

Informe de Gestión Comercial

Noviembre - 2018



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Corporación Dominicana de Empresas Eléctricas Estatales

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**Dirección de Gestión de Energía
Gerencia de Control de Gestión**



Resumen de Gestión Comercial



EDENorte



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Total Ede's

ÍTEM		MEDIDA	ene-18	feb-18	mar-18	abr-18	may-18	jun-18	jul-18	ago-18	sep-18	oct-18	nov-18	2018
Compras	Compras de Energía	GWh	1,093.1	963.4	1,134.0	1,172.9	1,216.4	1,244.3	1,305.2	1,297.6	1,211.5	1,237.6	1,215.5	13,091.5
	Factura de Compra de Energía	MMUS\$	128.5	111.8	138.8	142.4	155.4	169.0	180.8	180.4	175.4	174.5	181.5	1,738.4
	Precio monómico de compra	cUS\$/kWh	11.8	11.6	12.2	12.1	12.8	13.6	13.8	13.9	14.5	14.1	14.9	13.3
	Tarifa Media de Venta	cUS\$/kwh	16.1	16.0	16.0	15.9	16.3	16.3	16.3	16.3	16.1	16.1	15.8	16.1
	Margen Compra Venta	%	27.2%	27.3%	23.6%	23.7%	21.8%	16.5%	14.8%	14.7%	10.1%	12.7%	5.2%	17.6%
	Abastecimiento	%	85.5%	86.1%	86.3%	86.0%	86.2%	86.6%	86.6%	86.4%	85.8%	86.8%	85.9%	86.2%
Facturación	Energía Facturada	GWh	781.1	762.9	733.0	819.4	853.9	884.0	908.8	935.2	911.1	883.4	919.1	9,391.8
	Facturación de Energía	MMRD\$	6,108.2	5,948.2	5,773.9	6,443.7	6,888.4	7,100.0	7,323.5	7,576.7	7,307.2	7,126.5	7,259.9	74,856.1
	Facturación de Energía	MMUS\$	126.1	121.8	117.3	130.5	139.4	143.7	147.7	152.4	146.7	142.6	144.8	1,513.0
	Pérdidas de Energía	GWh	312.0	200.5	401.0	353.5	362.4	360.4	396.4	362.4	300.5	354.1	296.4	3,699.6
	Pérdidas de Energía	%	28.5%	20.8%	35.4%	30.1%	29.8%	29.0%	30.4%	27.9%	24.8%	28.6%	24.4%	28.3%
Cobranza	Energía Cobrada	GWh	713.2	699.4	775.9	713.9	804.3	843.0	873.6	898.4	872.4	909.8	861.8	8,965.7
	Meta de Cobros de Energía	MMRD\$	5,744.4	5,724.1	6,143.8	6,020.1	6,332.3	6,664.1	6,983.2	7,213.1	7,344.1	7,293.6	7,236.0	72,698.7
	Cobros de Energía	MMRD\$	5,564.8	5,503.3	6,056.8	5,571.7	6,490.1	6,748.2	7,030.4	7,277.2	7,019.0	7,330.6	6,815.6	71,407.8
	Cobros de Energía	MMUS\$	114.9	112.7	123.1	112.8	131.4	136.6	141.8	146.3	140.9	146.7	135.9	1,443.1
	Índice de Cobranzas	%	91.1%	92.5%	104.9%	86.5%	94.2%	95.0%	96.0%	96.0%	96.1%	102.9%	93.9%	95.4%
	Pérdidas de Cobros	%	34.8%	27.4%	31.6%	39.1%	33.9%	32.2%	33.1%	30.8%	28.0%	26.5%	29.1%	31.5%
	CRI	%	65.1%	73.3%	67.8%	60.4%	66.1%	67.5%	66.8%	69.2%	72.2%	73.4%	71.0%	68.4%
	ERI	%	65.2%	72.6%	68.4%	60.9%	66.1%	67.8%	66.9%	69.2%	72.0%	73.5%	70.9%	68.5%
Clientes	Contratos Activos	#	2,377,327	2,395,227	2,411,610	2,428,086	2,446,414	2,456,193	2,477,607	2,499,449	2,517,627	2,531,297	2,543,042	2,543,042
	Contratos Facturados	#	2,267,377	2,266,604	2,284,102	2,307,173	2,332,537	2,343,858	2,355,234	2,374,373	2,374,270	2,445,180	2,422,939	2,422,939
	Contratos Cobrados	#	1,840,353	1,820,375	1,930,481	1,893,032	1,980,796	1,969,661	2,001,173	1,993,891	1,941,355	2,106,243	2,039,830	2,039,830
	Contratos 24 HRs.	#	1,448,416	1,455,242	1,462,453	1,439,181	1,467,431	1,483,852	1,559,217	1,548,199	1,560,338	1,577,331	1,598,409	1,598,409
	Contratos Al Día	#	1,984,181	1,236,657	2,005,847	2,033,336	2,052,117	2,066,191	2,087,741	2,102,683	2,110,031	2,133,803	2,143,801	2,143,801
	Contratos Telemedidos	#	586,675	612,986	638,704	675,014	711,894	739,432	757,615	776,223	794,652	858,048	868,840	868,840
	Contratos Facturados	%	95.4%	94.6%	94.7%	95.0%	95.3%	95.4%	95.1%	95.0%	94.3%	96.6%	95.3%	95.3%
	Contratos al Día / Facturados	%	87.5%	54.6%	87.8%	88.1%	88.0%	88.2%	88.6%	88.6%	88.9%	87.3%	88.5%	88.5%
	Contratos Telemedidos	%	25.9%	27.0%	28.0%	29.3%	30.5%	31.5%	32.2%	32.7%	33.5%	35.1%	35.9%	35.9%
	Facturas Emitidas	#	2,278,604	2,427,128	2,299,680	2,315,586	2,335,323	2,333,467	2,344,559	2,367,240	2,349,168	2,391,112	2,347,489	2,344,487
	Facturas Cobradas	#	2,159,021	2,308,657	2,321,153	2,194,554	2,335,516	2,303,929	2,344,773	2,330,325	2,210,827	2,469,579	2,286,825	2,296,833
	Índice de Facturas Cobradas	%	94.8%	95.1%	100.9%	94.8%	100.0%	98.7%	100.0%	98.4%	94.1%	103.3%	97.4%	98.0%
Deuda	Deuda Total	MMRD\$	16,629.5	16,367.5	16,792.8	16,577.9	17,035.4	16,603.9	16,915.8	16,942.1	16,758.1	16,955.1	16,810.2	16,810.2
	Deuda Bonoluz	MMRD\$	1,513.1	1,503.3	1,490.8	1,487.8	1,485.6	1,475.1	1,439.7	1,449.4	1,449.7	1,430.3	1,402.5	1,402.5
	Deuda Aytos	MMRD\$	8,110.1	8,186.2	8,254.0	8,298.0	8,397.4	8,088.3	8,155.0	8,224.7	8,259.6	8,323.3	8,396.4	8,396.4
Otros	Margen Energía no Cobrada	GWh	379.9	264.0	358.1	459.0	412.1	401.3	431.7	399.1	339.1	327.7	353.7	4,125.8
	Margen Energía no Cobrada	MMUS\$	(13.6)	0.9	(15.7)	(29.6)	(24.0)	(32.4)	(39.0)	(34.0)	(34.5)	(27.8)	(45.6)	(295.3)
	Margen Energía No Facturada	MMUS\$	(2.4)	10.0	(21.4)	(11.9)	(15.9)	(25.3)	(33.1)	(28.0)	(28.7)	(31.9)	(36.7)	(225.4)
	FETE	MMUS\$	23.8	23.6	24.3	26.4	27.7	31.3	37.3	38.9	40.5	38.2	39.6	351.7
	Margen de Energía con FETE	MMUS\$	10.2	24.5	8.6	(3.2)	3.7	(1.1)	(1.7)	4.8	6.1	10.4	(6.0)	56.4
	Balance Comercial	MMUS\$	(19.5)	(16.6)	7.9	(44.8)	(14.7)	(25.3)	(33.0)	(38.3)	(44.6)	(38.9)	(47.7)	(315.6)
	Balance Corriente	MMUS\$	(55.2)	(44.6)	(24.9)	(85.7)	(47.2)	(56.8)	(69.0)	(77.4)	(77.9)	(75.6)	(85.3)	(699.5)
	Balance Global	MMUS\$	(72.4)	(57.6)	(48.1)	(103.1)	(65.4)	(73.2)	(86.0)	(94.3)	(93.5)	(95.2)	(105.2)	(893.8)
	Tasa de Cambio	RD\$/US\$	48.4	48.8	49.2	49.4	49.4	49.4	49.4	49.6	49.7	49.8	50.0	50.1

