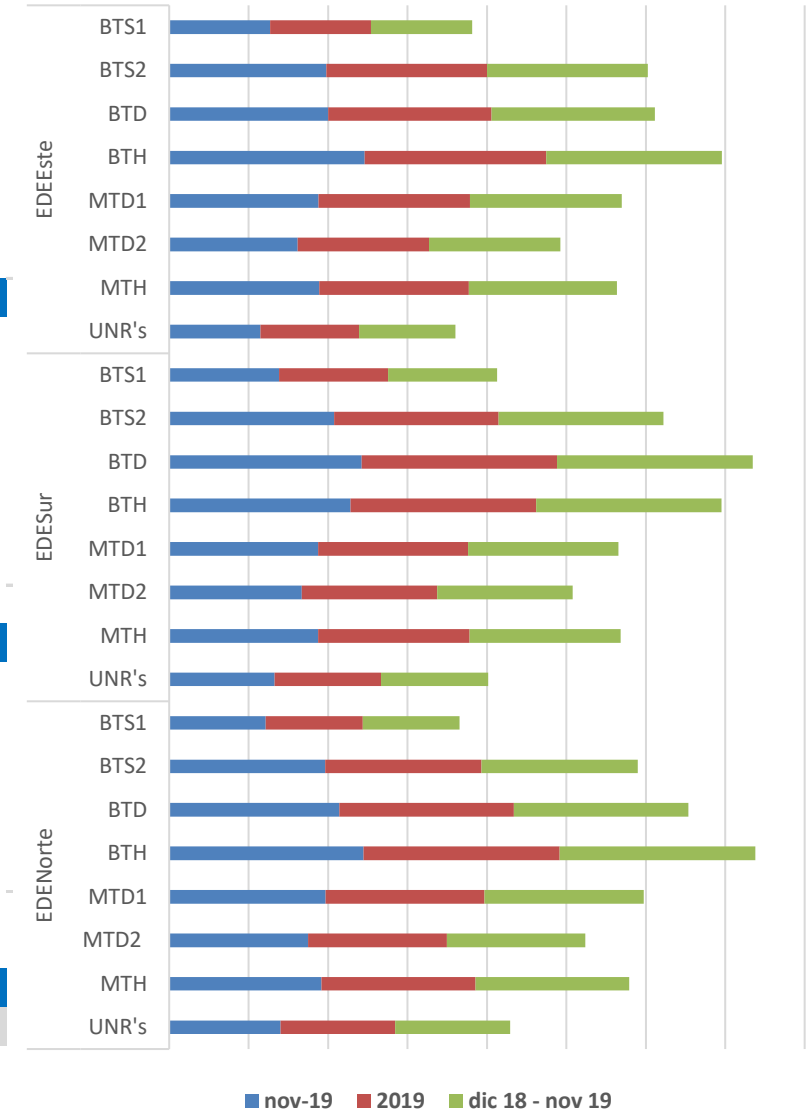
Puntual Mes: **nov-19**

Acumulado Año: **2019**

Año Móvil: **dic 18 - nov 19**

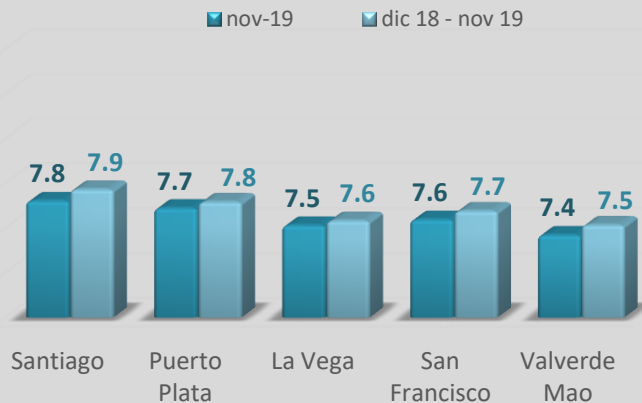
Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
BTS1	155.3	942.9	6.1	1,539.1	9,410.1	6.1	1,663.6	10,149.4	6.1
BTS2	45.4	445.9	9.8	455.8	4,488.7	9.8	494.5	4,867.6	9.8
BTD	14.2	152.4	10.7	141.0	1,547.9	11.0	153.2	1,683.1	11.0
BTH	0.1	1.7	12.2	1.5	19.1	12.3	1.7	20.8	12.3
MTD1	43.8	430.4	9.8	446.1	4,468.4	10.0	485.2	4,861.7	10.0
MTD2	25.9	226.1	8.7	275.3	2,403.2	8.7	300.2	2,618.0	8.7
MTH	1.8	17.0	9.6	17.6	171.0	9.7	19.4	187.3	9.7
UNR's	34.1	239.3	7.0	358.5	2,583.8	7.2	394.1	2,850.6	7.2
Total EDENorte	320.7	2,455.7	7.7	3,235.0	25,092.3	7.8	3,511.8	27,238.5	7.8
BTS1	145.7	1,007.4	6.9	1,491.4	10,238.4	6.9	1,615.1	11,075.5	6.9
BTS2	30.4	315.4	10.4	310.1	3,211.7	10.4	336.7	3,487.0	10.4
BTD	28.6	346.1	12.1	291.7	3,591.1	12.3	317.1	3,906.9	12.3
BTH	0.5	5.6	11.4	4.9	56.7	11.7	5.3	61.7	11.7
MTD1	96.7	906.1	9.4	1,020.7	9,645.2	9.4	1,108.6	10,479.4	9.5
MTD2	15.9	133.1	8.4	157.9	1,346.3	8.5	172.7	1,471.9	8.5
MTH	4.0	37.6	9.4	40.8	388.6	9.5	44.8	425.9	9.5
UNR's	58.6	388.4	6.6	606.8	4,070.6	6.7	658.0	4,444.4	6.8
Total EDESUR	380.4	3,139.7	8.3	3,924.2	32,548.7	8.3	4,258.3	35,352.7	8.3
BTS1	107.6	682.7	6.3	1,101.6	7,014.7	6.4	1,194.9	7,586.8	6.3
BTS2	31.1	307.8	9.9	314.7	3,182.6	10.1	341.4	3,452.6	10.1
BTD	12.5	125.4	10.0	133.6	1,372.7	10.3	145.2	1,494.9	10.3
BTH	0.1	0.7	12.3	0.7	8.0	11.4	0.8	8.3	11.1
MTD1	48.9	459.1	9.4	534.8	5,108.2	9.6	580.7	5,547.0	9.6
MTD2	23.3	188.6	8.1	247.4	2,046.2	8.3	266.5	2,207.4	8.3
MTH	0.9	8.6	9.4	10.6	100.2	9.4	11.6	108.0	9.3
UNR's	35.8	205.6	5.7	661.2	4,108.5	6.2	700.8	4,244.0	6.1
Total EDEEste	260.2	1,978.5	7.6	3,004.5	22,941.0	7.6	3,241.8	24,649.0	7.6
Total EDE's	961.3	7,573.9	7.9	10,163.8	80,581.9	7.9	11,011.8	87,240.2	7.9

Comparativo Monómico de Ventas por Empresa Distribuidora (RD\$/kWh)

