

# Informe de Gestión Comercial

Febrero - 2019



**cdeee**

Corporación Dominicana de Empresas Eléctricas Estatales

**edenorte edesur edeeste**

**Dirección de Gestión de Energía  
Gerencia de Control de Gestión**



Resumen de Gestión Comercial



EDENorte



EDESur



EDEEste











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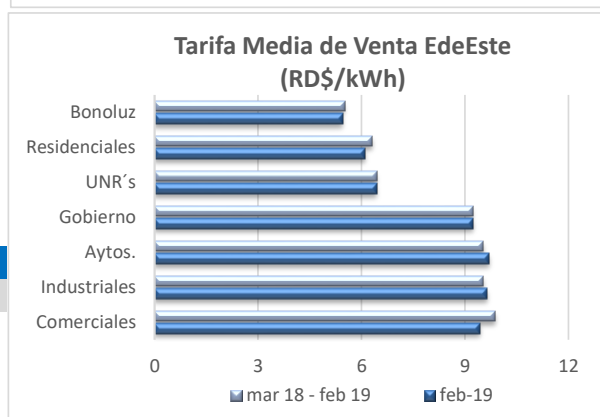
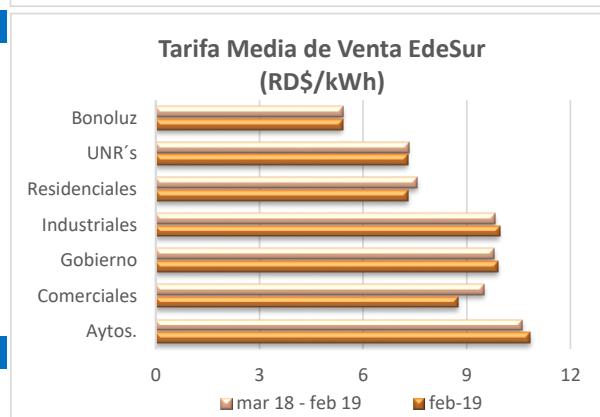
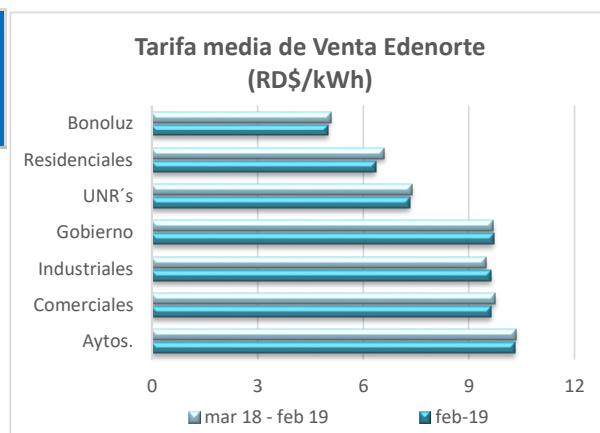


Mes: **feb-19**

Acumulado Año: **2019**

Año Móvil: **mar 18 - feb 19**

Empresa   Tipo Cliente	Mes: feb-19			Acumulado Año: 2019			Año Móvil: mar 18 - feb 19		
	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
<b>EDENorte</b>									
Residenciales	112.7	716.5	6.4	229.6	1,469.8	6.4	1,443.3	9,529.9	6.6
Comerciales	37.1	357.4	9.6	75.0	725.4	9.7	455.7	4,447.3	9.8
Bonoluz	18.0	90.4	5.0	36.9	185.6	5.0	231.1	1,173.1	5.1
Industriales	36.5	351.6	9.6	73.2	705.5	9.6	447.6	4,244.3	9.5
UNR's	30.6	224.1	7.3	62.1	456.1	7.3	382.5	2,827.3	7.4
Gobierno	20.5	198.7	9.7	39.9	389.4	9.8	244.9	2,374.1	9.7
<i>Gobierno Cortable</i>	2.6	29.3	11.4	5.1	58.7	11.5	33.7	381.8	11.3
<i>Gobierno No Cortable</i>	17.9	169.4	9.5	34.8	330.7	9.5	211.2	1,992.2	9.4
Aytos.	8.1	83.1	10.3	16.1	166.5	10.3	92.2	953.2	10.3
<b>Total EDENorte</b>	<b>263.5</b>	<b>2,021.8</b>	<b>7.7</b>	<b>532.8</b>	<b>4,098.4</b>	<b>7.7</b>	<b>3,297.4</b>	<b>25,549.2</b>	<b>7.7</b>
<b>EDESur</b>									
Residenciales	108.5	791.9	7.3	223.9	1,646.6	7.4	1,413.8	10,699.8	7.6
Comerciales	22.2	194.3	8.7	45.7	400.7	8.8	251.7	2,394.0	9.5
Bonoluz	10.6	57.1	5.4	21.7	117.9	5.4	135.6	736.2	5.4
Industriales	81.0	806.0	10.0	162.7	1,614.8	9.9	1,014.4	9,968.8	9.8
UNR's	52.1	379.1	7.3	99.8	732.9	7.3	607.0	4,441.5	7.3
Gobierno	33.8	335.7	9.9	67.8	670.5	9.9	420.9	4,116.7	9.8
<i>Gobierno Cortable</i>	7.9	86.2	10.9	16.1	173.6	10.8	107.4	1,115.0	10.4
<i>Gobierno No Cortable</i>	25.9	249.5	9.6	51.6	496.8	9.6	313.4	3,001.7	9.6
Aytos.	5.3	57.4	10.8	10.8	116.1	10.8	65.7	696.7	10.6
<b>Total EDESur</b>	<b>313.4</b>	<b>2,621.5</b>	<b>8.4</b>	<b>632.4</b>	<b>5,299.5</b>	<b>8.4</b>	<b>3,909.1</b>	<b>33,053.6</b>	<b>8.5</b>
<b>EDEEste</b>									
Residenciales	70.5	431.0	6.1	145.0	891.7	6.1	943.3	5,951.1	6.3
Comerciales	22.1	208.1	9.4	45.1	426.8	9.5	260.8	2,577.3	9.9
Bonoluz	11.3	61.5	5.5	23.9	130.6	5.5	152.1	837.7	5.5
Industriales	46.1	444.5	9.6	94.4	915.0	9.7	615.3	5,857.9	9.5
UNR's	104.2	671.5	6.4	188.6	1,220.8	6.5	823.6	5,305.6	6.4
Gobierno	27.2	251.4	9.2	52.9	490.2	9.3	324.8	2,994.8	9.2
<i>Gobierno Cortable</i>	5.0	50.5	10.1	9.9	99.5	10.0	69.1	666.6	9.7
<i>Gobierno No Cortable</i>	22.2	200.9	9.0	42.9	390.7	9.1	255.7	2,328.2	9.1
Aytos.	7.7	75.1	9.7	16.3	156.4	9.6	100.7	960.0	9.5
<b>Total EDEEste</b>	<b>289.2</b>	<b>2,143.1</b>	<b>7.4</b>	<b>566.1</b>	<b>4,231.4</b>	<b>7.5</b>	<b>3,220.7</b>	<b>24,484.4</b>	<b>7.6</b>
<b>Total EDE's</b>	<b>866.1</b>	<b>6,786.4</b>	<b>7.8</b>	<b>1,731.3</b>	<b>13,629.2</b>	<b>7.9</b>	<b>10,427.2</b>	<b>83,087.2</b>	<b>8.0</b>