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ÍTEM		MEDIDA	ene-18	feb-18	mar-18	abr-18	may-18	jun-18	jul-18	ago-18	sep-18	oct-18	nov-18	2018	
Compras	Compras de Energía	GWh	320.4	277.9	328.7	343.0	359.9	369.6	392.2	392.9	367.8	368.1	358.1	3,878.7	
	Factura de Compra de Energía	MMUS\$	39.5	34.3	42.1	43.4	47.7	51.6	55.4	55.5	53.0	53.0	53.4	529.0	
	Precio monómico de compra	cUS\$/kWh	12.3	12.4	12.8	12.7	13.3	14.0	14.1	14.1	14.4	14.4	14.9	13.6	
	Tarifa Media de Venta	cUS\$/kwh	15.8	15.6	15.6	15.4	15.8	15.7	15.7	15.7	15.7	15.6	15.6	15.4	15.6
	Margen Compra Venta	%	22.1%	21.0%	17.8%	18.0%	16.3%	11.1%	10.0%	10.2%	8.0%	7.6%	3.3%	12.8%	
	Abastecimiento	%	88.8%	87.8%	88.5%	88.4%	89.5%	91.1%	91.6%	91.2%	91.1%	91.1%	91.3%	89.5%	89.9%
Facturación	Energía Facturada	GWh	249.3	241.7	225.3	249.5	270.8	279.7	287.6	302.3	299.6	285.5	287.5	2,978.9	
	Factura de Energía	MMRD\$	1,908.8	1,845.0	1,728.7	1,902.8	2,118.9	2,168.6	2,237.5	2,366.9	2,336.2	2,222.9	2,222.2	23,058.4	
	Factura de Energía	MMUS\$	39.4	37.8	35.1	38.5	42.9	43.9	45.1	47.6	46.9	44.5	44.3	466.1	
	Pérdidas de Energía	GWh	71.1	36.2	103.4	93.5	89.2	89.9	104.5	90.5	68.2	82.6	70.7	899.8	
	Pérdidas de Energía	%	22.2%	13.0%	31.5%	27.3%	24.8%	24.3%	26.7%	23.0%	18.5%	22.4%	19.7%	23.2%	
Cobranza	Energía Cobrada	GWh	242.9	210.6	237.3	230.0	254.6	270.0	281.3	291.5	290.3	297.7	283.3	2,889.6	
	Meta de Cobros de Energía	MMRD\$	1,887.9	1,913.3	1,935.4	1,921.7	2,060.3	2,087.7	2,261.5	2,274.4	2,418.4	2,393.5	2,260.0	23,413.9	
	Cobros de Energía	MMRD\$	1,860.0	1,607.5	1,820.5	1,754.1	1,992.8	2,093.5	2,188.2	2,281.7	2,263.5	2,318.4	2,189.9	22,370.1	
	Cobros de Energía	MMUS\$	38.4	32.9	37.0	35.5	40.3	42.4	44.1	45.9	45.4	46.4	43.7	452.1	
	Índice de Cobranzas	%	97.4%	87.1%	105.3%	92.2%	94.1%	96.5%	97.8%	96.4%	96.9%	104.3%	98.5%	97.0%	
	Pérdidas de Cobros	%	24.2%	24.2%	27.8%	32.9%	29.3%	27.0%	28.3%	25.8%	21.1%	19.1%	20.9%	25.5%	
	CRI	%	75.8%	75.8%	72.2%	67.1%	70.7%	73.0%	71.7%	74.2%	78.9%	80.9%	79.1%	74.5%	
	ERI	%	75.8%	75.8%	72.2%	67.1%	70.7%	73.0%	71.7%	74.2%	78.9%	80.9%	79.1%	74.5%	
Clientes	Contratos Activos	#	955,280	958,796	963,408	968,413	974,104	975,393	979,906	984,381	988,446	992,829	996,463	996,463	
	Contratos Facturados	#	944,573	946,108	950,665	954,846	960,404	964,666	969,693	974,540	978,540	983,198	986,863	986,863	
	Contratos Cobrados	#	795,573	776,945	825,622	813,034	840,601	836,551	847,057	841,324	818,777	868,679	842,538	842,538	
	Contratos 24 HRs.	#	674,865	679,005	681,592	686,053	702,100	714,578	724,681	727,192	735,697	742,461	746,681	746,681	
	Contratos Al Día	#	889,976	126,340	884,732	897,411	905,522	909,784	915,502	920,264	920,865	928,791	931,534	931,534	
	Contratos Telemedidos	#	183,246	192,452	203,924	215,805	226,463	236,099	243,490	252,008	263,682	272,741	280,048	280,048	
	Contratos Facturados	%	98.9%	98.7%	98.7%	98.6%	98.6%	98.9%	99.0%	99.0%	99.0%	99.0%	99.0%	99.0%	
	Contratos al Día / Facturados	%	94.2%	13.4%	93.1%	94.0%	94.3%	94.3%	94.4%	94.4%	94.4%	94.1%	94.5%	94.4%	
	Contratos Telemedidos	%	19.4%	20.3%	21.5%	22.6%	23.6%	24.5%	25.1%	25.9%	26.9%	27.7%	28.4%	28.4%	
	Facturas Emitidas	#	956,663	1,111,228	962,660	967,227	973,241	977,571	982,924	986,239	990,824	996,604	998,665	991,259	
	Facturas Cobradas	#	946,007	1,081,603	983,583	955,633	1,010,463	989,641	1,009,212	991,636	958,492	1,048,597	984,073	996,267	
Índice de Facturas Cobradas	%	98.9%	97.3%	102.2%	98.8%	103.8%	101.2%	102.7%	100.5%	96.7%	105.2%	98.5%	100.5%		
Deuda	Deuda Total	MMRD\$	5,599.8	5,756.1	5,812.5	5,751.1	5,855.4	5,496.9	5,527.7	5,529.8	5,459.4	5,574.6	5,556.2	5,556.2	
	Deuda Bonoluz	MMRD\$	19.1	18.6	17.9	17.4	16.6	16.6	16.9	15.0	12.3	11.1	11.0	11.0	
	Deuda Aytos	MMRD\$	4,727.0	4,752.3	4,779.0	4,779.7	4,832.0	4,481.8	4,504.4	4,526.2	4,522.3	4,568.0	4,579.3	4,579.3	
Otros	Margen Energía no Cobrada	GWh	77.5	67.3	91.4	113.0	105.3	99.6	110.9	101.4	77.5	70.3	74.8	989.0	
	Margen Energía no Cobrada	MMUS\$	(1.1)	(1.4)	(5.1)	(7.9)	(7.4)	(9.2)	(11.3)	(9.7)	(7.5)	(6.6)	(9.7)	(76.9)	
	Margen Energía no Facturada	MMUS\$	(0.1)	3.5	(7.0)	(4.9)	(4.9)	(7.7)	(10.3)	(7.9)	(6.1)	(8.5)	(9.1)	(62.9)	
	FETE	MMUS\$	9.0	8.9	9.2	9.7	10.3	11.8	13.8	14.3	15.1	14.7	14.6	131.6	
	Margen de Energía no Cobrada con FETE	MMUS\$	8.0	7.5	4.1	1.8	2.9	2.6	2.6	4.7	7.6	8.1	4.8	54.7	
	Balance Comercial	MMUS\$	(3.1)	(6.3)	3.0	(9.1)	(4.6)	(9.6)	(10.1)	(10.1)	(14.1)	(12.3)	(14.6)	(90.9)	
	Balance Corriente	MMUS\$	(14.8)	(17.8)	(7.7)	(29.1)	(17.0)	(21.9)	(23.4)	(23.2)	(26.3)	(23.7)	(28.8)	(233.7)	
	Balance Global	MMUS\$	(22.0)	(24.1)	(14.2)	(35.5)	(22.6)	(27.4)	(28.2)	(29.7)	(34.5)	(29.6)	(36.5)	(304.3)	
Tasa de Cambio	RD\$/US\$	48.4	48.8	49.2	49.4	49.4	49.4	49.4	49.6	49.7	49.8	50.0	50.1	49.4	

Total EDESUR

ÍTEM		MEDIDA	ene-18	feb-18	mar-18	abr-18	may-18	jun-18	jul-18	ago-18	sep-18	oct-18	nov-18	2018
Compras	Compras de Energía	GWh	391.6	343.5	404.4	415.6	431.0	441.2	460.8	459.5	425.8	440.4	423.2	4,637.1
	Factura de Compra de Energía	MMUS\$	45.6	39.4	48.6	49.5	53.9	58.2	61.3	61.3	58.4	58.1	59.2	593.5
	Precio monómico de compra	cUS\$/kWh	11.6	11.5	12.0	11.9	12.5	13.2	13.3	13.4	13.7	13.2	14.0	12.8
	Tarifa Media de Venta	cUS\$/kWh	17.3	17.0	17.1	17.0	17.0	17.4	17.2	17.2	17.0	17.0	16.8	17.1
	Margen Compra Venta	%	32.6%	32.6%	29.6%	30.0%	26.5%	24.3%	22.5%	22.6%	19.5%	22.2%	16.7%	25.1%
	Abastecimiento	%	84.6%	83.7%	84.3%	83.5%	83.3%	83.3%	83.7%	83.3%	82.4%	84.1%	84.3%	83.7%
Facturación	Energía Facturada	GWh	289.6	280.9	265.2	310.2	319.0	333.4	345.5	351.0	343.7	333.1	341.7	3,513.1
	Factura de Energía	MMRD\$	2,419.0	2,338.8	2,228.3	2,605.7	2,680.9	2,870.5	2,938.6	3,010.7	2,914.4	2,822.2	2,878.8	29,708.0
	Factura de Energía	MMUS\$	50.0	47.9	45.3	52.8	54.3	58.1	59.3	60.5	58.5	56.5	57.4	600.5
	Pérdidas de Energía	GWh	102.0	62.6	139.2	105.4	112.1	107.8	115.3	108.4	82.2	107.3	81.6	1,124.0
	Pérdidas de Energía	%	26.1%	18.2%	34.4%	25.4%	26.0%	24.4%	25.0%	23.6%	19.3%	24.4%	19.3%	24.2%
Cobranza	Energía Cobrada	GWh	255.6	263.3	299.5	266.7	306.5	320.5	336.6	341.5	323.0	354.5	316.6	3,384.3
	Meta de Cobros de Energía	MMRD\$	2,278.6	2,136.9	2,419.0	2,323.6	2,511.1	2,657.5	2,809.6	2,928.4	2,921.4	2,884.8	2,960.3	28,831.3
	Cobros de energía	MMRD\$	2,127.0	2,240.5	2,444.9	2,199.3	2,575.6	2,733.0	2,850.5	2,923.6	2,765.4	2,988.1	2,675.9	28,523.8
	Cobros de energía	MMUS\$	43.9	45.9	49.7	44.5	52.1	55.3	57.5	58.8	55.5	59.8	53.4	576.4
	Índice de Cobranzas	%	87.9%	95.8%	109.7%	84.4%	96.1%	95.2%	97.0%	97.1%	94.9%	105.9%	93.0%	96.0%
	Pérdidas de Cobros	%	34.7%	23.3%	25.9%	35.8%	28.9%	27.4%	27.0%	25.7%	24.1%	19.5%	25.2%	27.0%
	CRI	%	65.0%	78.3%	71.9%	63.0%	71.1%	71.9%	72.7%	74.2%	76.6%	80.1%	75.0%	72.7%
	ERI	%	65.3%	76.7%	74.1%	64.2%	71.1%	72.6%	73.0%	74.3%	75.9%	80.5%	74.8%	73.0%
Clientes	Contratos Activos	#	732,186	745,043	756,236	765,319	776,413	783,023	795,218	811,253	823,874	832,354	840,058	840,058
	Contratos Facturados	#	662,760	668,191	673,086	693,854	710,813	722,145	729,461	738,220	743,177	796,358	801,660	801,660
	Contratos Cobrados	#	537,255	538,502	572,535	564,460	602,642	606,413	618,638	621,065	609,550	689,032	671,961	671,961
	Contratos 24 HRs.	#	413,749	416,379	421,785	442,121	448,330	453,649	496,591	501,696	512,218	512,609	532,935	532,935
	Contratos Al Día	#	565,287	576,671	586,018	597,070	607,445	612,403	622,904	638,115	644,207	659,364	659,291	659,291
	Contratos Telemedidos	#	326,655	341,018	354,840	379,387	403,106	421,375	432,612	442,520	451,631	503,455	508,075	508,075
	Contratos Facturados	%	90.5%	89.7%	89.0%	90.7%	91.6%	92.2%	91.7%	91.7%	90.2%	95.7%	95.4%	95.4%
	Contratos al Día / Facturados	%	85.3%	86.3%	87.1%	86.1%	85.5%	84.8%	85.4%	86.4%	86.7%	82.8%	82.2%	82.2%
	Contratos Telemedidos	%	49.3%	51.0%	52.7%	54.7%	56.7%	58.4%	59.3%	59.9%	60.8%	63.2%	63.4%	63.4%
	Facturas Emitidas	#	650,775	655,422	660,871	680,525	684,529	688,243	689,477	694,767	694,542	705,422	704,380	682,632
	Facturas Cobradas	#	540,410	549,402	608,161	561,870	624,839	608,608	616,827	617,999	579,978	660,374	607,584	597,823
Índice de Facturas Cobradas	%	83.0%	83.8%	92.0%	82.6%	91.3%	88.4%	89.5%	89.0%	83.5%	93.6%	86.3%	87.6%	
Deuda	Deuda Total	MMRD\$	5,615.6	5,189.1	5,532.8	5,372.1	5,600.3	5,391.6	5,588.5	5,641.9	5,466.6	5,646.2	5,365.7	5,365.7
	Deuda Bonoluz	MMRD\$	1,090.1	1,084.0	1,076.1	1,071.3	1,068.8	1,060.8	1,019.9	1,027.5	1,028.2	1,010.6	982.2	982.2
	Deuda Aytos	MMRD\$	1,001.2	1,018.6	1,031.4	1,045.7	1,062.1	1,076.0	1,092.3	1,114.2	1,126.3	1,147.6	1,158.3	1,158.3
Otros	Margen Energía no Cobrada	GWh	135.9	80.1	104.9	148.9	124.5	120.8	124.2	118.0	102.8	85.9	106.7	1,252.8
	Margen Energía no Cobrada	MMUS\$	(1.6)	6.4	1.1	(5.0)	(1.8)	(2.9)	(3.8)	(2.5)	(2.9)	1.7	(5.9)	(17.1)
	Margen de Energía no Facturada	MMUS\$	4.4	8.4	(3.3)	3.3	0.4	(0.1)	(2.0)	(0.8)	0.1	(1.6)	(1.8)	7.0
	FETE	MMUS\$	8.0	8.0	8.1	9.3	9.5	10.8	13.1	13.6	14.3	12.9	14.2	121.9
	Margen de Energía no Cobrada con FETE	MMUS\$	6.3	14.5	9.2	4.3	7.8	8.0	9.3	11.1	11.5	14.6	8.4	104.8
	Balance Comercial	MMUS\$	(4.3)	5.2	6.0	(6.0)	2.2	1.7	(0.8)	(3.1)	(5.5)	0.1	(8.6)	(13.1)
	Balance Corriente	MMUS\$	(18.6)	(4.9)	(7.3)	(16.9)	(8.6)	(9.4)	(14.6)	(17.1)	(18.2)	(16.2)	(21.4)	(153.3)
	Balance Global	MMUS\$	(23.1)	(8.9)	(18.0)	(21.6)	(15.8)	(15.4)	(21.9)	(22.1)	(21.3)	(22.5)	(30.0)	(220.5)
Tasa de Cambio	RD\$/US\$	48.4	48.8	49.2	49.4	49.4	49.4	49.4	49.6	49.7	49.8	50.0	50.1	49.4

