

# Informe de Gestión Comercial

Octubre - 2018

  
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Corporación Dominicana de Empresas Eléctricas Estatales

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**Dirección de Gestión de Energía  
Gerencia de Control de Gestión**



Resumen de Gestión Comercial



EDENorte



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## Total Ede's

| ÍTEM          |                               | MEDIDA      | ene-18       | feb-18       | mar-18        | abr-18       | may-18       | jun-18       | jul-18       | ago-18       | sep-18       | oct-18        |          |     | 2018         |          |
|---------------|-------------------------------|-------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------|-----|--------------|----------|
| Compras       | Compras de Energía            | GWh         | 1,093.1      | 963.4        | 1,134.0       | 1,172.9      | 1,216.4      | 1,244.3      | 1,305.2      | 1,297.6      | 1,211.5      | 1,237.6       |          |     | 11,876.0     |          |
|               | Factura de Compra de Energía  | MMUS\$      | 128.5        | 111.8        | 138.8         | 142.4        | 155.4        | 169.0        | 180.8        | 180.4        | 175.4        | 174.5         |          |     | 1,556.9      |          |
|               | Precio monómico de compra     | cUS\$/kWh   | 11.8         | 11.6         | 12.2          | 12.1         | 12.8         | 13.6         | 13.8         | 13.9         | 14.5         | 14.1          |          |     | 13.1         |          |
|               | Tarifa Media de Venta         | cUS\$/kwh   | 16.1         | 16.0         | 16.0          | 15.9         | 16.3         | 16.3         | 16.3         | 16.3         | 16.3         | 16.1          | 16.1     |     |              | 16.1     |
|               | Margen Compra Venta           | %           | 27.2%        | 27.3%        | 23.6%         | 23.7%        | 21.8%        | 16.5%        | 14.8%        | 14.7%        | 10.1%        | 12.7%         |          |     | 18.8%        |          |
|               | Abastecimiento                | %           | 85.5%        | 86.1%        | 86.3%         | 86.0%        | 86.2%        | 86.6%        | 86.6%        | 86.4%        | 85.8%        | 86.8%         |          |     | 86.2%        |          |
| Facturación   | Energía Facturada             | GWh         | 781.1        | 762.9        | 733.0         | 819.4        | 853.9        | 884.0        | 908.8        | 935.2        | 911.1        | 883.4         |          |     | 8,472.7      |          |
|               | Facturación de Energía        | MMRD\$      | 6,108.2      | 5,948.2      | 5,773.9       | 6,443.7      | 6,888.4      | 7,100.0      | 7,323.5      | 7,576.7      | 7,307.2      | 7,126.5       |          |     | 67,596.2     |          |
|               | Facturación de Energía        | MMUS\$      | 126.1        | 121.8        | 117.3         | 130.5        | 139.4        | 143.7        | 147.7        | 152.4        | 146.7        | 142.6         |          |     | 1,368.2      |          |
|               | Pérdidas de Energía           | GWh         | 312.0        | 200.5        | 401.0         | 353.5        | 362.4        | 360.4        | 360.4        | 362.4        | 300.5        | 354.1         |          |     | 3,403.2      |          |
|               | <b>Pérdidas de Energía</b>    | <b>%</b>    | <b>28.5%</b> | <b>20.8%</b> | <b>35.4%</b>  | <b>30.1%</b> | <b>29.8%</b> | <b>29.0%</b> | <b>30.4%</b> | <b>27.9%</b> | <b>24.8%</b> | <b>28.6%</b>  |          |     | <b>28.7%</b> |          |
| Cobranza      | Energía Cobrada               | GWh         | 713.2        | 699.4        | 775.9         | 713.9        | 804.3        | 843.0        | 873.6        | 898.4        | 872.4        | 909.8         |          |     | 8,104.0      |          |
|               | Meta de Cobros de Energía     | MMRD\$      | 5,744.4      | 5,724.1      | 6,143.8       | 6,020.1      | 6,332.3      | 6,664.1      | 6,983.2      | 7,213.1      | 7,344.1      | 7,293.6       |          |     | 65,462.7     |          |
|               | Cobros de Energía             | MMRD\$      | 5,564.8      | 5,503.3      | 6,056.8       | 5,571.7      | 6,490.1      | 6,748.2      | 7,030.4      | 7,277.2      | 7,019.0      | 7,330.6       |          |     | 64,592.1     |          |
|               | Cobros de Energía             | MMUS\$      | 114.9        | 112.7        | 123.1         | 112.8        | 131.4        | 136.6        | 141.8        | 146.3        | 140.9        | 146.7         |          |     | 1,307.2      |          |
|               | <b>Índice de Cobranzas</b>    | <b>%</b>    | <b>91.1%</b> | <b>92.5%</b> | <b>104.9%</b> | <b>86.5%</b> | <b>94.2%</b> | <b>95.0%</b> | <b>96.0%</b> | <b>96.0%</b> | <b>96.1%</b> | <b>102.9%</b> |          |     | <b>95.5%</b> |          |
|               | <b>Pérdidas de Cobros</b>     | <b>%</b>    | <b>34.8%</b> | <b>27.4%</b> | <b>31.6%</b>  | <b>39.1%</b> | <b>33.9%</b> | <b>32.2%</b> | <b>33.1%</b> | <b>30.8%</b> | <b>28.0%</b> | <b>26.5%</b>  |          |     | <b>31.8%</b> |          |
|               | CRI                           | %           | 65.1%        | 73.3%        | 67.8%         | 60.4%        | 66.1%        | 67.5%        | 66.8%        | 69.2%        | 72.2%        | 73.4%         |          |     | 68.2%        |          |
|               | ERI                           | %           | 65.2%        | 72.6%        | 68.4%         | 60.9%        | 66.1%        | 67.8%        | 66.9%        | 69.2%        | 72.0%        | 73.5%         |          |     | 68.2%        |          |
| Clientes      | Contratos Activos             | #           | 2,377,327    | 2,395,227    | 2,411,610     | 2,428,086    | 2,446,414    | 2,456,193    | 2,477,607    | 2,499,449    | 2,517,627    | 2,531,297     |          |     | 2,531,297    |          |
|               | Contratos Facturados          | #           | 2,267,377    | 2,266,604    | 2,284,102     | 2,307,173    | 2,332,537    | 2,343,858    | 2,355,234    | 2,374,373    | 2,374,270    | 2,445,180     |          |     | 2,445,180    |          |
|               | Contratos Cobrados            | #           | 1,840,353    | 1,820,375    | 1,930,481     | 1,893,032    | 1,980,796    | 1,969,661    | 2,001,173    | 1,993,891    | 1,941,355    | 2,106,243     |          |     | 2,106,243    |          |
|               | Contratos 24 HRs.             | #           | 1,448,416    | 1,455,242    | 1,462,453     | 1,439,181    | 1,467,431    | 1,483,852    | 1,559,217    | 1,548,199    | 1,560,338    | 1,574,824     |          |     | 1,574,824    |          |
|               | Contratos Al Día              | #           | 1,984,181    | 1,236,657    | 2,005,847     | 2,033,336    | 2,052,117    | 2,066,191    | 2,087,741    | 2,102,683    | 2,110,031    | 2,133,803     |          |     | 2,133,803    |          |
|               | Contratos Telemedidos         | #           | 586,675      | 612,986      | 638,704       | 675,014      | 711,894      | 739,432      | 757,615      | 776,223      | 794,652      | 858,048       |          |     | 858,048      |          |
|               | Contratos Facturados          | %           | 95.4%        | 94.6%        | 94.7%         | 95.0%        | 95.3%        | 95.4%        | 95.1%        | 95.0%        | 94.3%        | 96.6%         |          |     | 96.6%        |          |
|               | Contratos al Día / Facturados | %           | 87.5%        | 54.6%        | 87.8%         | 88.1%        | 88.0%        | 88.2%        | 88.6%        | 88.6%        | 88.9%        | 87.3%         |          |     | 87.3%        |          |
|               | <b>Contratos Telemedidos</b>  | <b>%</b>    | <b>25.9%</b> | <b>27.0%</b> | <b>28.0%</b>  | <b>29.3%</b> | <b>30.5%</b> | <b>31.5%</b> | <b>32.2%</b> | <b>32.7%</b> | <b>33.5%</b> | <b>35.1%</b>  |          |     | <b>35.1%</b> |          |
|               | Facturas Emitidas             | #           | 2,278,604    | 2,427,128    | 2,299,680     | 2,315,586    | 2,335,323    | 2,333,467    | 2,344,559    | 2,367,240    | 2,349,168    | 2,391,112     |          |     | 2,344,187    |          |
|               | Facturas Cobradas             | #           | 2,159,021    | 2,308,657    | 2,321,153     | 2,194,554    | 2,335,516    | 2,303,929    | 2,344,773    | 2,330,325    | 2,210,827    | 2,469,579     |          |     | 2,297,833    |          |
|               | Índice de Facturas Cobradas   | %           | 94.8%        | 95.1%        | 100.9%        | 94.8%        | 100.0%       | 98.7%        | 100.0%       | 98.4%        | 94.1%        | 103.3%        |          |     | 98.0%        |          |
|               | Deuda                         | Deuda Total | MMRD\$       | 16,629.5     | 16,367.5      | 16,792.8     | 16,577.9     | 17,035.4     | 16,603.9     | 16,915.8     | 16,942.1     | 16,758.1      | 16,955.1 |     |              | 16,955.1 |
| Deuda Bonoluz |                               | MMRD\$      | 1,513.1      | 1,503.3      | 1,490.8       | 1,487.8      | 1,485.6      | 1,475.1      | 1,439.7      | 1,449.4      | 1,449.7      | 1,430.3       |          |     | 1,430.3      |          |
| Deuda Aytos   |                               | MMRD\$      | 8,110.1      | 8,186.2      | 8,254.0       | 8,298.0      | 8,397.4      | 8,088.3      | 8,155.0      | 8,224.7      | 8,259.6      | 8,323.3       |          |     | 8,323.3      |          |
| Otros         | Margen Energía no Cobrada     | GWh         | 379.9        | 264.0        | 358.1         | 459.0        | 412.1        | 401.3        | 431.7        | 399.1        | 339.1        | 327.7         |          |     | 3,772.0      |          |
|               | Margen Energía no Cobrada     | MMUS\$      | (13.6)       | 0.9          | (15.7)        | (29.6)       | (24.0)       | (32.4)       | (39.0)       | (34.0)       | (34.5)       | (27.8)        |          |     | (249.7)      |          |
|               | Margen Energía No Facturada   | MMUS\$      | (2.4)        | 10.0         | (21.4)        | (11.9)       | (15.9)       | (25.3)       | (33.1)       | (28.0)       | (28.7)       | (31.9)        |          |     | (188.7)      |          |
|               | FETE                          | MMUS\$      | 23.8         | 23.6         | 24.3          | 26.4         | 27.7         | 31.3         | 37.3         | 38.9         | 40.5         | 38.2          |          |     | 312.1        |          |
|               | Margen de Energía con FETE    | MMUS\$      | 10.2         | 24.5         | 8.6           | (3.2)        | 3.7          | (1.1)        | (1.7)        | 4.8          | 6.1          | 10.4          |          |     | 62.4         |          |
|               | Balance Comercial             | MMUS\$      | (19.5)       | (16.6)       | 7.9           | (44.8)       | (14.7)       | (25.3)       | (33.0)       | (38.3)       | (44.6)       | (38.9)        |          |     | (267.9)      |          |
|               | Balance Corriente             | MMUS\$      | (55.2)       | (44.6)       | (24.9)        | (85.7)       | (47.2)       | (56.8)       | (69.0)       | (77.4)       | (77.9)       | (75.6)        |          |     | (614.3)      |          |
|               | Balance Global                | MMUS\$      | (72.4)       | (57.6)       | (48.1)        | (103.1)      | (65.4)       | (73.2)       | (86.0)       | (94.3)       | (93.5)       | (95.2)        |          |     | (788.6)      |          |
|               | Tasa de Cambio                | RD\$/US\$   | 48.4         | 48.8         | 49.2          | 49.4         | 49.4         | 49.4         | 49.6         | 49.7         | 49.8         | 50.0          | 0.0      | 0.0 | 41.1         |          |