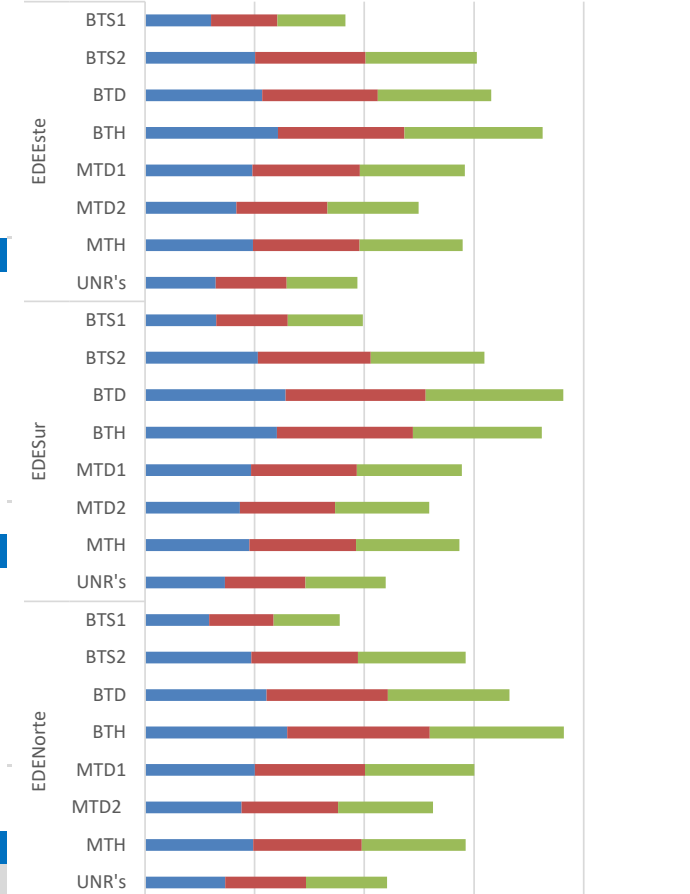
Puntual Mes: **feb-19**

Acumulado Año: **2019**

Año Móvil: **mar 18 - feb 19**

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	
EDENorte	BTS1	121.5	709.8	5.8	247.3	1,453.3	5.9	1,531.7	9,228.0	6.0
	BTS2	37.2	360.3	9.7	75.4	734.2	9.7	460.9	4,524.2	9.8
	BTD	12.3	135.8	11.1	24.5	271.2	11.1	144.1	1,597.4	11.1
	BTH	0.1	1.6	13.0	0.3	3.3	13.0	1.8	21.5	12.2
	MTD1	37.3	373.7	10.0	74.7	748.5	10.0	459.6	4,589.8	10.0
	MTD2	23.1	202.6	8.8	45.8	403.7	8.8	297.1	2,574.2	8.7
	MTH	1.4	13.9	9.9	2.9	28.2	9.9	19.7	186.8	9.5
	UNR's	30.6	224.1	7.3	62.1	456.1	7.3	382.5	2,827.3	7.4
	<b>Total EDENorte</b>	<b>263.5</b>	<b>2,021.8</b>	<b>7.7</b>	<b>532.8</b>	<b>4,098.4</b>	<b>7.7</b>	<b>3,297.4</b>	<b>25,549.2</b>	<b>7.7</b>
EDESur	BTS1	113.3	734.4	6.5	234.5	1,534.5	6.5	1,443.6	9,859.7	6.8
	BTS2	24.2	249.5	10.3	49.6	509.7	10.3	309.1	3,203.6	10.4
	BTD	23.6	302.9	12.8	47.5	607.1	12.8	299.3	3,753.6	12.5
	BTH	0.4	4.5	12.0	0.7	9.0	12.4	5.2	60.8	11.7
	MTD1	82.5	798.1	9.7	167.4	1,612.6	9.6	1,007.2	9,656.6	9.6
	MTD2	13.9	120.1	8.7	26.5	230.1	8.7	191.6	1,642.2	8.6
	MTH	3.5	32.9	9.5	6.5	63.6	9.7	46.2	435.7	9.4
	UNR's	52.1	379.1	7.3	99.8	732.9	7.3	607.0	4,441.5	7.3
	<b>Total EDESur</b>	<b>313.4</b>	<b>2,621.5</b>	<b>8.4</b>	<b>632.4</b>	<b>5,299.5</b>	<b>8.4</b>	<b>3,909.1</b>	<b>33,053.6</b>	<b>8.5</b>
EDEEste	BTS1	84.3	507.0	6.0	174.1	1,053.8	6.1	1,105.7	6,865.6	6.2
	BTS2	24.5	246.3	10.0	50.0	504.1	10.1	316.9	3,214.9	10.1
	BTD	10.8	115.3	10.7	22.5	237.0	10.5	140.5	1,452.6	10.3
	BTH	0.1	0.7	12.1	0.1	1.6	11.5	0.8	9.7	12.6
	MTD1	40.6	397.8	9.8	85.4	837.5	9.8	564.1	5,389.5	9.6
	MTD2	22.3	185.2	8.3	42.7	354.6	8.3	254.5	2,117.6	8.3
	MTH	0.9	8.6	9.8	1.6	15.7	9.7	11.9	111.7	9.4
	UNR's	105.8	682.1	6.4	189.6	1,227.1	6.5	826.4	5,322.7	6.4
	<b>Total EDEEste</b>	<b>289.2</b>	<b>2,143.1</b>	<b>7.4</b>	<b>566.1</b>	<b>4,231.4</b>	<b>7.5</b>	<b>3,220.7</b>	<b>24,484.4</b>	<b>7.6</b>
<b>Total EDE's</b>	<b>866.1</b>	<b>6,786.4</b>	<b>7.8</b>	<b>1,731.3</b>	<b>13,629.2</b>	<b>7.9</b>	<b>10,427.2</b>	<b>83,087.2</b>	<b>8.0</b>	

Comparativo Monómico de Ventas por Empresa Distribuidora (RD\$/kWh)

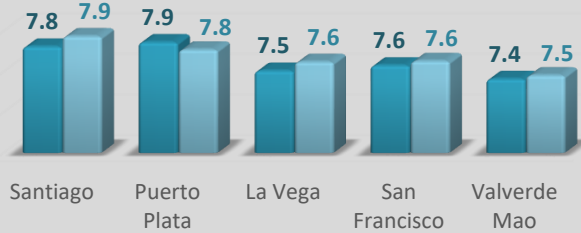


■ feb-19 ■ 2019 ■ mar 18 - feb 19

# Facturación por Sector Comercial

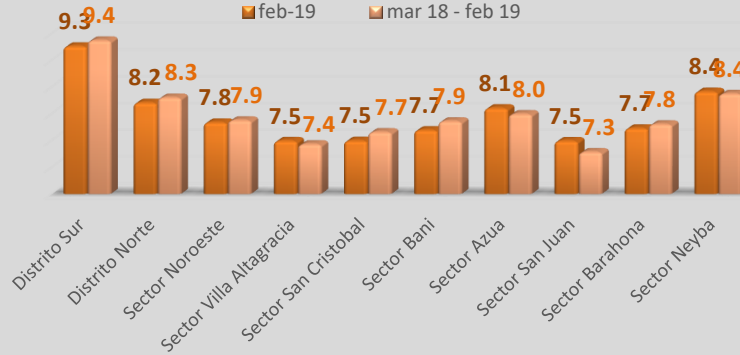
### Monómico EDENorte (RD\$/kWh)

■ feb-19 ■ mar 18 - feb 19



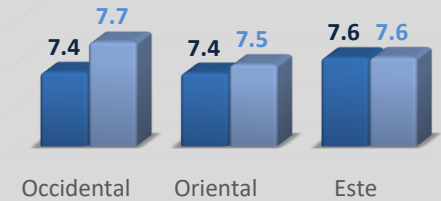
### Monómico EDESur (RD\$/kWh)

■ feb-19 ■ mar 18 - feb 19



### Monómico EDEEste (RD\$/kWh)

■ feb-19 ■ mar 18 - feb 19



Puntual Mes: **feb-19**

Acumulado: **2019**

Año Móvil: **mar 18 - feb 19**

Empresa	Sector	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte	Santiago	100.3	783.3	7.8	202.9	1,593.6	7.9	1,279.7	10,155.0	7.9
	Puerto Plata	37.8	297.3	7.9	76.4	593.1	7.8	473.5	3,679.8	7.8
	La Vega	53.6	402.5	7.5	108.2	814.7	7.5	642.6	4,896.2	7.6
	San Francisco	44.0	333.3	7.6	89.4	680.5	7.6	552.3	4,213.8	7.6
	Valverde Mao	27.7	205.5	7.4	55.8	416.4	7.5	349.4	2,604.4	7.5
<b>Total EDENorte</b>		<b>263.5</b>	<b>2,021.8</b>	<b>7.7</b>	<b>532.8</b>	<b>4,098.4</b>	<b>7.7</b>	<b>3,297.4</b>	<b>25,549.2</b>	<b>7.7</b>
EDESur	Distrito Sur	118.7	1,098.9	9.3	236.9	2,197.3	9.3	1,514.1	14,183.2	9.4
	Distrito Norte	45.6	373.8	8.2	91.8	756.9	8.2	581.4	4,825.8	8.3
	Sector Noroeste	46.3	362.8	7.8	94.1	737.7	7.8	574.7	4,525.3	7.9
	Sector Villa Altagracia	15.3	114.7	7.5	30.5	228.6	7.5	183.1	1,359.8	7.4
	Sector San Cristobal	38.6	289.0	7.5	76.6	582.9	7.6	469.1	3,590.8	7.7
	Sector Bani	14.3	109.7	7.7	32.0	244.0	7.6	164.3	1,291.1	7.9
	Sector Azua	10.3	83.6	8.1	20.7	166.6	8.0	121.8	973.0	8.0
	Sector San Juan	10.1	75.9	7.5	20.9	156.9	7.5	129.3	941.5	7.3
	Sector Barahona	9.9	76.4	7.7	20.2	155.9	7.7	122.9	958.4	7.8
	Sector Neyba	4.4	36.6	8.4	8.7	72.8	8.4	48.4	404.8	8.4
<b>Total EDESur</b>		<b>313.4</b>	<b>2,621.5</b>	<b>8.4</b>	<b>632.4</b>	<b>5,299.5</b>	<b>8.4</b>	<b>3,909.1</b>	<b>33,053.6</b>	<b>8.5</b>
EDEEste	Occidental	140.8	1,039.3	7.4	266.7	1,992.3	7.5	1,326.3	10,268.1	7.7
	Oriental	94.1	693.7	7.4	187.9	1,395.4	7.4	1,179.3	8,812.3	7.5
	Este	54.3	410.1	7.6	111.6	843.7	7.6	715.0	5,404.0	7.6
<b>Total EDEEste</b>		<b>289.2</b>	<b>2,143.1</b>	<b>7.4</b>	<b>566.1</b>	<b>4,231.4</b>	<b>7.5</b>	<b>3,220.7</b>	<b>24,484.4</b>	<b>7.6</b>
<b>Total EDE's</b>		<b>866.1</b>	<b>6,786.4</b>	<b>7.8</b>	<b>1,731.3</b>	<b>13,629.2</b>	<b>7.9</b>	<b>10,427.2</b>	<b>83,087.2</b>	<b>8.0</b>