Total EDEEste

ÍTEM		MEDIDA	ene-18	feb-18	mar-18	abr-18	may-18	jun-18	jul-18	ago-18	sep-18	oct-18	nov-18	2018
Compras	Compras de Energía	GWh	381.1	342.0	400.8	414.3	425.4	433.5	452.3	445.3	417.9	429.0	434.1	4,575.7
	Factura de Compra de Energía	MMUS\$	43.5	38.0	48.0	49.5	53.7	59.2	64.1	63.5	64.0	63.5	68.9	616.0
	Precio monómico de compra	cUS\$/kWh	11.4	11.1	12.0	11.9	12.6	13.7	14.2	14.3	15.3	14.8	15.9	13.5
	Tarifa Media de Venta	cUS\$/kwh	15.2	15.0	15.2	15.1	16.0	15.4	15.7	15.7	15.4	15.7	14.8	15.4
	Margen Compra Venta	%	24.8%	26.1%	21.3%	20.8%	21.0%	11.3%	9.8%	9.1%	0.7%	6.0%	-6.9%	12.6%
	Abastecimiento	%	83.1%	86.7%	86.0%	86.1%	85.7%	85.4%	84.4%	84.7%	83.9%	84.9%	83.8%	85.0%
Facturación	Energía Facturada	GWh	242.2	240.3	242.5	259.7	264.2	270.9	275.7	281.8	267.7	264.8	290.0	2,899.8
	Factura de Energía	MMRD\$	1,780.3	1,764.4	1,816.9	1,935.3	2,088.6	2,060.9	2,147.5	2,199.0	2,056.6	2,081.4	2,158.9	22,089.7
	Factura de Energía	MMUS\$	36.8	36.1	36.9	39.2	42.3	41.7	43.3	44.2	41.3	41.6	43.1	446.5
	Pérdidas de Energía	GWh	138.9	101.7	158.4	154.6	161.2	162.6	176.6	163.4	150.2	164.2	144.2	1,675.9
	Pérdidas de Energía	%	36.4%	29.7%	39.5%	37.3%	37.9%	37.5%	39.0%	36.7%	35.9%	38.3%	33.2%	36.6%
Cobranza	Energía Cobrada	GWh	214.7	225.4	239.1	217.2	243.1	252.6	255.7	265.5	259.1	257.5	261.9	2,691.8
	Meta de Cobros de Energía	MMRD\$	1,577.8	1,674.0	1,789.4	1,774.7	1,760.8	1,918.9	1,912.2	2,010.3	2,004.3	2,015.3	2,015.7	20,453.5
	Cobros de energía	MMRD\$	1,577.8	1,655.3	1,791.4	1,618.4	1,921.7	1,921.8	1,991.7	2,071.9	1,990.0	2,024.1	1,949.8	20,513.9
	Cobros de energía	MMUS\$	32.6	33.9	36.4	32.8	38.9	38.9	40.2	41.7	39.9	40.5	38.9	414.6
	Índice de Cobranzas	%	88.6%	93.8%	98.6%	83.6%	92.0%	93.2%	92.7%	94.2%	96.8%	97.2%	90.3%	92.9%
	Pérdidas de Cobros	%	43.7%	34.1%	40.4%	47.6%	42.9%	41.7%	43.5%	40.4%	38.0%	40.0%	39.7%	41.2%
	CRI	%	56.3%	65.9%	59.6%	52.4%	57.1%	58.3%	56.5%	59.6%	62.0%	60.0%	60.3%	58.8%
	ERI	%	56.3%	65.9%	59.6%	52.4%	57.1%	58.3%	56.5%	59.6%	62.0%	60.0%	60.3%	58.8%
Clientes	Contratos Activos	#	689,861	691,388	691,966	694,354	695,897	697,777	702,483	703,815	705,307	706,114	706,521	706,521
	Contratos Facturados	#	660,044	652,305	660,351	658,473	661,320	657,047	656,080	661,613	652,553	665,624	634,416	634,416
	Contratos Cobrados	#	507,525	504,928	532,324	515,538	537,553	526,697	535,478	531,502	513,028	548,532	525,331	525,331
	Contratos 24 HRs.	#	359,802	359,858	359,076	311,007	317,001	315,625	337,945	319,311	312,423	322,261	318,793	318,793
	Contratos Al Día	#	528,918	533,646	535,097	538,855	539,150	544,004	549,335	544,304	544,959	545,648	552,976	552,976
	Contratos Telemedidos	#	76,774	79,516	79,940	79,822	82,325	81,958	81,513	81,695	79,339	81,852	80,717	80,717
	Contratos Facturados	%	95.7%	94.3%	95.4%	94.8%	95.0%	94.2%	93.4%	94.0%	92.5%	94.3%	89.8%	89.8%
	Contratos al Día / Facturados	%	80.1%	81.8%	81.0%	81.8%	81.5%	82.8%	83.7%	82.3%	83.5%	82.0%	87.2%	50.2%
	Contratos Telemedidos	%	11.6%	12.2%	12.1%	12.1%	12.4%	12.5%	12.4%	12.3%	12.2%	12.3%	12.7%	12.7%
	Facturas Emitidas	#	671,166	660,478	676,149	667,834	677,553	667,653	672,158	686,234	663,802	689,086	644,444	670,596
	Facturas Cobradas	#	672,604	677,652	729,409	677,051	700,214	705,680	718,734	720,690	672,357	760,608	695,168	702,742
Índice de Facturas Cobradas	%	100.2%	102.6%	107.9%	101.4%	103.3%	105.7%	106.9%	105.0%	101.3%	110.4%	107.9%	104.8%	
Deuda	Deuda Total	MMRD\$	5,414.1	5,422.3	5,447.5	5,454.6	5,579.6	5,715.4	5,799.6	5,770.3	5,832.1	5,734.3	5,888.3	5,888.3
	Deuda Bonoluz	MMRD\$	404.0	400.8	396.8	399.1	400.2	397.6	402.9	406.8	409.1	408.5	409.3	409.3
	Deuda Aytos	MMRD\$	2,381.9	2,415.3	2,443.7	2,472.6	2,503.3	2,530.5	2,558.3	2,584.3	2,611.1	2,607.7	2,658.8	2,658.8
Otros	Margen Energía no Cobrada	GWh	166.4	116.6	161.8	197.1	182.3	180.9	196.6	179.7	158.8	171.5	172.2	1,883.9
	Margen Energía no Cobrada	MMUS\$	(10.9)	(4.1)	(11.6)	(16.7)	(14.8)	(20.3)	(23.9)	(21.8)	(24.1)	(23.0)	(30.0)	(201.3)
	Margen de Energía No Facturada	MMUS\$	(6.7)	(1.9)	(11.1)	(10.3)	(11.5)	(17.5)	(20.8)	(19.3)	(22.7)	(21.8)	(25.8)	(169.5)
	FETE	MMUS\$	6.8	6.7	7.0	7.4	7.8	8.7	10.4	10.9	11.1	10.6	10.8	98.2
	Margen de Energía no Cobrada con FETE	MMUS\$	(4.1)	2.6	(4.7)	(9.3)	(7.0)	(11.6)	(13.5)	(10.9)	(13.0)	(12.3)	(19.2)	(103.1)
	Balance Comercial	MMUS\$	(12.1)	(15.6)	(1.1)	(29.7)	(12.3)	(17.4)	(22.2)	(25.1)	(25.0)	(26.7)	(24.5)	(211.6)
	Balance Corriente	MMUS\$	(21.7)	(21.9)	(9.9)	(39.7)	(21.6)	(25.5)	(31.0)	(37.1)	(33.3)	(35.7)	(35.1)	(312.5)
	Balance Global	MMUS\$	(27.4)	(24.5)	(15.9)	(46.1)	(27.0)	(30.4)	(36.0)	(42.5)	(37.6)	(43.1)	(38.7)	(369.0)
	Tasa de Cambio	RD\$/US\$	48.4	48.8	49.2	49.4	49.4	49.4	49.4	49.6	49.7	49.8	50.0	50.1



Contenido

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- Tipo de tarifa
- Sectores Comerciales

- **Cobros**

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- **Indicadores por Rango de Consumo y Tarifa EDE's**

- **Gestión Bonoluz**

- **Facturas Emitidas vs Facturas Cobradas**

- **FETE**

- **Cartera de Clientes**

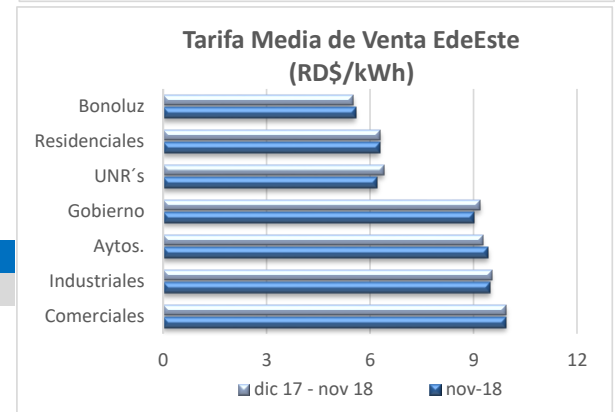
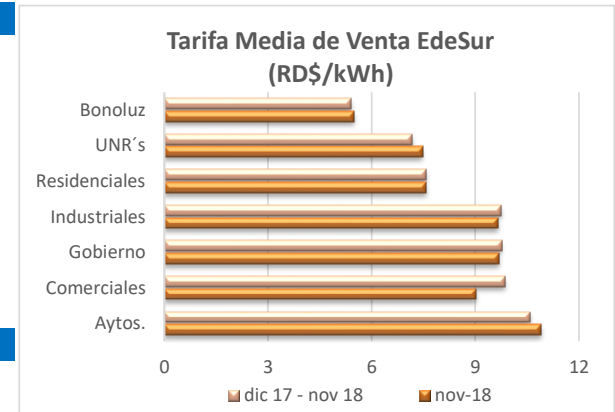
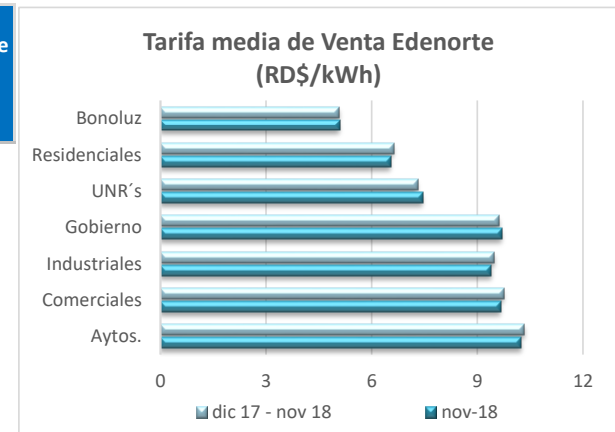