## Total EDENorte

| ÍTEM                        |                                       | MEDIDA    | ene-18       | feb-18       | mar-18        | abr-18       | may-18       | jun-18       | jul-18       | ago-18       | sep-18       | oct-18        |        | 2018         |       |
|-----------------------------|---------------------------------------|-----------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|--------|--------------|-------|
| Compras                     | Compras de Energía                    | GWh       | 320.4        | 277.9        | 328.7         | 343.0        | 359.9        | 369.6        | 392.2        | 392.9        | 367.8        | 368.1         |        | 3,520.5      |       |
|                             | Factura de Compra de Energía          | MMUS\$    | 39.5         | 34.3         | 42.1          | 43.4         | 47.7         | 51.6         | 55.4         | 55.5         | 53.0         | 53.0          |        | 475.6        |       |
|                             | Precio monómico de compra             | cUS\$/kWh | 12.3         | 12.4         | 12.8          | 12.7         | 13.3         | 14.0         | 14.1         | 14.1         | 14.1         | 14.4          | 14.4   |              | 13.5  |
|                             | Tarifa Media de Venta                 | cUS\$/kwh | 15.8         | 15.6         | 15.6          | 15.4         | 15.8         | 15.7         | 15.7         | 15.7         | 15.7         | 15.6          | 15.6   |              | 15.7  |
|                             | Margen Compra Venta                   | %         | 22.1%        | 21.0%        | 17.8%         | 18.0%        | 16.3%        | 11.1%        | 10.0%        | 10.2%        | 10.2%        | 8.0%          | 7.6%   |              | 13.8% |
|                             | Abastecimiento                        | %         | 88.8%        | 87.8%        | 88.5%         | 88.4%        | 89.5%        | 91.1%        | 91.6%        | 91.2%        | 91.2%        | 91.1%         | 91.3%  |              | 89.9% |
| Facturación                 | Energía Facturada                     | GWh       | 249.3        | 241.7        | 225.3         | 249.5        | 270.8        | 279.7        | 287.6        | 302.3        | 299.6        | 285.5         |        | 2,691.4      |       |
|                             | Factura de Energía                    | MMRD\$    | 1,908.8      | 1,845.0      | 1,728.7       | 1,902.8      | 2,118.9      | 2,168.6      | 2,237.5      | 2,366.9      | 2,336.2      | 2,222.9       |        | 20,836.2     |       |
|                             | Factura de Energía                    | MMUS\$    | 39.4         | 37.8         | 35.1          | 38.5         | 42.9         | 43.9         | 45.1         | 47.6         | 46.9         | 44.5          |        | 421.7        |       |
|                             | Pérdidas de Energía                   | GWh       | 71.1         | 36.2         | 103.4         | 93.5         | 89.2         | 89.9         | 104.5        | 90.5         | 68.2         | 82.6          |        | 829.1        |       |
|                             | <b>Pérdidas de Energía</b>            | <b>%</b>  | <b>22.2%</b> | <b>13.0%</b> | <b>31.5%</b>  | <b>27.3%</b> | <b>24.8%</b> | <b>24.3%</b> | <b>26.7%</b> | <b>23.0%</b> | <b>18.5%</b> | <b>22.4%</b>  |        | <b>23.6%</b> |       |
| Cobranza                    | Energía Cobrada                       | GWh       | 242.9        | 210.6        | 237.3         | 230.0        | 254.6        | 270.0        | 281.3        | 291.5        | 290.3        | 297.7         |        | 2,606.3      |       |
|                             | Meta de Cobros de Energía             | MMRD\$    | 1,887.9      | 1,913.3      | 1,935.4       | 1,921.7      | 2,060.3      | 2,087.7      | 2,261.5      | 2,274.4      | 2,418.4      | 2,393.5       |        | 21,153.9     |       |
|                             | Cobros de Energía                     | MMRD\$    | 1,860.0      | 1,607.5      | 1,820.5       | 1,754.1      | 1,992.8      | 2,093.5      | 2,188.2      | 2,281.7      | 2,263.5      | 2,318.4       |        | 20,180.2     |       |
|                             | Cobros de Energía                     | MMUS\$    | 38.4         | 32.9         | 37.0          | 35.5         | 40.3         | 42.4         | 44.1         | 45.9         | 45.4         | 46.4          |        | 408.4        |       |
|                             | <b>Índice de Cobranzas</b>            | <b>%</b>  | <b>97.4%</b> | <b>87.1%</b> | <b>105.3%</b> | <b>92.2%</b> | <b>94.1%</b> | <b>96.5%</b> | <b>97.8%</b> | <b>96.4%</b> | <b>96.9%</b> | <b>104.3%</b> |        | <b>96.8%</b> |       |
|                             | <b>Pérdidas de Cobros</b>             | <b>%</b>  | <b>24.2%</b> | <b>24.2%</b> | <b>27.8%</b>  | <b>32.9%</b> | <b>29.3%</b> | <b>27.0%</b> | <b>28.3%</b> | <b>25.8%</b> | <b>21.1%</b> | <b>19.1%</b>  |        | <b>26.0%</b> |       |
|                             | CRI                                   | %         | 75.8%        | 75.8%        | 72.2%         | 67.1%        | 70.7%        | 73.0%        | 71.7%        | 74.2%        | 78.9%        | 80.9%         |        | 74.0%        |       |
|                             | ERI                                   | %         | 75.8%        | 75.8%        | 72.2%         | 67.1%        | 70.7%        | 73.0%        | 71.7%        | 74.2%        | 78.9%        | 80.9%         |        | 74.0%        |       |
| Clientes                    | Contratos Activos                     | #         | 955,280      | 958,796      | 963,408       | 968,413      | 974,104      | 975,393      | 979,906      | 984,381      | 988,446      | 992,829       |        | 992,829      |       |
|                             | Contratos Facturados                  | #         | 944,573      | 946,108      | 950,665       | 954,846      | 960,404      | 964,666      | 969,693      | 974,540      | 978,540      | 983,198       |        | 983,198      |       |
|                             | Contratos Cobrados                    | #         | 795,573      | 776,945      | 825,622       | 813,034      | 840,601      | 836,551      | 847,057      | 841,324      | 818,777      | 868,679       |        | 868,679      |       |
|                             | Contratos 24 HRs.                     | #         | 674,865      | 679,005      | 681,592       | 686,053      | 702,100      | 714,578      | 724,681      | 727,192      | 735,697      | 742,461       |        | 742,461      |       |
|                             | Contratos Al Día                      | #         | 889,976      | 126,340      | 884,732       | 897,411      | 905,522      | 909,784      | 915,502      | 920,264      | 920,865      | 928,791       |        | 928,791      |       |
|                             | Contratos Telemedidos                 | #         | 183,246      | 192,452      | 203,924       | 215,805      | 226,463      | 236,099      | 243,490      | 252,008      | 263,682      | 272,741       |        | 272,741      |       |
|                             | Contratos Facturados                  | %         | 98.9%        | 98.7%        | 98.7%         | 98.6%        | 98.6%        | 98.9%        | 99.0%        | 99.0%        | 99.0%        | 99.0%         |        | 99.0%        |       |
|                             | Contratos al Día / Facturados         | %         | 94.2%        | 13.4%        | 93.1%         | 94.0%        | 94.3%        | 94.3%        | 94.4%        | 94.4%        | 94.4%        | 94.1%         | 94.5%  |              | 94.5% |
|                             | <b>Contratos Telemedidos</b>          | <b>%</b>  | <b>19.4%</b> | <b>20.3%</b> | <b>21.5%</b>  | <b>22.6%</b> | <b>23.6%</b> | <b>24.5%</b> | <b>25.1%</b> | <b>25.9%</b> | <b>26.9%</b> | <b>27.7%</b>  |        | <b>27.7%</b> |       |
|                             | Facturas Emitidas                     | #         | 956,663      | 1,111,228    | 962,660       | 967,227      | 973,241      | 977,571      | 982,924      | 986,239      | 990,824      | 996,604       |        | 990,518      |       |
|                             | Facturas Cobradas                     | #         | 946,007      | 1,081,603    | 983,583       | 955,633      | 1,010,463    | 989,641      | 1,009,212    | 991,636      | 958,492      | 1,048,597     |        | 997,487      |       |
| Índice de Facturas Cobradas | %                                     | 98.9%     | 97.3%        | 102.2%       | 98.8%         | 103.8%       | 101.2%       | 102.7%       | 100.5%       | 96.7%        | 105.2%       |               | 100.7% |              |       |
| Deuda                       | Deuda Total                           | MMRD\$    | 5,599.8      | 5,756.1      | 5,812.5       | 5,751.1      | 5,855.4      | 5,496.9      | 5,527.7      | 5,529.8      | 5,459.4      | 5,574.6       |        | 5,574.6      |       |
|                             | Deuda Bonoluz                         | MMRD\$    | 19.1         | 18.6         | 17.9          | 17.4         | 16.6         | 16.6         | 16.9         | 15.0         | 12.3         | 11.1          |        | 11.1         |       |
|                             | Deuda Aytos                           | MMRD\$    | 4,727.0      | 4,752.3      | 4,779.0       | 4,779.7      | 4,832.0      | 4,481.8      | 4,504.4      | 4,526.2      | 4,522.3      | 4,568.0       |        | 4,568.0      |       |
| Otros                       | Margen Energía no Cobrada             | GWh       | 77.5         | 67.3         | 91.4          | 113.0        | 105.3        | 99.6         | 110.9        | 101.4        | 77.5         | 70.3          |        | 914.2        |       |
|                             | Margen Energía no Cobrada             | MMUS\$    | (1.1)        | (1.4)        | (5.1)         | (7.9)        | (7.4)        | (9.2)        | (11.3)       | (9.7)        | (7.5)        | (6.6)         |        | (67.2)       |       |
|                             | Margen Energía no Facturada           | MMUS\$    | (0.1)        | 3.5          | (7.0)         | (4.9)        | (4.9)        | (7.7)        | (10.3)       | (7.9)        | (6.1)        | (8.5)         |        | (53.8)       |       |
|                             | FETE                                  | MMUS\$    | 9.0          | 8.9          | 9.2           | 9.7          | 10.3         | 11.8         | 13.8         | 14.3         | 15.1         | 14.7          |        | 117.0        |       |
|                             | Margen de Energía no Cobrada con FETE | MMUS\$    | 8.0          | 7.5          | 4.1           | 1.8          | 2.9          | 2.6          | 2.6          | 4.7          | 7.6          | 8.1           |        | 49.8         |       |
|                             | Balance Comercial                     | MMUS\$    | (3.1)        | (6.3)        | 3.0           | (9.1)        | (4.6)        | (9.6)        | (10.1)       | (10.1)       | (14.1)       | (12.3)        |        | (76.4)       |       |
|                             | Balance Corriente                     | MMUS\$    | (14.8)       | (17.8)       | (7.7)         | (29.1)       | (17.0)       | (21.9)       | (23.4)       | (23.2)       | (26.3)       | (23.7)        |        | (204.9)      |       |
|                             | Balance Global                        | MMUS\$    | (22.0)       | (24.1)       | (14.2)        | (35.5)       | (22.6)       | (27.4)       | (28.2)       | (29.7)       | (34.5)       | (29.6)        |        | (267.8)      |       |
| Tasa de Cambio              | RD\$/US\$                             | 48.4      | 48.8         | 49.2         | 49.4          | 49.4         | 49.4         | 49.4         | 49.6         | 49.7         | 49.8         | 50.0          |        | 49.4         |       |

## Total EDESUR

| ÍTEM                        |                                       | MEDIDA    | ene-18       | feb-18       | mar-18        | abr-18       | may-18       | jun-18       | jul-18       | ago-18       | sep-18       | oct-18        |       | 2018         |
|-----------------------------|---------------------------------------|-----------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|-------|--------------|
| Compras                     | Compras de Energía                    | GWh       | 391.6        | 343.5        | 404.4         | 415.6        | 431.0        | 441.2        | 460.8        | 459.5        | 425.8        | 440.4         |       | 4,213.9      |
|                             | Factura de Compra de Energía          | MMUS\$    | 45.6         | 39.4         | 48.6          | 49.5         | 53.9         | 58.2         | 61.3         | 61.3         | 58.4         | 58.1          |       | 534.3        |
|                             | Precio monómico de compra             | cUS\$/kWh | 11.6         | 11.5         | 12.0          | 11.9         | 12.5         | 13.2         | 13.3         | 13.4         | 13.7         | 13.2          |       | 12.7         |
|                             | Tarifa Media de Venta                 | cUS\$/kWh | 17.3         | 17.0         | 17.1          | 17.0         | 17.0         | 17.4         | 17.2         | 17.2         | 17.0         | 17.0          |       | 17.1         |
|                             | Margen Compra Venta                   | %         | 32.6%        | 32.6%        | 29.6%         | 30.0%        | 26.5%        | 24.3%        | 22.5%        | 22.6%        | 19.5%        | 22.2%         |       | 26.0%        |
|                             | Abastecimiento                        | %         | 84.6%        | 83.7%        | 84.3%         | 83.5%        | 83.3%        | 83.3%        | 83.3%        | 83.7%        | 83.3%        | 82.4%         | 84.1% |              |
| Facturación                 | Energía Facturada                     | GWh       | 289.6        | 280.9        | 265.2         | 310.2        | 319.0        | 333.4        | 345.5        | 351.0        | 343.7        | 333.1         |       | 3,171.5      |
|                             | Factura de Energía                    | MMRD\$    | 2,419.0      | 2,338.8      | 2,228.3       | 2,605.7      | 2,680.9      | 2,870.5      | 2,938.6      | 3,010.7      | 2,914.4      | 2,822.2       |       | 26,829.2     |
|                             | Factura de Energía                    | MMUS\$    | 50.0         | 47.9         | 45.3          | 52.8         | 54.3         | 58.1         | 59.3         | 60.5         | 58.5         | 56.5          |       | 543.0        |
|                             | Pérdidas de Energía                   | GWh       | 102.0        | 62.6         | 139.2         | 105.4        | 112.1        | 107.8        | 115.3        | 108.4        | 82.2         | 107.3         |       | 1,042.4      |
|                             | <b>Pérdidas de Energía</b>            | <b>%</b>  | <b>26.1%</b> | <b>18.2%</b> | <b>34.4%</b>  | <b>25.4%</b> | <b>26.0%</b> | <b>24.4%</b> | <b>25.0%</b> | <b>23.6%</b> | <b>19.3%</b> | <b>24.4%</b>  |       | <b>24.7%</b> |
| Cobranza                    | Energía Cobrada                       | GWh       | 255.6        | 263.3        | 299.5         | 266.7        | 306.5        | 320.5        | 336.6        | 341.5        | 323.0        | 354.5         |       | 3,067.8      |
|                             | Meta de Cobros de Energía             | MMRD\$    | 2,278.6      | 2,136.9      | 2,419.0       | 2,323.6      | 2,511.1      | 2,657.5      | 2,809.6      | 2,928.4      | 2,921.4      | 2,884.8       |       | 25,871.0     |
|                             | Cobros de energía                     | MMRD\$    | 2,127.0      | 2,240.5      | 2,444.9       | 2,199.3      | 2,575.6      | 2,733.0      | 2,850.5      | 2,923.6      | 2,765.4      | 2,988.1       |       | 25,847.8     |
|                             | Cobros de energía                     | MMUS\$    | 43.9         | 45.9         | 49.7          | 44.5         | 52.1         | 55.3         | 57.5         | 58.8         | 55.5         | 59.8          |       | 523.0        |
|                             | <b>Índice de Cobranzas</b>            | <b>%</b>  | <b>87.9%</b> | <b>95.8%</b> | <b>109.7%</b> | <b>84.4%</b> | <b>96.1%</b> | <b>95.2%</b> | <b>97.0%</b> | <b>97.1%</b> | <b>94.9%</b> | <b>105.9%</b> |       | <b>96.3%</b> |
|                             | <b>Pérdidas de Cobros</b>             | <b>%</b>  | <b>34.7%</b> | <b>23.3%</b> | <b>25.9%</b>  | <b>35.8%</b> | <b>28.9%</b> | <b>27.4%</b> | <b>27.0%</b> | <b>25.7%</b> | <b>24.1%</b> | <b>19.5%</b>  |       | <b>27.2%</b> |
|                             | CRI                                   | %         | 65.0%        | 78.3%        | 71.9%         | 63.0%        | 71.1%        | 71.9%        | 72.7%        | 74.2%        | 76.6%        | 80.1%         |       | 72.5%        |
|                             | ERI                                   | %         | 65.3%        | 76.7%        | 74.1%         | 64.2%        | 71.1%        | 72.6%        | 73.0%        | 74.3%        | 75.9%        | 80.5%         |       | 72.8%        |
| Clientes                    | Contratos Activos                     | #         | 732,186      | 745,043      | 756,236       | 765,319      | 776,413      | 783,023      | 795,218      | 811,253      | 823,874      | 832,354       |       | 832,354      |
|                             | Contratos Facturados                  | #         | 662,760      | 668,191      | 673,086       | 693,854      | 710,813      | 722,145      | 729,461      | 738,220      | 743,177      | 796,358       |       | 796,358      |
|                             | Contratos Cobrados                    | #         | 537,255      | 538,502      | 572,535       | 564,460      | 602,642      | 606,413      | 618,638      | 621,065      | 609,550      | 689,032       |       | 689,032      |
|                             | Contratos 24 HRs.                     | #         | 413,749      | 416,379      | 421,785       | 442,121      | 448,330      | 453,649      | 496,591      | 501,696      | 512,218      | 510,102       |       | 510,102      |
|                             | Contratos Al Día                      | #         | 565,287      | 576,671      | 586,018       | 597,070      | 607,445      | 612,403      | 622,904      | 638,115      | 644,207      | 659,364       |       | 659,364      |
|                             | Contratos Telemedidos                 | #         | 326,655      | 341,018      | 354,840       | 379,387      | 403,106      | 421,375      | 432,612      | 442,520      | 451,631      | 503,455       |       | 503,455      |
|                             | Contratos Facturados                  | %         | 90.5%        | 89.7%        | 89.0%         | 90.7%        | 91.6%        | 92.2%        | 91.7%        | 91.0%        | 90.2%        | 95.7%         |       | 95.7%        |
|                             | Contratos al Día / Facturados         | %         | 85.3%        | 86.3%        | 87.1%         | 86.1%        | 85.5%        | 84.8%        | 85.4%        | 86.4%        | 86.7%        | 82.8%         |       | 82.8%        |
|                             | <b>Contratos Telemedidos</b>          | <b>%</b>  | <b>49.3%</b> | <b>51.0%</b> | <b>52.7%</b>  | <b>54.7%</b> | <b>56.7%</b> | <b>58.4%</b> | <b>59.3%</b> | <b>59.9%</b> | <b>60.8%</b> | <b>63.2%</b>  |       | <b>63.2%</b> |
|                             | Facturas Emitidas                     | #         | 650,775      | 655,422      | 660,871       | 680,525      | 684,529      | 688,243      | 689,477      | 694,767      | 694,542      | 705,422       |       | 680,457      |
|                             | Facturas Cobradas                     | #         | 540,410      | 549,402      | 608,161       | 561,870      | 624,839      | 608,608      | 616,827      | 617,999      | 579,978      | 660,374       |       | 596,847      |
| Índice de Facturas Cobradas | %                                     | 83.0%     | 83.8%        | 92.0%        | 82.6%         | 91.3%        | 88.4%        | 89.5%        | 89.0%        | 83.5%        | 93.6%        |               | 87.7% |              |
| Deuda                       | Deuda Total                           | MMRD\$    | 5,615.6      | 5,189.1      | 5,532.8       | 5,372.1      | 5,600.3      | 5,391.6      | 5,588.5      | 5,641.9      | 5,466.6      | 5,646.2       |       | 5,646.2      |
|                             | Deuda Bonoluz                         | MMRD\$    | 1,090.1      | 1,084.0      | 1,076.1       | 1,071.3      | 1,068.8      | 1,060.8      | 1,019.9      | 1,027.5      | 1,028.2      | 1,010.6       |       | 1,010.6      |
|                             | Deuda Aytos                           | MMRD\$    | 1,001.2      | 1,018.6      | 1,031.4       | 1,045.7      | 1,062.1      | 1,076.0      | 1,092.3      | 1,114.2      | 1,126.3      | 1,147.6       |       | 1,147.6      |
| Otros                       | Margen Energía no Cobrada             | GWh       | 135.9        | 80.1         | 104.9         | 148.9        | 124.5        | 120.8        | 124.2        | 118.0        | 102.8        | 85.9          |       | 1,146.1      |
|                             | Margen Energía no Cobrada             | MMUS\$    | (1.6)        | 6.4          | 1.1           | (5.0)        | (1.8)        | (2.9)        | (3.8)        | (2.5)        | (2.9)        | 1.7           |       | (11.2)       |
|                             | Margen de Energía no Facturada        | MMUS\$    | 4.4          | 8.4          | (3.3)         | 3.3          | 0.4          | (0.1)        | (2.0)        | (0.8)        | 0.1          | (1.6)         |       | 8.8          |
|                             | FETE                                  | MMUS\$    | 8.0          | 8.0          | 8.1           | 9.3          | 9.5          | 10.8         | 13.1         | 13.6         | 14.3         | 12.9          |       | 107.7        |
|                             | Margen de Energía no Cobrada con FETE | MMUS\$    | 6.3          | 14.5         | 9.2           | 4.3          | 7.8          | 8.0          | 9.3          | 11.1         | 11.5         | 14.6          |       | 96.5         |
|                             | Balance Comercial                     | MMUS\$    | (4.3)        | 5.2          | 6.0           | (6.0)        | 2.2          | 1.7          | (0.8)        | (3.1)        | (5.5)        | 0.1           |       | (4.4)        |
|                             | Balance Corriente                     | MMUS\$    | (18.6)       | (4.9)        | (7.3)         | (16.9)       | (8.6)        | (9.4)        | (14.6)       | (17.1)       | (18.2)       | (16.2)        |       | (131.9)      |
|                             | Balance Global                        | MMUS\$    | (23.1)       | (8.9)        | (18.0)        | (21.6)       | (15.8)       | (15.4)       | (21.9)       | (22.1)       | (21.3)       | (22.5)        |       | (190.5)      |
| Tasa de Cambio              | RD\$/US\$                             | 48.4      | 48.8         | 49.2         | 49.4          | 49.4         | 49.4         | 49.4         | 49.6         | 49.7         | 49.8         | 50.0          |       | 49.4         |