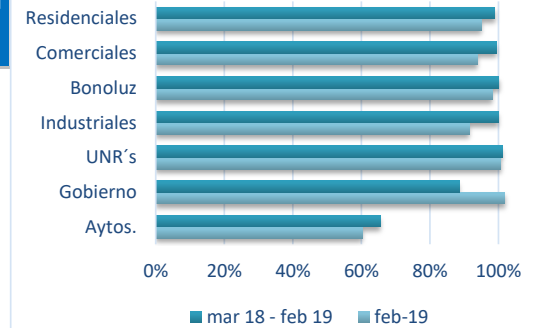
Puntual Mes: **feb-19**

Acumulado Año: **2019**

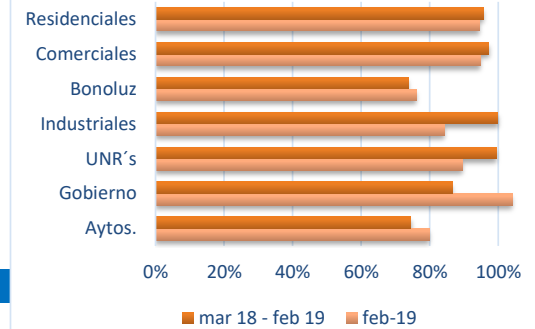
Año Móvil: **mar 18 - feb 19**

Empresa   Tipo Cliente	Puntual Mes: feb-19			Acumulado Año: 2019			Año Móvil: mar 18 - feb 19		
	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)
<b>EDENorte</b>									
Residenciales	716.5	681.4	95.1%	1,469.8	1,430.8	97.3%	9,529.9	9,430.8	99.0%
Comerciales	357.4	335.9	94.0%	725.4	714.1	98.4%	4,447.3	4,423.3	99.5%
Bonoluz	90.4	88.9	98.3%	185.6	182.9	98.5%	1,173.1	1,174.9	100.2%
Industriales	351.6	321.8	91.5%	705.5	693.7	98.3%	4,244.3	4,246.0	100.0%
UNR's	224.1	225.8	100.7%	456.1	463.3	101.6%	2,827.3	2,857.9	101.1%
Gobierno	198.7	202.4	101.9%	389.4	233.1	59.9%	2,374.1	2,103.5	88.6%
<i>Gobierno Cortable</i>	29.3	32.4	110.5%	58.7	63.1	107.5%	381.8	377.5	98.9%
<i>Gobierno No Cortable</i>	169.4	170.0	100.4%	330.7	170.0	51.4%	1,992.2	1,726.0	86.6%
Aytos.	83.1	50.1	60.2%	166.5	103.9	62.4%	953.2	626.1	65.7%
<b>Total EDENorte</b>	<b>2,021.8</b>	<b>1,906.2</b>	<b>94.3%</b>	<b>4,098.4</b>	<b>3,821.8</b>	<b>93.3%</b>	<b>25,549.2</b>	<b>24,862.6</b>	<b>97.3%</b>
<b>EDESUR</b>									
Residenciales	791.9	749.0	94.6%	1,646.6	1,601.5	97.3%	10,699.8	10,242.1	95.7%
Comerciales	194.3	184.2	94.8%	400.7	394.4	98.4%	2,394.0	2,328.7	97.3%
Bonoluz	57.1	43.4	76.1%	117.9	88.3	74.9%	736.2	543.3	73.8%
Industriales	806.0	678.7	84.2%	1,614.8	1,494.1	92.5%	9,968.8	9,957.0	99.9%
UNR's	379.1	339.1	89.4%	732.9	699.3	95.4%	4,441.5	4,417.3	99.5%
Gobierno	335.7	349.3	104.0%	670.5	422.4	63.0%	4,116.7	3,565.4	86.6%
<i>Gobierno Cortable</i>	86.2	90.0	104.4%	173.6	162.8	93.8%	1,115.0	1,085.4	97.3%
<i>Gobierno No Cortable</i>	249.5	259.2	103.9%	496.8	259.6	52.2%	3,001.7	2,480.0	82.6%
Aytos.	57.4	45.8	79.8%	116.1	88.8	76.5%	696.7	519.2	74.5%
<b>Total EDESUR</b>	<b>2,621.5</b>	<b>2,389.5</b>	<b>91.1%</b>	<b>5,299.5</b>	<b>4,788.8</b>	<b>90.4%</b>	<b>33,053.6</b>	<b>31,573.1</b>	<b>95.5%</b>
<b>EDEESTE</b>									
Residenciales	431.0	430.2	99.8%	891.7	912.5	102.3%	5,951.1	5,786.7	97.2%
Comerciales	208.1	200.7	96.5%	426.8	423.7	99.3%	2,577.3	2,434.8	94.5%
Bonoluz	61.5	51.0	83.0%	130.6	106.7	81.8%	837.7	699.5	83.5%
Industriales	444.5	422.1	95.0%	915.0	903.1	98.7%	5,857.9	5,811.6	99.2%
UNR's	671.5	408.3	60.8%	1,220.8	897.1	73.5%	5,305.6	4,759.9	89.7%
Gobierno	251.4	229.3	91.2%	490.2	265.2	54.1%	2,994.8	2,588.9	86.4%
<i>Gobierno Cortable</i>	50.5	59.0	116.8%	99.5	94.9	95.3%	666.6	670.1	100.5%
<i>Gobierno No Cortable</i>	200.9	170.3	84.8%	390.7	170.3	43.6%	2,328.2	1,918.8	82.4%
Aytos.	75.1	49.6	66.1%	156.4	100.5	64.3%	960.0	630.0	65.6%
<b>Total EDEESTE</b>	<b>2,143.1</b>	<b>1,791.2</b>	<b>83.6%</b>	<b>4,231.4</b>	<b>3,608.8</b>	<b>85.3%</b>	<b>24,484.4</b>	<b>22,711.4</b>	<b>92.8%</b>
<b>Total EDE's</b>	<b>6,786.4</b>	<b>6,086.8</b>	<b>89.7%</b>	<b>13,629.2</b>	<b>12,219.3</b>	<b>89.7%</b>	<b>83,087.2</b>	<b>79,147.2</b>	<b>95.3%</b>

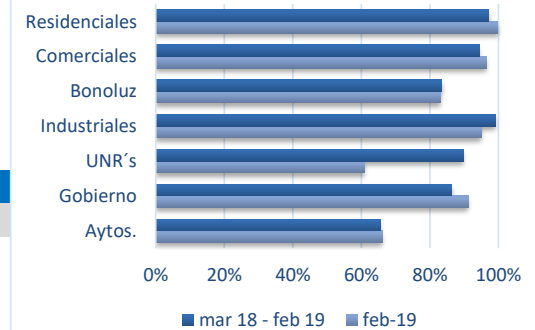
## EdeNorte



## Edesur



## EdeEste

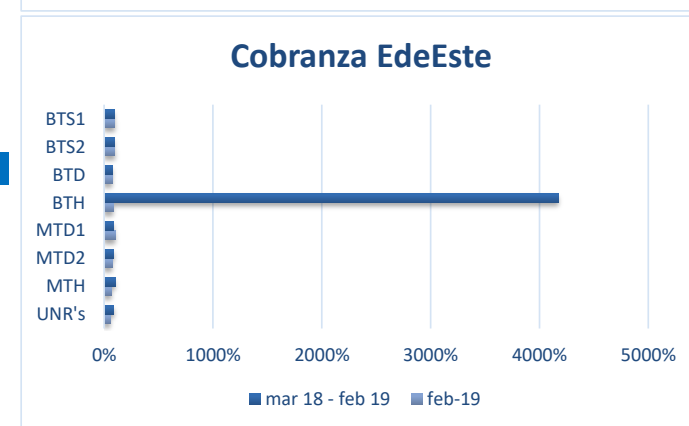
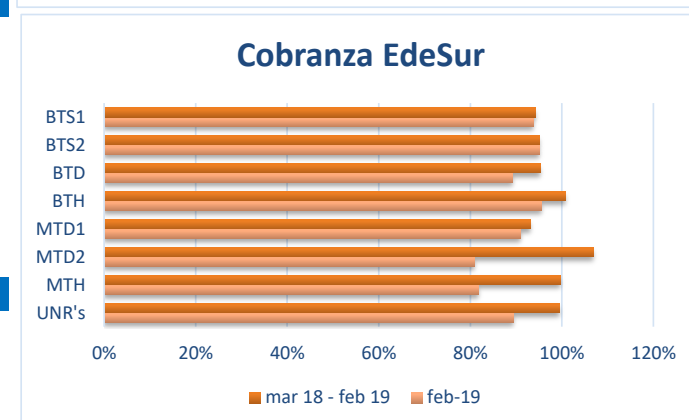
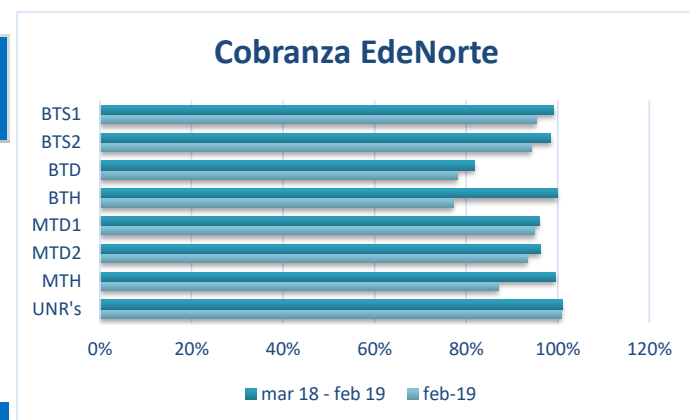


