

Informe de Gestión Comercial

Enero - 2019



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Corporación Dominicana de Empresas Eléctricas Estatales

edenorte edesur edeeste

**Dirección de Gestión de Energía
Gerencia de Control de Gestión**



Resumen de Gestión Comercial



EDENorte



EDESur



EDEEste



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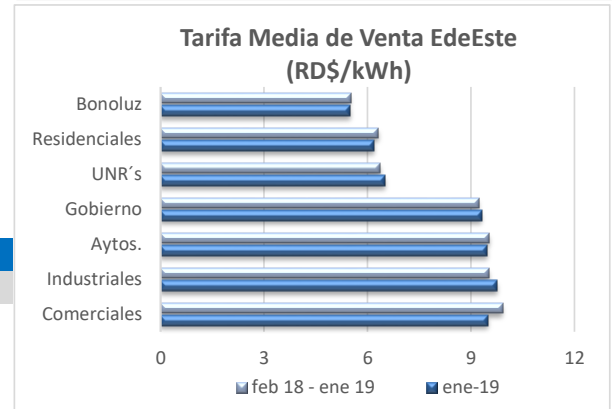
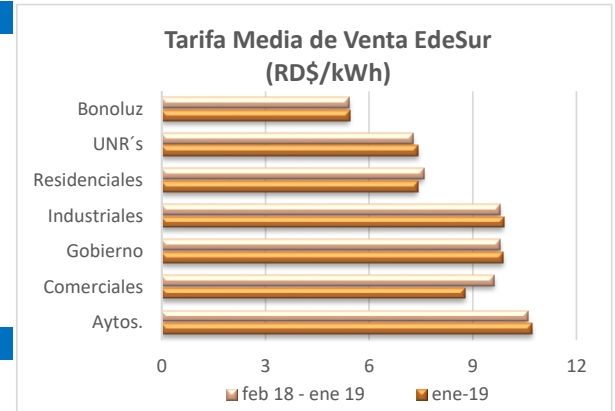
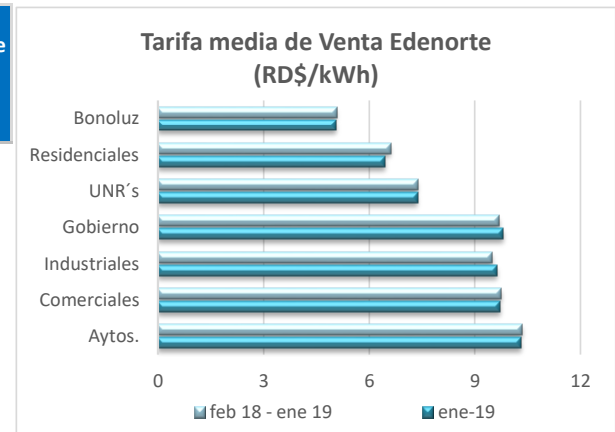