Mes: **nov-18**

Acumulado Año: **2018**

Año Móvil: **dic 17 - nov 18**

Empresa Tipo Cliente	Mes: nov-18			Acumulado Año: 2018			Año Móvil: dic 17 - nov 18		
	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte									
Residenciales	121.5	793.7	6.5	1,313.2	8,704.7	6.6	1,421.4	9,410.6	6.6
Comerciales	40.4	390.5	9.7	407.9	3,979.4	9.8	441.7	4,304.8	9.7
Bonoluz	19.7	100.0	5.1	212.6	1,078.2	5.1	230.7	1,167.9	5.1
Industriales	40.3	379.2	9.4	402.7	3,817.7	9.5	438.1	4,155.0	9.5
UNR's	36.3	270.1	7.4	337.6	2,480.1	7.3	366.3	2,672.6	7.3
Gobierno	21.1	204.8	9.7	222.4	2,145.8	9.7	242.3	2,329.6	9.6
<i>Gobierno Cortable</i>	3.0	33.2	11.0	30.5	338.8	11.1	33.1	368.4	11.1
<i>Gobierno No Cortable</i>	18.1	171.6	9.5	191.9	1,807.0	9.4	209.1	1,961.2	9.4
Aytos.	8.2	83.9	10.2	82.5	852.5	10.3	89.5	924.9	10.3
Total EDENorte	287.5	2,222.2	7.7	2,978.9	23,058.4	7.7	3,229.9	24,965.4	7.7
EDESUR									
Residenciales	120.9	915.4	7.6	1,270.7	9,642.8	7.6	1,376.6	10,440.0	7.6
Comerciales	24.1	217.1	9.0	213.6	2,102.1	9.8	230.2	2,272.7	9.9
Bonoluz	11.1	61.0	5.5	125.8	681.0	5.4	137.0	740.8	5.4
Industriales	90.5	875.5	9.7	932.8	9,126.9	9.8	1,023.1	9,978.7	9.8
UNR's	53.0	395.9	7.5	538.6	3,890.6	7.2	584.0	4,193.0	7.2
Gobierno	36.8	356.6	9.7	371.5	3,627.7	9.8	411.4	4,015.5	9.8
<i>Gobierno Cortable</i>	9.2	93.3	10.1	98.8	1,019.4	10.3	107.8	1,108.2	10.3
<i>Gobierno No Cortable</i>	27.6	263.3	9.5	272.7	2,608.3	9.6	303.6	2,907.3	9.6
Aytos.	5.3	57.3	10.9	60.3	636.9	10.6	65.6	693.3	10.6
Total EDESUR	341.7	2,878.8	8.4	3,513.1	29,708.0	8.5	3,827.6	32,334.0	8.4
EDEESTE									
Residenciales	79.2	497.4	6.3	861.8	5,434.9	6.3	936.4	5,894.8	6.3
Comerciales	21.6	214.9	10.0	232.9	2,316.7	9.9	253.7	2,520.7	9.9
Bonoluz	10.9	60.8	5.6	139.4	768.2	5.5	153.3	843.9	5.5
Industriales	53.3	505.3	9.5	561.0	5,342.1	9.5	610.5	5,816.5	9.5
UNR's	88.9	552.2	6.2	715.0	4,611.2	6.4	774.5	4,952.9	6.4
Gobierno	27.4	247.0	9.0	297.2	2,735.0	9.2	323.6	2,977.8	9.2
<i>Gobierno Cortable</i>	5.9	54.0	9.2	64.1	615.5	9.6	69.7	669.1	9.6
<i>Gobierno No Cortable</i>	21.5	192.9	9.0	233.1	2,119.5	9.1	253.9	2,308.7	9.1
Aytos.	8.6	81.3	9.4	92.6	881.6	9.5	101.2	937.9	9.3
Total EDEESTE	290.0	2,158.9	7.4	2,899.8	22,089.7	7.6	3,153.3	23,944.4	7.6
Total EDE's	919.1	7,259.9	7.9	9,391.8	74,856.1	8.0	10,210.8	81,243.8	8.0



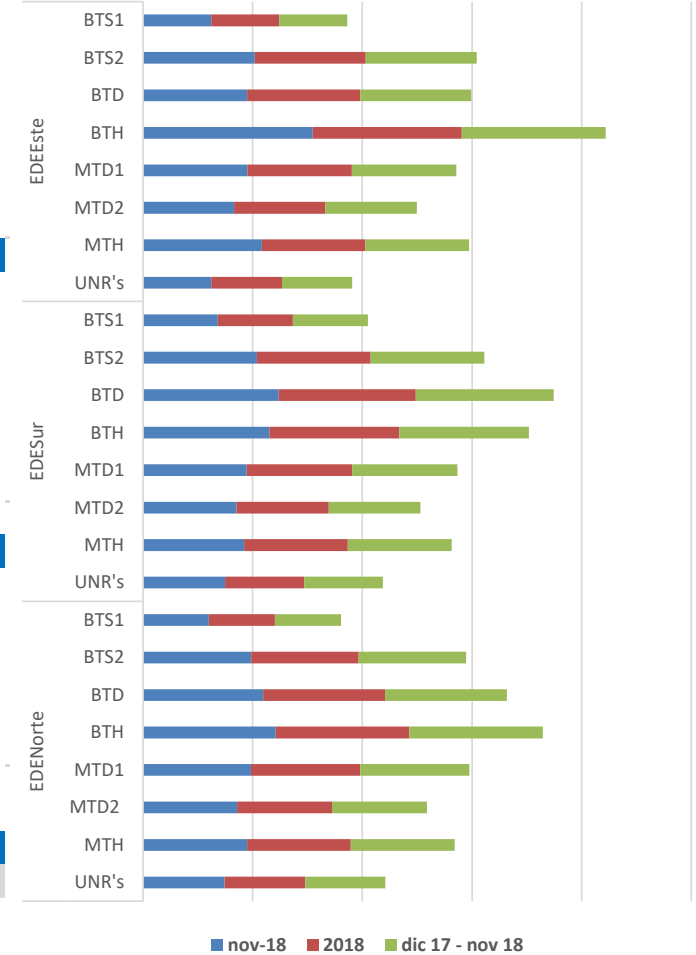
Puntual Mes: **nov-18**

Acumulado Año: **2018**

Año Móvil: **dic 17 - nov 18**

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte									
BTS1	131.0	786.7	6.0	1,388.1	8,368.6	6.0	1,502.1	9,039.3	6.0
BTS2	40.0	394.2	9.9	415.2	4,071.5	9.8	450.1	4,412.9	9.8
BTD	12.7	138.9	11.0	129.7	1,441.6	11.1	140.9	1,566.3	11.1
BTH	0.1	1.7	12.1	1.6	20.0	12.2	1.8	21.9	12.2
MTD1	40.0	394.1	9.8	415.7	4,146.2	10.0	451.9	4,496.0	9.9
MTD2	25.6	220.1	8.6	273.0	2,360.8	8.6	297.3	2,572.0	8.6
MTH	1.7	16.4	9.5	17.9	169.6	9.5	19.5	184.5	9.5
UNR's	36.3	270.1	7.4	337.6	2,480.1	7.3	366.3	2,672.6	7.3
Total EDENorte	287.5	2,222.2	7.7	2,978.9	23,058.4	7.7	3,229.9	24,965.4	7.7
EDESur									
BTS1	125.2	852.7	6.8	1,287.5	8,828.3	6.9	1,393.6	9,539.2	6.8
BTS2	26.9	279.5	10.4	277.4	2,878.5	10.4	300.8	3,122.8	10.4
BTD	25.8	319.3	12.4	273.0	3,416.9	12.5	297.4	3,737.0	12.6
BTH	0.5	5.2	11.5	4.7	56.1	11.8	5.2	61.0	11.8
MTD1	90.0	850.6	9.5	889.6	8,550.5	9.6	968.4	9,306.2	9.6
MTD2	16.1	137.3	8.5	199.8	1,684.6	8.4	231.6	1,933.7	8.3
MTH	4.1	38.2	9.2	42.5	402.6	9.5	46.6	441.0	9.5
UNR's	53.0	395.9	7.5	538.6	3,890.6	7.2	584.0	4,193.0	7.2
Total EDESur	341.7	2,878.8	8.4	3,513.1	29,708.0	8.5	3,827.6	32,334.0	8.4
EDEEste									
BTS1	90.7	563.6	6.2	1,006.5	6,251.5	6.2	1,095.5	6,791.4	6.2
BTS2	26.8	273.1	10.2	288.9	2,927.6	10.1	315.0	3,189.6	10.1
BTD	12.1	115.2	9.5	128.7	1,327.1	10.3	140.4	1,423.6	10.1
BTH	0.1	1.1	15.5	0.7	9.4	13.6	0.8	10.8	13.1
MTD1	49.1	466.5	9.5	514.1	4,903.9	9.5	559.6	5,336.5	9.5
MTD2	21.3	177.0	8.3	232.4	1,937.1	8.3	252.1	2,103.8	8.3
MTH	1.0	10.3	10.8	11.2	105.5	9.5	12.2	115.7	9.5
UNR's	88.9	552.2	6.2	717.4	4,627.6	6.5	777.6	4,973.1	6.4
Total EDEEste	290.0	2,158.9	7.4	2,899.8	22,089.7	7.6	3,153.3	23,944.4	7.6
Total EDE's	919.1	7,259.9	7.9	9,391.8	74,856.1	8.0	10,210.8	81,243.8	8.0

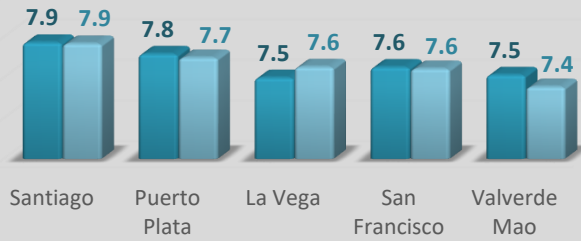
Comparativo Monómico de Ventas por Empresa Distribuidora (RD\$/kWh)



Facturación por Sector Comercial

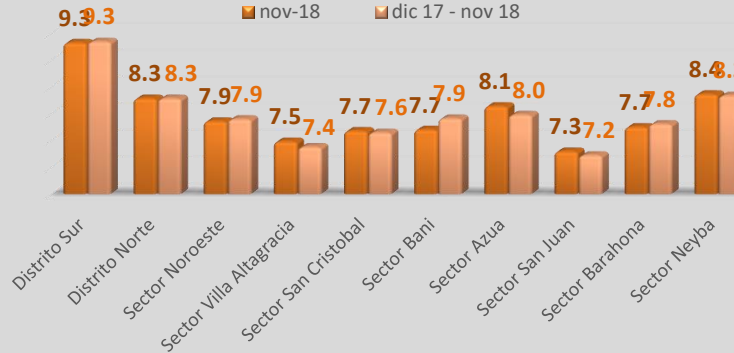
Monómico EDENorte (RD\$/kWh)

■ nov-18 ■ dic 17 - nov 18



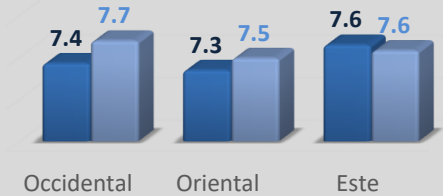
Monómico EDESur (RD\$/kWh)

■ nov-18 ■ dic 17 - nov 18



Monómico EDEEste (RD\$/kWh)

■ nov-18 ■ dic 17 - nov 18



Puntual Mes: **nov-18**

Acumulado: **2018**

Año Móvil: dic 17 - nov 18

Empresa	Sector	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte	Santiago	110.8	879.0	7.9	1,158.8	9,186.3	7.9	1,257.3	9,955.3	7.9
	Puerto Plata	39.9	310.5	7.8	429.9	3,334.6	7.8	466.1	3,610.1	7.7
	La Vega	59.7	447.9	7.5	571.9	4,372.8	7.6	619.1	4,724.1	7.6
	San Francisco	47.4	361.6	7.6	503.0	3,830.5	7.6	546.2	4,155.6	7.6
	Valverde Mao	29.6	223.3	7.5	315.3	2,334.2	7.4	341.2	2,520.3	7.4
Total EDENorte		287.5	2,222.2	7.7	2,978.9	23,058.4	7.7	3,229.9	24,965.4	7.7
EDESur	Distrito Sur	130.8	1,219.5	9.3	1,377.2	12,893.3	9.4	1,505.9	14,067.9	9.3
	Distrito Norte	51.1	423.1	8.3	518.0	4,295.6	8.3	563.7	4,667.6	8.3
	Sector Noroeste	50.4	396.0	7.9	507.6	4,007.7	7.9	548.3	4,327.9	7.9
	Sector Villa Altagracia	16.0	119.3	7.5	171.5	1,268.3	7.4	189.7	1,399.0	7.4
	Sector San Cristobal	41.6	319.0	7.7	420.0	3,218.8	7.7	458.9	3,507.1	7.6
	Sector Bani	16.3	125.6	7.7	140.0	1,108.1	7.9	151.1	1,195.0	7.9
	Sector Azua	10.2	83.2	8.1	108.3	850.4	7.9	116.2	926.4	8.0
	Sector San Juan	10.9	79.6	7.3	117.9	851.5	7.2	127.7	922.2	7.2
	Sector Barahona	10.4	80.2	7.7	110.0	858.5	7.8	120.5	939.9	7.8
	Sector Neyba	4.0	33.2	8.4	42.6	355.6	8.3	45.7	381.0	8.3
Total EDESur		341.7	2,878.8	8.4	3,513.1	29,708.0	8.5	3,827.6	32,334.0	8.4
EDEEste	Occidental	128.5	954.4	7.4	1,175.1	9,056.7	7.7	1,279.0	9,842.9	7.7
	Oriental	100.7	739.5	7.3	1,071.1	8,072.5	7.5	1,164.2	8,718.5	7.5
	Este	60.8	464.9	7.6	653.6	4,960.4	7.6	710.2	5,383.1	7.6
Total EDEEste		290.0	2,158.9	7.4	2,899.8	22,089.7	7.6	3,153.3	23,944.4	7.6
Total EDE's		919.1	7,259.9	7.9	9,391.8	74,856.1	8.0	10,210.8	81,243.8	8.0