## Total EDEEste

| ÍTEM                        |                                       | MEDIDA    | ene-18       | feb-18       | mar-18       | abr-18       | may-18       | jun-18       | jul-18       | ago-18       | sep-18       | oct-18       |        | 2018         |
|-----------------------------|---------------------------------------|-----------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------|--------------|
| Compras                     | Compras de Energía                    | GWh       | 381.1        | 342.0        | 400.8        | 414.3        | 425.4        | 433.5        | 452.3        | 445.3        | 417.9        | 429.0        |        | 4,141.6      |
|                             | Factura de Compra de Energía          | MMUS\$    | 43.5         | 38.0         | 48.0         | 49.5         | 53.7         | 59.2         | 64.1         | 63.5         | 64.0         | 63.5         |        | 547.1        |
|                             | Precio monómico de compra             | cUS\$/kWh | 11.4         | 11.1         | 12.0         | 11.9         | 12.6         | 13.7         | 14.2         | 14.3         | 15.3         | 14.8         |        | 13.2         |
|                             | Tarifa Media de Venta                 | cUS\$/kwh | 15.2         | 15.0         | 15.2         | 15.1         | 16.0         | 15.4         | 15.7         | 15.7         | 15.4         | 15.7         |        | 15.5         |
|                             | Margen Compra Venta                   | %         | 24.8%        | 26.1%        | 21.3%        | 20.8%        | 21.0%        | 11.3%        | 9.8%         | 9.1%         | 0.7%         | 6.0%         |        | 14.6%        |
|                             | Abastecimiento                        | %         | 83.1%        | 86.7%        | 86.0%        | 86.1%        | 85.7%        | 85.4%        | 84.4%        | 84.7%        | 83.9%        | 84.9%        |        | 85.1%        |
| Facturación                 | Energía Facturada                     | GWh       | 242.2        | 240.3        | 242.5        | 259.7        | 264.2        | 270.9        | 275.7        | 281.8        | 267.7        | 264.8        |        | 2,609.8      |
|                             | Factura de Energía                    | MMRD\$    | 1,780.3      | 1,764.4      | 1,816.9      | 1,935.3      | 2,088.6      | 2,060.9      | 2,147.5      | 2,199.0      | 2,056.6      | 2,081.4      |        | 19,930.8     |
|                             | Factura de Energía                    | MMUS\$    | 36.8         | 36.1         | 36.9         | 39.2         | 42.3         | 41.7         | 43.3         | 44.2         | 41.3         | 41.6         |        | 403.5        |
|                             | Pérdidas de Energía                   | GWh       | 138.9        | 101.7        | 158.4        | 154.6        | 161.2        | 162.6        | 176.6        | 163.4        | 150.2        | 164.2        |        | 1,531.7      |
|                             | <b>Pérdidas de Energía</b>            | <b>%</b>  | <b>36.4%</b> | <b>29.7%</b> | <b>39.5%</b> | <b>37.3%</b> | <b>37.9%</b> | <b>37.5%</b> | <b>39.0%</b> | <b>36.7%</b> | <b>35.9%</b> | <b>38.3%</b> |        | <b>37.0%</b> |
| Cobranza                    | Energía Cobrada                       | GWh       | 214.7        | 225.4        | 239.1        | 217.2        | 243.1        | 252.6        | 255.7        | 265.5        | 259.1        | 257.5        |        | 2,429.9      |
|                             | Meta de Cobros de Energía             | MMRD\$    | 1,577.8      | 1,674.0      | 1,789.4      | 1,774.7      | 1,760.8      | 1,918.9      | 1,912.2      | 2,010.3      | 2,004.3      | 2,015.3      |        | 18,437.8     |
|                             | Cobros de energía                     | MMRD\$    | 1,577.8      | 1,655.3      | 1,791.4      | 1,618.4      | 1,921.7      | 1,921.8      | 1,991.7      | 2,071.9      | 1,990.0      | 2,024.1      |        | 18,564.1     |
|                             | Cobros de energía                     | MMUS\$    | 32.6         | 33.9         | 36.4         | 32.8         | 38.9         | 38.9         | 40.2         | 41.7         | 39.9         | 40.5         |        | 375.7        |
|                             | <b>Índice de Cobranzas</b>            | <b>%</b>  | <b>88.6%</b> | <b>93.8%</b> | <b>98.6%</b> | <b>83.6%</b> | <b>92.0%</b> | <b>93.2%</b> | <b>92.7%</b> | <b>94.2%</b> | <b>96.8%</b> | <b>97.2%</b> |        | <b>93.1%</b> |
|                             | <b>Pérdidas de Cobros</b>             | <b>%</b>  | <b>43.7%</b> | <b>34.1%</b> | <b>40.4%</b> | <b>47.6%</b> | <b>42.9%</b> | <b>41.7%</b> | <b>43.5%</b> | <b>40.4%</b> | <b>38.0%</b> | <b>40.0%</b> |        | <b>41.3%</b> |
|                             | CRI                                   | %         | 56.3%        | 65.9%        | 59.6%        | 52.4%        | 57.1%        | 58.3%        | 56.5%        | 59.6%        | 62.0%        | 60.0%        |        | 58.7%        |
|                             | ERI                                   | %         | 56.3%        | 65.9%        | 59.6%        | 52.4%        | 57.1%        | 58.3%        | 56.5%        | 59.6%        | 62.0%        | 60.0%        |        | 58.7%        |
|                             |                                       |           |              |              |              |              |              |              |              |              |              |              |        |              |
| Clientes                    | Contratos Activos                     | #         | 689,861      | 691,388      | 691,966      | 694,354      | 695,897      | 697,777      | 702,483      | 703,815      | 705,307      | 706,114      |        | 706,114      |
|                             | Contratos Facturados                  | #         | 660,044      | 652,305      | 660,351      | 658,473      | 661,320      | 657,047      | 656,080      | 661,613      | 652,553      | 665,624      |        | 665,624      |
|                             | Contratos Cobrados                    | #         | 507,525      | 504,928      | 532,324      | 515,538      | 537,553      | 526,697      | 535,478      | 531,502      | 513,028      | 548,532      |        | 548,532      |
|                             | Contratos 24 HRs.                     | #         | 359,802      | 359,858      | 359,076      | 311,007      | 317,001      | 315,625      | 337,945      | 319,311      | 312,423      | 322,261      |        | 322,261      |
|                             | Contratos Al Día                      | #         | 528,918      | 533,646      | 535,097      | 538,855      | 539,150      | 544,004      | 549,335      | 544,304      | 544,959      | 545,648      |        | 545,648      |
|                             | Contratos Telemedidos                 | #         | 76,774       | 79,516       | 79,940       | 79,822       | 82,325       | 81,958       | 81,513       | 81,695       | 79,339       | 81,852       |        | 81,852       |
|                             | Contratos Facturados                  | %         | 95.7%        | 94.3%        | 95.4%        | 94.8%        | 95.0%        | 94.2%        | 93.4%        | 94.0%        | 92.5%        | 94.3%        |        | 94.3%        |
|                             | Contratos al Día / Facturados         | %         | 80.1%        | 81.8%        | 81.0%        | 81.8%        | 81.5%        | 82.8%        | 83.7%        | 82.3%        | 83.5%        | 82.0%        |        | 48.4%        |
|                             | <b>Contratos Telemedidos</b>          | <b>%</b>  | <b>11.6%</b> | <b>12.2%</b> | <b>12.1%</b> | <b>12.1%</b> | <b>12.4%</b> | <b>12.5%</b> | <b>12.4%</b> | <b>12.3%</b> | <b>12.2%</b> | <b>12.3%</b> |        | <b>12.3%</b> |
|                             | Facturas Emitidas                     | #         | 671,166      | 660,478      | 676,149      | 667,834      | 677,553      | 667,653      | 672,158      | 686,234      | 663,802      | 689,086      |        | 673,211      |
|                             | Facturas Cobradas                     | #         | 672,604      | 677,652      | 729,409      | 677,051      | 700,214      | 705,680      | 718,734      | 720,690      | 672,357      | 760,608      |        | 703,500      |
| Índice de Facturas Cobradas | %                                     | 100.2%    | 102.6%       | 107.9%       | 101.4%       | 103.3%       | 105.7%       | 106.9%       | 105.0%       | 101.3%       | 110.4%       |              | 104.5% |              |
| Deuda                       | Deuda Total                           | MMRD\$    | 5,414.1      | 5,422.3      | 5,447.5      | 5,454.6      | 5,579.6      | 5,715.4      | 5,799.6      | 5,770.3      | 5,832.1      | 5,734.3      |        | 5,734.3      |
|                             | Deuda Bonoluz                         | MMRD\$    | 404.0        | 400.8        | 396.8        | 399.1        | 400.2        | 397.6        | 402.9        | 406.8        | 409.1        | 408.5        |        | 408.5        |
|                             | Deuda Aytos                           | MMRD\$    | 2,381.9      | 2,415.3      | 2,443.7      | 2,472.6      | 2,503.3      | 2,530.5      | 2,558.3      | 2,584.3      | 2,611.1      | 2,607.7      |        | 2,607.7      |
| Otros                       | Margen Energía no Cobrada             | GWh       | 166.4        | 116.6        | 161.8        | 197.1        | 182.3        | 180.9        | 196.6        | 179.7        | 158.8        | 171.5        |        | 1,711.7      |
|                             | Margen Energía no Cobrada             | MMUS\$    | (10.9)       | (4.1)        | (11.6)       | (16.7)       | (14.8)       | (20.3)       | (23.9)       | (21.8)       | (24.1)       | (23.0)       |        | (171.3)      |
|                             | Margen de Energía No Facturada        | MMUS\$    | (6.7)        | (1.9)        | (11.1)       | (10.3)       | (11.5)       | (17.5)       | (20.8)       | (19.3)       | (22.7)       | (21.8)       |        | (143.6)      |
|                             | FETE                                  | MMUS\$    | 6.8          | 6.7          | 7.0          | 7.4          | 7.8          | 8.7          | 10.4         | 10.9         | 11.1         | 10.6         |        | 87.4         |
|                             | Margen de Energía no Cobrada con FETE | MMUS\$    | (4.1)        | 2.6          | (4.7)        | (9.3)        | (7.0)        | (11.6)       | (13.5)       | (10.9)       | (13.0)       | (12.3)       |        | (83.9)       |
|                             | Balance Comercial                     | MMUS\$    | (12.1)       | (15.6)       | (1.1)        | (29.7)       | (12.3)       | (17.4)       | (22.2)       | (25.1)       | (25.0)       | (26.7)       |        | (187.1)      |
|                             | Balance Corriente                     | MMUS\$    | (21.7)       | (21.9)       | (9.9)        | (39.7)       | (21.6)       | (25.5)       | (31.0)       | (37.1)       | (33.3)       | (35.7)       |        | (277.4)      |
|                             | Balance Global                        | MMUS\$    | (27.4)       | (24.5)       | (15.9)       | (46.1)       | (27.0)       | (30.4)       | (36.0)       | (42.5)       | (37.6)       | (43.1)       |        | (330.3)      |
| Tasa de Cambio              | RD\$/US\$                             | 48.4      | 48.8         | 49.2         | 49.4         | 49.4         | 49.4         | 49.4         | 49.6         | 49.7         | 49.8         | 50.0         |        | 49.4         |



# Contenido

- **Factutación**

- Tipo de Clientes
- Tipo de tarifa
- Sectores Comerciales

- **Cobros**

- Tipo de Clientes
- Tipo de tarifa

- **Indicadores por Rango de Consumo y Tarifa EDE's**

- **Gestión Bonoluz**

- **Facturas Emitidas vs Facturas Cobradas**

- **FETE**

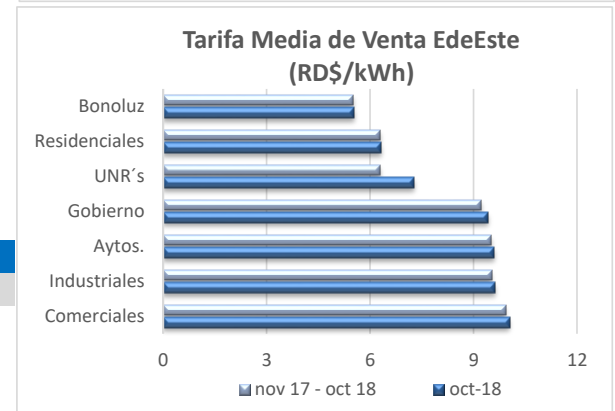
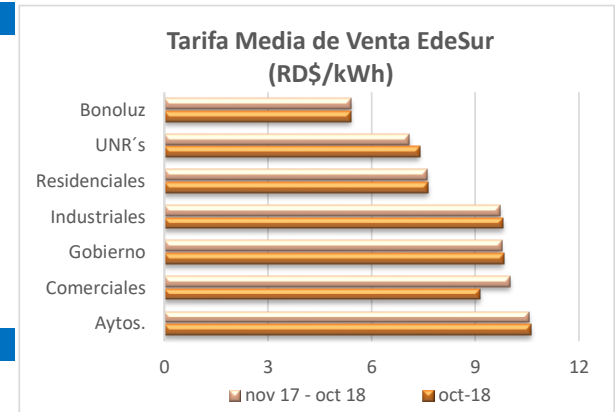
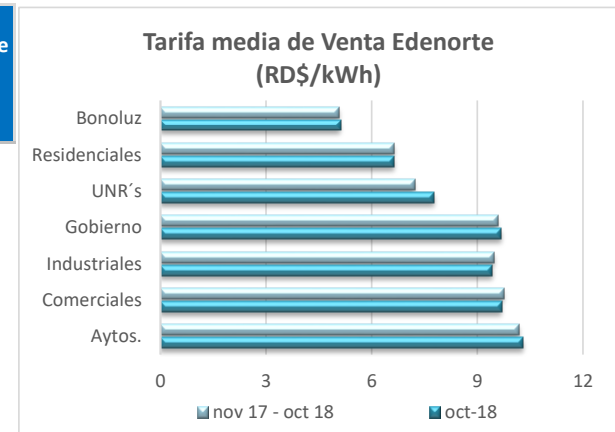
- **Cartera de Clientes**