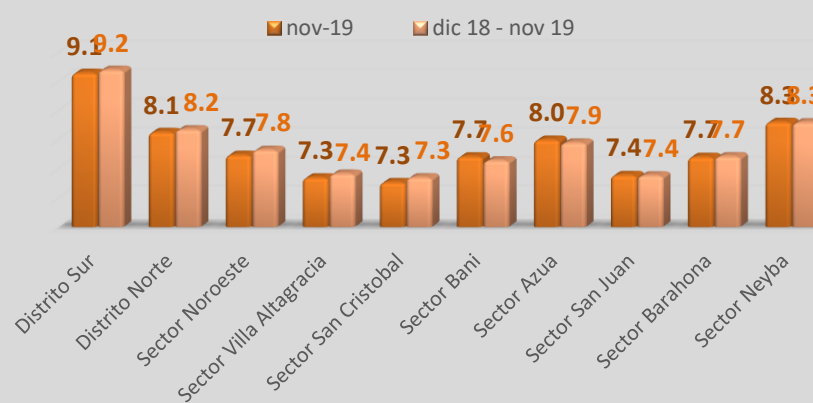


Facturación por Sector Comercial

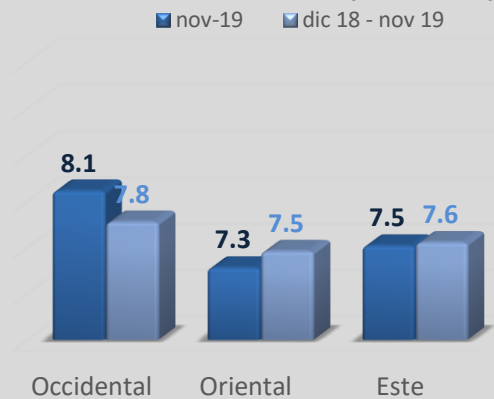
Monómico EDENorte (RD\$/kWh)



Monómico EDESur (RD\$/kWh)



Monómico EDEEste (RD\$/kWh)



Puntual Mes: **nov-19**

Acumulado: **2019**

Año Móvil: **dic 18 - nov 19**

Empresa	Sector	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte	Santiago	122.6	956.8	7.8	1,230.0	9,749.5	7.9	1,337.3	10,604.6	7.9
	Puerto Plata	44.6	344.7	7.7	460.2	3,585.4	7.8	498.6	3,883.6	7.8
	La Vega	65.6	493.5	7.5	657.7	4,989.7	7.6	714.6	5,416.8	7.6
	San Francisco	53.8	408.5	7.6	544.1	4,184.3	7.7	589.2	4,530.5	7.7
	Valverde Mao	34.0	252.3	7.4	343.1	2,583.3	7.5	372.1	2,803.1	7.5
Total EDENorte		320.7	2,455.7	7.7	3,235.0	25,092.3	7.8	3,511.8	27,238.5	7.8
EDESur	Distrito Sur	145.3	1,327.9	9.1	1,497.4	13,745.8	9.2	1,625.4	14,940.7	9.2
	Distrito Norte	56.6	459.3	8.1	582.5	4,749.1	8.2	631.9	5,161.4	8.2
	Sector Noroeste	56.6	437.5	7.7	580.6	4,540.3	7.8	630.1	4,925.0	7.8
	Sector Villa Altagracia	18.4	135.1	7.3	186.2	1,379.9	7.4	202.1	1,497.2	7.4
	Sector San Cristobal	45.4	329.8	7.3	458.4	3,362.8	7.3	499.0	3,664.6	7.3
	Sector Bani	18.5	142.5	7.7	201.8	1,538.1	7.6	216.6	1,653.8	7.6
	Sector Azua	11.6	92.9	8.0	122.8	974.5	7.9	133.2	1,057.7	7.9
	Sector San Juan	11.9	88.1	7.4	124.2	916.5	7.4	135.0	995.6	7.4
	Sector Barahona	11.6	89.0	7.7	120.4	926.9	7.7	130.8	1,007.6	7.7
	Sector Neyba	4.5	37.6	8.3	50.1	414.8	8.3	54.2	449.2	8.3
Total EDESur		380.4	3,139.7	8.3	3,924.2	32,548.7	8.3	4,258.3	35,352.7	8.3
EDEEste	Occidental	82.9	672.3	8.1	1,180.4	9,146.3	7.7	1,262.5	9,817.9	7.8
	Oriental	114.1	830.8	7.3	1,149.5	8,671.3	7.5	1,246.5	9,296.8	7.5
	Este	63.2	475.4	7.5	674.6	5,123.3	7.6	732.7	5,534.3	7.6
Total EDEEste		260.2	1,978.5	7.6	3,004.5	22,941.0	7.6	3,241.8	24,649.0	7.6
Total EDE's		961.3	7,573.9	7.9	10,163.8	80,581.9	7.9	11,011.8	87,240.2	7.9