Mes: **feb-19**

Acumulado Año: **2019**

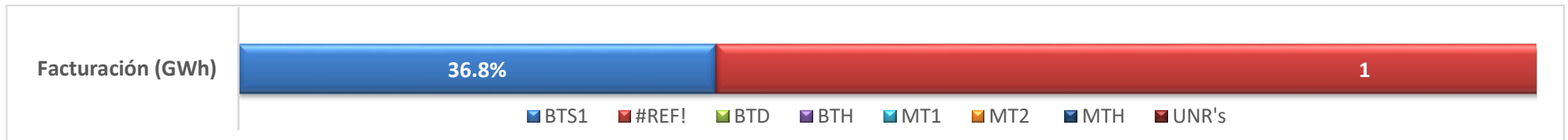
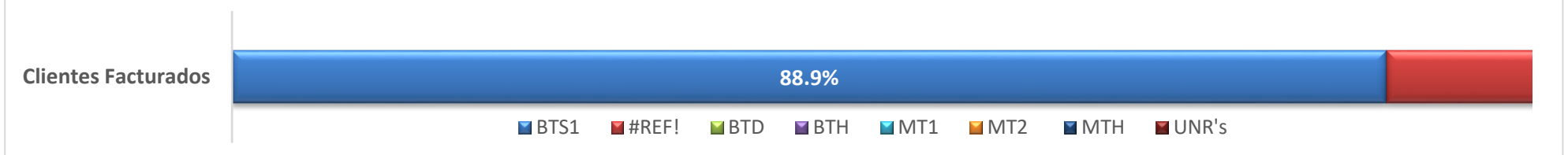
Año Móvil: **mar 18 - feb 19**

Empresa   Tipo Cliente	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	
EDENorte	BTS1	709.8	677.2	95.4%	1,453.3	1,418.0	97.6%	9,228.0	9,150.6	99.2%
	BTS2	360.3	339.6	94.2%	734.2	697.9	95.1%	4,524.2	4,457.6	98.5%
	BTD	135.8	105.9	78.0%	271.2	204.9	75.6%	1,597.4	1,305.6	81.7%
	BTH	1.6	1.3	77.2%	3.3	3.1	95.7%	21.5	21.5	100.0%
	MTD1	373.7	355.1	95.0%	748.5	652.6	87.2%	4,589.8	4,406.7	96.0%
	MTD2	202.6	189.2	93.4%	403.7	354.3	87.8%	2,574.2	2,476.9	96.2%
	MTH	13.9	12.1	87.1%	28.2	27.6	98.0%	186.8	185.9	99.5%
	UNR's	224.1	225.8	100.7%	456.1	463.3	101.6%	2,827.3	2,857.9	101.1%
	<b>EDENorte</b>	<b>2,021.8</b>	<b>1,906.19</b>	<b>94.3%</b>	<b>4,098.4</b>	<b>3,821.8</b>	<b>93.3%</b>	<b>25,549.2</b>	<b>24,862.6</b>	<b>97.3%</b>
	EDESUR	BTS1	734.4	688.2	93.7%	1,534.5	1,471.6	95.9%	9,859.7	9,296.3
BTS2		249.5	237.1	95.0%	509.7	488.5	95.8%	3,203.6	3,044.4	95.0%
BTD		302.9	270.2	89.2%	607.1	551.4	90.8%	3,753.6	3,574.7	95.2%
BTH		4.5	4.3	95.5%	9.0	9.1	101.3%	60.8	61.3	100.8%
MTD1		798.1	726.5	91.0%	1,612.6	1,297.2	80.4%	9,656.6	8,989.2	93.1%
MTD2		120.1	97.2	80.9%	230.1	208.7	90.7%	1,642.2	1,755.8	106.9%
MTH		32.9	27.0	81.9%	63.6	63.0	99.1%	435.7	434.1	99.6%
UNR's		379.1	339.1	89.4%	732.9	699.3	95.4%	4,441.5	4,417.3	99.5%
<b>EDESUR</b>	<b>2,621.5</b>	<b>2,389.48</b>	<b>91.1%</b>	<b>5,299.5</b>	<b>4,788.8</b>	<b>90.4%</b>	<b>33,053.6</b>	<b>31,573.1</b>	<b>95.5%</b>	
EDEEste	BTS1	507.0	495.1	97.7%	1,053.8	1,048.1	99.5%	6,865.6	6,578.5	95.8%
	BTS2	246.3	243.8	99.0%	504.1	496.9	98.6%	3,214.9	2,997.1	93.2%
	BTD	115.3	88.8	77.0%	237.0	167.3	70.6%	1,452.6	1,115.8	76.8%
	BTH	0.7	0.6	84.0%	1.6	1.3	85.6%	9.7	405.0	4171.5%
	MTD1	397.8	409.2	102.9%	837.5	745.3	89.0%	5,389.5	4,781.7	88.7%
	MTD2	185.2	139.3	75.2%	354.6	239.0	67.4%	2,117.6	1,892.5	89.4%
	MTH	8.6	6.1	70.8%	15.7	14.0	89.2%	111.7	113.0	101.1%
	UNR's	682.1	408.2	59.8%	1,227.1	896.9	73.1%	5,322.7	4,827.8	90.7%
<b>EDEEste</b>	<b>2,143.1</b>	<b>1,791.17</b>	<b>83.6%</b>	<b>4,231.4</b>	<b>3,608.8</b>	<b>85.3%</b>	<b>24,484.4</b>	<b>22,711.4</b>	<b>92.8%</b>	
EDE's	BTS1	1,951.1	1,860.5	95.4%	4,041.6	3,937.8	97.4%	25,953.4	25,025.4	96.4%
	BTS2	856.1	820.5	95.8%	1,747.9	1,683.2	96.3%	10,942.8	10,499.1	95.9%
	BTD	553.9	465.0	83.9%	1,115.3	923.5	82.8%	6,803.7	5,996.0	88.1%
	BTH	6.9	6.2	89.9%	13.8	13.6	98.2%	92.0	487.8	530.4%
	MTD1	1,569.7	1,490.8	95.0%	3,198.5	2,695.1	84.3%	19,635.8	18,177.7	92.6%
	MTD2	507.9	425.7	83.8%	988.5	802.0	81.1%	6,334.0	6,125.2	96.7%
	MTH	55.5	45.2	81.4%	107.5	104.7	97.4%	734.2	733.0	99.8%
	UNR's	1,285.4	973.0	75.7%	2,416.0	2,059.5	85.2%	12,591.5	12,103.0	96.1%
<b>Total EDE's</b>	<b>6,786.4</b>	<b>6,086.8</b>	<b>89.7%</b>	<b>13,629.2</b>	<b>12,219.3</b>	<b>89.7%</b>	<b>83,087.2</b>	<b>79,147.2</b>	<b>95.3%</b>	

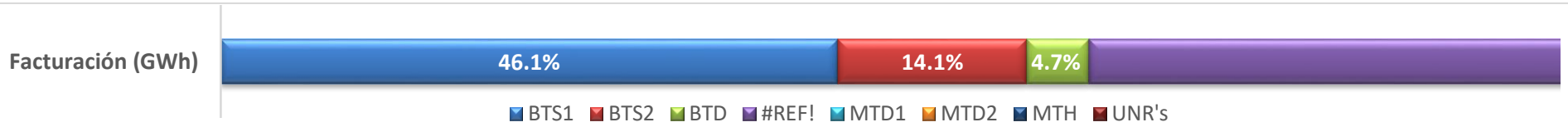
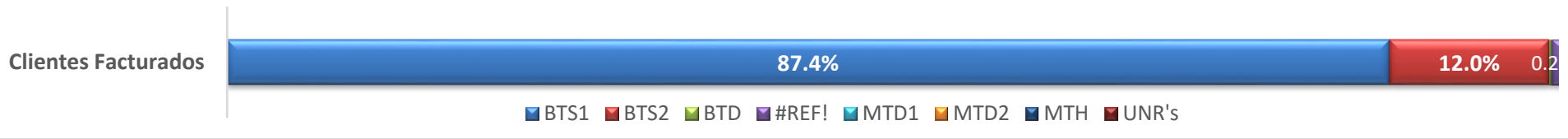