Mes: **oct-18**

Acumulado Año: **2018**

Año Móvil: **nov 17 - oct 18**

| Empresa   Tipo Cliente      | Mes: <b>oct-18</b>      |                            |                                  | Acumulado Año: <b>2018</b> |                            |                                  | Año Móvil: <b>nov 17 - oct 18</b> |                            |                              |
|-----------------------------|-------------------------|----------------------------|----------------------------------|----------------------------|----------------------------|----------------------------------|-----------------------------------|----------------------------|------------------------------|
|                             | Energía Facturada (GWh) | Importe Facturado (MMRD\$) | Tarifa Media de Venta (RD\$/kWh) | Energía Facturada (GWh)    | Importe Facturado (MMRD\$) | Tarifa Media de Venta (RD\$/kWh) | Energía Facturada (GWh)           | Importe Facturado (MMRD\$) | Monómico de Venta (RD\$/kWh) |
| <b>EDENorte</b>             |                         |                            |                                  |                            |                            |                                  |                                   |                            |                              |
| Residenciales               | 126.5                   | 839.1                      | 6.6                              | 1,191.7                    | 7,911.0                    | 6.6                              | 1,418.7                           | 9,410.6                    | 6.6                          |
| Comerciales                 | 40.1                    | 388.7                      | 9.7                              | 367.5                      | 3,588.9                    | 9.8                              | 438.4                             | 4,273.0                    | 9.7                          |
| Bonoluz                     | 20.2                    | 103.3                      | 5.1                              | 193.0                      | 978.1                      | 5.1                              | 230.6                             | 1,166.7                    | 5.1                          |
| Industriales                | 39.2                    | 369.0                      | 9.4                              | 362.4                      | 3,438.5                    | 9.5                              | 437.8                             | 4,147.3                    | 9.5                          |
| UNR's                       | 30.7                    | 238.8                      | 7.8                              | 301.3                      | 2,210.1                    | 7.3                              | 360.1                             | 2,598.2                    | 7.2                          |
| Gobierno                    | 20.9                    | 202.2                      | 9.7                              | 201.2                      | 1,941.0                    | 9.6                              | 242.1                             | 2,317.0                    | 9.6                          |
| <i>Gobierno Cortable</i>    | 2.9                     | 32.3                       | 11.1                             | 27.4                       | 305.6                      | 11.1                             | 33.0                              | 367.4                      | 11.1                         |
| <i>Gobierno No Cortable</i> | 18.0                    | 169.9                      | 9.5                              | 173.8                      | 1,635.4                    | 9.4                              | 209.0                             | 1,949.6                    | 9.3                          |
| Aytos.                      | 7.9                     | 81.8                       | 10.3                             | 74.4                       | 768.6                      | 10.3                             | 88.4                              | 899.7                      | 10.2                         |
| <b>Total EDENorte</b>       | <b>285.5</b>            | <b>2,222.9</b>             | <b>7.8</b>                       | <b>2,691.4</b>             | <b>20,836.2</b>            | <b>7.7</b>                       | <b>3,216.1</b>                    | <b>24,812.5</b>            | <b>7.7</b>                   |
| <b>EDESUR</b>               |                         |                            |                                  |                            |                            |                                  |                                   |                            |                              |
| Residenciales               | 120.4                   | 919.6                      | 7.6                              | 1,149.8                    | 8,727.4                    | 7.6                              | 1,368.4                           | 10,397.9                   | 7.6                          |
| Comerciales                 | 23.3                    | 213.2                      | 9.1                              | 189.5                      | 1,885.0                    | 9.9                              | 223.5                             | 2,235.7                    | 10.0                         |
| Bonoluz                     | 11.4                    | 61.6                       | 5.4                              | 114.6                      | 620.0                      | 5.4                              | 137.6                             | 743.1                      | 5.4                          |
| Industriales                | 86.2                    | 844.6                      | 9.8                              | 842.3                      | 8,251.4                    | 9.8                              | 1,028.5                           | 10,000.5                   | 9.7                          |
| UNR's                       | 50.6                    | 374.5                      | 7.4                              | 485.6                      | 3,494.6                    | 7.2                              | 579.3                             | 4,105.6                    | 7.1                          |
| Gobierno                    | 35.9                    | 353.1                      | 9.8                              | 334.7                      | 3,271.1                    | 9.8                              | 407.3                             | 3,975.6                    | 9.8                          |
| <i>Gobierno Cortable</i>    | 9.1                     | 91.8                       | 10.1                             | 89.6                       | 926.1                      | 10.3                             | 108.3                             | 1,109.8                    | 10.2                         |
| <i>Gobierno No Cortable</i> | 26.9                    | 261.2                      | 9.7                              | 245.1                      | 2,344.9                    | 9.6                              | 299.0                             | 2,865.8                    | 9.6                          |
| Aytos.                      | 5.2                     | 55.7                       | 10.6                             | 55.0                       | 579.6                      | 10.5                             | 65.6                              | 692.5                      | 10.6                         |
| <b>Total EDESUR</b>         | <b>333.1</b>            | <b>2,822.2</b>             | <b>8.5</b>                       | <b>3,171.5</b>             | <b>26,829.2</b>            | <b>8.5</b>                       | <b>3,810.3</b>                    | <b>32,150.9</b>            | <b>8.4</b>                   |
| <b>EDEESTE</b>              |                         |                            |                                  |                            |                            |                                  |                                   |                            |                              |
| Residenciales               | 82.3                    | 520.5                      | 6.3                              | 782.6                      | 4,937.5                    | 6.3                              | 936.1                             | 5,895.3                    | 6.3                          |
| Comerciales                 | 22.2                    | 223.1                      | 10.0                             | 211.3                      | 2,101.8                    | 9.9                              | 253.4                             | 2,516.2                    | 9.9                          |
| Bonoluz                     | 12.9                    | 71.4                       | 5.5                              | 128.5                      | 707.4                      | 5.5                              | 155.0                             | 852.4                      | 5.5                          |
| Industriales                | 50.1                    | 482.0                      | 9.6                              | 507.6                      | 4,836.8                    | 9.5                              | 607.5                             | 5,788.4                    | 9.5                          |
| UNR's                       | 62.5                    | 454.7                      | 7.3                              | 626.1                      | 4,059.0                    | 6.5                              | 762.3                             | 4,800.1                    | 6.3                          |
| Gobierno                    | 26.6                    | 250.3                      | 9.4                              | 269.7                      | 2,488.0                    | 9.2                              | 321.6                             | 2,966.5                    | 9.2                          |
| <i>Gobierno Cortable</i>    | 5.8                     | 57.3                       | 9.8                              | 58.2                       | 561.5                      | 9.6                              | 69.2                              | 666.8                      | 9.6                          |
| <i>Gobierno No Cortable</i> | 20.7                    | 193.0                      | 9.3                              | 211.5                      | 1,926.5                    | 9.1                              | 252.4                             | 2,299.7                    | 9.1                          |
| Aytos.                      | 8.3                     | 79.4                       | 9.6                              | 84.0                       | 800.3                      | 9.5                              | 100.9                             | 960.8                      | 9.5                          |
| <b>Total EDEESTE</b>        | <b>264.8</b>            | <b>2,081.4</b>             | <b>7.9</b>                       | <b>2,609.8</b>             | <b>19,930.8</b>            | <b>7.6</b>                       | <b>3,136.8</b>                    | <b>23,779.6</b>            | <b>7.6</b>                   |
| <b>Total EDE's</b>          | <b>883.4</b>            | <b>7,126.5</b>             | <b>8.1</b>                       | <b>8,472.7</b>             | <b>67,596.2</b>            | <b>8.0</b>                       | <b>10,163.2</b>                   | <b>80,743.1</b>            | <b>7.9</b>                   |





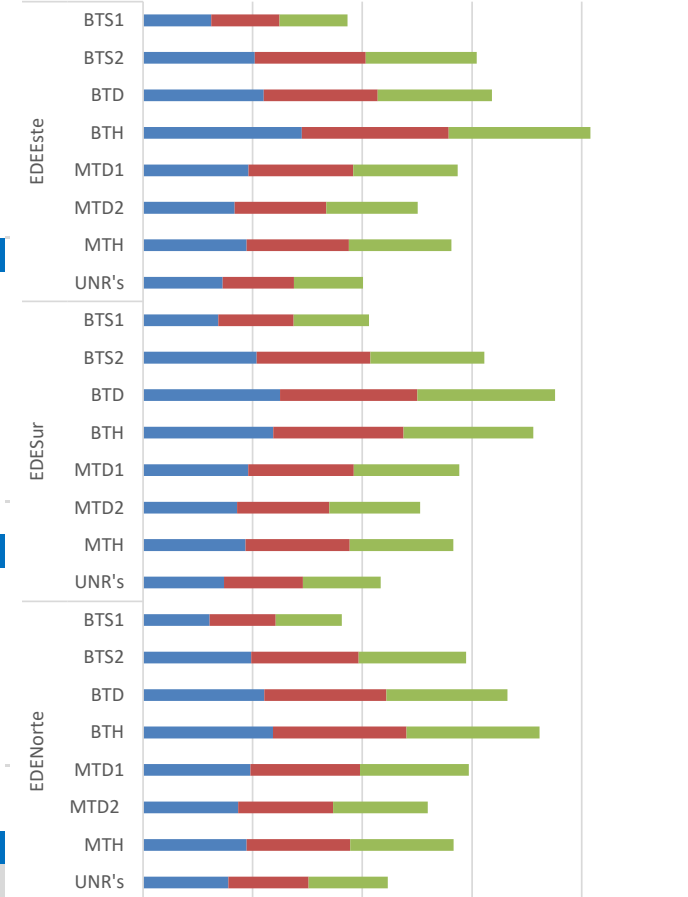
Puntual Mes: **oct-18**

Acumulado Año: **2018**

Año Móvil: **nov 17 - oct 18**

| Empresa Tipo Cliente  | Energía Facturada (GWh) | Importe Facturado (MMRD\$) | Monómico de Venta (RD\$/kWh) | Energía Facturada (GWh) | Importe Facturado (MMRD\$) | Monómico de Venta (RD\$/kWh) | Energía Facturada (GWh) | Importe Facturado (MMRD\$) | Monómico de Venta (RD\$/kWh) |
|-----------------------|-------------------------|----------------------------|------------------------------|-------------------------|----------------------------|------------------------------|-------------------------|----------------------------|------------------------------|
| <b>EDENorte</b>       |                         |                            |                              |                         |                            |                              |                         |                            |                              |
| BTS1                  | 135.0                   | 820.3                      | 6.1                          | 1,257.1                 | 7,581.9                    | 6.0                          | 1,496.2                 | 9,010.2                    | 6.0                          |
| BTS2                  | 40.4                    | 398.6                      | 9.9                          | 375.2                   | 3,677.2                    | 9.8                          | 448.0                   | 4,391.7                    | 9.8                          |
| BTD                   | 12.3                    | 136.1                      | 11.1                         | 117.0                   | 1,302.6                    | 11.1                         | 139.8                   | 1,543.5                    | 11.0                         |
| BTH                   | 0.2                     | 1.9                        | 11.8                         | 1.5                     | 18.3                       | 12.2                         | 1.8                     | 22.2                       | 12.1                         |
| MTD1                  | 40.1                    | 393.3                      | 9.8                          | 375.7                   | 3,752.1                    | 10.0                         | 451.5                   | 4,477.9                    | 9.9                          |
| MTD2                  | 25.0                    | 217.1                      | 8.7                          | 247.4                   | 2,140.8                    | 8.7                          | 299.2                   | 2,584.9                    | 8.6                          |
| MTH                   | 1.8                     | 16.8                       | 9.4                          | 16.2                    | 153.2                      | 9.5                          | 19.5                    | 183.9                      | 9.4                          |
| UNR's                 | 30.7                    | 238.8                      | 7.8                          | 301.3                   | 2,210.1                    | 7.3                          | 360.1                   | 2,598.2                    | 7.2                          |
| <b>Total EDENorte</b> | <b>285.5</b>            | <b>2,222.9</b>             | <b>7.8</b>                   | <b>2,691.4</b>          | <b>20,836.2</b>            | <b>7.7</b>                   | <b>3,216.1</b>          | <b>24,812.5</b>            | <b>7.7</b>                   |
| <b>EDESur</b>         |                         |                            |                              |                         |                            |                              |                         |                            |                              |
| BTS1                  | 124.9                   | 858.4                      | 6.9                          | 1,162.3                 | 7,975.6                    | 6.9                          | 1,381.3                 | 9,480.1                    | 6.9                          |
| BTS2                  | 26.3                    | 272.8                      | 10.4                         | 250.5                   | 2,599.0                    | 10.4                         | 298.6                   | 3,099.0                    | 10.4                         |
| BTD                   | 25.3                    | 315.4                      | 12.5                         | 247.2                   | 3,097.6                    | 12.5                         | 297.4                   | 3,735.9                    | 12.6                         |
| BTH                   | 0.4                     | 5.3                        | 11.9                         | 4.3                     | 50.9                       | 11.9                         | 5.2                     | 61.3                       | 11.8                         |
| MTD1                  | 85.5                    | 820.8                      | 9.6                          | 799.6                   | 7,699.9                    | 9.6                          | 956.9                   | 9,199.4                    | 9.6                          |
| MTD2                  | 16.1                    | 137.9                      | 8.6                          | 183.6                   | 1,547.4                    | 8.4                          | 244.8                   | 2,025.9                    | 8.3                          |
| MTH                   | 4.0                     | 37.2                       | 9.3                          | 38.4                    | 364.4                      | 9.5                          | 46.9                    | 443.7                      | 9.5                          |
| UNR's                 | 50.6                    | 374.5                      | 7.4                          | 485.6                   | 3,494.6                    | 7.2                          | 579.3                   | 4,105.6                    | 7.1                          |
| <b>Total EDESur</b>   | <b>333.1</b>            | <b>2,822.2</b>             | <b>8.5</b>                   | <b>3,171.5</b>          | <b>26,829.2</b>            | <b>8.5</b>                   | <b>3,810.3</b>          | <b>32,150.9</b>            | <b>8.4</b>                   |
| <b>EDEEste</b>        |                         |                            |                              |                         |                            |                              |                         |                            |                              |
| BTS1                  | 95.7                    | 596.3                      | 6.2                          | 915.8                   | 5,688.0                    | 6.2                          | 1,096.9                 | 6,799.6                    | 6.2                          |
| BTS2                  | 26.8                    | 273.2                      | 10.2                         | 262.0                   | 2,654.4                    | 10.1                         | 314.8                   | 3,184.2                    | 10.1                         |
| BTD                   | 11.6                    | 127.2                      | 11.0                         | 116.6                   | 1,211.9                    | 10.4                         | 139.7                   | 1,453.0                    | 10.4                         |
| BTH                   | 0.1                     | 1.0                        | 14.5                         | 0.6                     | 8.3                        | 13.4                         | 0.8                     | 10.6                       | 12.9                         |
| MTD1                  | 46.2                    | 444.5                      | 9.6                          | 465.0                   | 4,437.5                    | 9.5                          | 555.3                   | 5,296.5                    | 9.5                          |
| MTD2                  | 20.9                    | 175.0                      | 8.4                          | 211.1                   | 1,760.2                    | 8.3                          | 251.6                   | 2,099.9                    | 8.3                          |
| MTH                   | 1.0                     | 9.7                        | 9.5                          | 10.2                    | 95.2                       | 9.3                          | 12.3                    | 115.4                      | 9.3                          |
| UNR's                 | 62.5                    | 454.6                      | 7.3                          | 628.5                   | 4,075.4                    | 6.5                          | 765.4                   | 4,820.4                    | 6.3                          |
| <b>Total EDEEste</b>  | <b>264.8</b>            | <b>2,081.4</b>             | <b>7.9</b>                   | <b>2,609.8</b>          | <b>19,930.8</b>            | <b>7.6</b>                   | <b>3,136.8</b>          | <b>23,779.6</b>            | <b>7.6</b>                   |
| <b>Total EDE's</b>    | <b>883.4</b>            | <b>7,126.5</b>             | <b>8.1</b>                   | <b>8,472.7</b>          | <b>67,596.2</b>            | <b>8.0</b>                   | <b>10,163.2</b>         | <b>80,743.1</b>            | <b>7.9</b>                   |

Comparativo Monómico de Ventas por Empresa Distribuidora (RD\$/kWh)

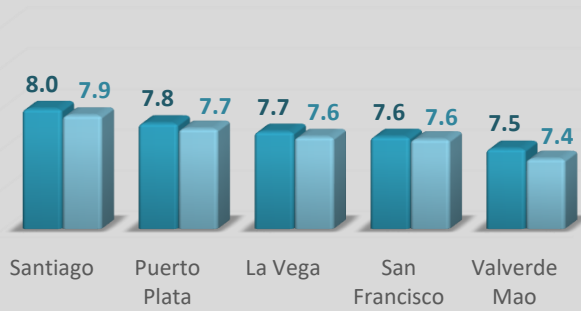


■ oct-18 ■ 2018 ■ nov 17 - oct 18

# Facturación por Sector Comercial

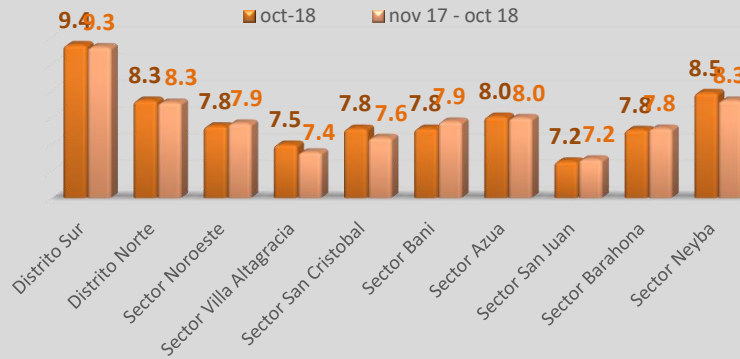
### Monómico EDENorte (RD\$/kWh)

■ oct-18 ■ nov 17 - oct 18



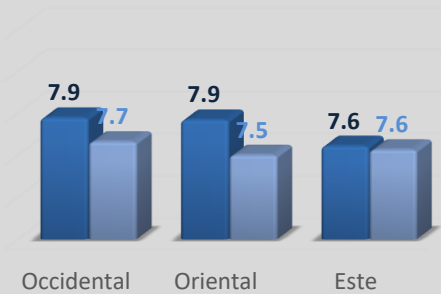
### Monómico EDESur (RD\$/kWh)