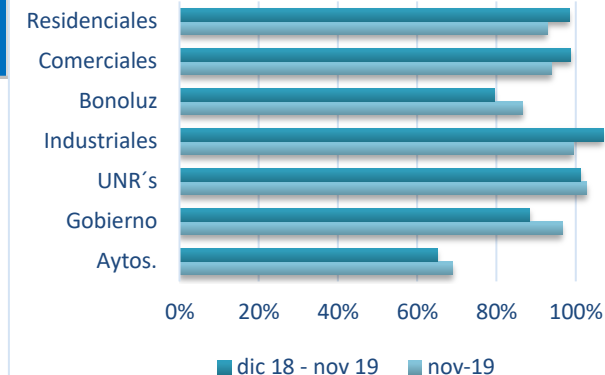
Puntual Mes: **nov-19**

Acumulado Año: **2019**

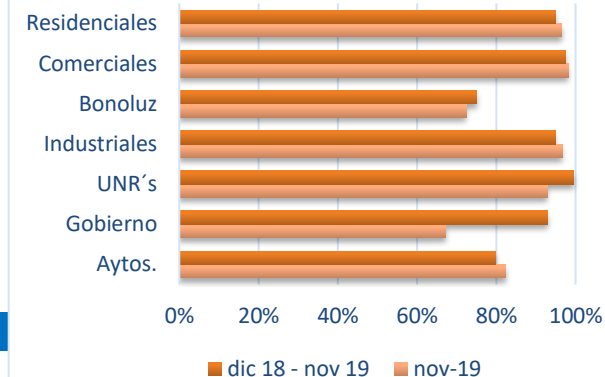
Año Móvil: **dic 18 - nov 19**

Empresa Tipo Cliente	Puntual Mes: nov-19			Acumulado Año: 2019			Año Móvil: dic 18 - nov 19		
	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)
EDENorte									
Residenciales	951.4	883.2	92.8%	9,515.3	9,287.4	97.6%	10,266.2	10,095.5	98.3%
Comerciales	442.0	415.1	93.9%	4,487.9	4,413.2	98.3%	4,864.8	4,805.0	98.8%
Bonoluz	107.5	93.1	86.6%	1,404.5	1,090.3	77.6%	1,496.6	1,188.9	79.4%
Industriales	400.2	397.7	99.4%	3,892.5	4,166.7	107.0%	4,262.6	4,557.8	106.9%
UNR's	239.3	246.0	102.8%	2,583.8	2,615.3	101.2%	2,850.6	2,885.6	101.2%
Gobierno	220.9	213.3	96.5%	2,265.6	2,062.2	91.0%	2,473.5	2,185.3	88.3%
<i>Gobierno Cortable</i>	35.8	35.1	98.2%	361.9	365.6	101.0%	400.4	398.9	99.6%
<i>Gobierno No Cortable</i>	185.2	178.2	96.2%	1,903.7	1,696.6	89.1%	2,073.0	1,786.4	86.2%
Aytos.	94.4	65.1	69.0%	942.7	611.5	64.9%	1,024.2	666.8	65.1%
Total EDENorte	2,455.7	2,313.6	94.2%	25,092.3	24,246.6	96.6%	27,238.5	26,384.8	96.9%
EDESUR									
Residenciales	1,070.5	1,033.8	96.6%	10,916.4	10,318.0	94.5%	11,818.2	11,222.7	95.0%
Comerciales	246.8	242.4	98.2%	2,546.2	2,474.2	97.2%	2,759.4	2,689.8	97.5%
Bonoluz	64.1	46.4	72.4%	680.5	510.8	75.1%	739.9	555.4	75.1%
Industriales	935.4	904.7	96.7%	9,737.8	9,187.4	94.3%	10,590.3	10,049.8	94.9%
UNR's	388.4	361.1	93.0%	4,070.6	4,055.7	99.6%	4,444.4	4,422.5	99.5%
Gobierno	370.4	249.1	67.3%	3,926.0	3,783.7	96.4%	4,273.3	3,973.5	93.0%
<i>Gobierno Cortable</i>	100.3	98.8	98.6%	1,042.0	1,033.0	99.1%	1,130.9	1,122.0	99.2%
<i>Gobierno No Cortable</i>	270.1	150.3	55.6%	2,884.1	2,750.6	95.4%	3,142.4	2,851.5	90.7%
Aytos.	64.1	52.8	82.4%	671.2	536.3	79.9%	727.1	580.4	79.8%
Total EDESUR	3,139.7	2,890.4	92.1%	32,548.7	30,866.1	94.8%	35,352.7	33,494.2	94.7%
EDEESTE									
Residenciales	590.8	594.6	100.6%	6,025.4	5,870.1	97.4%	6,517.1	6,378.6	97.9%
Comerciales	244.4	235.2	96.2%	2,583.3	2,507.1	97.0%	2,799.9	2,719.4	97.1%
Bonoluz	68.6	59.6	86.9%	749.0	629.9	84.1%	824.8	687.0	83.3%
Industriales	509.1	526.0	103.3%	5,520.9	5,483.9	99.3%	5,999.5	5,978.9	99.7%
UNR's	208.3	162.5	78.0%	4,058.3	4,371.4	107.7%	4,199.4	4,770.5	113.6%
Gobierno	273.3	219.2	80.2%	2,910.1	2,811.4	96.6%	3,135.8	2,907.7	92.7%
<i>Gobierno Cortable</i>	57.0	53.3	93.6%	636.4	592.3	93.1%	688.6	643.5	93.4%
<i>Gobierno No Cortable</i>	216.3	165.9	76.7%	2,273.7	2,219.1	97.6%	2,447.1	2,264.2	92.5%
Aytos.	83.9	59.3	70.7%	1,093.8	599.4	54.8%	1,172.6	653.0	55.7%
Total EDEESTE	1,978.5	1,856.4	93.8%	22,941.0	22,273.2	97.1%	24,649.0	24,095.1	97.8%
Total EDE's	7,573.9	7,060.4	93.2%	80,581.9	77,385.9	96.0%	87,240.2	83,974.1	96.3%

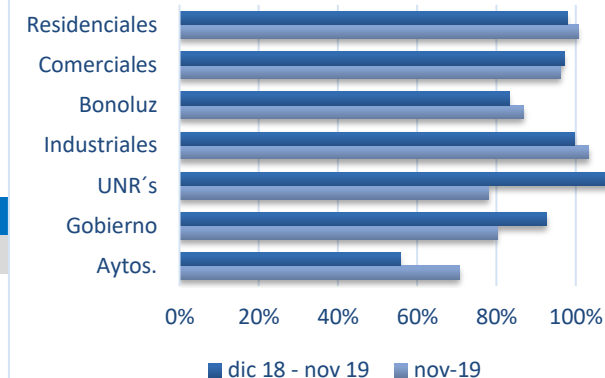
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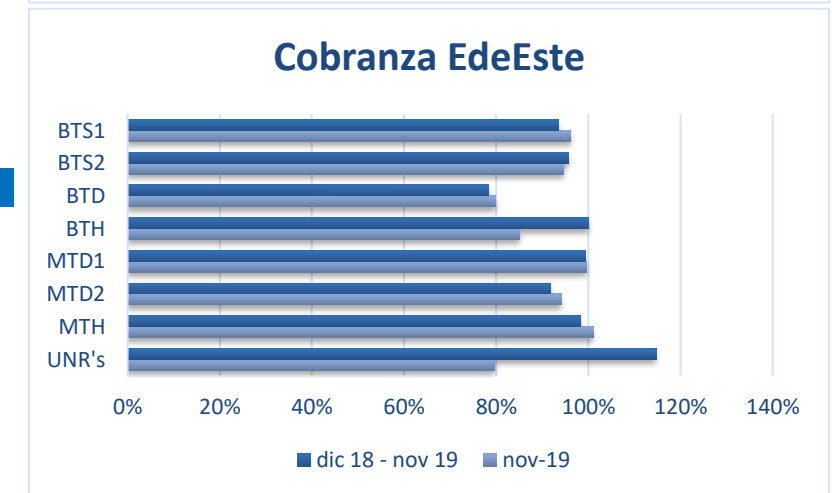
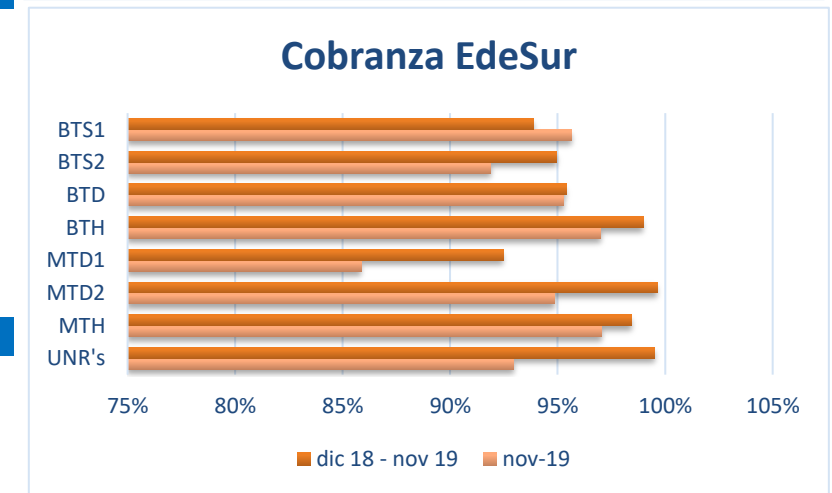
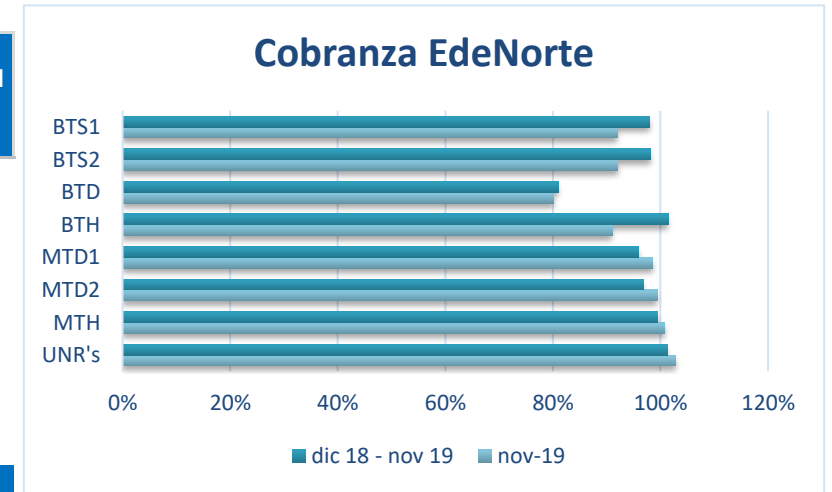


Mes: **nov-19**

Acumulado Año: **2019**

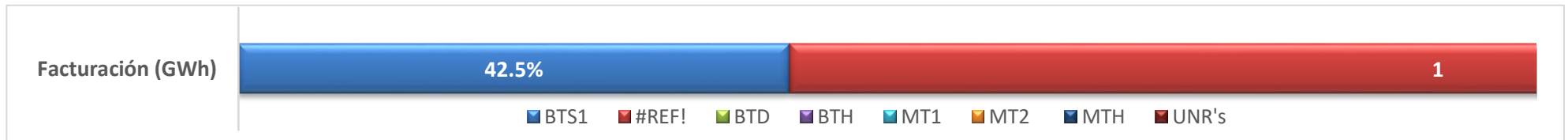
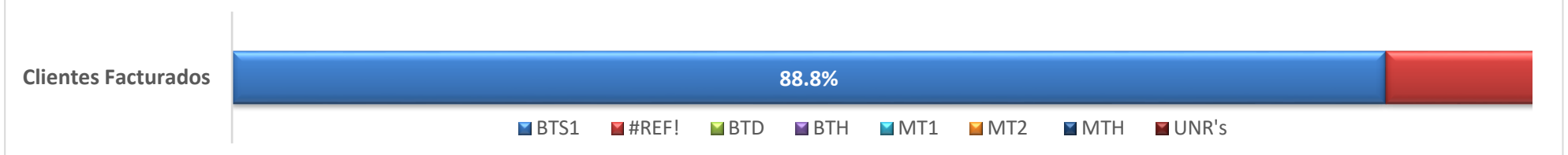
Año Móvil: **dic 18 - nov 19**