# Indicadores por Rango de Consumo y Tarifa

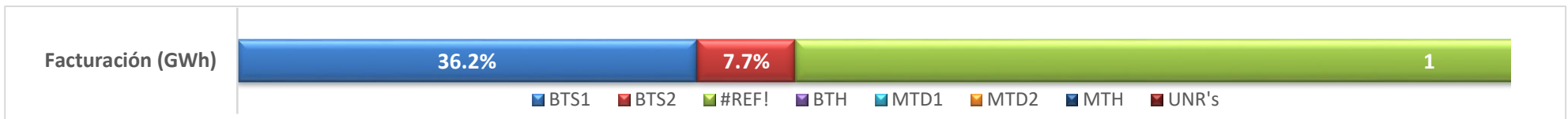
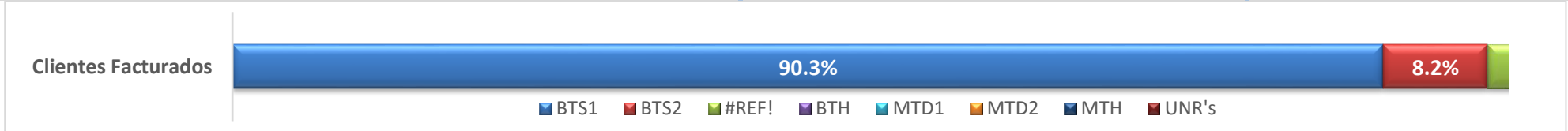
Tarifa EDE's feb-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	1,823,200	1,731,099	150.0	802.3	5.3	732.2	91.3%
	201-300 kWh	267,241	266,555	64.1	349.7	5.5	344.2	98.4%
	301-700 kWh	174,811	174,079	70.9	500.1	7.1	499.4	99.8%
	>700 kWh	22,434	22,031	34.1	299.0	8.8	284.7	95.2%
<b>Sub-total BTS1</b>		<b>2,287,686</b>	<b>2,193,764</b>	<b>319.1</b>	<b>1,951.1</b>	<b>6.1</b>	<b>1,860.5</b>	<b>95.4%</b>
BTS2	0-200 kWh	147,229	143,367	11.8	99.1	8.4	96.3	97.2%
	201-300 kWh	31,647	31,516	7.7	55.1	7.1	53.2	96.6%
	301-700 kWh	48,519	48,294	21.6	188.7	8.7	180.1	95.5%
	>700 kWh	29,609	29,420	44.8	513.3	11.4	490.8	95.6%
<b>Sub-total BTS2</b>		<b>257,004</b>	<b>252,597</b>	<b>86.0</b>	<b>856.1</b>	<b>10.0</b>	<b>820.5</b>	<b>95.8%</b>
<b>Sub-Total Baja Tensión</b>		<b>2,544,690</b>	<b>2,446,361</b>	<b>405.1</b>	<b>2,807.3</b>	<b>6.9</b>	<b>2,681.0</b>	<b>95.5%</b>
Tarifas con Demanda	BTD	10,963	10,826	46.7	553.9	11.9	465.0	101.9%
	BTH	234	226	0.6	6.9	12.3	6.2	114.9%
	MT1	9,649	9,456	160.4	1,569.7	9.8	1,490.8	94.6%
	MT2	1,051	1,004	59.2	507.9	8.6	425.7	89.7%
	MTH	506	497	5.7	55.5	9.7	45.2	98.9%
	UNR's	181	176	188.5	1,285.4	6.8	973.0	106.2%
<b>Sub-Total Tar. Demanda</b>		<b>22,584</b>	<b>22,185</b>	<b>461.0</b>	<b>3,979.2</b>	<b>8.6</b>	<b>3,405.8</b>	<b>96.9%</b>
<b>Total General</b>		<b>2,567,274</b>	<b>2,468,546</b>	<b>866.1</b>	<b>6,786.4</b>	<b>7.8</b>	<b>6,086.8</b>	<b>89.7%</b>



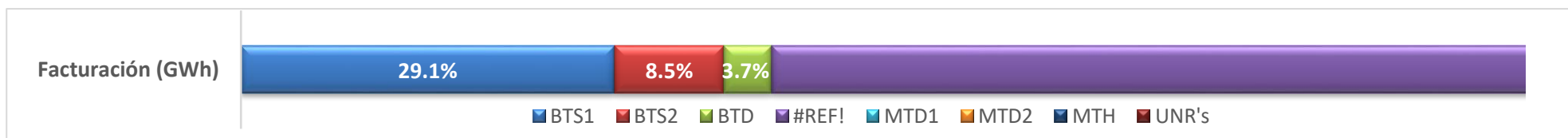
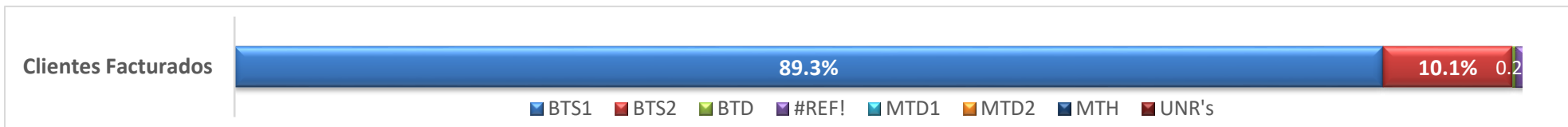
Tarifa EDENORTE feb-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	709,405	699,734	66.0	340.8	5.2	310.7	91.2%
	201-300 kWh	107,978	107,978	26.1	140.5	5.4	137.0	97.5%
	301-700 kWh	59,257	59,257	23.9	167.3	7.0	168.4	100.7%
	>700 kWh	4,964	4,964	5.5	61.1	11.0	61.1	100.0%
<b>Sub-total BTS1</b>		<b>881,604</b>	<b>871,933</b>	<b>121.5</b>	<b>709.8</b>	<b>5.8</b>	<b>677.2</b>	<b>95.4%</b>
BTS2	0-200 kWh	71,389	71,389	6.0	44.6	7.4	42.9	96.1%
	201-300 kWh	15,153	15,153	3.7	26.2	7.0	24.5	93.6%
	301-700 kWh	21,838	21,838	9.8	84.1	8.6	79.5	94.5%
	>700 kWh	11,657	11,657	17.7	205.4	11.6	192.7	93.8%
<b>Sub-total BTS2</b>		<b>120,037</b>	<b>120,037</b>	<b>37.2</b>	<b>360.3</b>	<b>9.7</b>	<b>339.6</b>	<b>94.2%</b>
<b>Sub-Total Baja Tensión</b>		<b>1,001,641</b>	<b>991,970</b>	<b>158.7</b>	<b>1,070.1</b>	<b>6.7</b>	<b>1,016.8</b>	<b>95.0%</b>
Tarifas con Demanda	BTD	1,772	1,772	12.3	135.8	11.1	105.9	101.9%
	BTH	58	58	0.1	1.6	13.0	1.3	114.9%
	MTD1	3,160	3,160	37.3	373.7	10.0	355.1	94.6%
	MTD2	452	452	23.1	202.6	8.8	189.2	89.7%
	MTH	174	174	1.4	13.9	9.9	12.1	98.9%
	UNR's	47	47	30.6	224.1	7.3	225.8	106.2%
<b>Sub-Total Tar. Demanda</b>		<b>5,663</b>	<b>5,663</b>	<b>104.7</b>	<b>951.8</b>	<b>9.1</b>	<b>889.4</b>	<b>96.9%</b>
<b>Total General</b>		<b>1,007,304</b>	<b>997,633</b>	<b>263.5</b>	<b>2,021.8</b>	<b>7.7</b>	<b>1,906.2</b>	<b>94.3%</b>



Tarifa EDESUR feb-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	613,751	572,144	42.6	232.7	5.5	188.9	81.2%
	201-300 kWh	79,981	79,981	19.5	107.9	5.5	102.5	95.0%
	301-700 kWh	68,765	68,765	29.0	209.8	7.2	211.0	100.6%
	>700 kWh	11,988	11,988	22.2	183.9	8.3	185.7	101.0%
<b>Sub-total BTS1</b>		<b>774,485</b>	<b>732,878</b>	<b>113.3</b>	<b>734.4</b>	<b>6.5</b>	<b>688.2</b>	<b>93.7%</b>
BTS2	0-200 kWh	35,478	35,478	2.9	29.6	10.2	26.4	89.3%
	201-300 kWh	8,030	8,030	2.0	14.3	7.2	13.1	91.3%
	301-700 kWh	13,619	13,619	6.3	54.4	8.7	49.7	91.4%
	>700 kWh	9,056	9,056	13.1	151.2	11.6	147.9	97.8%
<b>Sub-total BTS2</b>		<b>66,183</b>	<b>66,183</b>	<b>24.2</b>	<b>249.5</b>	<b>10.3</b>	<b>237.1</b>	<b>95.0%</b>
<b>Sub-Total Baja Tensión</b>		<b>840,668</b>	<b>799,061</b>	<b>137.5</b>	<b>983.9</b>	<b>7.2</b>	<b>925.2</b>	<b>94.0%</b>
Tarifas con Demanda	BTD	7,431	7,431	23.6	302.9	12.8	270.2	89.2%
	BTH	153	153	0.4	4.5	12.0	4.3	95.5%
	MTD1	4,048	4,048	82.5	798.1	9.7	726.5	91.0%
	MTD2	255	255	13.9	120.1	8.7	97.2	80.9%
	MTH	261	261	3.5	32.9	9.5	27.0	81.9%
UNR's	68	68	52.1	379.1	7.3	339.1	89.4%	
<b>Sub-Total Tar. Demanda</b>		<b>12,216</b>	<b>12,216</b>	<b>175.9</b>	<b>1,637.7</b>	<b>9.3</b>	<b>1,464.2</b>	<b>96.9%</b>
<b>Total General</b>		<b>852,884</b>	<b>811,277</b>	<b>313.4</b>	<b>2,621.5</b>	<b>8.4</b>	<b>2,389.5</b>	<b>91.1%</b>