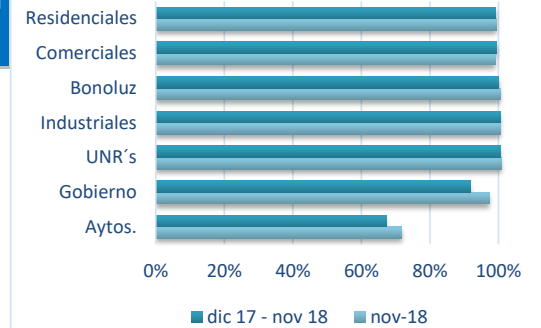
Puntual Mes: **nov-18**

Acumulado Año: **2018**

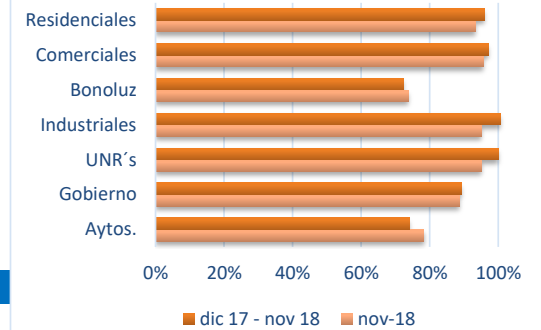
Año Móvil: **dic 17 - nov 18**

Empresa Tipo Cliente	Puntual Mes: nov-18			Acumulado Año: 2018			Año Móvil: dic 17 - nov 18		
	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)
EDEnorte									
Residenciales	793.7	789.5	99.5%	8,704.7	8,549.3	98.2%	9,410.6	9,342.0	99.3%
Comerciales	390.5	386.9	99.1%	3,979.4	3,926.6	98.7%	4,304.8	4,286.3	99.6%
Bonoluz	100.0	100.6	100.6%	1,078.2	1,072.7	99.5%	1,167.9	1,169.2	100.1%
Industriales	379.2	380.9	100.5%	3,817.7	3,796.9	99.5%	4,155.0	4,176.0	100.5%
UNR's	270.1	272.2	100.8%	2,480.1	2,504.4	101.0%	2,672.6	2,690.8	100.7%
Gobierno	204.8	199.6	97.4%	2,145.8	1,954.3	91.1%	2,329.6	2,136.8	91.7%
<i>Gobierno Cortable</i>	33.2	32.7	98.3%	338.8	333.3	98.4%	368.4	365.7	99.3%
<i>Gobierno No Cortable</i>	171.6	166.9	97.3%	1,807.0	1,621.0	89.7%	1,961.2	1,771.1	90.3%
Aytos.	83.9	60.2	71.8%	852.5	566.0	66.4%	924.9	622.5	67.3%
Total EDEnorte	2,222.2	2,189.9	98.5%	23,058.4	22,370.1	97.0%	24,965.4	24,423.6	97.8%
EDESUR									
Residenciales	915.4	853.9	93.3%	9,642.8	9,161.5	95.0%	10,440.0	10,018.3	96.0%
Comerciales	217.1	207.5	95.6%	2,102.1	2,025.2	96.3%	2,272.7	2,205.5	97.0%
Bonoluz	61.0	45.0	73.7%	681.0	493.0	72.4%	740.8	535.9	72.3%
Industriales	875.5	831.8	95.0%	9,126.9	9,127.3	100.0%	9,978.7	10,039.6	100.6%
UNR's	395.9	376.3	95.0%	3,890.6	3,901.2	100.3%	4,193.0	4,190.7	99.9%
Gobierno	356.6	316.6	88.8%	3,627.7	3,346.0	92.2%	4,015.5	3,587.6	89.3%
<i>Gobierno Cortable</i>	93.3	92.2	98.9%	1,019.4	996.5	97.8%	1,108.2	1,088.8	98.2%
<i>Gobierno No Cortable</i>	263.3	224.36	85.2%	2,608.3	2,349.50	90.1%	2,907.3	2,498.8	86.0%
Aytos.	57.3	44.8	78.3%	636.9	469.6	73.7%	693.3	513.1	74.0%
Total EDESUR	2,878.8	2,675.9	93.0%	29,708.0	28,523.8	96.0%	32,334.0	31,090.7	96.2%
EDEESTE									
Residenciales	497.4	476.5	95.8%	5,434.9	5,233.7	96.3%	5,894.8	5,730.2	97.2%
Comerciales	214.9	202.6	94.3%	2,316.7	2,155.1	93.0%	2,520.7	2,341.4	92.9%
Bonoluz	60.8	56.4	92.7%	768.2	648.8	84.5%	843.9	708.3	83.9%
Industriales	505.3	481.5	95.3%	5,342.1	5,286.1	99.0%	5,816.5	5,764.9	99.1%
UNR's	552.2	456.6	82.7%	4,611.2	4,102.5	89.0%	4,952.9	4,429.1	89.4%
Gobierno	247.0	220.2	89.2%	2,735.0	2,513.1	91.9%	2,977.8	2,664.1	89.5%
<i>Gobierno Cortable</i>	54.0	54.9	101.6%	615.5	620.8	100.8%	669.1	676.0	101.0%
<i>Gobierno No Cortable</i>	192.9	165.3	85.7%	2,119.5	1,892.4	89.3%	2,308.7	1,988.1	86.1%
Aytos.	81.3	56.0	68.9%	881.6	574.6	65.2%	937.9	626.8	66.8%
Total EDEESTE	2,158.9	1,949.8	90.3%	22,089.7	20,513.9	92.9%	23,944.4	22,264.9	93.0%
Total EDE's	7,259.9	6,815.6	93.9%	74,856.1	71,407.8	95.4%	81,243.8	77,779.1	95.7%

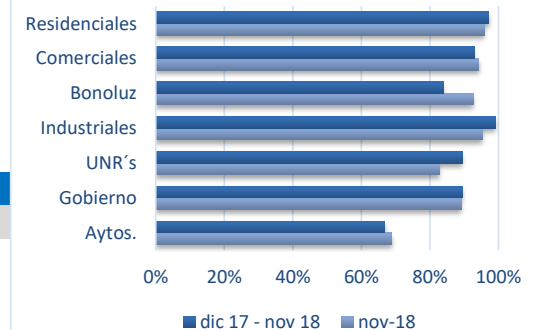
EdeNorte



Edesur



EdeEste

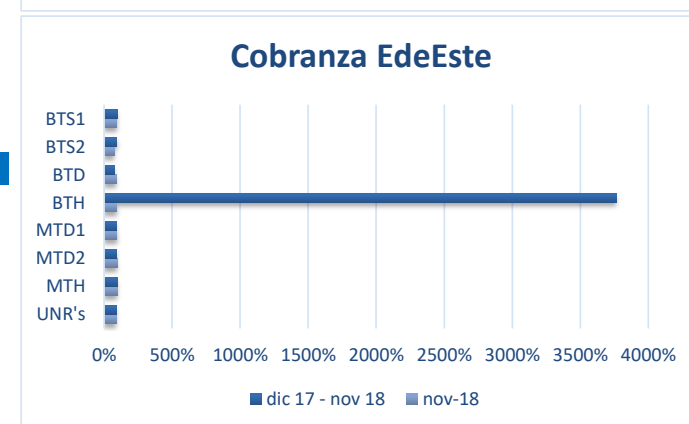
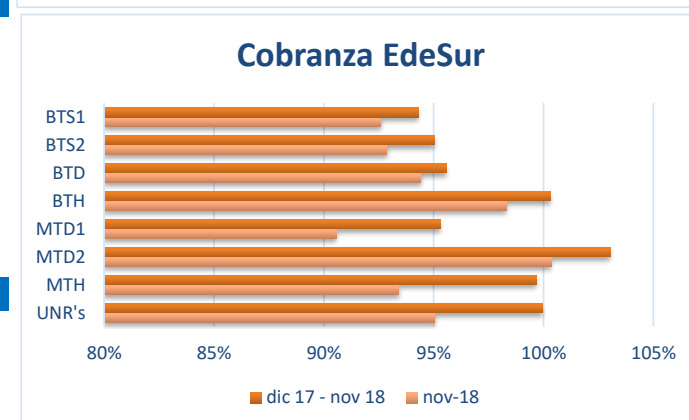
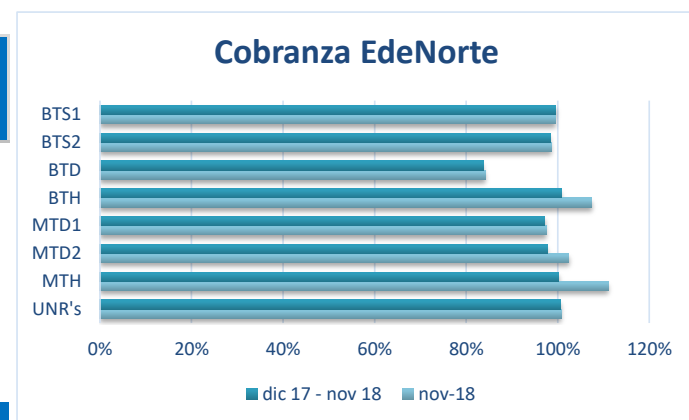


Mes: **nov-18**

Acumulado Año: **2018**

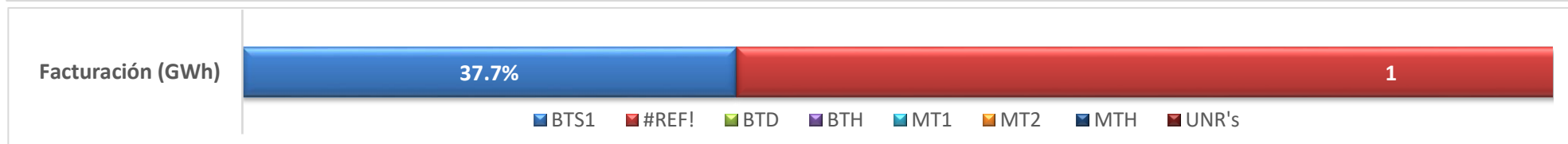
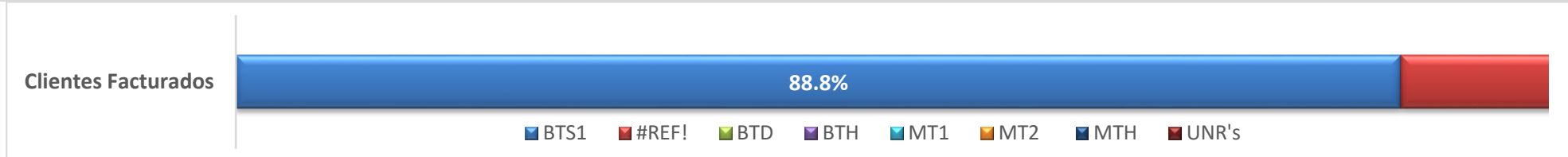
Año Móvil: **dic 17 - nov 18**