Empresa Tipo Cliente	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	
EDENorte	BTS1	942.9	867.2	92.0%	9,410.1	9,153.0	97.3%	10,149.4	9,950.3	98.0%
	BTS2	445.9	410.3	92.0%	4,488.7	4,382.2	97.6%	4,867.6	4,781.7	98.2%
	BTD	152.4	122.1	80.1%	1,547.9	1,257.4	81.2%	1,683.1	1,363.6	81.0%
	BTH	1.7	1.5	91.0%	19.1	19.4	101.4%	20.8	21.1	101.4%
	MTD1	430.4	424.5	98.6%	4,468.4	4,302.7	96.3%	4,861.7	4,662.7	95.9%
	MTD2	226.1	224.8	99.4%	2,403.2	2,347.8	97.7%	2,618.0	2,533.4	96.8%
	MTH	17.0	17.1	100.8%	171.0	168.8	98.7%	187.3	186.4	99.5%
	UNR's	239.3	246.0	102.8%	2,583.8	2,615.3	101.2%	2,850.6	2,885.6	101.2%
	EDENorte	2,455.7	2,313.60	94.2%	25,092.3	24,246.6	96.6%	27,238.5	26,384.8	96.9%
EDESUR	BTS1	1,007.4	963.5	95.6%	10,238.4	9,566.8	93.4%	11,075.5	10,397.3	93.9%
	BTS2	315.4	289.8	91.9%	3,211.7	3,047.2	94.9%	3,487.0	3,311.4	95.0%
	BTD	346.1	329.7	95.3%	3,591.1	3,418.4	95.2%	3,906.9	3,726.9	95.4%
	BTH	5.6	5.4	97.0%	56.7	55.9	98.6%	61.7	61.1	99.0%
	MTD1	906.1	778.1	85.9%	9,645.2	9,000.2	93.3%	10,479.4	9,689.2	92.5%
	MTD2	133.1	126.3	94.9%	1,346.3	1,340.2	99.6%	1,471.9	1,466.5	99.6%
	MTH	37.6	36.4	97.0%	388.6	381.7	98.2%	425.9	419.3	98.5%
	UNR's	388.4	361.1	93.0%	4,070.6	4,055.7	99.6%	4,444.4	4,422.5	99.5%
EDESUR	3,139.7	2,890.36	92.1%	32,548.7	30,866.1	94.8%	35,352.7	33,494.2	94.7%	
EDEEste	BTS1	682.7	656.8	96.2%	7,014.7	6,573.2	93.7%	7,586.8	7,100.7	93.6%
	BTS2	307.8	291.2	94.6%	3,182.6	3,060.7	96.2%	3,452.6	3,305.3	95.7%
	BTD	125.4	100.2	79.9%	1,372.7	1,076.1	78.4%	1,494.9	1,172.0	78.4%
	BTH	0.7	0.6	85.1%	8.0	7.3	91.3%	8.3	8.3	100.1%
	MTD1	459.1	457.6	99.7%	5,108.2	5,104.0	99.9%	5,547.0	5,507.7	99.3%
	MTD2	188.6	177.4	94.1%	2,046.2	1,906.7	93.2%	2,207.4	2,028.1	91.9%
	MTH	8.6	8.7	101.1%	100.2	96.9	96.7%	108.0	106.1	98.3%
	UNR's	205.6	163.9	79.7%	4,108.5	4,448.4	108.3%	4,244.0	4,866.9	114.7%
EDEEste	1,978.5	1,856.41	93.8%	22,941.0	22,273.2	97.1%	24,649.0	24,095.1	97.8%	
EDE's	BTS1	2,633.0	2,487.5	94.5%	26,663.3	25,293.0	94.9%	28,811.8	27,448.2	95.3%
	BTS2	1,069.1	991.3	92.7%	10,883.0	10,490.2	96.4%	11,807.2	11,398.4	96.5%
	BTD	623.9	552.1	88.5%	6,511.7	5,751.8	88.3%	7,084.9	6,262.5	88.4%
	BTH	7.9	7.5	94.7%	83.8	82.6	98.5%	90.9	90.6	99.6%
	MTD1	1,795.7	1,660.1	92.5%	19,221.8	18,407.0	95.8%	20,888.0	19,859.6	95.1%
	MTD2	547.8	528.5	96.5%	5,795.7	5,594.7	96.5%	6,297.3	6,028.0	95.7%
	MTH	63.2	62.3	98.6%	659.8	647.4	98.1%	721.1	711.8	98.7%
	UNR's	833.4	771.0	92.5%	10,762.8	11,119.3	103.3%	11,539.0	12,175.0	105.5%
Total EDE's	7,573.9	7,060.4	93.2%	80,581.9	77,385.9	96.0%	87,240.2	83,974.1	96.3%	



Indicadores por Rango de Consumo y Tarifa

Tarifa EDE's nov-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	1,722,404	1,633,723	144.8	780.7	5.4	713.2	91.4%
	201-300 kWh	332,750	331,761	81.3	439.8	5.4	418.5	95.2%
	301-700 kWh	287,300	286,248	121.0	845.6	7.0	811.0	95.9%
	>700 kWh	43,666	43,190	61.5	566.9	9.2	544.8	96.1%
Sub-total BTS1		2,386,120	2,294,922	408.6	2,633.0	6.4	2,487.5	94.5%
BTS2	0-200 kWh	142,585	138,653	11.6	97.1	8.4	94.1	96.9%
	201-300 kWh	32,485	32,386	8.0	56.4	7.0	54.9	97.3%
	301-700 kWh	56,899	56,685	26.0	221.9	8.5	213.0	96.0%
	>700 kWh	38,229	38,043	61.3	693.6	11.3	629.3	90.7%
Sub-total BTS2		270,198	265,767	106.9	1,069.1	10.0	991.3	92.7%
Sub-Total Baja Tensión		2,656,318	2,560,689	515.5	3,702.1	7.2	3,478.9	94.0%
Tarifas con Demanda	BTD	11,403	11,300	55.3	623.9	11.3	552.1	101.9%
	BTH	230	224	0.7	7.9	11.7	7.5	114.9%
	MT1	10,093	9,899	189.4	1,795.7	9.5	1,660.1	94.6%
	MT2	1,053	1,004	65.1	547.8	8.4	528.5	89.7%
	MTH	515	507	6.7	63.2	9.4	62.3	98.9%
UNR's	181	153	128.6	833.4	6.5	771.0	106.2%	
Sub-Total Tar. Demanda		23,475	23,087	445.8	3,871.9	8.7	3,581.5	96.9%
Total General		2,679,793	2,583,776	961.3	7,573.9	7.9	7,060.4	93.2%