■ oct-18 ■ nov 17 - oct 18



### Monómico EDEEste (RD\$/kWh)

■ oct-18 ■ nov 17 - oct 18



Puntual Mes: **oct-18**

Acumulado: **2018**

Año Móvil: nov 17 - oct 18

| Empresa               | Sector                  | Energía Facturada (GWh) | Importe Facturado (MMRD\$) | Monómico de Venta (RD\$/kWh) | Energía Facturada (GWh) | Importe Facturado (MMRD\$) | Monómico de Venta (RD\$/kWh) | Energía Facturada (GWh) | Importe Facturado (MMRD\$) | Monómico de Venta (RD\$/kWh) |
|-----------------------|-------------------------|-------------------------|----------------------------|------------------------------|-------------------------|----------------------------|------------------------------|-------------------------|----------------------------|------------------------------|
| EDENorte              | Santiago                | 112.2                   | 895.1                      | 8.0                          | 1,048.0                 | 8,307.3                    | 7.9                          | 1,253.7                 | 9,899.2                    | 7.9                          |
|                       | Puerto Plata            | 41.4                    | 322.5                      | 7.8                          | 390.0                   | 3,024.2                    | 7.8                          | 465.1                   | 3,595.9                    | 7.7                          |
|                       | La Vega                 | 53.7                    | 413.4                      | 7.7                          | 512.1                   | 3,924.9                    | 7.7                          | 611.6                   | 4,666.9                    | 7.6                          |
|                       | San Francisco           | 47.4                    | 361.6                      | 7.6                          | 455.6                   | 3,468.9                    | 7.6                          | 545.3                   | 4,144.9                    | 7.6                          |
|                       | Valverde Mao            | 30.8                    | 230.3                      | 7.5                          | 285.6                   | 2,111.0                    | 7.4                          | 340.4                   | 2,505.7                    | 7.4                          |
| <b>Total EDENorte</b> |                         | <b>285.5</b>            | <b>2,222.9</b>             | <b>7.8</b>                   | <b>2,691.4</b>          | <b>20,836.2</b>            | <b>7.7</b>                   | <b>3,216.1</b>          | <b>24,812.5</b>            | <b>7.7</b>                   |
| EDESur                | Distrito Sur            | 130.7                   | 1,222.6                    | 9.4                          | 1,246.4                 | 11,673.8                   | 9.4                          | 1,511.3                 | 14,080.6                   | 9.3                          |
|                       | Distrito Norte          | 50.0                    | 415.9                      | 8.3                          | 466.9                   | 3,872.5                    | 8.3                          | 557.6                   | 4,618.3                    | 8.3                          |
|                       | Sector Noroeste         | 48.7                    | 381.8                      | 7.8                          | 457.2                   | 3,611.6                    | 7.9                          | 541.4                   | 4,271.4                    | 7.9                          |
|                       | Sector Villa Altagracia | 15.2                    | 113.9                      | 7.5                          | 155.6                   | 1,149.0                    | 7.4                          | 192.3                   | 1,413.4                    | 7.4                          |
|                       | Sector San Cristobal    | 39.6                    | 308.3                      | 7.8                          | 378.4                   | 2,899.9                    | 7.7                          | 455.2                   | 3,469.2                    | 7.6                          |
|                       | Sector Bani             | 13.8                    | 107.6                      | 7.8                          | 123.7                   | 982.6                      | 7.9                          | 146.4                   | 1,160.6                    | 7.9                          |
|                       | Sector Azua             | 9.6                     | 77.2                       | 8.0                          | 98.0                    | 767.2                      | 7.8                          | 114.2                   | 912.8                      | 8.0                          |
|                       | Sector San Juan         | 10.9                    | 78.1                       | 7.2                          | 107.0                   | 771.9                      | 7.2                          | 127.1                   | 917.6                      | 7.2                          |
|                       | Sector Barahona         | 10.7                    | 82.9                       | 7.8                          | 99.6                    | 778.2                      | 7.8                          | 119.6                   | 932.0                      | 7.8                          |
|                       | Sector Neyba            | 4.0                     | 33.8                       | 8.5                          | 38.7                    | 322.4                      | 8.3                          | 45.1                    | 375.0                      | 8.3                          |
| <b>Total EDESur</b>   |                         | <b>333.1</b>            | <b>2,822.2</b>             | <b>8.5</b>                   | <b>3,171.5</b>          | <b>26,829.2</b>            | <b>8.5</b>                   | <b>3,810.3</b>          | <b>32,150.9</b>            | <b>8.4</b>                   |
| EDEEste               | Occidental              | 103.5                   | 822.1                      | 7.9                          | 1,046.6                 | 8,102.3                    | 7.7                          | 1,267.8                 | 9,713.1                    | 7.7                          |
|                       | Oriental                | 100.3                   | 794.1                      | 7.9                          | 970.4                   | 7,333.0                    | 7.6                          | 1,161.6                 | 8,714.4                    | 7.5                          |
|                       | Este                    | 61.1                    | 465.2                      | 7.6                          | 592.8                   | 4,495.5                    | 7.6                          | 707.4                   | 5,352.1                    | 7.6                          |
| <b>Total EDEEste</b>  |                         | <b>264.8</b>            | <b>2,081.4</b>             | <b>7.9</b>                   | <b>2,609.8</b>          | <b>19,930.8</b>            | <b>7.6</b>                   | <b>3,136.8</b>          | <b>23,779.6</b>            | <b>7.6</b>                   |
| <b>Total EDE's</b>    |                         | <b>883.4</b>            | <b>7,126.5</b>             | <b>8.1</b>                   | <b>8,472.7</b>          | <b>67,596.2</b>            | <b>8.0</b>                   | <b>10,163.2</b>         | <b>80,743.1</b>            | <b>7.9</b>                   |

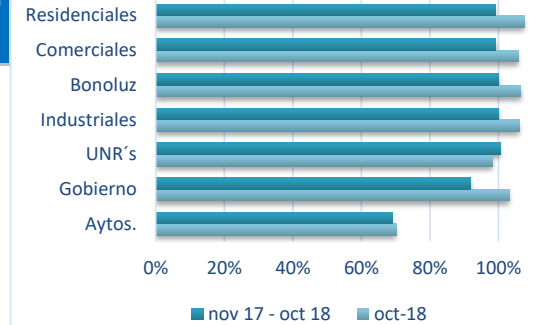
Puntual Mes: **oct-18**

Acumulado Año: **2018**

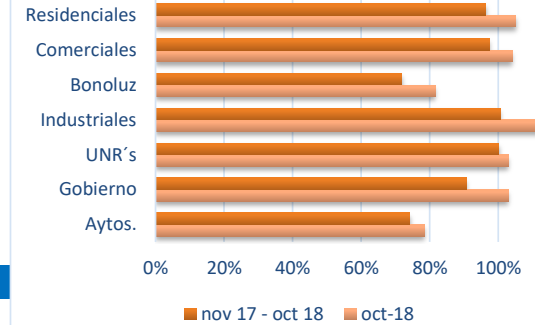
Año Móvil: **nov 17 - oct 18**

| Empresa   Tipo Cliente      | Puntual Mes: <b>oct-18</b> |                          |                  | Acumulado Año: <b>2018</b> |                          |                  | Año Móvil: <b>nov 17 - oct 18</b> |                          |                  |
|-----------------------------|----------------------------|--------------------------|------------------|----------------------------|--------------------------|------------------|-----------------------------------|--------------------------|------------------|
|                             | Importe Facturado (MMRD\$) | Importe Cobrado (MMRD\$) | Cobrabilidad (%) | Importe Facturado (MMRD\$) | Importe Cobrado (MMRD\$) | Cobrabilidad (%) | Importe Facturado (MMRD\$)        | Importe Cobrado (MMRD\$) | Cobrabilidad (%) |
| <b>EDEnorte</b>             |                            |                          |                  |                            |                          |                  |                                   |                          |                  |
| Residenciales               | 839.1                      | 903.6                    | 107.7%           | 7,911.0                    | 7,759.8                  | 98.1%            | 9,410.6                           | 9,331.1                  | 99.2%            |
| Comerciales                 | 388.7                      | 411.6                    | 105.9%           | 3,588.9                    | 3,539.7                  | 98.6%            | 4,273.0                           | 4,241.1                  | 99.3%            |
| Bonoluz                     | 103.3                      | 110.0                    | 106.5%           | 978.1                      | 972.0                    | 99.4%            | 1,166.7                           | 1,167.9                  | 100.1%           |
| Industriales                | 369.0                      | 391.9                    | 106.2%           | 3,438.5                    | 3,415.9                  | 99.3%            | 4,147.3                           | 4,152.4                  | 100.1%           |
| UNR's                       | 238.8                      | 234.9                    | 98.4%            | 2,210.1                    | 2,232.2                  | 101.0%           | 2,598.2                           | 2,614.9                  | 100.6%           |
| Gobierno                    | 202.2                      | 208.9                    | 103.3%           | 1,941.0                    | 1,754.7                  | 90.4%            | 2,317.0                           | 2,130.4                  | 91.9%            |
| <i>Gobierno Cortable</i>    | 32.3                       | 35.9                     | 111.1%           | 305.6                      | 300.6                    | 98.4%            | 367.4                             | 363.0                    | 98.8%            |
| <i>Gobierno No Cortable</i> | 169.9                      | 173.1                    | 101.8%           | 1,635.4                    | 1,454.1                  | 88.9%            | 1,949.6                           | 1,767.4                  | 90.7%            |
| Aytos.                      | 81.8                       | 57.5                     | 70.3%            | 768.6                      | 505.8                    | 65.8%            | 899.7                             | 621.5                    | 69.1%            |
| <b>Total EDEnorte</b>       | <b>2,222.9</b>             | <b>2,318.4</b>           | <b>104.3%</b>    | <b>20,836.2</b>            | <b>20,180.2</b>          | <b>96.9%</b>     | <b>24,812.5</b>                   | <b>24,259.1</b>          | <b>97.8%</b>     |
| <b>EDESUR</b>               |                            |                          |                  |                            |                          |                  |                                   |                          |                  |
| Residenciales               | 919.6                      | 967.1                    | 105.2%           | 8,727.4                    | 8,307.6                  | 95.2%            | 10,397.9                          | 10,025.3                 | 96.4%            |
| Comerciales                 | 213.2                      | 222.0                    | 104.1%           | 1,885.0                    | 1,817.7                  | 96.4%            | 2,235.7                           | 2,177.8                  | 97.4%            |
| Bonoluz                     | 61.6                       | 50.2                     | 81.5%            | 620.0                      | 448.0                    | 72.3%            | 743.1                             | 534.0                    | 71.9%            |
| Industriales                | 844.6                      | 955.6                    | 113.1%           | 8,251.4                    | 8,295.5                  | 100.5%           | 10,000.5                          | 10,061.7                 | 100.6%           |
| UNR's                       | 374.5                      | 385.9                    | 103.1%           | 3,494.6                    | 3,524.9                  | 100.9%           | 4,105.6                           | 4,113.8                  | 100.2%           |
| Gobierno                    | 353.1                      | 363.5                    | 102.9%           | 3,271.1                    | 3,029.4                  | 92.6%            | 3,975.6                           | 3,608.8                  | 90.8%            |
| <i>Gobierno Cortable</i>    | 91.8                       | 106.6                    | 116.2%           | 926.1                      | 904.2                    | 97.6%            | 1,109.8                           | 1,108.4                  | 99.9%            |
| <i>Gobierno No Cortable</i> | 261.2                      | 256.82                   | 98.3%            | 2,344.9                    | 2,125.14                 | 90.6%            | 2,865.8                           | 2,500.4                  | 87.3%            |
| Aytos.                      | 55.7                       | 43.7                     | 78.5%            | 579.6                      | 424.7                    | 73.3%            | 692.5                             | 514.0                    | 74.2%            |
| <b>Total EDESUR</b>         | <b>2,822.2</b>             | <b>2,988.1</b>           | <b>105.9%</b>    | <b>26,829.2</b>            | <b>25,847.8</b>          | <b>96.3%</b>     | <b>32,150.9</b>                   | <b>31,035.5</b>          | <b>96.5%</b>     |
| <b>EDEEste</b>              |                            |                          |                  |                            |                          |                  |                                   |                          |                  |
| Residenciales               | 520.5                      | 544.0                    | 104.5%           | 4,937.5                    | 4,757.2                  | 96.3%            | 5,895.3                           | 5,689.8                  | 96.5%            |
| Comerciales                 | 223.1                      | 222.6                    | 99.8%            | 2,101.8                    | 1,952.5                  | 92.9%            | 2,516.2                           | 2,371.8                  | 94.3%            |
| Bonoluz                     | 71.4                       | 64.2                     | 90.0%            | 707.4                      | 592.4                    | 83.7%            | 852.4                             | 711.2                    | 83.4%            |
| Industriales                | 482.0                      | 511.3                    | 106.1%           | 4,836.8                    | 4,804.6                  | 99.3%            | 5,788.4                           | 5,796.3                  | 100.1%           |
| UNR's                       | 454.7                      | 360.2                    | 79.2%            | 4,059.0                    | 3,645.9                  | 89.8%            | 4,800.1                           | 4,324.8                  | 90.1%            |
| Gobierno                    | 250.3                      | 266.3                    | 106.4%           | 2,488.0                    | 2,292.9                  | 92.2%            | 2,966.5                           | 2,688.9                  | 90.6%            |
| <i>Gobierno Cortable</i>    | 57.3                       | 60.0                     | 104.7%           | 561.5                      | 565.9                    | 100.8%           | 666.8                             | 676.4                    | 101.4%           |
| <i>Gobierno No Cortable</i> | 193.0                      | 206.3                    | 106.9%           | 1,926.5                    | 1,727.1                  | 89.6%            | 2,299.7                           | 2,012.5                  | 87.5%            |
| Aytos.                      | 79.4                       | 55.4                     | 69.8%            | 800.3                      | 518.6                    | 64.8%            | 960.8                             | 624.4                    | 65.0%            |
| <b>Total EDEEste</b>        | <b>2,081.4</b>             | <b>2,024.1</b>           | <b>97.2%</b>     | <b>19,930.8</b>            | <b>18,564.1</b>          | <b>93.1%</b>     | <b>23,779.6</b>                   | <b>22,207.1</b>          | <b>93.4%</b>     |
| <b>Total EDE's</b>          | <b>7,126.5</b>             | <b>7,330.6</b>           | <b>102.9%</b>    | <b>67,596.2</b>            | <b>64,592.1</b>          | <b>95.6%</b>     | <b>80,743.1</b>                   | <b>77,501.7</b>          | <b>96.0%</b>     |

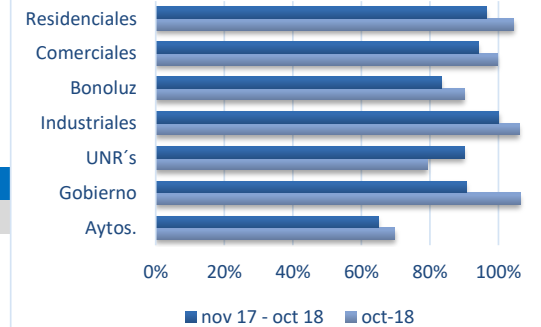
## EdeNorte



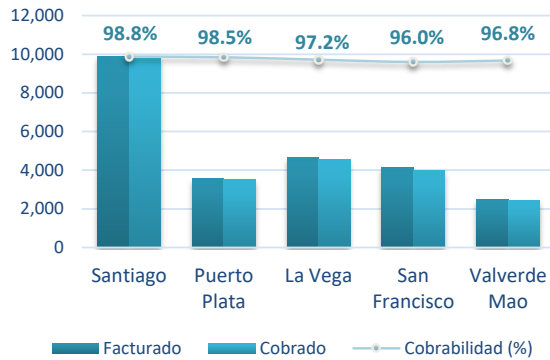
## Edesur



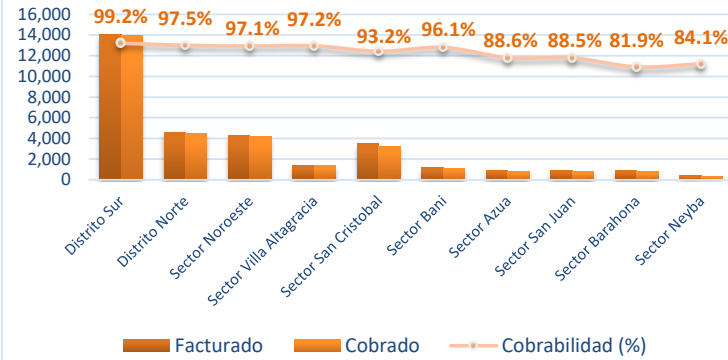
## EdeEste



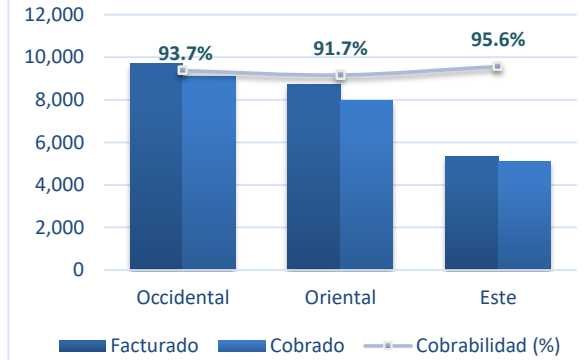
### EdeNorte Año Móvil (MMRD\$)



### EdeSur Año Móvil (MMRD\$)



### EdeEste Año Móvil (MMRD\$)



Puntual Mes: **oct-18**

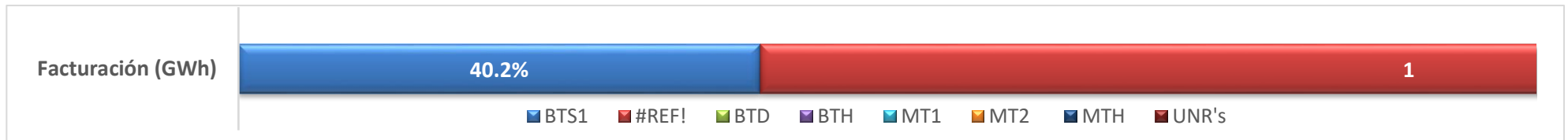
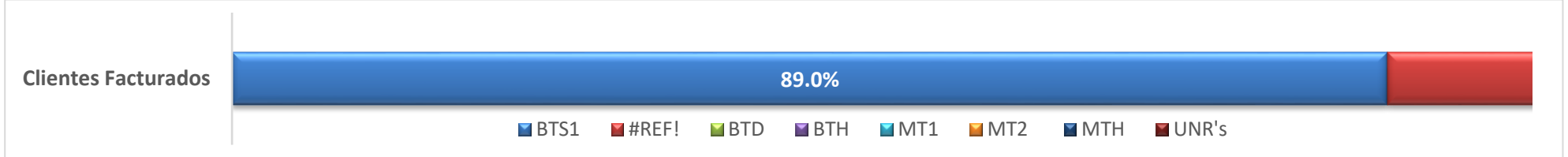
Acumulado: **2018**