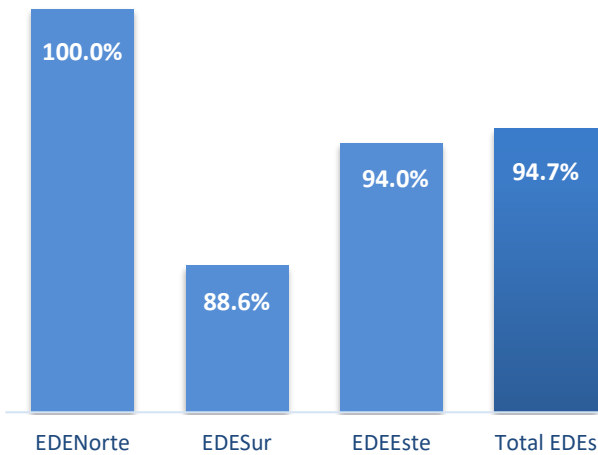


Tarifa EDEESTE feb-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	500,044	459,221	41.4	228.78	5.5	232.69	101.7%
	201-300 kWh	79,282	78,596	18.5	101.30	5.5	104.73	103.4%
	301-700 kWh	46,789	46,057	18.1	122.96	6.8	119.91	97.5%
	>700 kWh	5,482	5,079	6.3	53.97	8.5	37.81	70.1%
<b>Sub-total BTS1</b>		<b>631,597</b>	<b>588,953</b>	<b>84.3</b>	<b>507.01</b>	<b>6.0</b>	<b>495.14</b>	<b>97.7%</b>
BTS2	0-200 kWh	40,362	36,500	2.9	24.92	8.5	27.04	108.5%
	201-300 kWh	8,464	8,333	2.0	14.58	7.4	15.62	107.1%
	301-700 kWh	13,062	12,837	5.6	50.14	9.0	50.87	101.5%
	>700 kWh	8,896	8,707	14.1	156.68	11.1	150.29	95.9%
<b>Sub-total BTS2</b>		<b>70,784</b>	<b>66,377</b>	<b>24.5</b>	<b>246.32</b>	<b>10.0</b>	<b>243.82</b>	<b>99.0%</b>
<b>Sub-Total Baja Tensión</b>		<b>702,381</b>	<b>655,330</b>	<b>108.8</b>	<b>753.32</b>	<b>6.9</b>	<b>738.96</b>	<b>98.1%</b>
Tarifas con Demanda	BTD	1,760	1,623	10.8	115.33	10.7	88.82	129.9%
	BTH	23	15	0.1	0.70	12.1	0.59	119.0%
	MTD1	2,441	2,248	40.6	397.83	9.8	409.21	97.2%
	MTD2	344	297	22.3	185.15	8.3	139.30	132.9%
	MTH	71	62	0.9	8.63	9.8	6.11	141.3%
	UNR's	66	61	105.8	682.11	6.4	408.18	167.1%
<b>Sub-Total Tar. Demanda</b>		<b>4,705</b>	<b>4,306</b>	<b>180.4</b>	<b>1,389.76</b>	<b>7.7</b>	<b>1,052.21</b>	<b>132.1%</b>
<b>Total General</b>		<b>707,086</b>	<b>659,636</b>	<b>289.2</b>	<b>2,143.08</b>	<b>7.4</b>	<b>1,791.17</b>	<b>83.6%</b>

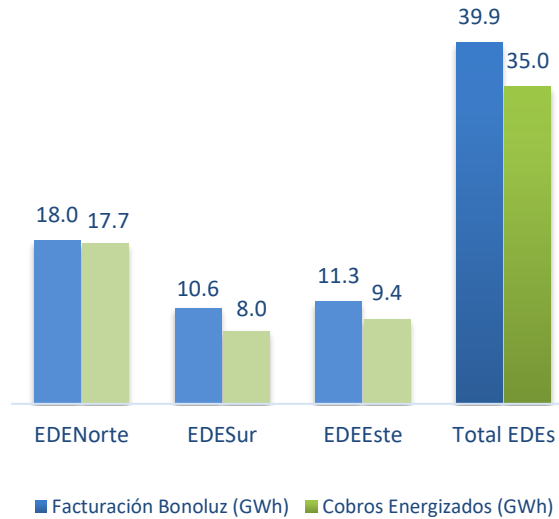




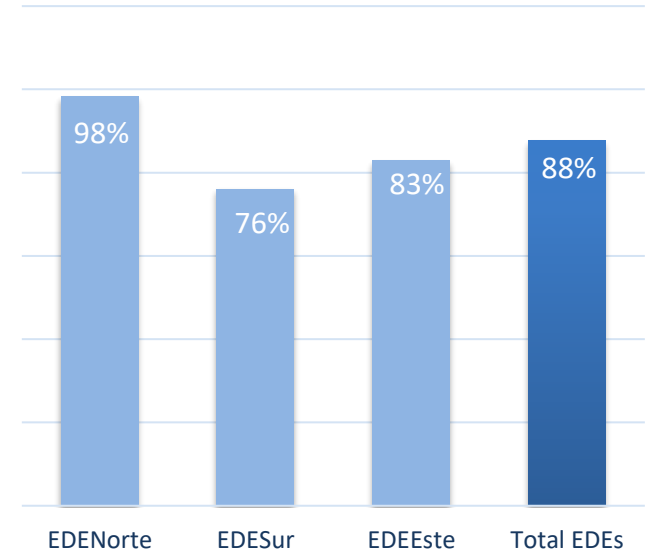
### Contratos Facturados Bonoluz (%)



### Facturación vs. Cobros Energizados



### Índice de Cobranzas Bonoluz (%)



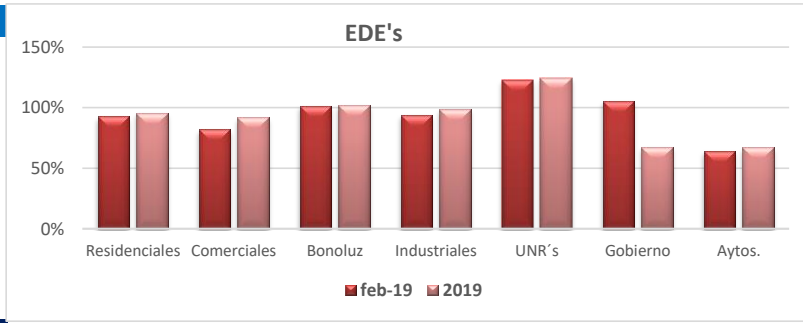
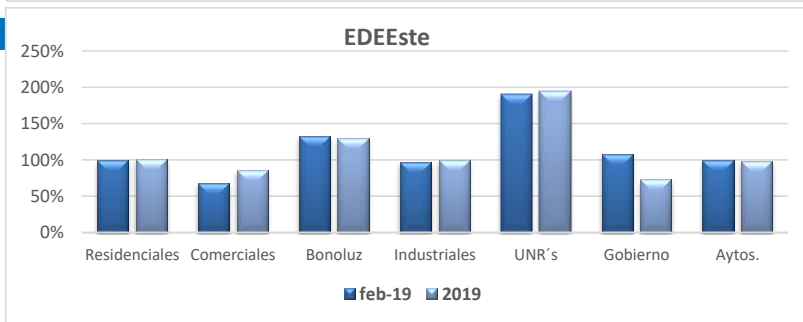
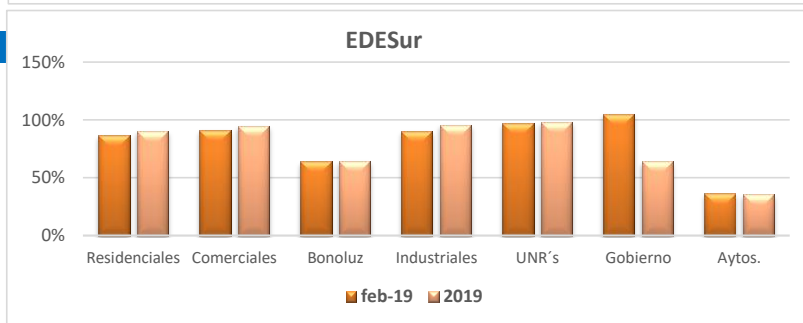
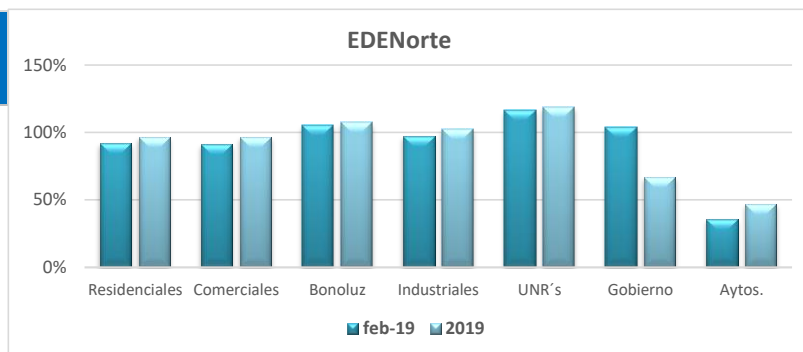
Mes: feb-19