Tarifa EDENORTE nov-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	669,863	657,691	63.8	332.0	5.2	311.3	93.8%
	201-300 kWh	142,000	142,000	34.5	182.4	5.3	169.5	92.9%
	301-700 kWh	108,031	108,031	44.7	300.5	6.7	274.3	91.3%
	>700 kWh	11,338	11,338	12.3	128.0	10.4	112.2	87.6%
Sub-total BTS1		931,232	919,060	155.3	942.9	6.1	867.2	92.0%
BTS2	0-200 kWh	69,663	69,663	5.8	45.9	7.9	44.6	97.2%
	201-300 kWh	15,805	15,805	3.9	26.8	6.9	25.9	96.6%
	301-700 kWh	26,144	26,144	11.9	100.0	8.4	96.4	96.4%
	>700 kWh	15,300	15,300	23.8	273.2	11.5	243.4	89.1%
Sub-total BTS2		126,912	126,912	45.4	445.9	9.8	410.3	92.0%
Sub-Total Baja Tensión		1,058,144	1,045,972	200.8	1,388.8	6.9	1,277.5	92.0%
Tarifas con Demanda	BTD	1,844	1,844	14.2	152.4	10.7	122.1	101.9%
	BTH	55	55	0.1	1.7	12.2	1.5	114.9%
	MTD1	3,410	3,410	43.8	430.4	9.8	424.5	94.6%
	MTD2	447	447	25.9	226.1	8.7	224.8	89.7%
	MTH	187	187	1.8	17.0	9.6	17.1	98.9%
	UNR's	47	47	34.1	239.3	7.0	246.0	106.2%
Sub-Total Tar. Demanda		5,990	5,990	119.9	1,066.9	8.9	1,036.1	96.9%
Total General		1,064,134	1,051,962	320.7	2,455.7	7.7	2,313.6	94.2%

Cientes Facturados



Facturación (GWh)



Tarifa EDESUR nov-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	593,683	555,547	40.5	222.8	5.5	177.5	79.7%
	201-300 kWh	91,971	91,971	22.7	125.1	5.5	112.9	90.2%
	301-700 kWh	100,453	100,453	43.8	320.6	7.3	314.1	98.0%
	>700 kWh	22,880	22,880	38.7	338.9	8.8	359.0	105.9%
Sub-total BTS1		808,987	770,851	145.7	1,007.4	6.9	963.5	95.6%
BTS2	0-200 kWh	34,352	34,352	2.8	26.7	9.5	23.6	88.4%
	201-300 kWh	8,133	8,133	2.0	14.4	7.1	13.2	91.6%
	301-700 kWh	15,830	15,830	7.3	64.0	8.7	59.2	92.6%
	>700 kWh	11,890	11,890	18.1	210.3	11.6	193.7	92.1%
Sub-total BTS2		70,205	70,205	30.4	315.4	10.4	289.8	91.9%
Sub-Total Baja Tensión		879,192	841,056	176.0	1,322.9	7.5	1,253.3	94.7%
Tarifas con Demanda	BTD	7,787	7,787	28.6	346.1	12.1	329.7	95.3%
	BTH	154	154	0.5	5.6	11.4	5.4	97.0%
	MTD1	4,150	4,150	96.7	906.1	9.4	778.1	85.9%
	MTD2	258	258	15.9	133.1	8.4	126.3	94.9%
	MTH	256	256	4.0	37.6	9.4	36.4	97.0%
UNR's	68	68	58.6	388.4	6.6	361.1	93.0%	
Sub-Total Tar. Demanda		12,673	12,673	204.4	1,816.9	8.9	1,637.0	96.9%
Total General		891,865	853,729	380.4	3,139.7	8.3	2,890.4	92.1%

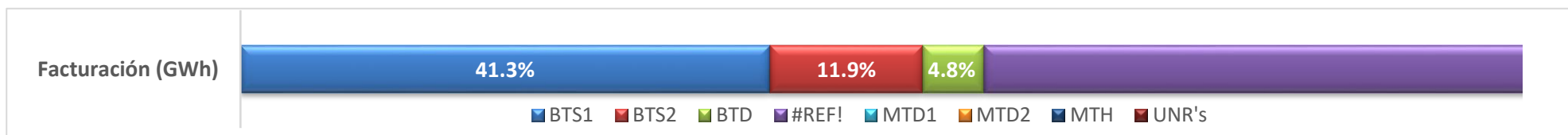
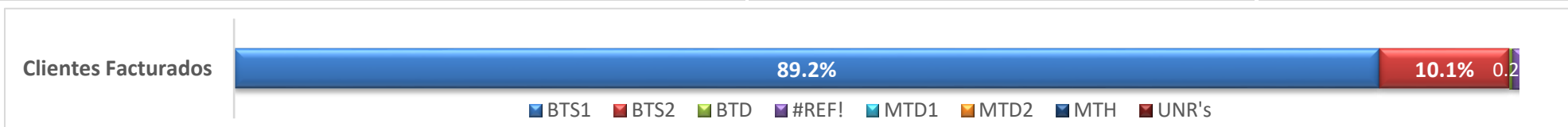
Clientes Facturados



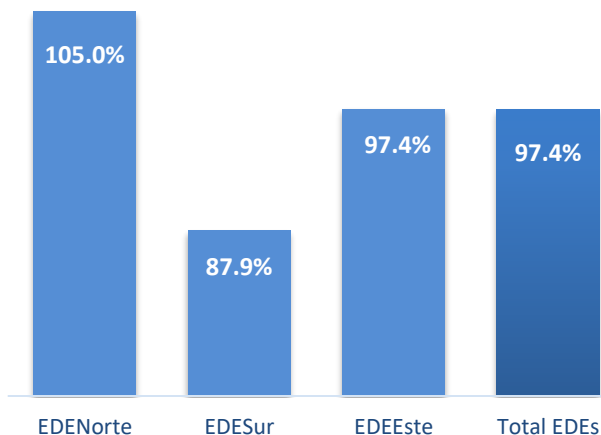
Facturación (GWh)



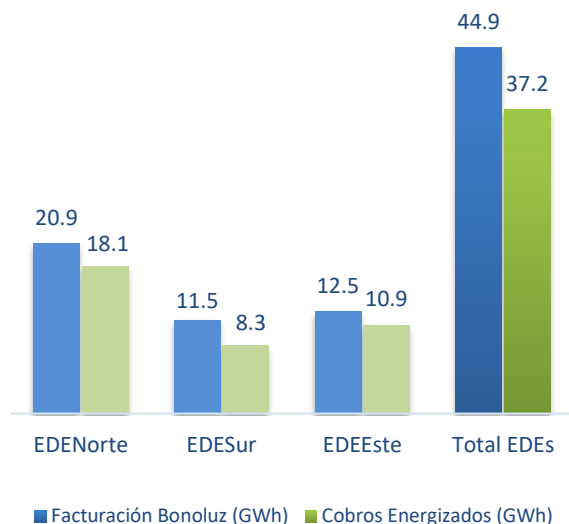
Tarifa EDEESTE nov-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	458,858	420,485	40.5	225.84	5.6	224.40	99.4%
	201-300 kWh	98,779	97,790	24.1	132.30	5.5	136.18	102.9%
	301-700 kWh	78,816	77,764	32.5	224.52	6.9	222.63	99.2%
	>700 kWh	9,448	8,972	10.5	100.00	9.5	73.62	73.6%
Sub-total BTS1		645,901	605,011	107.6	682.66	6.3	656.83	96.2%
BTS2	0-200 kWh	38,570	34,638	2.9	24.51	8.4	25.90	105.7%
	201-300 kWh	8,547	8,448	2.1	15.11	7.2	15.72	104.0%
	301-700 kWh	14,925	14,711	6.8	57.92	8.6	57.33	99.0%
	>700 kWh	11,039	10,853	19.3	210.23	10.9	192.22	91.4%
Sub-total BTS2		73,081	68,650	31.1	307.76	9.9	291.18	94.6%
Sub-Total Baja Tensión		718,982	673,661	138.7	990.42	7.1	948.01	95.7%
Tarifas con Demanda	BTD	1,772	1,669	12.5	125.42	10.0	100.19	125.2%
	BTH	21	15	0.1	0.70	12.3	0.60	117.6%
	MTD1	2,533	2,339	48.9	459.13	9.4	457.61	100.3%
	MTD2	348	299	23.3	188.59	8.1	177.39	106.3%
	MTH	72	64	0.9	8.63	9.4	8.72	98.9%
	UNR's	66	38	35.8	205.59	5.7	163.90	125.4%
Sub-Total Tar. Demanda		4,812	4,424	121.5	988.05	8.1	908.40	108.8%
Total General		723,794	678,085	260.2	1,978.48	7.6	1,856.41	93.8%