Año Móvil: **nov 17 - oct 18**

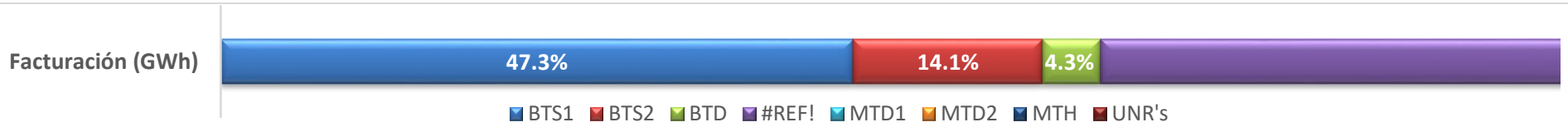
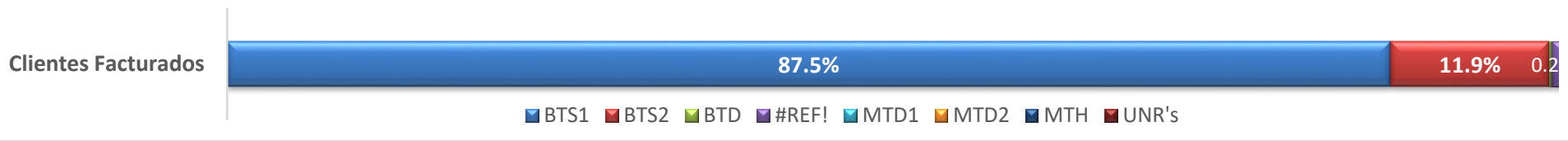
| Empresa               | Sector                  | Puntual Mes: oct-18        |                          |                  | Acumulado: 2018            |                          |                  | Año Móvil: nov 17 - oct 18 |                          |                  |
|-----------------------|-------------------------|----------------------------|--------------------------|------------------|----------------------------|--------------------------|------------------|----------------------------|--------------------------|------------------|
|                       |                         | Importe Facturado (MMRD\$) | Importe Cobrado (MMRD\$) | Cobrabilidad (%) | Importe Facturado (MMRD\$) | Importe Cobrado (MMRD\$) | Cobrabilidad (%) | Importe Facturado (MMRD\$) | Importe Cobrado (MMRD\$) | Cobrabilidad (%) |
| EDENorte              | Santiago                | 895.1                      | 943.3                    | 105.4%           | 8,307.3                    | 8,127.4                  | 97.8%            | 9,899.2                    | 9,779.1                  | 98.8%            |
|                       | Puerto Plata            | 322.5                      | 329.4                    | 102.1%           | 3,024.2                    | 2,962.8                  | 98.0%            | 3,595.9                    | 3,540.6                  | 98.5%            |
|                       | La Vega                 | 413.4                      | 427.8                    | 103.5%           | 3,924.9                    | 3,759.6                  | 95.8%            | 4,666.9                    | 4,535.3                  | 97.2%            |
|                       | San Francisco           | 361.6                      | 378.8                    | 104.8%           | 3,468.9                    | 3,308.4                  | 95.4%            | 4,144.9                    | 3,979.7                  | 96.0%            |
|                       | Valverde Mao            | 230.3                      | 239.1                    | 103.8%           | 2,111.0                    | 2,021.9                  | 95.8%            | 2,505.7                    | 2,424.5                  | 96.8%            |
| <b>Total EDENorte</b> |                         | <b>2,222.9</b>             | <b>2,318.4</b>           | <b>104.3%</b>    | <b>20,836.2</b>            | <b>20,180.2</b>          | <b>96.9%</b>     | <b>24,812.5</b>            | <b>24,259.1</b>          | <b>97.8%</b>     |
| EDESUR                | Distrito Sur            | 1,222.6                    | 1,302.4                  | 106.5%           | 11,673.8                   | 11,521.1                 | 98.7%            | 14,080.6                   | 13,964.3                 | 99.2%            |
|                       | Distrito Norte          | 415.9                      | 433.3                    | 104.2%           | 3,872.5                    | 3,765.8                  | 97.2%            | 4,618.3                    | 4,503.3                  | 97.5%            |
|                       | Sector Noroeste         | 381.8                      | 459.1                    | 120.2%           | 3,611.6                    | 3,503.5                  | 97.0%            | 4,271.4                    | 4,146.6                  | 97.1%            |
|                       | Sector Villa Altagracia | 113.9                      | 118.4                    | 104.0%           | 1,149.0                    | 1,128.8                  | 98.2%            | 1,413.4                    | 1,373.7                  | 97.2%            |
|                       | Sector San Cristobal    | 308.3                      | 306.4                    | 99.4%            | 2,899.9                    | 2,724.5                  | 94.0%            | 3,469.2                    | 3,233.3                  | 93.2%            |
|                       | Sector Bani             | 107.6                      | 109.5                    | 101.8%           | 982.6                      | 937.2                    | 95.4%            | 1,160.6                    | 1,114.8                  | 96.1%            |
|                       | Sector Azua             | 77.2                       | 77.4                     | 100.2%           | 767.2                      | 684.1                    | 89.2%            | 912.8                      | 808.8                    | 88.6%            |
|                       | Sector San Juan         | 78.1                       | 77.0                     | 98.6%            | 771.9                      | 678.2                    | 87.9%            | 917.6                      | 811.9                    | 88.5%            |
|                       | Sector Barahona         | 82.9                       | 74.2                     | 89.5%            | 778.2                      | 642.1                    | 82.5%            | 932.0                      | 763.3                    | 81.9%            |
| Sector Neyba          | 33.8                    | 30.3                       | 89.6%                    | 322.4            | 262.4                      | 81.4%                    | 375.0            | 315.5                      | 84.1%                    |                  |
| <b>Total EDESUR</b>   |                         | <b>2,822.2</b>             | <b>2,988.1</b>           | <b>105.9%</b>    | <b>26,829.2</b>            | <b>25,847.8</b>          | <b>96.3%</b>     | <b>32,150.9</b>            | <b>31,035.5</b>          | <b>96.5%</b>     |
| EDEEste               | Occidental              | 822.1                      | 816.0                    | 99.3%            | 8,102.3                    | 7,588.4                  | 93.7%            | 9,713.1                    | 9,101.1                  | 93.7%            |
|                       | Oriental                | 794.1                      | 734.1                    | 92.4%            | 7,333.0                    | 6,698.9                  | 91.4%            | 8,714.4                    | 7,987.0                  | 91.7%            |
|                       | Este                    | 465.2                      | 474.0                    | 101.9%           | 4,495.5                    | 4,276.8                  | 95.1%            | 5,352.1                    | 5,118.9                  | 95.6%            |
| <b>Total EDEEste</b>  |                         | <b>2,081.4</b>             | <b>2,024.1</b>           | <b>97.2%</b>     | <b>19,930.8</b>            | <b>18,564.1</b>          | <b>93.1%</b>     | <b>23,779.6</b>            | <b>22,207.1</b>          | <b>93.4%</b>     |
| <b>Total EDE's</b>    |                         | <b>7,126.5</b>             | <b>7,330.6</b>           | <b>102.9%</b>    | <b>67,596.2</b>            | <b>64,592.1</b>          | <b>95.6%</b>     | <b>80,743.1</b>            | <b>77,501.7</b>          | <b>96.0%</b>     |

# Indicadores por Rango de Consumo y Tarifa

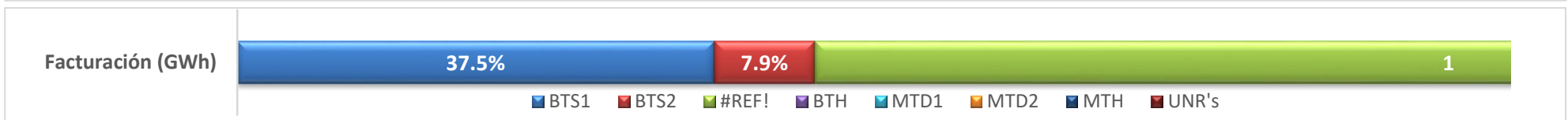
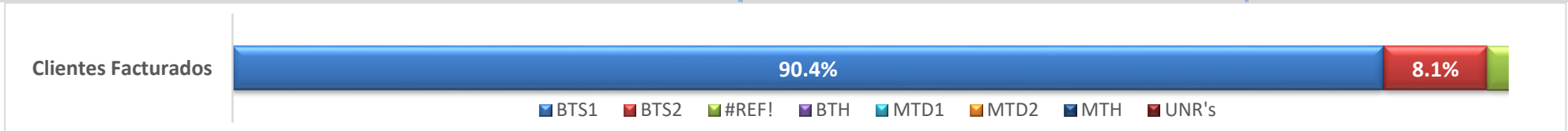
| Tarifa EDE's oct-2018         | Rango de Consumo | Cantidad de Clientes Activos | Cantidad de Clientes Facturados | Facturación (GWh) | Facturación (MMRD\$) | Monómico de Ventas (RD\$/kWh) | Cobranzas (MMRD\$) | Índice de Cobranza (%) |
|-------------------------------|------------------|------------------------------|---------------------------------|-------------------|----------------------|-------------------------------|--------------------|------------------------|
| BTS1                          | 0-200 kWh        | 1,698,221                    | 1,618,529                       | 143.1             | 769.6                | 5.4                           | 769.0              | 99.9%                  |
|                               | 201-300 kWh      | 295,474                      | 294,755                         | 71.8              | 393.3                | 5.5                           | 412.6              | 104.9%                 |
|                               | 301-700 kWh      | 228,866                      | 228,147                         | 95.3              | 680.2                | 7.1                           | 741.4              | 109.0%                 |
|                               | >700 kWh         | 34,237                       | 33,848                          | 45.3              | 431.8                | 9.5                           | 460.9              | 106.7%                 |
| <b>Sub-total BTS1</b>         |                  | <b>2,256,798</b>             | <b>2,175,279</b>                | <b>355.6</b>      | <b>2,274.9</b>       | <b>6.4</b>                    | <b>2,383.8</b>     | <b>104.8%</b>          |
| BTS2                          | 0-200 kWh        | 136,859                      | 133,181                         | 11.0              | 93.5                 | 8.5                           | 94.0               | 100.5%                 |
|                               | 201-300 kWh      | 30,762                       | 30,658                          | 7.5               | 53.7                 | 7.1                           | 53.6               | 99.7%                  |
|                               | 301-700 kWh      | 51,239                       | 51,054                          | 23.1              | 201.9                | 8.7                           | 201.8              | 100.0%                 |
|                               | >700 kWh         | 33,246                       | 33,035                          | 51.8              | 595.4                | 11.5                          | 578.1              | 97.1%                  |
| <b>Sub-total BTS2</b>         |                  | <b>252,106</b>               | <b>247,928</b>                  | <b>93.5</b>       | <b>944.6</b>         | <b>10.1</b>                   | <b>927.5</b>       | <b>98.2%</b>           |
| <b>Sub-Total Baja Tensión</b> |                  | <b>2,508,904</b>             | <b>2,423,207</b>                | <b>449.1</b>      | <b>3,219.6</b>       | <b>7.2</b>                    | <b>3,311.4</b>     | <b>102.9%</b>          |
| Tarifas con Demanda           | BTD              | 10,940                       | 10,797                          | 49.1              | 578.7                | 11.8                          | 534.6              | 101.9%                 |
|                               | BTH              | 234                          | 230                             | 0.7               | 8.1                  | 12.1                          | 8.7                | 114.9%                 |
|                               | MT1              | 9,425                        | 9,203                           | 171.9             | 1,658.6              | 9.7                           | 1,791.8            | 94.6%                  |
|                               | MT2              | 1,102                        | 1,060                           | 62.0              | 530.0                | 8.5                           | 610.5              | 89.7%                  |
|                               | MTH              | 507                          | 502                             | 6.8               | 63.7                 | 9.4                           | 69.6               | 98.9%                  |
| UNR's                         | 185              | 181                          | 143.9                           | 1,067.9           | 7.4                  | 1,004.0                       | 106.2%             |                        |
| <b>Sub-Total Tar. Demanda</b> |                  | <b>22,393</b>                | <b>21,973</b>                   | <b>434.3</b>      | <b>3,906.9</b>       | <b>9.0</b>                    | <b>4,019.2</b>     | <b>96.9%</b>           |
| <b>Total General</b>          |                  | <b>2,531,297</b>             | <b>2,445,180</b>                | <b>883.4</b>      | <b>7,126.5</b>       | <b>8.1</b>                    | <b>7,330.6</b>     | <b>102.9%</b>          |



| Tarifa EDENORTE oct-2018      | Rango de Consumo | Cantidad de Clientes Activos | Cantidad de Clientes Facturados | Facturación (GWh) | Facturación (MMRD\$) | Monómico de Ventas (RD\$/kWh) | Cobranzas (MMRD\$) | Índice de Cobranza (%) |
|-------------------------------|------------------|------------------------------|---------------------------------|-------------------|----------------------|-------------------------------|--------------------|------------------------|
| BTS1                          | 0-200 kWh        | 656,672                      | 647,041                         | 62.7              | 324.9                | 5.2                           | 329.0              | 101.3%                 |
|                               | 201-300 kWh      | 123,709                      | 123,709                         | 30.0              | 162.1                | 5.4                           | 171.1              | 105.5%                 |
|                               | 301-700 kWh      | 81,633                       | 81,633                          | 33.5              | 237.1                | 7.1                           | 271.2              | 114.4%                 |
|                               | >700 kWh         | 7,961                        | 7,961                           | 8.7               | 96.2                 | 11.1                          | 116.9              | 121.6%                 |
| <b>Sub-total BTS1</b>         |                  | <b>869,975</b>               | <b>860,344</b>                  | <b>135.0</b>      | <b>820.3</b>         | <b>6.1</b>                    | <b>888.2</b>       | <b>108.3%</b>          |
| BTS2                          | 0-200 kWh        | 66,028                       | 66,028                          | 5.5               | 43.2                 | 7.8                           | 45.2               | 104.6%                 |
|                               | 201-300 kWh      | 14,716                       | 14,716                          | 3.6               | 25.3                 | 7.0                           | 26.6               | 105.2%                 |
|                               | 301-700 kWh      | 23,348                       | 23,348                          | 10.6              | 91.3                 | 8.6                           | 97.2               | 106.4%                 |
|                               | >700 kWh         | 13,177                       | 13,177                          | 20.6              | 238.9                | 11.6                          | 253.6              | 106.2%                 |
| <b>Sub-total BTS2</b>         |                  | <b>117,269</b>               | <b>117,269</b>                  | <b>40.4</b>       | <b>398.6</b>         | <b>9.9</b>                    | <b>422.5</b>       | <b>106.0%</b>          |
| <b>Sub-Total Baja Tensión</b> |                  | <b>987,244</b>               | <b>977,613</b>                  | <b>175.3</b>      | <b>1,218.9</b>       | <b>7.0</b>                    | <b>1,310.7</b>     | <b>107.5%</b>          |
| Tarifas con Demanda           | BTD              | 1,779                        | 1,779                           | 12.3              | 136.1                | 11.1                          | 118.1              | 101.9%                 |
|                               | BTH              | 58                           | 58                              | 0.2               | 1.9                  | 11.8                          | 2.1                | 114.9%                 |
|                               | MTD1             | 3,074                        | 3,074                           | 40.1              | 393.3                | 9.8                           | 415.7              | 94.6%                  |
|                               | MTD2             | 455                          | 455                             | 25.0              | 217.1                | 8.7                           | 219.9              | 89.7%                  |
|                               | MTH              | 170                          | 170                             | 1.8               | 16.8                 | 9.4                           | 17.1               | 98.9%                  |
| UNR's                         | 49               | 49                           | 30.7                            | 238.8             | 7.8                  | 234.9                         | 106.2%             |                        |
| <b>Sub-Total Tar. Demanda</b> |                  | <b>5,585</b>                 | <b>5,585</b>                    | <b>110.1</b>      | <b>1,004.0</b>       | <b>9.1</b>                    | <b>1,007.7</b>     | <b>96.9%</b>           |
| <b>Total General</b>          |                  | <b>992,829</b>               | <b>983,198</b>                  | <b>285.5</b>      | <b>2,222.9</b>       | <b>7.8</b>                    | <b>2,318.4</b>     | <b>104.3%</b>          |