Empresa Tipo Cliente	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	
EDENorte	BTS1	786.7	782.0	99.4%	8,368.6	8,251.3	98.6%	9,039.3	9,003.5	99.6%
	BTS2	394.2	388.6	98.6%	4,071.5	3,973.7	97.6%	4,412.9	4,344.4	98.4%
	BTD	138.9	117.1	84.3%	1,441.6	1,190.8	82.6%	1,566.3	1,311.1	83.7%
	BTH	1.7	1.9	107.5%	20.0	20.1	100.3%	21.9	22.1	100.8%
	MTD1	394.1	384.5	97.6%	4,146.2	3,989.9	96.2%	4,496.0	4,371.0	97.2%
	MTD2	220.1	225.5	102.5%	2,360.8	2,289.1	97.0%	2,572.0	2,513.3	97.7%
	MTH	16.4	18.2	111.1%	169.6	168.6	99.4%	184.5	185.0	100.3%
	UNR's	270.1	272.2	100.8%	2,480.1	2,504.4	101.0%	2,672.6	2,690.8	100.7%
	EDENorte	2,222.2	2,189.91	98.5%	23,058.4	22,387.8	97.1%	24,965.4	24,441.3	97.9%
EDESUR	BTS1	852.7	789.5	92.6%	8,828.3	8,243.5	93.4%	9,539.2	8,996.2	94.3%
	BTS2	279.5	259.6	92.9%	2,878.5	2,718.5	94.4%	3,122.8	2,967.6	95.0%
	BTD	319.3	301.5	94.4%	3,416.9	3,260.7	95.4%	3,737.0	3,572.4	95.6%
	BTH	5.2	5.2	98.3%	56.1	55.8	99.5%	61.0	61.2	100.3%
	MTD1	850.6	770.4	90.6%	8,550.5	8,162.0	95.5%	9,306.2	8,870.7	95.3%
	MTD2	137.3	137.7	100.3%	1,684.6	1,782.1	105.8%	1,933.7	1,992.3	103.0%
	MTH	38.2	35.7	93.4%	402.6	400.0	99.4%	441.0	439.6	99.7%
UNR's	395.9	376.3	95.0%	3,890.6	3,901.2	100.3%	4,193.0	4,190.7	99.9%	
EDESUR	2,878.8	2,675.93	93.0%	29,708.0	28,523.8	96.0%	32,334.0	31,090.7	96.2%	
EDEEste	BTS1	563.6	532.8	94.5%	6,251.5	5,994.8	95.9%	6,791.4	6,552.2	96.5%
	BTS2	273.1	202.6	74.2%	2,927.6	2,730.7	93.3%	3,189.6	2,993.4	93.8%
	BTD	115.2	104.1	90.4%	1,327.1	1,012.8	76.3%	1,423.6	1,101.6	77.4%
	BTH	1.1	1.0	93.0%	9.4	404.1	4318.8%	10.8	405.3	3763.9%
	MTD1	466.5	440.0	94.3%	4,903.9	4,344.1	88.6%	5,336.5	4,737.9	88.8%
	MTD2	177.0	175.6	99.2%	1,937.1	1,771.1	91.4%	2,103.8	1,881.5	89.4%
	MTH	10.3	10.2	99.1%	105.5	105.3	99.7%	115.7	115.2	99.6%
UNR's	552.2	483.4	87.5%	4,627.6	4,151.1	89.7%	4,973.1	4,477.7	90.0%	
EDEEste	2,158.9	1,949.77	90.3%	22,089.7	20,513.9	92.9%	23,944.4	22,264.9	93.0%	
EDE's	BTS1	2,202.9	2,104.4	95.5%	23,448.4	22,489.5	95.9%	25,369.9	24,551.9	96.8%
	BTS2	946.8	850.7	89.9%	9,877.5	9,422.8	95.4%	10,725.2	10,305.3	96.1%
	BTD	573.5	522.8	91.2%	6,185.6	5,464.3	88.3%	6,727.0	5,985.2	89.0%
	BTH	8.1	8.0	99.5%	85.5	480.0	561.5%	93.7	488.5	521.5%
	MTD1	1,711.2	1,594.8	93.2%	17,600.6	16,496.1	93.7%	19,138.6	17,979.7	93.9%
	MTD2	534.3	538.8	100.8%	5,982.6	5,842.2	97.7%	6,609.5	6,387.2	96.6%
	MTH	64.9	64.1	98.8%	677.7	673.8	99.4%	741.2	739.8	99.8%
UNR's	1,218.2	1,131.9	92.9%	10,998.3	10,556.7	96.0%	11,838.8	11,359.2	95.9%	
Total EDE's	7,259.9	6,815.6	93.9%	74,856.1	71,425.5	95.4%	81,243.8	77,796.9	95.8%	

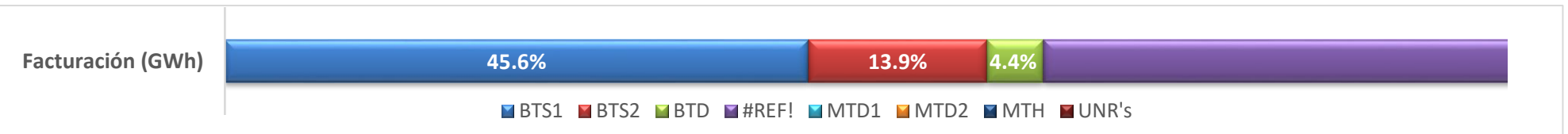
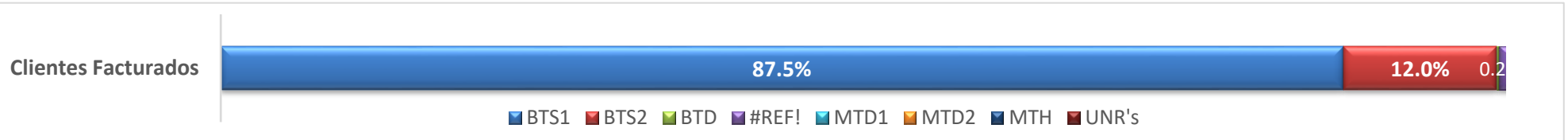


Indicadores por Rango de Consumo y Tarifa

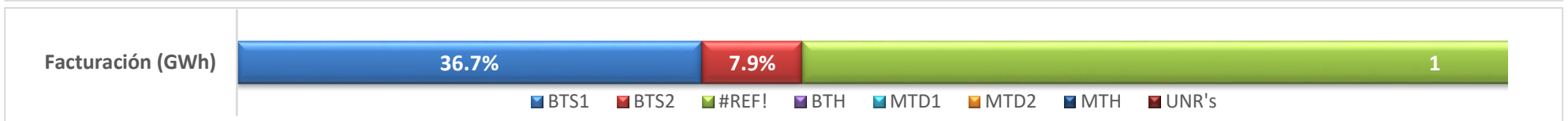
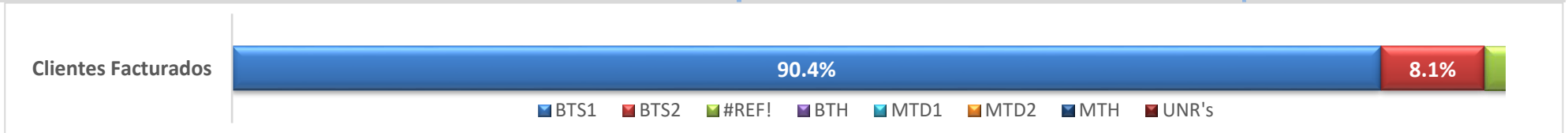
Tarifa EDE's nov-2018	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	1,721,247	1,607,924	142.4	765.5	5.4	712.2	93.0%
	201-300 kWh	294,274	293,560	70.2	383.5	5.5	375.0	97.8%
	301-700 kWh	220,827	220,127	90.3	642.8	7.1	629.1	97.9%
	>700 kWh	31,423	31,051	43.9	411.1	9.4	388.1	94.4%
Sub-total BTS1		2,267,771	2,152,662	346.9	2,202.9	6.3	2,104.4	95.5%
BTS2	0-200 kWh	138,014	133,586	11.1	94.9	8.6	88.3	93.0%
	201-300 kWh	31,179	30,907	7.6	54.4	7.2	49.9	91.8%
	301-700 kWh	51,215	50,779	23.0	200.5	8.7	182.8	91.2%
	>700 kWh	33,098	32,913	52.1	597.0	11.5	529.7	88.7%
Sub-total BTS2		253,506	248,185	93.7	946.8	10.1	850.7	89.9%
Sub-Total Baja Tensión		2,521,277	2,400,847	440.7	3,149.7	7.1	2,955.1	93.8%
Tarifas con Demanda	BTD	10,699	10,823	50.6	573.5	11.3	522.8	101.9%
	BTH	220	227	0.7	8.1	12.1	8.0	114.9%
	MT1	9,125	9,307	179.1	1,711.2	9.6	1,594.8	94.6%
	MT2	1,057	1,057	63.1	534.3	8.5	538.8	89.7%
	MTH	480	498	6.8	64.9	9.5	64.1	98.9%
UNR's	184	180	178.1	1,218.2	6.8	1,131.9	106.2%	
Sub-Total Tar. Demanda		21,765	22,092	478.4	4,110.1	8.6	3,860.5	96.9%
Total General		2,543,042	2,422,939	919.1	7,259.9	7.9	6,815.6	93.9%



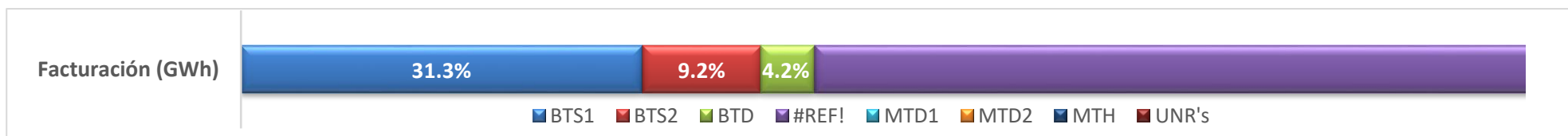
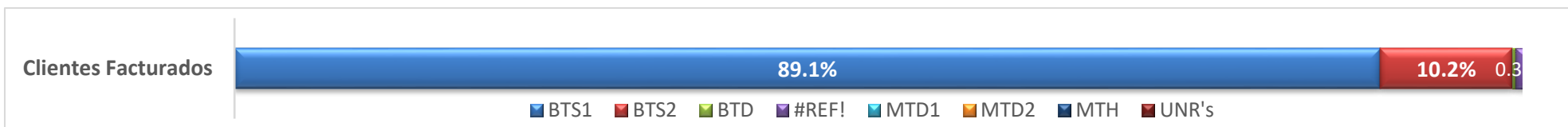
Tarifa EDENORTE nov-2018	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	670,520	660,235	63.7	330.1	5.2	312.5	94.7%
	201-300 kWh	121,486	121,486	29.4	159.0	5.4	157.7	99.2%
	301-700 kWh	74,789	74,789	30.4	214.9	7.1	222.8	103.7%
	>700 kWh	6,756	6,756	7.4	82.7	11.1	89.1	107.7%
Sub-total BTS1		873,551	863,266	131.0	786.7	6.0	782.0	99.4%
BTS2	0-200 kWh	67,090	67,090	5.7	44.0	7.8	43.1	97.8%
	201-300 kWh	14,877	14,877	3.7	25.7	7.0	25.1	97.4%
	301-700 kWh	23,119	23,119	10.4	90.1	8.6	88.1	97.7%
	>700 kWh	12,899	12,899	20.2	234.3	11.6	232.4	99.2%
Sub-total BTS2		117,985	117,985	40.0	394.2	9.9	388.6	98.6%
Sub-Total Baja Tensión		991,536	981,251	171.0	1,180.9	6.9	1,170.6	99.1%
Tarifas con Demanda	BTD	1,528	1,778	12.7	138.9	11.0	117.1	101.9%
	BTH	46	57	0.1	1.7	12.1	1.9	114.9%
	MTD1	2,739	3,101	40.0	394.1	9.8	384.5	94.6%
	MTD2	416	452	25.6	220.1	8.6	225.5	89.7%
	MTH	147	173	1.7	16.4	9.5	18.2	98.9%
	UNR's	51	51	36.3	270.1	7.4	272.2	106.2%
Sub-Total Tar. Demanda		4,927	5,612	116.5	1,041.3	8.9	1,019.3	96.9%
Total General		996,463	986,863	287.5	2,222.2	7.7	2,189.9	98.5%



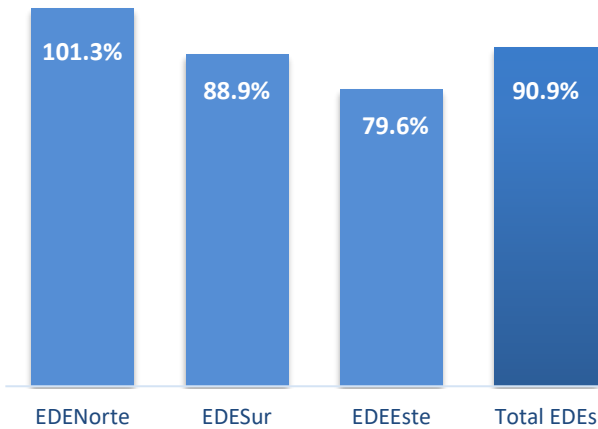
Tarifa EDESUR nov-2018	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	576,674	538,276	39.8	218.7	5.5	183.3	83.8%
	201-300 kWh	84,198	84,198	20.6	114.0	5.5	106.5	93.4%
	301-700 kWh	84,087	84,087	36.2	264.4	7.3	252.3	95.4%
	>700 kWh	17,766	17,766	28.6	255.5	8.9	247.4	96.9%
Sub-total BTS1		762,725	724,327	125.2	852.7	6.8	789.5	92.6%
BTS2	0-200 kWh	32,812	32,812	2.7	26.5	9.9	24.3	91.8%
	201-300 kWh	7,750	7,750	1.9	13.7	7.1	13.0	94.4%
	301-700 kWh	14,275	14,275	6.6	57.5	8.7	54.1	94.1%
	>700 kWh	10,338	10,338	15.7	181.8	11.6	168.2	92.5%
Sub-total BTS2		65,175	65,175	26.9	279.5	10.4	259.6	92.9%
Sub-Total Baja Tensión		827,900	789,502	152.1	1,132.1	7.4	1,049.1	92.7%
Tarifas con Demanda	BTD	7,415	7,415	25.8	319.3	12.4	301.5	94.4%
	BTH	151	151	0.5	5.2	11.5	5.2	98.3%
	MTD1	3,961	3,961	90.0	850.6	9.5	770.4	90.6%
	MTD2	301	301	16.1	137.3	8.5	137.7	100.3%
	MTH	260	260	4.1	38.2	9.2	35.7	93.4%
UNR's	70	70	53.0	395.9	7.5	376.3	95.0%	
Sub-Total Tar. Demanda		12,158	12,158	189.5	1,746.6	9.2	1,626.9	96.9%
Total General		840,058	801,660	341.7	2,878.8	8.4	2,675.9	93.0%