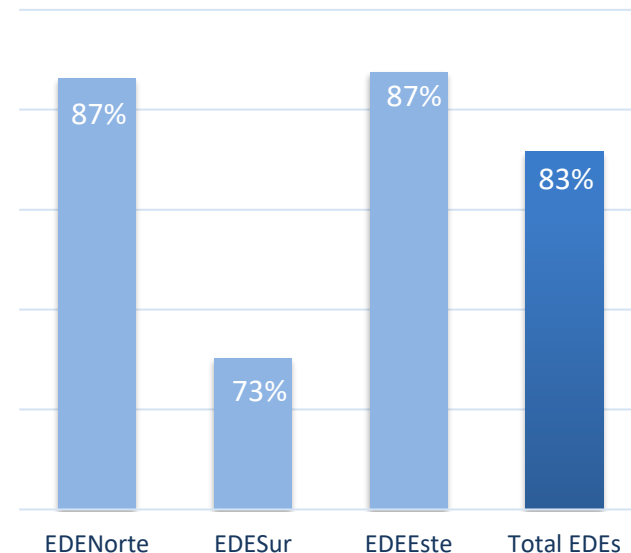
Contratos Facturados Bonoluz (%)



Facturación vs. Cobros Energizados



Índice de Cobranzas Bonoluz (%)



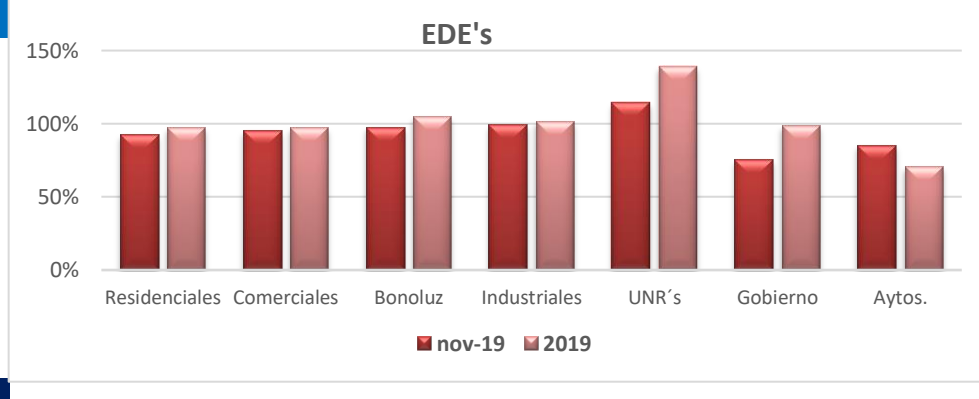
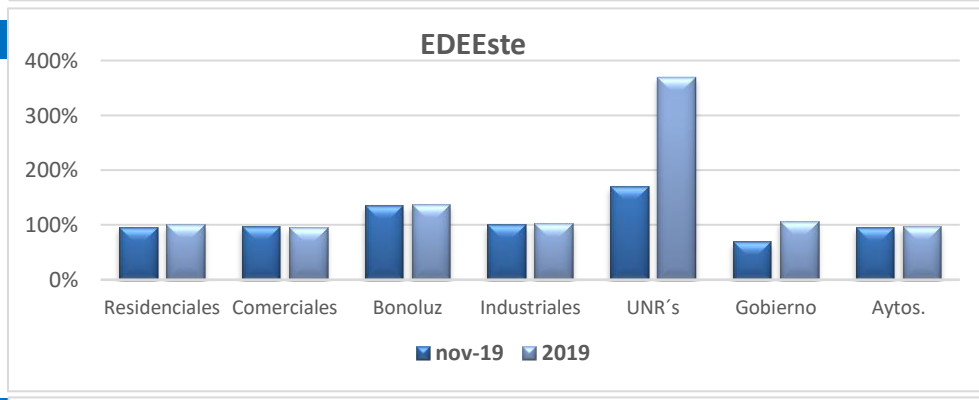
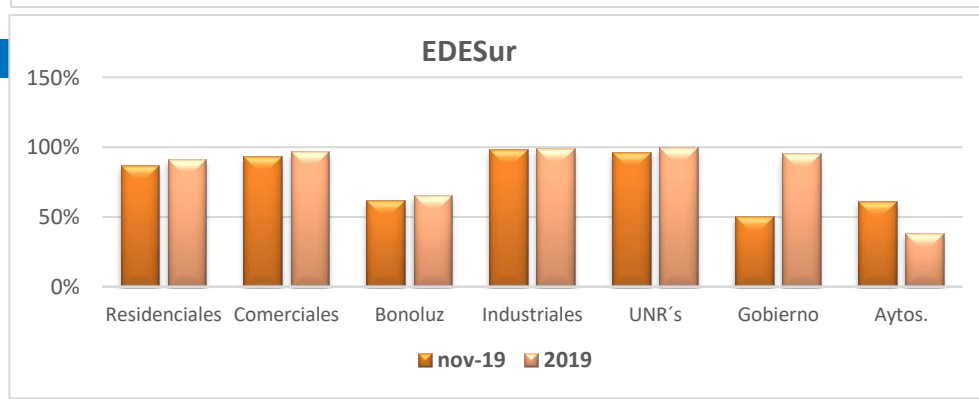
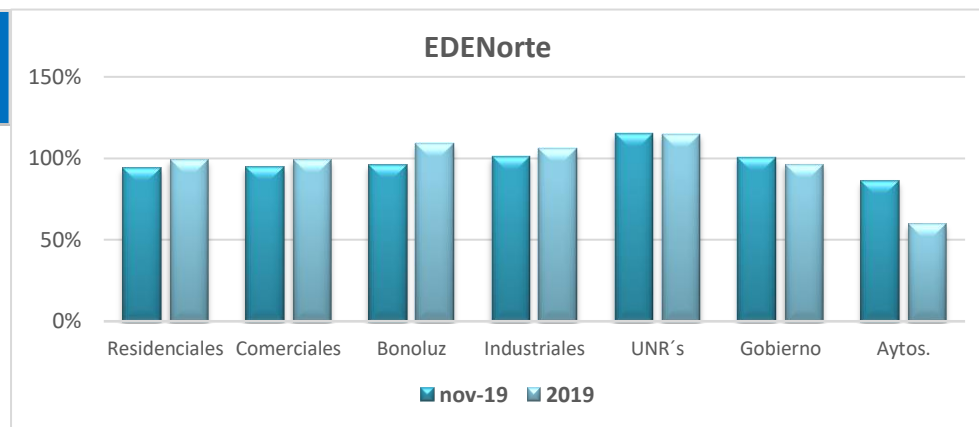
Mes: nov-19

Empresa	Contratos Bonoluz	Contratos Facturados Bonoluz	Contratos Facturados (%)	Facturación Bonoluz (GWh)	Facturación Bonoluz (MMRD\$)	Cobros Bonoluz (MMRD\$)	Cobros Energizados (GWh)	Índice de Cobranza (%)
EDENorte	138,218	145,182	105.0%	20.9	107.5	93.1	18.1	86.6%
EDESUR	112,536	98,961	87.9%	11.5	65.0	47.2	8.3	72.6%
EDEEste	105,019	102,318	97.4%	12.5	68.6	59.6	10.9	86.9%
Total EDEs	355,773	346,461	97.4%	44.9	241.1	199.9	37.2	82.9%