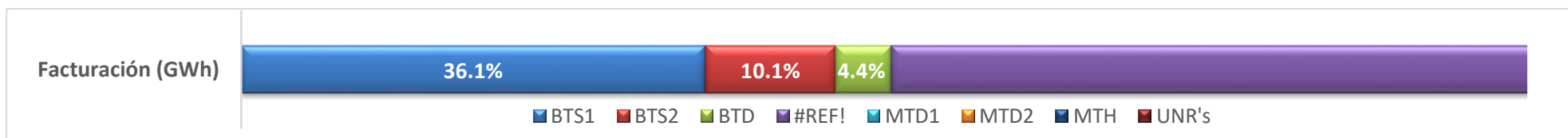
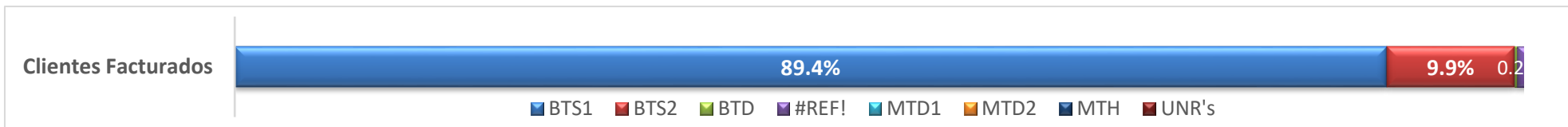


| Tarifa EDESUR oct-2018        | Rango de Consumo | Cantidad de Clientes Activos | Cantidad de Clientes Facturados | Facturación (GWh) | Facturación (MMRD\$) | Monómico de Ventas (RD\$/kWh) | Cobranzas (MMRD\$) | Índice de Cobranza (%) |
|-------------------------------|------------------|------------------------------|---------------------------------|-------------------|----------------------|-------------------------------|--------------------|------------------------|
| BTS1                          | 0-200 kWh        | 568,416                      | 532,420                         | 39.5              | 217.1                | 5.5                           | 195.9              | 90.2%                  |
|                               | 201-300 kWh      | 83,696                       | 83,696                          | 20.6              | 113.8                | 5.5                           | 114.8              | 100.9%                 |
|                               | 301-700 kWh      | 84,591                       | 84,591                          | 36.6              | 267.6                | 7.3                           | 289.7              | 108.3%                 |
|                               | >700 kWh         | 18,877                       | 18,877                          | 28.3              | 259.9                | 9.2                           | 287.1              | 110.4%                 |
| <b>Sub-total BTS1</b>         |                  | <b>755,580</b>               | <b>719,584</b>                  | <b>124.9</b>      | <b>858.4</b>         | <b>6.9</b>                    | <b>887.4</b>       | <b>103.4%</b>          |
| BTS2                          | 0-200 kWh        | 32,570                       | 32,570                          | 2.6               | 26.0                 | 9.9                           | 25.7               | 99.0%                  |
|                               | 201-300 kWh      | 7,675                        | 7,675                           | 1.9               | 13.7                 | 7.1                           | 13.8               | 101.1%                 |
|                               | 301-700 kWh      | 14,126                       | 14,126                          | 6.5               | 56.9                 | 8.7                           | 58.9               | 103.5%                 |
|                               | >700 kWh         | 10,266                       | 10,266                          | 15.3              | 176.2                | 11.6                          | 184.0              | 104.4%                 |
| <b>Sub-total BTS2</b>         |                  | <b>64,637</b>                | <b>64,637</b>                   | <b>26.3</b>       | <b>272.8</b>         | <b>10.4</b>                   | <b>282.4</b>       | <b>103.6%</b>          |
| <b>Sub-Total Baja Tensión</b> |                  | <b>820,217</b>               | <b>784,221</b>                  | <b>151.2</b>      | <b>1,131.2</b>       | <b>7.5</b>                    | <b>1,169.9</b>     | <b>103.4%</b>          |
| Tarifas con Demanda           | BTD              | 7,405                        | 7,405                           | 25.3              | 315.4                | 12.5                          | 316.7              | 100.4%                 |
|                               | BTH              | 153                          | 153                             | 0.4               | 5.3                  | 11.9                          | 5.8                | 110.0%                 |
|                               | MTD1             | 3,937                        | 3,937                           | 85.5              | 820.8                | 9.6                           | 862.8              | 105.1%                 |
|                               | MTD2             | 306                          | 306                             | 16.1              | 137.9                | 8.6                           | 205.2              | 148.8%                 |
|                               | MTH              | 263                          | 263                             | 4.0               | 37.2                 | 9.3                           | 41.8               | 112.5%                 |
| UNR's                         | 73               | 73                           | 50.6                            | 374.5             | 7.4                  | 385.9                         | 103.1%             |                        |
| <b>Sub-Total Tar. Demanda</b> |                  | <b>12,137</b>                | <b>12,137</b>                   | <b>181.9</b>      | <b>1,691.0</b>       | <b>9.3</b>                    | <b>1,818.2</b>     | <b>96.9%</b>           |
| <b>Total General</b>          |                  | <b>832,354</b>               | <b>796,358</b>                  | <b>333.1</b>      | <b>2,822.2</b>       | <b>8.5</b>                    | <b>2,988.1</b>     | <b>105.9%</b>          |



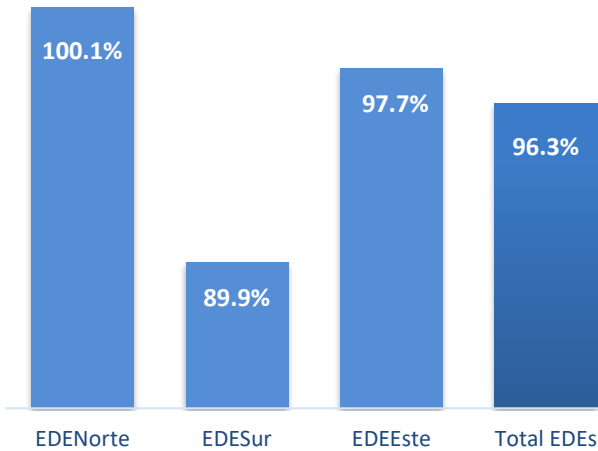


| Tarifa EDEESTE oct-2018       | Rango de Consumo | Cantidad de Clientes Activos | Cantidad de Clientes Facturados | Facturación (GWh) | Facturación (MMRD\$) | Monómico de Ventas (RD\$/kWh) | Cobranzas (MMRD\$) | Índice de Cobranza (%) |
|-------------------------------|------------------|------------------------------|---------------------------------|-------------------|----------------------|-------------------------------|--------------------|------------------------|
| BTS1                          | 0-200 kWh        | 473,133                      | 439,068                         | 40.9              | 227.61               | 5.6                           | 244.09             | 107.2%                 |
|                               | 201-300 kWh      | 88,069                       | 87,350                          | 21.2              | 117.38               | 5.5                           | 126.70             | 107.9%                 |
|                               | 301-700 kWh      | 62,642                       | 61,923                          | 25.3              | 175.55               | 6.9                           | 180.47             | 102.8%                 |
|                               | >700 kWh         | 7,399                        | 7,010                           | 8.3               | 75.73                | 9.1                           | 56.95              | 75.2%                  |
| <b>Sub-total BTS1</b>         |                  | <b>631,243</b>               | <b>595,351</b>                  | <b>95.7</b>       | <b>596.27</b>        | <b>6.2</b>                    | <b>608.22</b>      | <b>102.0%</b>          |
| BTS2                          | 0-200 kWh        | 38,261                       | 34,583                          | 2.8               | 24.41                | 8.6                           | 23.16              | 94.9%                  |
|                               | 201-300 kWh      | 8,371                        | 8,267                           | 2.0               | 14.79                | 7.4                           | 13.19              | 89.1%                  |
|                               | 301-700 kWh      | 13,765                       | 13,580                          | 6.0               | 53.64                | 8.9                           | 45.75              | 85.3%                  |
|                               | >700 kWh         | 9,803                        | 9,592                           | 16.0              | 180.40               | 11.3                          | 140.50             | 77.9%                  |
| <b>Sub-total BTS2</b>         |                  | <b>70,200</b>                | <b>66,022</b>                   | <b>26.8</b>       | <b>273.25</b>        | <b>10.2</b>                   | <b>222.60</b>      | <b>81.5%</b>           |
| <b>Sub-Total Baja Tensión</b> |                  | <b>701,443</b>               | <b>661,373</b>                  | <b>122.6</b>      | <b>869.52</b>        | <b>7.1</b>                    | <b>830.81</b>      | <b>95.5%</b>           |
| Tarifas con Demanda           | BTD              | 1,756                        | 1,613                           | 11.6              | 127.20               | 11.0                          | 99.83              | 127.4%                 |
|                               | BTH              | 23                           | 19                              | 0.1               | 0.96                 | 14.5                          | 0.88               | 108.5%                 |
|                               | MTD1             | 2,414                        | 2,192                           | 46.2              | 444.47               | 9.6                           | 513.26             | 86.6%                  |
|                               | MTD2             | 341                          | 299                             | 20.9              | 174.96               | 8.4                           | 185.37             | 94.4%                  |
|                               | MTH              | 74                           | 69                              | 1.0               | 9.70                 | 9.5                           | 10.69              | 90.7%                  |
|                               | UNR's            | 63                           | 59                              | 62.5              | 454.63               | 7.3                           | 383.21             | 118.6%                 |
| <b>Sub-Total Tar. Demanda</b> |                  | <b>4,671</b>                 | <b>4,251</b>                    | <b>142.3</b>      | <b>1,211.91</b>      | <b>8.5</b>                    | <b>1,193.24</b>    | <b>101.6%</b>          |
| <b>Total General</b>          |                  | <b>706,114</b>               | <b>665,624</b>                  | <b>264.8</b>      | <b>2,081.43</b>      | <b>7.9</b>                    | <b>2,024.05</b>    | <b>97.2%</b>           |

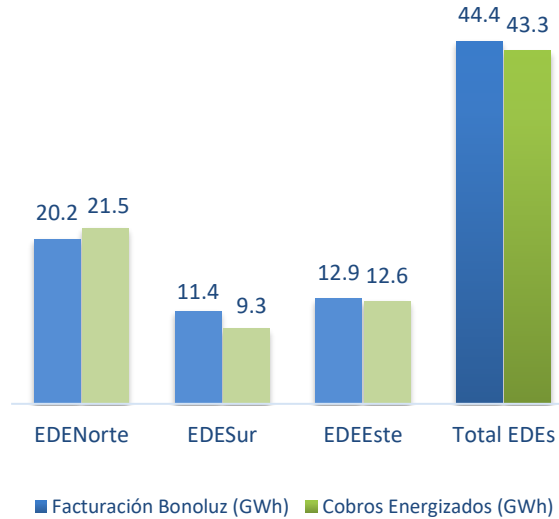




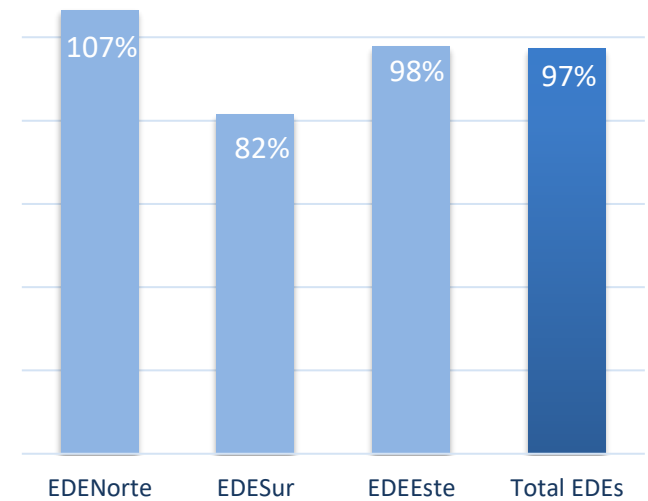
### Contratos Facturados Bonoluz (%)



### Facturación vs. Cobros Energizados



### Índice de Cobranzas Bonoluz (%)



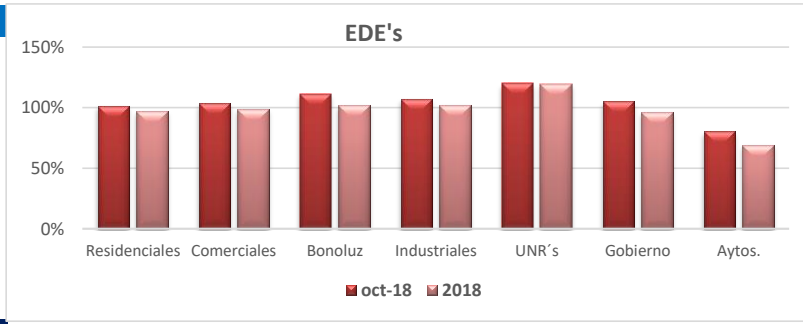
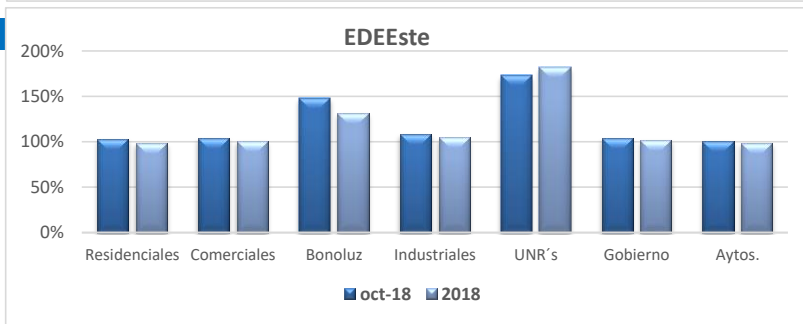
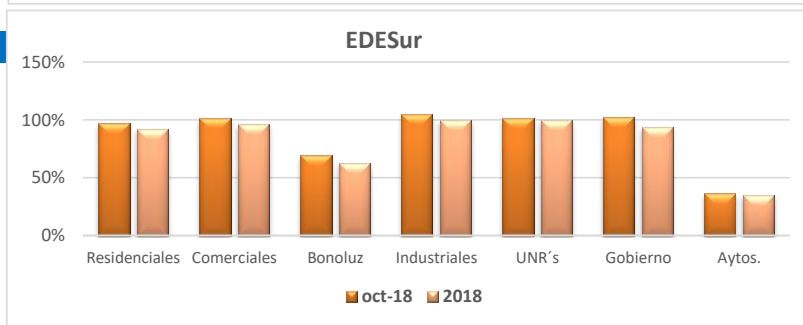
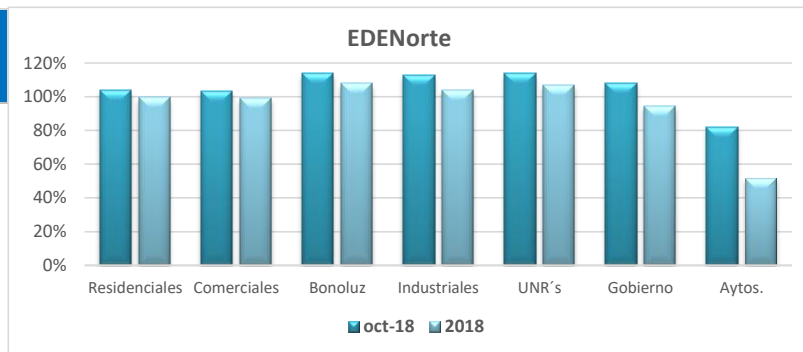
Mes: **oct-18**

| Empresa           | Contratos Bonoluz | Contratos Facturados Bonoluz | Contratos Facturados (%) | Facturación Bonoluz (GWh) | Facturación Bonoluz (MMRD\$) | Cobros Bonoluz (MMRD\$) | Cobros Energizados (GWh) | Índice de Cobranza (%) |
|-------------------|-------------------|------------------------------|--------------------------|---------------------------|------------------------------|-------------------------|--------------------------|------------------------|
| EDENorte          | 151,853           | 152,036                      | 100.1%                   | 20.2                      | 103.3                        | 110.0                   | 21.5                     | 106.5%                 |
| EDESUR            | 117,390           | 105,515                      | 89.9%                    | 11.4                      | 61.6                         | 50.2                    | 9.3                      | 81.5%                  |
| EDEEste           | 116,135           | 113,455                      | 97.7%                    | 12.9                      | 67.7                         | 66.2                    | 12.6                     | 97.8%                  |
| <b>Total EDEs</b> | <b>385,378</b>    | <b>371,006</b>               | <b>96.3%</b>             | <b>44.4</b>               | <b>232.6</b>                 | <b>226.5</b>            | <b>43.3</b>              | <b>97.4%</b>           |

Mes: oct-18

Acumulado Año: 2018

| Empresa   Tipo Cliente      | Facturas Emitidas | Facturas Cobradas | Índice de Facturas Cobradas (%) | Facturas Emitidas | Facturas Cobradas | Índice de Facturas Cobradas (%) |
|-----------------------------|-------------------|-------------------|---------------------------------|-------------------|-------------------|---------------------------------|
| <b>EDENorte</b>             |                   |                   |                                 |                   |                   |                                 |
| Residenciales               | 743,107           | 770,297           | 103.7%                          | 740,460           | 736,979           | 99.5%                           |
| Comerciales                 | 90,377            | 93,517            | 103.5%                          | 86,649            | 85,854            | 99.1%                           |
| Bonoluz                     | 153,487           | 174,568           | 113.7%                          | 154,083           | 166,112           | 107.8%                          |
| Industriales                | 3,202             | 3,616             | 112.9%                          | 3,057             | 3,181             | 104.1%                          |
| UNR's                       | 94                | 107               | 113.8%                          | 95                | 102               | 106.7%                          |
| Gobierno                    | 4,956             | 5,355             | 108.1%                          | 4,829             | 4,564             | 94.5%                           |
| <i>Gobierno Cortable</i>    | 1,476             | 1,781             | 120.7%                          | 1,441             | 1,493             | 103.6%                          |
| <i>Gobierno No Cortable</i> | 3,480             | 3,574             | 102.7%                          | 3,388             | 3,071             | 90.6%                           |
| Aytos.                      | 1,381             | 1,137             | 82.3%                           | 1,345             | 696               | 51.8%                           |
| <b>Total EDENorte</b>       | <b>996,604</b>    | <b>1,048,597</b>  | <b>105.2%</b>                   | <b>990,518</b>    | <b>997,487</b>    | <b>100.7%</b>                   |
| <b>EDESur</b>               |                   |                   |                                 |                   |                   |                                 |
| Residenciales               | 544,801           | 531,496           | 97.6%                           | 518,702           | 478,905           | 92.3%                           |
| Comerciales                 | 38,155            | 38,851            | 101.8%                          | 37,267            | 35,875            | 96.3%                           |
| Bonoluz                     | 107,933           | 75,526            | 70.0%                           | 110,637           | 69,100            | 62.5%                           |
| Industriales                | 8,723             | 9,155             | 105.0%                          | 8,198             | 8,177             | 99.7%                           |
| UNR's                       | 151               | 153               | 101.3%                          | 148               | 149               | 100.3%                          |
| Gobierno                    | 4,748             | 4,860             | 102.4%                          | 4,603             | 4,328             | 94.0%                           |
| <i>Gobierno Cortable</i>    | 1,672             | 1,813             | 108.4%                          | 1,624             | 1,624             | 100.0%                          |
| <i>Gobierno No Cortable</i> | 3,076             | 3,047             | 99.1%                           | 2,979             | 2,704             | 90.8%                           |
| Aytos.                      | 911               | 333               | 36.6%                           | 903               | 313               | 34.7%                           |
| <b>Total EDESur</b>         | <b>705,422</b>    | <b>660,374</b>    | <b>93.6%</b>                    | <b>680,457</b>    | <b>596,847</b>    | <b>87.7%</b>                    |
| <b>EDEEste</b>              |                   |                   |                                 |                   |                   |                                 |
| Residenciales               | 500,585           | 514,065           | 102.7%                          | 483,606           | 475,538           | 98.3%                           |
| Comerciales                 | 63,338            | 65,864            | 104.0%                          | 61,410            | 61,742            | 100.5%                          |
| Bonoluz                     | 114,657           | 169,519           | 147.8%                          | 117,738           | 155,407           | 132.0%                          |
| Industriales                | 5,562             | 6,032             | 108.5%                          | 5,473             | 5,736             | 104.8%                          |
| UNR's                       | 63                | 109               | 173.0%                          | 66                | 120               | 181.9%                          |
| Gobierno                    | 3,042             | 3,170             | 104.2%                          | 3,069             | 3,134             | 102.1%                          |
| <i>Gobierno Cortable</i>    | 932               | 1,053             | 113.0%                          | 966               | 1,226             | 126.9%                          |
| <i>Gobierno No Cortable</i> | 2,110             | 2,117             | 100.3%                          | 2,103             | 1,908             | 90.7%                           |
| Aytos.                      | 1,839             | 1,849             | 100.5%                          | 1,850             | 1,823             | 98.5%                           |
| <b>Total EDEEste</b>        | <b>689,086</b>    | <b>760,608</b>    | <b>110.4%</b>                   | <b>673,211</b>    | <b>703,500</b>    | <b>104.5%</b>                   |
| <b>EDE's</b>                |                   |                   |                                 |                   |                   |                                 |
| Residenciales               | 1,788,493         | 1,815,858         | 101.5%                          | 1,742,768         | 1,691,422         | 97.1%                           |
| Comerciales                 | 191,870           | 198,232           | 103.3%                          | 185,326           | 183,471           | 99.0%                           |
| Bonoluz                     | 376,077           | 419,613           | 111.6%                          | 382,458           | 390,619           | 102.1%                          |
| Industriales                | 17,487            | 18,803            | 107.5%                          | 16,727            | 17,093            | 102.2%                          |
| UNR's                       | 308               | 369               | 119.8%                          | 309               | 370               | 119.7%                          |
| Gobierno                    | 12,746            | 13,385            | 105.0%                          | 12,502            | 12,027            | 96.2%                           |
| <i>Gobierno Cortable</i>    | 4,080             | 4,647             | 113.9%                          | 4,032             | 4,344             | 107.7%                          |
| <i>Gobierno No Cortable</i> | 8,666             | 8,738             | 100.8%                          | 8,470             | 7,683             | 90.7%                           |
| Aytos.                      | 4,131             | 3,319             | 80.3%                           | 4,097             | 2,832             | 69.1%                           |
| <b>Total EDE's</b>          | <b>2,391,112</b>  | <b>2,469,579</b>  | <b>103.3%</b>                   | <b>2,344,187</b>  | <b>2,297,833</b>  | <b>98.0%</b>                    |