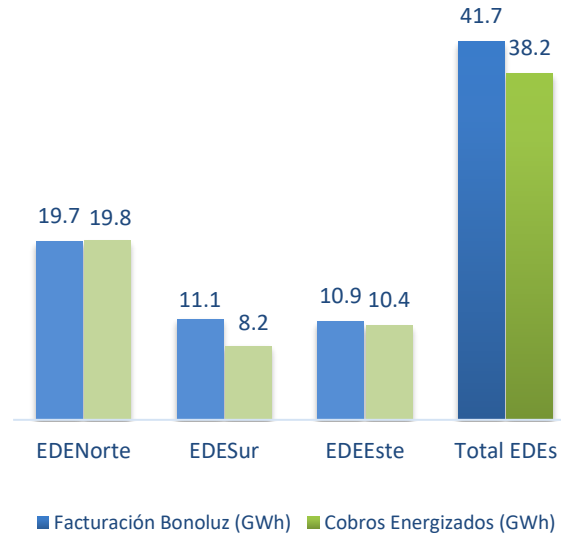
Tarifa EDEESTE nov-2018	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	474,053	409,413	39.0	216.69	5.6	216.43	99.9%
	201-300 kWh	88,590	87,876	20.2	110.49	5.5	110.77	100.2%
	301-700 kWh	61,951	61,251	23.7	163.46	6.9	154.07	94.3%
	>700 kWh	6,901	6,529	7.9	72.94	9.2	51.57	70.7%
Sub-total BTS1		631,495	565,069	90.7	563.58	6.2	532.83	94.5%
BTS2	0-200 kWh	38,112	33,684	2.8	24.44	8.9	20.95	85.7%
	201-300 kWh	8,552	8,280	2.0	14.91	7.5	11.87	79.6%
	301-700 kWh	13,821	13,385	5.9	52.91	8.9	40.65	76.8%
	>700 kWh	9,861	9,676	16.1	180.85	11.2	129.15	71.4%
Sub-total BTS2		70,346	65,025	26.8	273.12	10.2	202.62	74.2%
Sub-Total Baja Tensión		701,841	630,094	117.5	836.69	7.1	735.45	87.9%
Tarifas con Demanda	BTD	1,756	1,630	12.1	115.18	9.5	104.15	110.6%
	BTH	23	19	0.1	1.09	15.5	1.02	107.5%
	MTD1	2,425	2,245	49.1	466.46	9.5	439.98	106.0%
	MTD2	340	304	21.3	176.98	8.3	175.59	100.8%
	MTH	73	65	1.0	10.30	10.8	10.22	100.9%
	UNR's	63	59	88.9	552.16	6.2	483.38	114.2%
Sub-Total Tar. Demanda		4,680	4,322	172.4	1,322.18	7.7	1,214.33	108.9%
Total General		706,521	634,416	290.0	2,158.87	7.4	1,949.77	90.3%



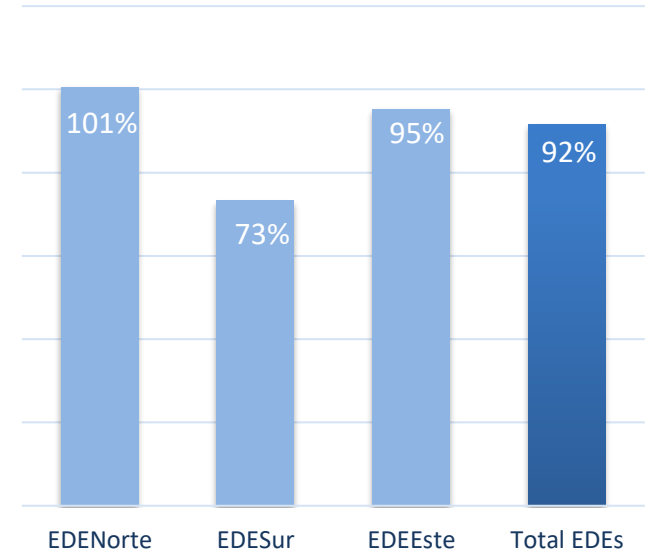
Contratos Facturados Bonoluz (%)



Facturación vs. Cobros Energizados



Índice de Cobranzas Bonoluz (%)



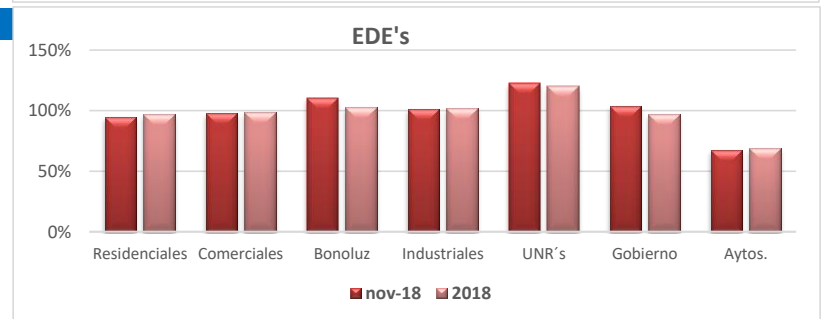
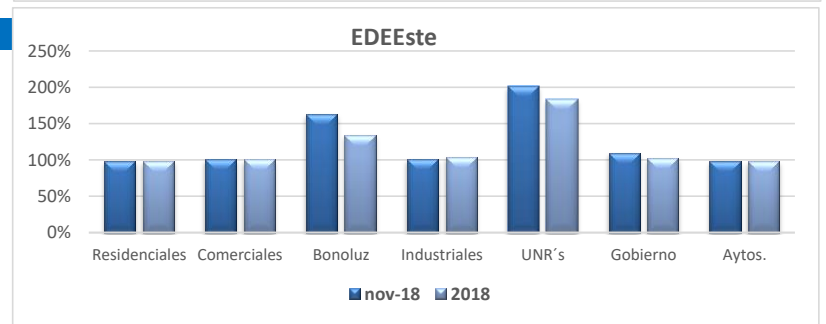
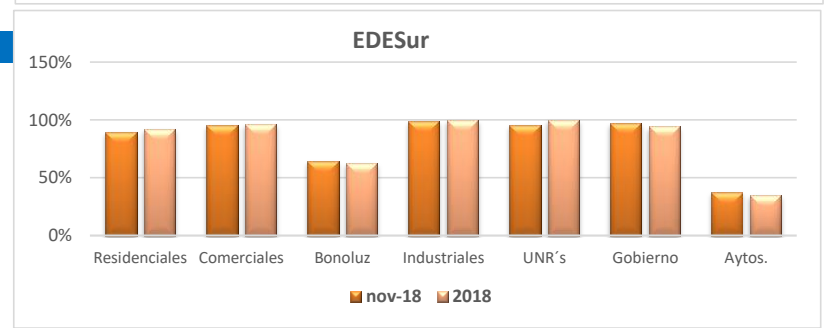
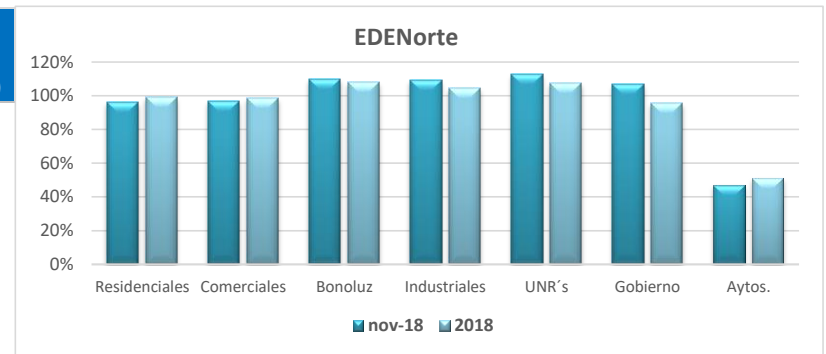
Mes: **nov-18**

Empresa	Contratos Bonoluz	Contratos Facturados Bonoluz	Contratos Facturados (%)	Facturación Bonoluz (GWh)	Facturación Bonoluz (MMRD\$)	Cobros Bonoluz (MMRD\$)	Cobros Energizados (GWh)	Índice de Cobranza (%)
EDENorte	148,552	150,485	101.3%	19.7	100.0	100.6	19.8	100.6%
EDESUR	117,043	104,063	88.9%	11.1	61.2	45.0	8.2	73.4%
EDEEste	115,903	92,252	79.6%	10.9	60.8	57.9	10.4	95.3%
Total EDEs	381,498	346,800	90.9%	41.7	222.1	203.5	38.2	91.7%

Mes: nov-18

Acumulado Año: 2018

Empresa Tipo Cliente	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)
EDENorte						
Residenciales	746,163	719,618	96.4%	740,979	735,400	99.2%
Comerciales	91,161	88,286	96.8%	87,059	86,075	98.9%
Bonoluz	151,604	166,498	109.8%	153,858	166,147	108.0%
Industriales	3,308	3,610	109.1%	3,079	3,220	104.6%
UNR's	100	113	113.0%	96	103	107.3%
Gobierno	4,938	5,292	107.2%	4,839	4,630	95.7%
<i>Gobierno Cortable</i>	1,468	1,570	106.9%	1,444	1,500	103.9%
<i>Gobierno No Cortable</i>	3,470	3,722	107.3%	3,396	3,130	92.2%
Aytos.	1,391	656	47.2%	1,349	692	51.3%
Total EDENorte	998,665	984,073	98.5%	991,259	996,267	100.5%
EDESur						
Residenciales	546,232	489,426	89.6%	521,205	479,862	92.1%
Comerciales	38,390	36,769	95.8%	37,369	35,956	96.2%
Bonoluz	105,220	67,694	64.3%	110,144	68,972	62.6%
Industriales	8,755	8,662	98.9%	8,248	8,221	99.7%
UNR's	144	138	95.8%	148	148	99.9%
Gobierno	4,674	4,533	97.0%	4,610	4,347	94.3%
<i>Gobierno Cortable</i>	1,620	1,602	98.9%	1,624	1,622	99.9%
<i>Gobierno No Cortable</i>	3,054	2,931	96.0%	2,986	2,724	91.2%
Aytos.	965	362	37.5%	908	318	35.0%
Total EDESur	704,380	607,584	86.3%	682,632	597,823	87.6%
EDEEste						
Residenciales	480,418	471,528	98.1%	483,316	475,173	98.3%
Comerciales	60,928	61,924	101.6%	61,366	61,759	100.6%
Bonoluz	92,398	150,614	163.0%	115,435	154,971	134.3%
Industriales	5,684	5,756	101.3%	5,492	5,738	104.5%
UNR's	63	127	201.6%	66	121	183.7%
Gobierno	3,091	3,384	109.5%	3,071	3,157	102.8%
<i>Gobierno Cortable</i>	944	1,289	136.5%	964	1,232	127.8%
<i>Gobierno No Cortable</i>	2,147	2,095	97.6%	2,107	1,925	91.4%
Aytos.	1,862	1,835	98.5%	1,851	1,824	98.5%
Total EDEEste	644,444	695,168	107.9%	670,596	702,742	104.8%
EDE's						
Residenciales	1,772,813	1,680,572	94.8%	1,745,500	1,690,435	96.8%
Comerciales	190,479	186,979	98.2%	185,794	183,790	98.9%
Bonoluz	349,222	384,806	110.2%	379,437	390,091	102.8%
Industriales	17,747	18,028	101.6%	16,819	17,178	102.1%
UNR's	307	378	123.1%	309	371	120.0%
Gobierno	12,703	13,209	104.0%	12,520	12,134	96.9%
<i>Gobierno Cortable</i>	4,032	4,461	110.6%	4,032	4,355	108.0%
<i>Gobierno No Cortable</i>	8,671	8,748	100.9%	8,488	7,780	91.6%
Aytos.	4,218	2,853	67.6%	4,108	2,834	69.0%
Total EDE's	2,347,489	2,286,825	97.4%	2,344,487	2,296,833	98.0%