Mes: nov-19

Acumulado Año: 2019

Empresa Tipo Cliente	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)
EDENorte						
Residenciales	807,799	759,921	94.1%	779,857	772,966	99.1%
Comerciales	95,726	90,882	94.9%	92,771	92,055	99.2%
Bonoluz	145,791	140,074	96.1%	147,519	161,119	109.2%
Industriales	3,297	3,330	101.0%	3,319	3,513	105.9%
UNR's	91	105	115.4%	92	105	115.0%
Gobierno	5,448	5,495	100.9%	5,203	5,024	96.6%
<i>Gobierno Cortable</i>	1,674	1,846	110.3%	1,619	1,765	109.0%
<i>Gobierno No Cortable</i>	3,774	3,649	96.7%	3,584	3,258	90.9%
Aytos.	1,579	1,365	86.4%	1,500	896	59.8%
Total EDENorte	1,059,731	1,001,172	94.5%	1,030,261	1,035,678	100.5%
EDESur						
Residenciales	580,880	504,819	86.9%	566,759	517,513	91.3%
Comerciales	39,389	36,748	93.3%	38,648	37,290	96.5%
Bonoluz	101,030	62,502	61.9%	102,650	67,299	65.6%
Industriales	9,460	9,275	98.0%	9,076	9,005	99.2%
UNR's	134	129	96.3%	139	139	99.9%
Gobierno	4,838	2,429	50.2%	4,804	4,590	95.5%
<i>Gobierno Cortable</i>	1,678	1,597	95.2%	1,679	1,671	99.5%
<i>Gobierno No Cortable</i>	3,160	832	26.3%	3,125	2,920	93.4%
Aytos.	813	498	61.3%	1,025	394	38.4%
Total EDESur	736,544	616,400	83.7%	723,100	636,229	88.0%
EDEEste						
Residenciales	512,118	491,245	95.9%	485,724	491,270	101.1%
Comerciales	64,601	63,296	98.0%	78,782	74,731	94.9%
Bonoluz	103,625	140,004	135.1%	108,068	147,773	136.7%
Industriales	5,889	5,922	100.6%	5,764	5,924	102.8%
UNR's	43	73	169.8%	33	122	368.5%
Gobierno	3,076	2,139	69.5%	3,102	3,297	106.3%
<i>Gobierno Cortable</i>	855	1,078	126.1%	922	1,219	132.3%
<i>Gobierno No Cortable</i>	2,221	1,061	47.8%	2,180	2,078	95.3%
Aytos.	1,900	1,809	95.2%	1,880	1,837	97.7%
Total EDEEste	691,252	704,488	101.9%	683,353	724,953	106.1%
EDE's						
Residenciales	1,900,797	1,755,985	92.4%	1,832,339	1,781,748	97.2%
Comerciales	199,716	190,926	95.6%	210,201	204,076	97.1%
Bonoluz	350,446	342,580	97.8%	358,237	376,190	105.0%
Industriales	18,646	18,527	99.4%	18,158	18,442	101.6%
UNR's	268	307	114.6%	264	366	139.0%
Gobierno	13,362	10,063	75.3%	13,109	12,911	98.5%
<i>Gobierno Cortable</i>	4,207	4,521	107.5%	4,220	4,655	110.3%
<i>Gobierno No Cortable</i>	9,155	5,542	60.5%	8,889	8,256	92.9%
Aytos.	4,292	3,672	85.6%	4,405	3,127	71.0%
Total EDE's	2,487,527	2,322,060	93.3%	2,436,714	2,396,861	98.4%

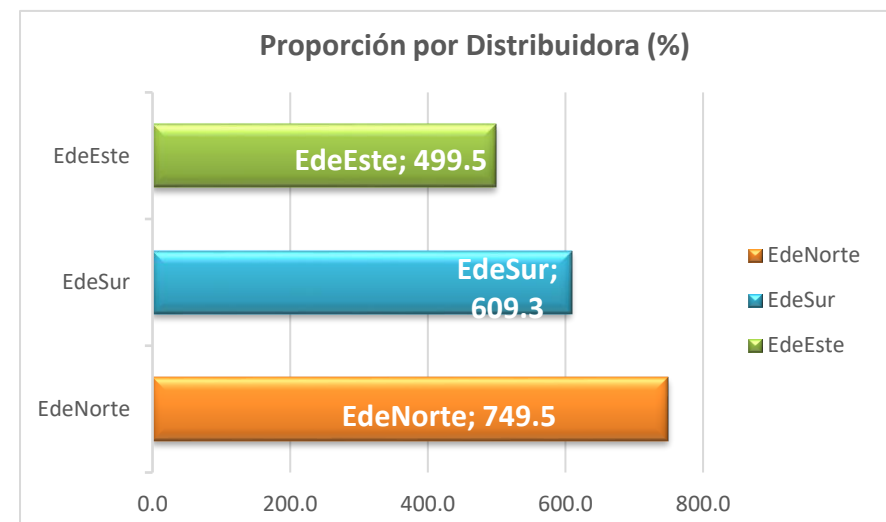
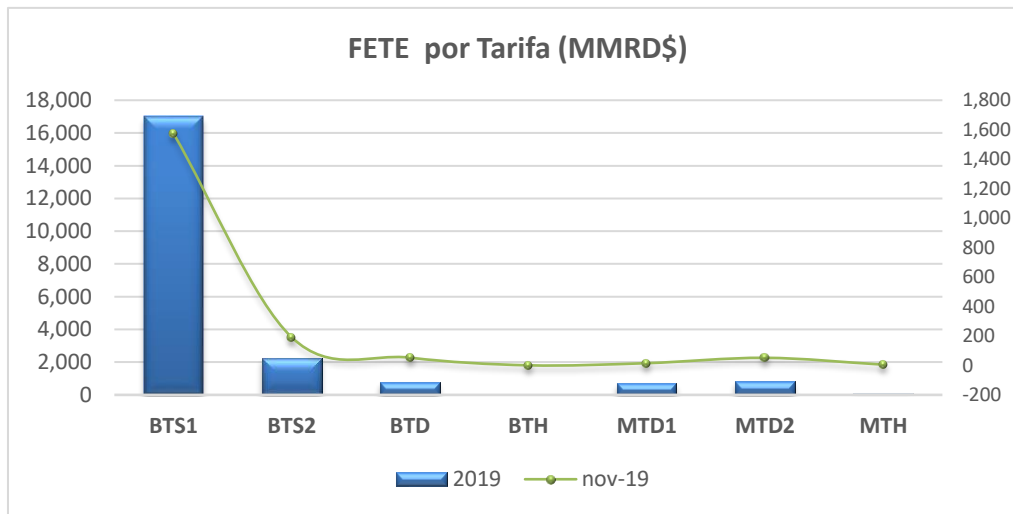