Empresa	Contratos Bonoluz	Contratos Facturados Bonoluz	Contratos Facturados (%)	Facturación Bonoluz (GWh)	Facturación Bonoluz (MMRD\$)	Cobros Bonoluz (MMRD\$)	Cobros Energizados (GWh)	Índice de Cobranza (%)
EDENorte	147,460	147,501	100.0%	18.0	90.4	88.9	17.7	98.3%
EDESUR	115,827	102,577	88.6%	10.6	57.1	43.4	8.0	76.1%
EDEEste	113,419	106,644	94.0%	11.3	61.5	51.0	9.4	83.0%
<b>Total EDEs</b>	<b>376,706</b>	<b>356,722</b>	<b>94.7%</b>	<b>39.9</b>	<b>208.9</b>	<b>183.3</b>	<b>35.0</b>	<b>87.7%</b>

Mes: feb-19

Acumulado Año: 2019

Empresa   Tipo Cliente	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)
<b>EDENorte</b>						
Residenciales	757,064	697,800	92.2%	756,031	728,438	96.4%
Comerciales	92,568	84,701	91.5%	92,463	89,566	96.9%
Bonoluz	148,531	156,941	105.7%	148,729	159,698	107.4%
Industriales	3,409	3,319	97.4%	3,371	3,469	102.9%
UNR's	91	106	116.5%	96	114	118.8%
Gobierno	5,084	5,299	104.2%	5,066	3,390	66.9%
<i>Gobierno Cortable</i>	1,596	1,782	111.7%	1,577	1,629	103.3%
<i>Gobierno No Cortable</i>	3,488	3,517	100.8%	3,489	1,761	50.5%
Aytos.	1,430	513	35.9%	1,418	667	47.0%
<b>Total EDENorte</b>	<b>1,008,177</b>	<b>948,679</b>	<b>94.1%</b>	<b>1,007,172</b>	<b>985,340</b>	<b>97.8%</b>
<b>EDESur</b>						
Residenciales	552,671	480,304	86.9%	552,782	497,585	90.0%
Comerciales	37,770	34,475	91.3%	37,939	35,862	94.5%
Bonoluz	104,154	66,731	64.1%	104,456	67,668	64.8%
Industriales	8,874	8,003	90.2%	8,868	8,512	96.0%
UNR's	134	130	97.0%	138	135	97.8%
Gobierno	4,651	4,902	105.4%	4,663	2,991	64.1%
<i>Gobierno Cortable</i>	1,579	1,853	117.4%	1,603	1,463	91.3%
<i>Gobierno No Cortable</i>	3,072	3,049	99.3%	3,061	1,528	49.9%
Aytos.	978	357	36.5%	973	347	35.7%
<b>Total EDESur</b>	<b>709,232</b>	<b>594,902</b>	<b>83.9%</b>	<b>709,818</b>	<b>613,098</b>	<b>86.4%</b>
<b>EDEEste</b>						
Residenciales	461,908	462,862	100.2%	462,330	466,560	100.9%
Comerciales	89,187	60,672	68.0%	90,655	77,775	85.8%
Bonoluz	106,584	141,585	132.8%	110,819	144,460	130.4%
Industriales	5,611	5,466	97.4%	5,665	5,684	100.3%
UNR's	60	114	190.0%	60	117	194.2%
Gobierno	3,093	3,345	108.1%	3,081	2,257	73.3%
<i>Gobierno Cortable</i>	962	1,235	128.4%	954	1,202	126.0%
<i>Gobierno No Cortable</i>	2,131	2,110	99.0%	2,127	1,056	49.6%
Aytos.	1,874	1,867	99.6%	1,863	1,834	98.4%
<b>Total EDEEste</b>	<b>668,317</b>	<b>675,911</b>	<b>101.1%</b>	<b>674,471</b>	<b>698,686</b>	<b>103.6%</b>
<b>EDE's</b>						
Residenciales	1,771,643	1,640,966	92.6%	1,771,143	1,692,583	95.6%
Comerciales	219,525	179,848	81.9%	221,057	203,202	91.9%
Bonoluz	359,269	365,257	101.7%	364,003	371,826	102.1%
Industriales	17,894	16,788	93.8%	17,903	17,664	98.7%
UNR's	285	350	122.8%	293	365	124.4%
Gobierno	12,828	13,546	105.6%	12,810	8,638	67.4%
<i>Gobierno Cortable</i>	4,137	4,870	117.7%	4,133	4,293	103.9%
<i>Gobierno No Cortable</i>	8,691	8,676	99.8%	8,677	4,345	50.1%
Aytos.	4,282	2,737	63.9%	4,254	2,848	67.0%
<b>Total EDE's</b>	<b>2,385,726</b>	<b>2,219,492</b>	<b>93.0%</b>	<b>2,391,461</b>	<b>2,297,124</b>	<b>96.1%</b>

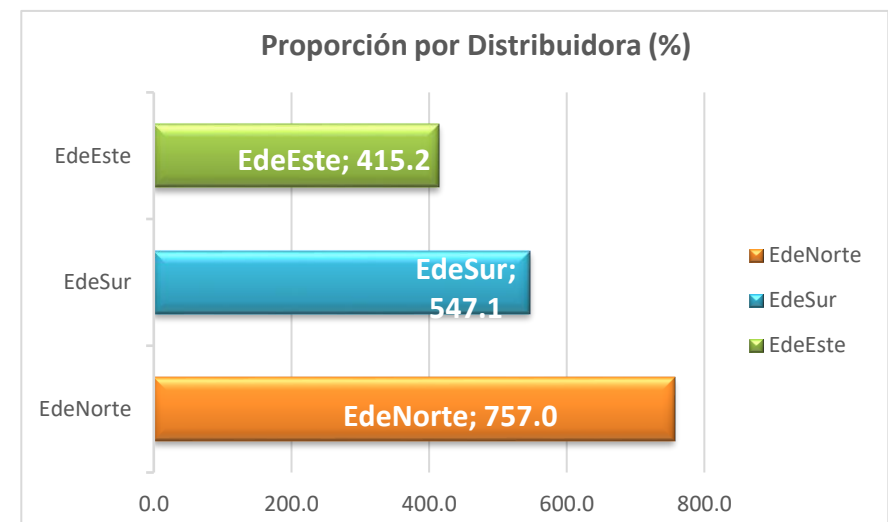
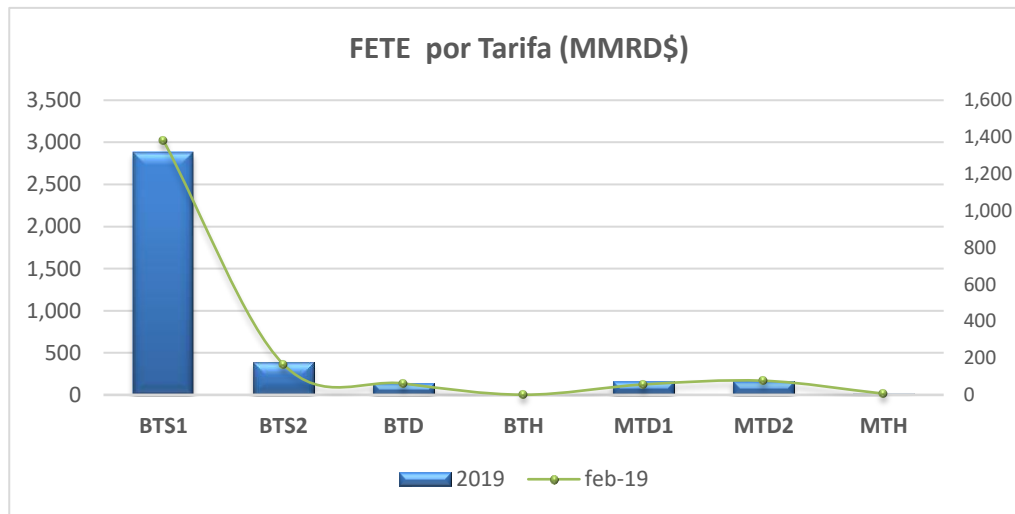