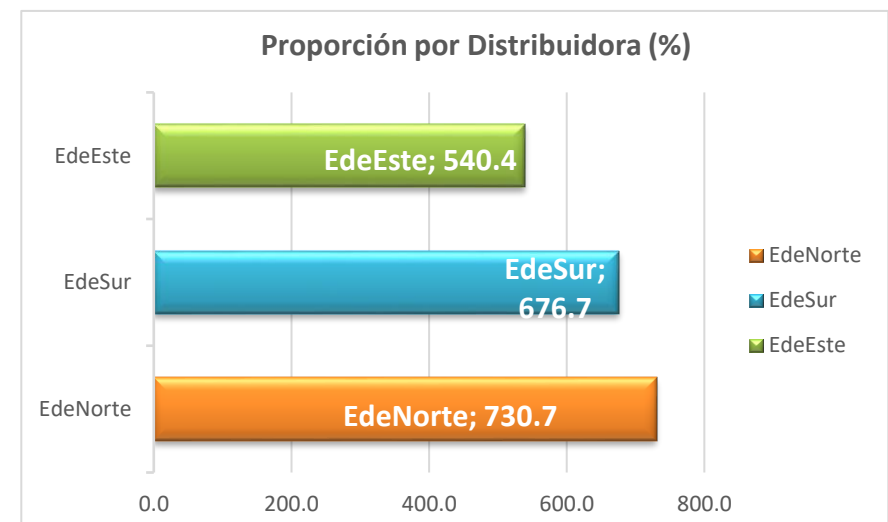
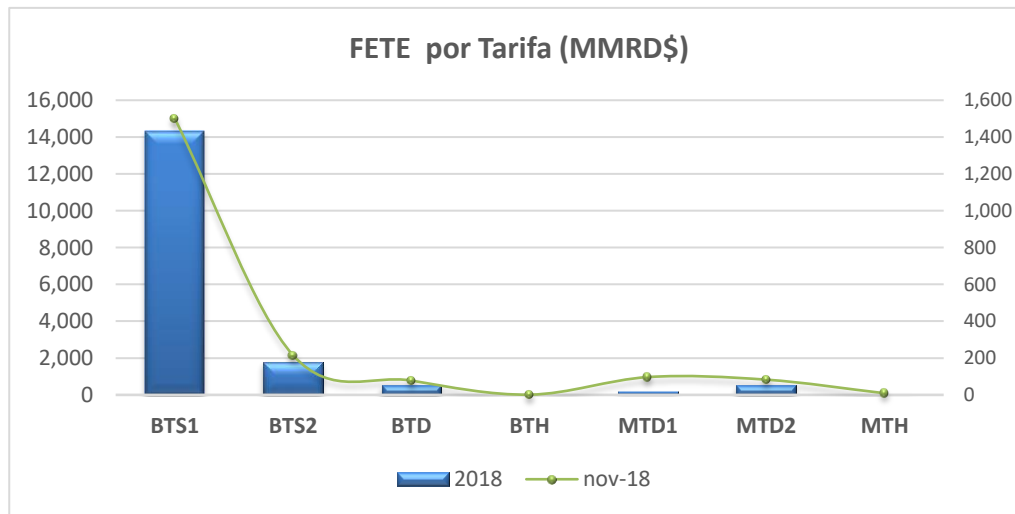


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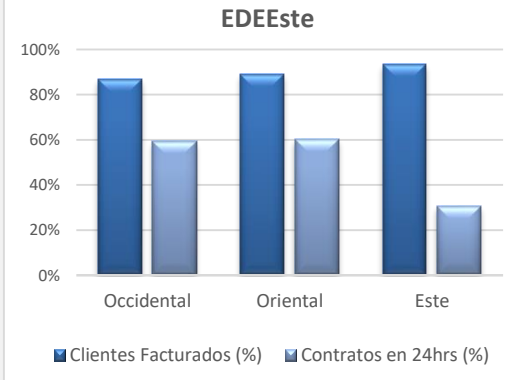
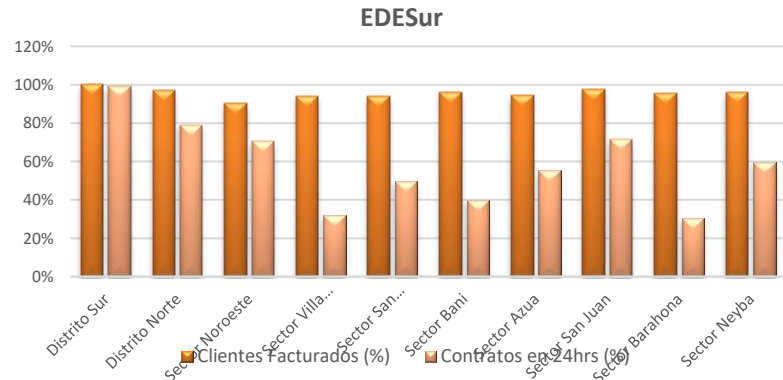
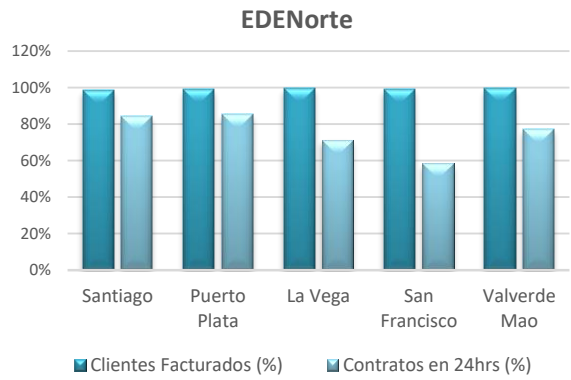
Acumulado Año: 2018

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	551.0	534.0	416.0	1,501.0
BTS2	90.2	66.1	59.1	215.3
BTD	17.7	42.7	17.3	77.7
BTH	0.2	0.7	0.3	1.2
MTD1	24.8	47.0	24.9	96.7
MTD2	44.3	16.8	21.6	82.7
MTH	2.5	5.1	1.3	8.9
Total Tarifas	730.7	676.7	540.4	1,983.4

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	5,306.8	4,978.5	4,060.3	14,345.6
BTS2	753.1	536.1	494.0	1,783.1
BTD	120.9	289.9	114.4	525.1
BTH	0.3	4.6	1.0	5.8
MTD1	52.9	81.8	39.0	173.7
MTD2	265.7	114.9	147.2	527.7
MTH	16.3	33.2	8.8	58.2
Total Tarifas	6,515.9	5,736.9	4,864.5	17,419.3



Cartera de Clientes por Sector



Mes: nov-18

Empresa	Sector	Clientes Activos	Clientes Facturados	Clientes Cobrados	Clientes 24hrs.	Clientes Sin Medidor	Clientes Facturados (%)	Clientes Cobrados (%)	Contratos en 24hrs (%)
EDENorte	Santiago	342,649	337,225	290,063	284,688	23,205	98.4%	84.7%	84.4%
	Puerto Plata	124,568	123,265	106,889	105,102	8,149	99.0%	85.8%	85.3%
	La Vega	213,783	213,088	183,032	151,309	31,640	99.7%	85.6%	71.0%
	San Francisco	191,845	190,051	158,882	110,702	33,294	99.1%	82.8%	58.2%
	Valverde Mao	123,618	123,234	103,672	94,880	9,626	99.7%	83.9%	77.0%
Total EDENorte		996,463	986,863	842,538	746,681	105,914	99.0%	84.6%	75.7%
EDESur	Distrito Sur	144,524	145,289	129,473	144,089	1,309	100.5%	89.6%	99.2%
	Distrito Norte	114,381	111,239	98,157	87,996	964	97.3%	85.8%	79.1%
	Sector Noroeste	177,356	160,131	134,084	113,038	8,773	90.3%	75.6%	70.6%
	Sector Villa Altigracia	56,146	52,884	43,544	16,833	12,933	94.2%	77.6%	31.8%
	Sector San Cristobal	117,148	110,377	88,493	54,639	18,014	94.2%	75.5%	49.5%
	Sector Bani	52,998	50,925	40,723	20,265	7,722	96.1%	76.8%	39.8%
	Sector Azua	39,631	37,430	28,194	20,653	9,051	94.4%	71.1%	55.2%
	Sector San Juan	73,506	71,656	60,190	51,368	11,145	97.5%	81.9%	71.7%
	Sector Barahona	45,672	43,733	34,225	13,334	21,800	95.8%	74.9%	30.5%
	Sector Neyba	18,696	17,996	14,878	10,720	6,634	96.3%	79.6%	59.6%
Total EDESur		840,058	801,660	671,961	532,935	98,345	95.4%	80.0%	66.5%
EDEEste	Occidental	210,905	183,281	153,441	108,937	45,594	86.9%	72.8%	59.4%
	Oriental	271,798	242,176	199,532	145,764	35,810	89.1%	73.4%	60.2%
	Este	223,818	208,959	172,358	64,092	26,219	93.4%	77.0%	30.7%
Total EDEEste		706,521	634,416	525,331	318,793	107,623	89.8%	74.4%	50.2%
Total EDE's		2,543,042	2,422,939	2,039,830	1,598,409	311,882	95.3%	80.2%	66.0%



Glosario:




- 1. ERI (%):** Energía Recovery Index, es un indicador que mide la recuperación de energía desde las unidades físicas de cobros (GWh) hasta la compra (GWh). Se obtiene dividiendo Los cobros (GWh) entre la Compra (GWh).
- 2. CRI (%):** Cash Recovery Index, indicador que mide la relacion entre la facturacion y los cobros monetarios. Se obtiene multiplicando el porcentaje de facturación (relacion entre compra vs factura) y el porcentaje de cobros (relacion entre factura vs cobros)
- 3. Sectores EdeNorte:** De manera sectorial, EdeNorte se compone de 5 sectores para las 14 provincias de su zona de concesión. Sector Santiago: compuesto por la provincia Santiago, Sector Puerto Plata: Puerto Plata, Sector La Vega: La Vega, Espaillat y Monseñor Noel. Sector San Francisco: Duarte, Sánchez Ramirez, Hermanas Mirabal, Maria Trinidad Sánchez y Samaná. Sector Valverde Mao: Valverde, Santiago Rodriguez, Monte Cristi y Dajabon.
- 4. Sectores EdeSur:** Sectorialmente se compone por 8 Sectores, Sto. Dgo Centro, Sto. Dgo. Norte, Sto. Dgo. Oeste, San Cristobal, Baní, Azua (Azua y San Jose de Ocoa), Barahona (Barahona, Batoruco, Independencia y Pedernales) y San Juan (San Juan y Elias Piña).
- 5. Sector EdeEste:** Se compone por 4 Sectores: Central (Parte este del Distrito Nacional), Oriental (Santo Domingo Este), Norte (Monte Planta y Santo Domingo Norte), Este (El Seibo, Hato Mayor, La Altagracia, La Romana y San Pedro de Macorís)
- 6. FETE:** Fondo de Estabilización de la Tarifa Eléctrica, representa el subsidio del estado por el no incremento mensual de la factura eléctrica. Consiste en la diferencia de las facturaciones indexadas (calculadas) y aplicadas (Ver Decreto No. 302-2003).
- 7. Monómico:** Es un costo promedio que equivale a un precio único por concepto de cargo fijo, energía y potencia.

Informe de Gestión Comercial



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**Dirección de Gestión de Energía
Gerencia de Control de Gestión**

Elaborado por:	Revisado y aprobado por:	Visto Bueno por:
 Sandra Mendoza	 Sandra Mendoza	 Miguel Rosario