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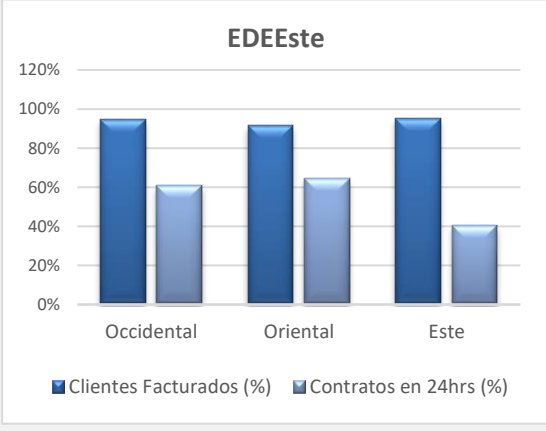
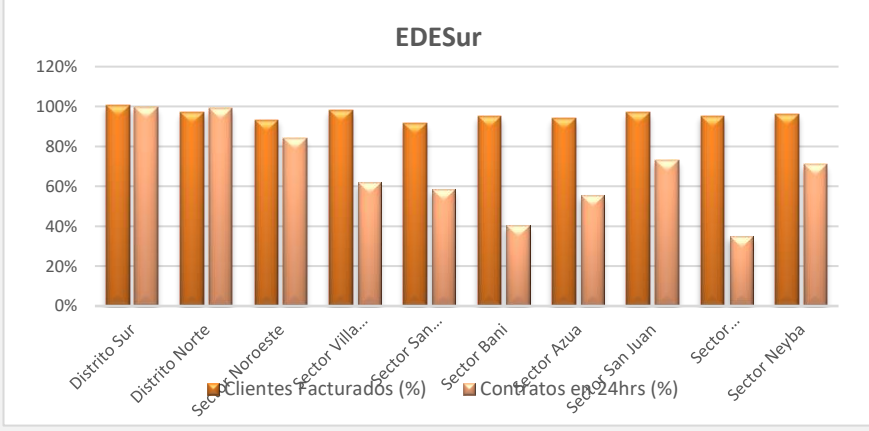
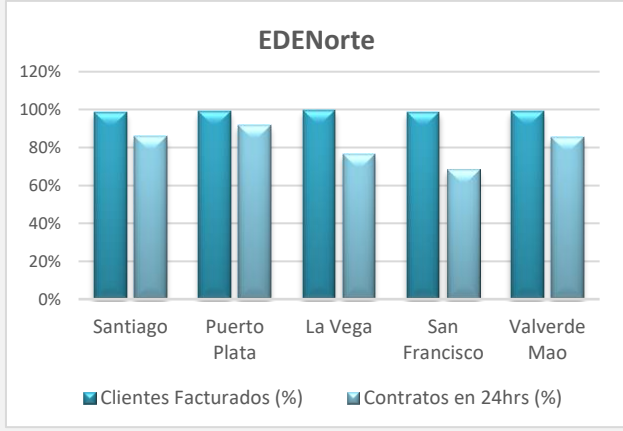
Acumulado Año: 2019

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	619.4	534.8	420.7	1,574.9
BTS2	84.9	56.5	48.8	190.2
BTD	12.3	29.5	10.8	52.6
BTH	0.1	0.4	0.1	0.6
MTD1	4.2	7.2	3.8	15.2
MTD2	27.2	9.9	14.6	51.6
MTH	1.3	3.1	0.8	5.2
Total Tarifas	749.5	609.3	499.5	1,890.4

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	6,475.7	5,904.5	4,614.8	16,995.0
BTS2	1,004.6	676.8	566.1	2,247.4
BTD	191.8	396.9	152.3	741.1
BTH	2.2	6.0	0.9	9.2
MTD1	246.5	303.8	162.2	712.5
MTD2	465.1	131.5	203.6	800.2
MTH	20.7	41.6	10.9	73.3
Total Tarifas	8,406.7	7,088.1	5,710.8	21,578.7



Cartera de Clientes por Sector



Mes: nov-19

Empresa	Sector	Clientes Activos	Clientes Facturados	Clientes Cobrados	Clientes 24hrs.	Clientes Sin Medidor	Clientes Facturados (%)	Clientes Cobrados (%)	Contratos en 24hrs (%)
EDENorte	Santiago	364,997	359,616	305,923	308,831	26,861	98.5%	85.1%	85.9%
	Puerto Plata	132,850	131,305	112,528	120,469	5,089	98.8%	85.7%	91.7%
	La Vega	228,236	226,826	182,342	173,015	29,744	99.4%	80.4%	76.3%
	San Francisco	208,012	205,234	165,892	140,270	28,673	98.7%	80.8%	68.3%
	Valverde Mao	130,039	128,981	104,418	109,882	8,854	99.2%	81.0%	85.2%
Total EDENorte		1,064,134	1,051,962	871,103	852,467	99,221	98.9%	82.8%	81.0%
EDESUR	Distrito Sur	151,551	152,220	134,999	151,868	434	100.4%	88.7%	99.8%
	Distrito Norte	117,189	113,714	100,706	112,940	1,425	97.0%	88.6%	99.3%
	Sector Noroeste	185,229	172,781	141,191	144,889	10,157	93.3%	81.7%	83.9%
	Sector Villa Altigracia	61,902	60,601	49,096	37,659	13,841	97.9%	81.0%	62.1%
	Sector San Cristobal	133,867	122,610	98,576	71,759	17,836	91.6%	80.4%	58.5%
	Sector Bani	55,698	52,983	41,866	21,368	6,295	95.1%	79.0%	40.3%
	Sector Azua	41,756	39,314	28,432	21,898	9,485	94.2%	72.3%	55.7%
	Sector San Juan	75,269	73,162	60,318	53,377	10,382	97.2%	82.4%	73.0%
	Sector Barahona	48,802	46,510	35,489	16,144	21,797	95.3%	76.3%	34.7%
	Sector Neyba	20,602	19,834	15,659	14,086	6,452	96.3%	79.0%	71.0%
Total EDESUR		891,865	853,729	706,332	645,988	98,104	95.7%	82.7%	75.7%
EDEEste	Occidental	212,051	201,081	157,694	122,413	41,766	94.8%	78.4%	60.9%
	Oriental	286,312	262,168	208,656	168,931	33,199	91.6%	79.6%	64.4%
	Este	225,431	214,836	174,871	86,903	25,831	95.3%	81.4%	40.5%
Total EDEEste		723,794	678,085	541,221	378,247	100,796	93.7%	79.8%	55.8%
Total EDE's		2,679,793	2,583,776	2,118,656	1,876,702	298,121	96.4%	82.0%	72.6%



Glosario:

- 1. ERI (%):** Energía Recovery Index, es un indicador que mide la recuperación de energía desde las unidades físicas de cobros (GWh) hasta la compra (GWh). Se obtiene dividiendo Los cobros (GWh) entre la Compra (GWh).
- 2. CRI (%):** Cash Recovery Index, indicador que mide la relacion entre la facturacion y los cobros monetarios. Se obtiene multiplicando el porcentaje de facturación (relacion entre compra vs factura) y el porcentaje de cobros (relacion entre factura vs cobros)
- 3. Sectores EdeNorte:** De manera sectorial, EdeNorte se compone de 5 sectores para las 14 provincias de su zona de concesión. Sector Santiago: compuesto por la provincia Santiago, Sector Puerto Plata: Puerto Plata, Sector La Vega: La Vega, Espaillat y Monseñor Noel. Sector San Francisco: Duarte, Sánchez Ramirez, Hermanas Mirabal, Maria Trinidad Sánchez y Samaná. Sector Valverde Mao: Valverde, Santiago Rodriguez, Monte Cristi y Dajabon.
- 4. Sectores EdeSur:** Sectorialmente se compone por 8 Sectores, Sto. Dgo Centro, Sto. Dgo. Norte, Sto. Dgo. Oeste, San Cristobal, Baní, Azua (Azua y San Jose de Ocoa), Barahona (Barahona, Batoruco, Independencia y Pedernales) y San Juan (San Juan y Elias Piña).
- 5. Sector EdeEste:** Se compone por 4 Sectores: Central (Parte este del Distrito Nacional), Oriental (Santo Domingo Este), Norte (Monte Planta y Santo Domingo Norte), Este (El Seibo, Hato Mayor, La Altagracia, La Romana y San Pedro de Macorís)
- 6. Clientes Óptimos:** Cliente de la Empresa Distribuidora que es facturado mensualmente y paga al día su servicio; no contiene en la base de datos de la empresa ningún tipo de facturas vencidas ni reclamadas.
- 7. FETE:** Fondo de Estabilización de la Tarifa Eléctrica, representa el subsidio del estado por el no incremento mensual de la factura eléctrica. Consiste en la diferencia de las facturaciones indexadas (calculadas) y aplicadas (Ver Decreto No. 302-2003).
- 8. Monómico:** Es un costo promedio que equivale a un precio único por concepto de cargo fijo, energía y potencia.

Informe de Gestión Comercial



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**Dirección de Gestión de Energía
Gerencia de Control de Gestión**

Elaborado por:



Sandra Mendoza

Revisado y aprobado por:



Santa Ramos