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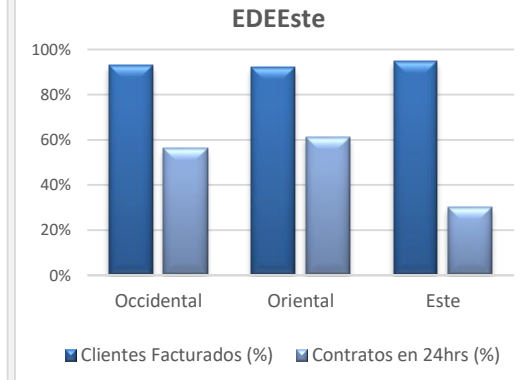
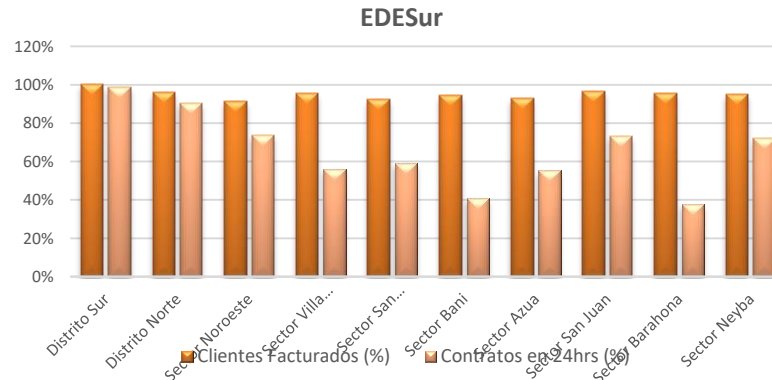
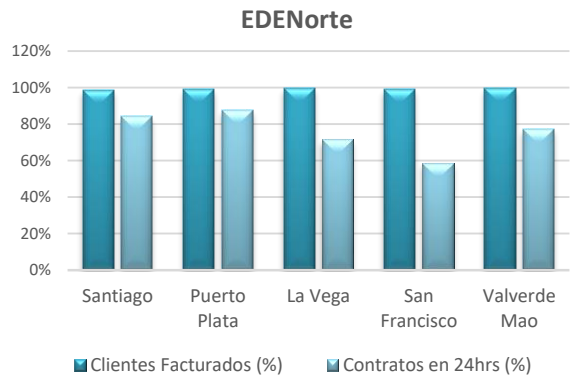
Acumulado Año: 2019

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	551.4	464.5	364.7	1,380.6
BTS2	97.2	53.1	15.1	165.4
BTD	21.0	29.5	11.2	61.7
BTH	0.2	0.4	0.1	0.7
MTD1	34.3	15.2	7.2	56.7
MTD2	50.4	10.0	16.2	76.7
MTH	2.4	3.2	0.8	6.4
<b>Total Tarifas</b>	<b>757.0</b>	<b>547.1</b>	<b>415.2</b>	<b>1,748.2</b>

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	1,115.5	989.6	775.3	2,880.4
BTS2	196.0	117.7	73.3	387.0
BTD	41.9	70.6	27.4	139.9
BTH	0.5	1.0	0.2	1.7
MTD1	69.2	60.3	30.1	159.6
MTD2	98.7	23.3	36.7	158.7
MTH	5.1	7.2	1.7	14.1
<b>Total Tarifas</b>	<b>1,526.9</b>	<b>1,206.2</b>	<b>944.7</b>	<b>3,741.3</b>



# Cartera de Clientes por Sector



Mes: feb-19

Empresa	Sector	Clientes Activos	Clientes Facturados	Clientes Cobrados	Clientes 24hrs.	Clientes Sin Medidor	Clientes Facturados (%)	Clientes Cobrados (%)	Contratos en 24hrs (%)
EDENorte	Santiago	346,630	341,463	283,548	287,131	22,685	98.5%	83.0%	84.1%
	Puerto Plata	126,195	124,892	105,534	109,308	7,642	99.0%	84.5%	87.5%
	La Vega	215,746	214,826	177,740	153,476	31,443	99.6%	82.7%	71.4%
	San Francisco	193,552	191,662	155,316	112,092	32,678	99.0%	81.0%	58.5%
	Valverde Mao	125,181	124,790	101,639	96,529	9,221	99.7%	81.4%	77.4%
<b>Total EDENorte</b>		<b>1,007,304</b>	<b>997,633</b>	<b>823,777</b>	<b>758,536</b>	<b>103,669</b>	<b>99.0%</b>	<b>82.6%</b>	<b>76.0%</b>
EDESUR	Distrito Sur	145,309	146,097	125,938	144,294	1,034	100.5%	86.2%	98.8%
	Distrito Norte	114,485	110,060	96,612	99,330	808	96.1%	87.8%	90.3%
	Sector Noroeste	180,102	164,777	136,720	121,411	8,512	91.5%	83.0%	73.7%
	Sector Villa Altigracia	58,601	56,136	45,678	31,453	13,032	95.8%	81.4%	56.0%
	Sector San Cristobal	120,037	111,033	87,940	65,899	18,958	92.5%	79.2%	59.4%
	Sector Bani	53,599	50,749	39,925	20,704	7,251	94.7%	78.7%	40.8%
	Sector Azua	41,173	38,335	28,538	21,142	9,479	93.1%	74.4%	55.2%
	Sector San Juan	73,635	71,173	59,273	52,121	10,439	96.7%	83.3%	73.2%
	Sector Barahona	46,424	44,356	34,211	16,787	21,846	95.5%	77.1%	37.8%
	Sector Neyba	19,519	18,561	15,100	13,355	6,661	95.1%	81.4%	72.0%
<b>Total EDESUR</b>		<b>852,884</b>	<b>811,277</b>	<b>669,935</b>	<b>586,496</b>	<b>98,020</b>	<b>95.1%</b>	<b>82.6%</b>	<b>72.3%</b>
EDEEste	Occidental	210,784	196,430	151,055	110,615	44,775	93.2%	76.9%	56.3%
	Oriental	271,930	250,436	194,967	153,400	34,028	92.1%	77.9%	61.3%
	Este	224,372	212,770	169,749	64,174	25,854	94.8%	79.8%	30.2%
<b>Total EDEEste</b>		<b>707,086</b>	<b>659,636</b>	<b>515,771</b>	<b>328,189</b>	<b>104,657</b>	<b>93.3%</b>	<b>78.2%</b>	<b>49.8%</b>
<b>Total EDE's</b>		<b>2,567,274</b>	<b>2,468,546</b>	<b>2,009,483</b>	<b>1,673,221</b>	<b>306,346</b>	<b>96.2%</b>	<b>81.4%</b>	<b>67.8%</b>



## **Glosario:**

- 1. ERI (%):** Energía Recovery Index, es un indicador que mide la recuperación de energía desde las unidades físicas de cobros (GWh) hasta la compra (GWh). Se obtiene dividiendo Los cobros (GWh) entre la Compra (GWh).
- 2. CRI (%):** Cash Recovery Index, indicador que mide la relacion entre la facturacion y los cobros monetarios. Se obtiene multiplicando el porcentaje de facturación (relacion entre compra vs factura) y el porcentaje de cobros (relacion entre factura vs cobros)
- 3. Sectores EdeNorte:** De manera sectorial, EdeNorte se compone de 5 sectores para las 14 provincias de su zona de concesión. Sector Santiago: compuesto por la provincia Santiago, Sector Puerto Plata: Puerto Plata, Sector La Vega: La Vega, Espaillat y Monseñor Noel. Sector San Francisco: Duarte, Sánchez Ramirez, Hermanas Mirabal, Maria Trinidad Sánchez y Samaná. Sector Valverde Mao: Valverde, Santiago Rodriguez, Monte Cristi y Dajabon.
- 4. Sectores EdeSur:** Sectorialmente se compone por 8 Sectores, Sto. Dgo Centro, Sto. Dgo. Norte, Sto. Dgo. Oeste, San Cristobal, Baní, Azua (Azua y San Jose de Ocoa), Barahona (Barahona, Batoruco, Independencia y Pedernales) y San Juan (San Juan y Elias Piña).
- 5. Sector EdeEste:** Se compone por 4 Sectores: Central (Parte este del Distrito Nacional), Oriental (Santo Domingo Este), Norte (Monte Planta y Santo Domingo Norte), Este (El Seibo, Hato Mayor, La Altagracia, La Romana y San Pedro de Macorís)
- 6. FETE:** Fondo de Estabilización de la Tarifa Eléctrica, representa el subsidio del estado por el no incremento mensual de la factura eléctrica. Consiste en la diferencia de las facturaciones indexadas (calculadas) y aplicadas (Ver Decreto No. 302-2003).
- 7. Monómico:** Es un costo promedio que equivale a un precio único por concepto de cargo fijo, energía y potencia.

# Informe de Gestión Comercial



**edenorte edesur edeeste**

**Dirección de Gestión de Energía  
Gerencia de Control de Gestión**

Elaborado por:



Sandra Mendoza

Revisado y aprobado por:



Santa Ramos