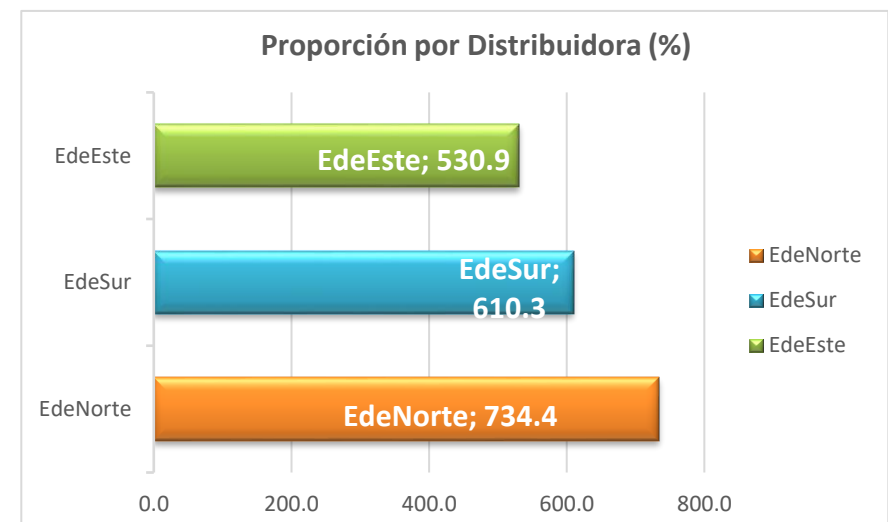
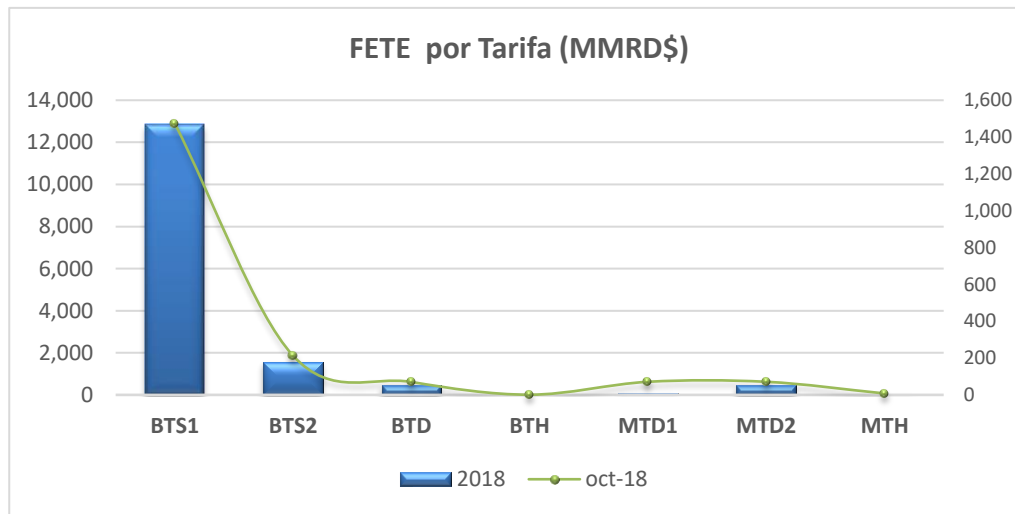


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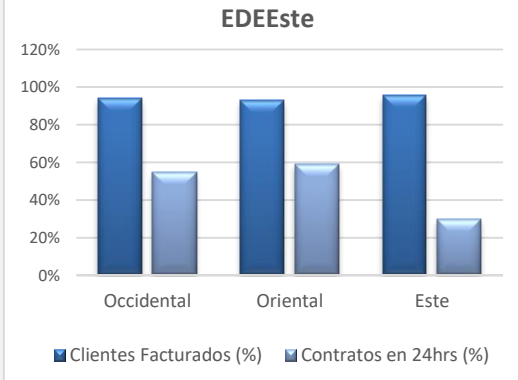
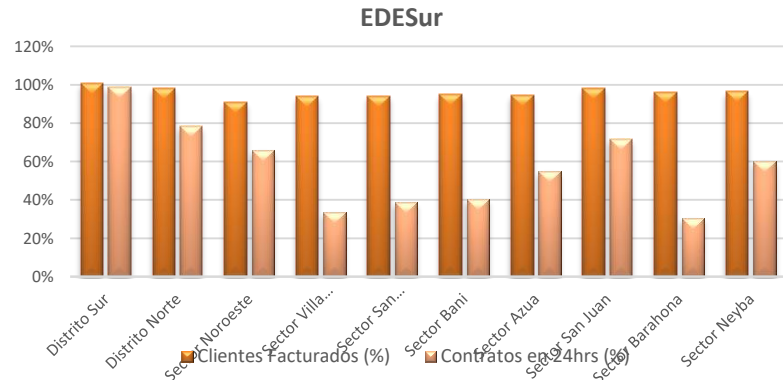
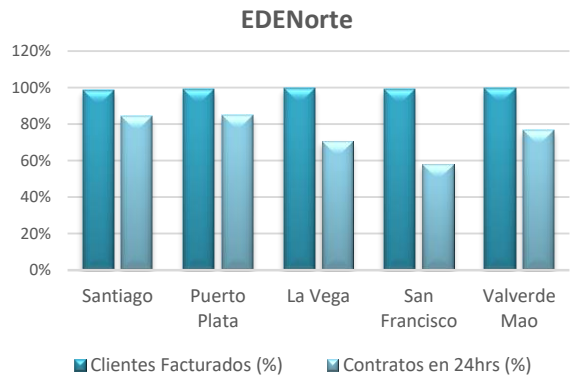
Acumulado Año: 2018

| Tarifa               | EDENORTE (MMRD\$) | EDESUR (MMRD\$) | EDEESTE (MMRD\$) | Total EDE's (MMRD\$) |
|----------------------|-------------------|-----------------|------------------|----------------------|
| BTS1                 | 561.4             | 498.5           | 414.3            | 1,474.2              |
| BTS2                 | 90.4              | 57.5            | 64.9             | 212.7                |
| BTD                  | 17.2              | 36.6            | 16.3             | 70.1                 |
| BTH                  | 0.2               | 0.6             | 0.1              | 0.9                  |
| MTD1                 | 24.2              | 30.7            | 16.1             | 71.0                 |
| MTD2                 | 38.6              | 14.3            | 18.0             | 71.0                 |
| MTH                  | 2.4               | 4.2             | 1.1              | 7.7                  |
| <b>Total Tarifas</b> | <b>734.4</b>      | <b>610.3</b>    | <b>530.9</b>     | <b>1,907.7</b>       |

| Tarifa               | EDENORTE (MMRD\$) | EDESUR (MMRD\$) | EDEESTE (MMRD\$) | Total EDE's (MMRD\$) |
|----------------------|-------------------|-----------------|------------------|----------------------|
| BTS1                 | 4,755.8           | 4,444.5         | 3,644.3          | 12,844.6             |
| BTS2                 | 662.9             | 470.0           | 434.9            | 1,567.8              |
| BTD                  | 103.2             | 247.2           | 97.1             | 447.4                |
| BTH                  | 0.0               | 3.9             | 0.7              | 4.7                  |
| MTD1                 | 28.2              | 34.8            | 14.0             | 77.0                 |
| MTD2                 | 221.3             | 98.1            | 125.6            | 445.1                |
| MTH                  | 13.8              | 28.1            | 7.4              | 49.3                 |
| <b>Total Tarifas</b> | <b>5,785.2</b>    | <b>5,060.3</b>  | <b>4,324.1</b>   | <b>15,435.8</b>      |



# Cartera de Clientes por Sector



Mes: oct-18

| Empresa               | Sector                  | Clientes Activos | Clientes Facturados | Clientes Cobrados | Clientes 24hrs.  | Clientes Sin Medidor | Clientes Facturados (%) | Clientes Cobrados (%) | Contratos en 24hrs (%) |
|-----------------------|-------------------------|------------------|---------------------|-------------------|------------------|----------------------|-------------------------|-----------------------|------------------------|
| EDENorte              | Santiago                | 340,762          | 335,819             | 299,130           | 283,566          | 23,360               | 98.5%                   | 87.8%                 | 84.4%                  |
|                       | Puerto Plata            | 124,144          | 122,897             | 109,354           | 104,631          | 8,426                | 99.0%                   | 88.1%                 | 85.1%                  |
|                       | La Vega                 | 213,346          | 212,424             | 188,101           | 150,057          | 31,819               | 99.6%                   | 88.2%                 | 70.6%                  |
|                       | San Francisco           | 191,487          | 189,419             | 163,983           | 110,216          | 33,785               | 98.9%                   | 85.6%                 | 58.2%                  |
|                       | Valverde Mao            | 123,090          | 122,639             | 108,111           | 93,991           | 9,602                | 99.6%                   | 87.8%                 | 76.6%                  |
| <b>Total EDENorte</b> |                         | <b>992,829</b>   | <b>983,198</b>      | <b>868,679</b>    | <b>742,461</b>   | <b>106,992</b>       | <b>99.0%</b>            | <b>87.5%</b>          | <b>75.5%</b>           |
| EDESur                | Distrito Sur            | 143,878          | 144,862             | 132,844           | 142,744          | 1,494                | 100.7%                  | 92.3%                 | 98.5%                  |
|                       | Distrito Norte          | 115,286          | 113,031             | 101,312           | 88,333           | 1,043                | 98.0%                   | 87.9%                 | 78.1%                  |
|                       | Sector Noroeste         | 172,998          | 157,010             | 135,686           | 103,187          | 8,799                | 90.8%                   | 78.4%                 | 65.7%                  |
|                       | Sector Villa Altigracia | 54,887           | 51,516              | 44,767            | 17,193           | 13,039               | 93.9%                   | 81.6%                 | 33.4%                  |
|                       | Sector San Cristobal    | 115,969          | 109,260             | 90,717            | 42,516           | 17,291               | 94.2%                   | 78.2%                 | 38.9%                  |
|                       | Sector Bani             | 52,869           | 50,314              | 42,299            | 20,322           | 7,709                | 95.2%                   | 80.0%                 | 40.4%                  |
|                       | Sector Azua             | 39,110           | 36,898              | 29,399            | 20,233           | 8,970                | 94.3%                   | 75.2%                 | 54.8%                  |
|                       | Sector San Juan         | 73,592           | 72,220              | 61,996            | 51,675           | 11,370               | 98.1%                   | 84.2%                 | 71.6%                  |
|                       | Sector Barahona         | 45,377           | 43,537              | 34,901            | 13,220           | 21,977               | 95.9%                   | 76.9%                 | 30.4%                  |
|                       | Sector Neyba            | 18,388           | 17,710              | 15,111            | 10,679           | 6,691                | 96.3%                   | 82.2%                 | 60.3%                  |
| <b>Total EDESur</b>   |                         | <b>832,354</b>   | <b>796,358</b>      | <b>689,032</b>    | <b>510,102</b>   | <b>98,383</b>        | <b>95.7%</b>            | <b>82.8%</b>          | <b>64.1%</b>           |
| EDEEste               | Occidental              | 211,615          | 199,203             | 161,664           | 109,177          | 46,336               | 94.1%                   | 76.4%                 | 54.8%                  |
|                       | Oriental                | 271,179          | 252,853             | 205,799           | 149,002          | 34,916               | 93.2%                   | 75.9%                 | 58.9%                  |
|                       | Este                    | 223,320          | 213,568             | 181,069           | 64,082           | 25,931               | 95.6%                   | 81.1%                 | 30.0%                  |
| <b>Total EDEEste</b>  |                         | <b>706,114</b>   | <b>665,624</b>      | <b>548,532</b>    | <b>322,261</b>   | <b>107,183</b>       | <b>94.3%</b>            | <b>77.7%</b>          | <b>48.4%</b>           |
| <b>Total EDE's</b>    |                         | <b>2,531,297</b> | <b>2,445,180</b>    | <b>2,106,243</b>  | <b>1,574,824</b> | <b>312,558</b>       | <b>96.6%</b>            | <b>83.2%</b>          | <b>64.4%</b>           |



## **Glosario:**


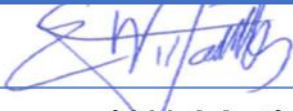

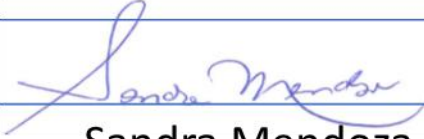
- 1. ERI (%):** Energía Recovery Index, es un indicador que mide la recuperación de energía desde las unidades físicas de cobros (GWh) hasta la compra (GWh). Se obtiene dividiendo Los cobros (GWh) entre la Compra (GWh).
- 2. CRI (%):** Cash Recovery Index, indicador que mide la relacion entre la facturacion y los cobros monetarios. Se obtiene multiplicando el porcentaje de facturación (relacion entre compra vs factura) y el porcentaje de cobros (relacion entre factura vs cobros)
- 3. Sectores EdeNorte:** De manera sectorial, EdeNorte se compone de 5 sectores para las 14 provincias de su zona de concesión. Sector Santiago: compuesto por la provincia Santiago, Sector Puerto Plata: Puerto Plata, Sector La Vega: La Vega, Espaillat y Monseñor Noel. Sector San Francisco: Duarte, Sánchez Ramirez, Hermanas Mirabal, Maria Trinidad Sánchez y Samaná. Sector Valverde Mao: Valverde, Santiago Rodriguez, Monte Cristi y Dajabon.
- 4. Sectores EdeSur:** Sectorialmente se compone por 8 Sectores, Sto. Dgo Centro, Sto. Dgo. Norte, Sto. Dgo. Oeste, San Cristobal, Baní, Azua (Azua y San Jose de Ocoa), Barahona (Barahona, Batoruco, Independencia y Pedernales) y San Juan (San Juan y Elias Piña).
- 5. Sector EdeEste:** Se compone por 4 Sectores: Central (Parte este del Distrito Nacional), Oriental (Santo Domingo Este), Norte (Monte Planta y Santo Domingo Norte), Este (El Seibo, Hato Mayor, La Altagracia, La Romana y San Pedro de Macorís)
- 6. FETE:** Fondo de Estabilización de la Tarifa Eléctrica, representa el subsidio del estado por el no incremento mensual de la factura eléctrica. Consiste en la diferencia de las facturaciones indexadas (calculadas) y aplicadas (Ver Decreto No. 302-2003).
- 7. Monómico:** Es un costo promedio que equivale a un precio único por concepto de cargo fijo, energía y potencia.

# Informe de Gestión Comercial



**edenorte edesur edeeste**

**Dirección de Gestión de Energía  
Gerencia de Control de Gestión**

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