Mes: ene-19

Acumulado Año: 2019

Año Móvil: feb 18 - ene 19

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Tarifa Media de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte									
Residenciales	116.9	753.3	6.4	116.9	753.3	6.4	1,436.3	9,494.4	6.6
Comerciales	37.9	368.0	9.7	37.9	368.0	9.7	451.2	4,402.2	9.8
Bonoluz	18.8	95.2	5.1	18.8	95.2	5.1	230.9	1,171.4	5.1
Industriales	36.7	353.8	9.6	36.7	353.8	9.6	444.1	4,210.6	9.5
UNR's	31.5	232.0	7.4	31.5	232.0	7.4	378.4	2,790.5	7.4
Gobierno	19.4	190.8	9.8	19.4	190.8	9.8	243.5	2,360.0	9.7
<i>Gobierno Cortable</i>	2.5	29.4	11.6	2.5	29.4	11.6	33.5	379.6	11.3
<i>Gobierno No Cortable</i>	16.9	161.4	9.5	16.9	161.4	9.5	210.0	1,980.4	9.4
Aytos.	8.1	83.4	10.3	8.1	83.4	10.3	91.3	943.4	10.3
Total EDENorte	269.3	2,076.5	7.7	269.3	2,076.5	7.7	3,275.6	25,372.4	7.7
EDESUR									
Residenciales	115.5	854.7	7.4	115.5	854.7	7.4	1,404.2	10,632.8	7.6
Comerciales	23.5	206.4	8.8	23.5	206.4	8.8	245.4	2,362.4	9.6
Bonoluz	11.2	60.8	5.4	11.2	60.8	5.4	136.3	739.0	5.4
Industriales	81.7	808.8	9.9	81.7	808.8	9.9	1,018.7	9,981.7	9.8
UNR's	47.7	353.7	7.4	47.7	353.7	7.4	596.2	4,340.3	7.3
Gobierno	33.9	334.8	9.9	33.9	334.8	9.9	410.2	4,019.9	9.8
<i>Gobierno Cortable</i>	8.2	87.4	10.7	8.2	87.4	10.7	107.6	1,112.2	10.3
<i>Gobierno No Cortable</i>	25.7	247.3	9.6	25.7	247.3	9.6	302.6	2,907.8	9.6
Aytos.	5.5	58.7	10.7	5.5	58.7	10.7	65.6	694.9	10.6
Total EDESUR	319.0	2,678.0	8.4	319.0	2,678.0	8.4	3,876.6	32,771.0	8.5
EDEESTE									
Residenciales	74.5	460.6	6.2	74.5	460.6	6.2	942.0	5,937.5	6.3
Comerciales	23.1	218.7	9.5	23.1	218.7	9.5	257.7	2,554.7	9.9
Bonoluz	12.6	69.1	5.5	12.6	69.1	5.5	152.8	841.4	5.5
Industriales	48.2	470.5	9.8	48.2	470.5	9.8	614.8	5,856.3	9.5
UNR's	84.3	549.3	6.5	84.3	549.3	6.5	781.5	4,983.2	6.4
Gobierno	25.7	238.8	9.3	25.7	238.8	9.3	322.1	2,971.6	9.2
<i>Gobierno Cortable</i>	4.9	49.0	9.9	4.9	49.0	9.9	69.4	668.4	9.6
<i>Gobierno No Cortable</i>	20.7	189.8	9.2	20.7	189.8	9.2	252.7	2,303.2	9.1
Aytos.	8.6	81.3	9.5	8.6	81.3	9.5	101.0	961.1	9.5
Total EDEESTE	276.9	2,088.3	7.5	276.9	2,088.3	7.5	3,171.8	24,105.7	7.6
Total EDE's	865.3	6,842.8	7.9	865.3	6,842.8	7.9	10,324.0	82,249.0	8.0



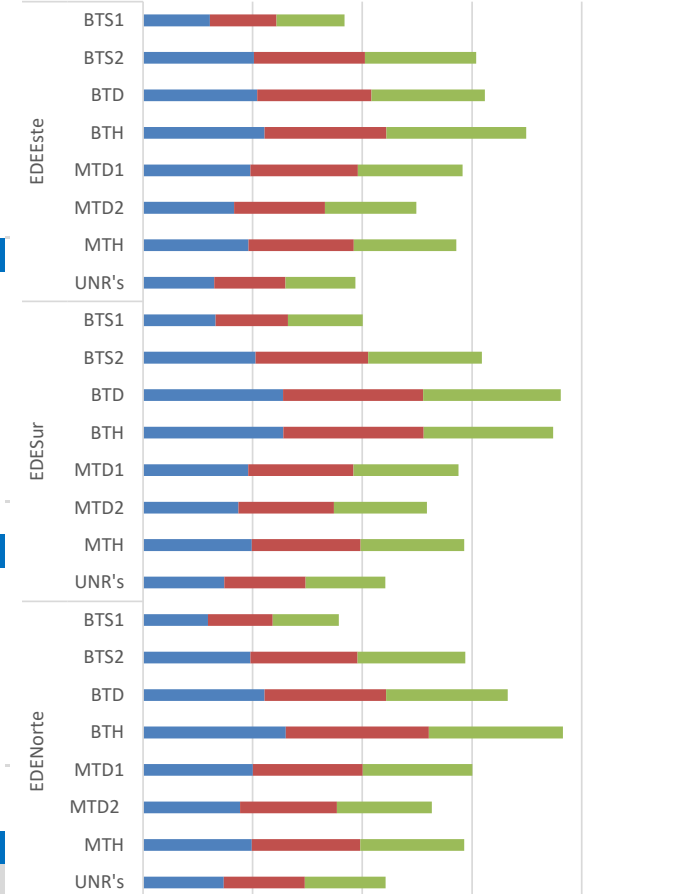
Puntual Mes: **ene-19**

Acumulado Año: **2019**

Año Móvil: **feb 18 - ene 19**

Empresa Tipo Cliente	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	
EDENorte	BTS1	125.8	743.5	5.9	125.8	743.5	5.9	1,521.9	9,167.2	6.0
	BTS2	38.2	373.9	9.8	38.2	373.9	9.8	457.3	4,489.7	9.8
	BTD	12.2	135.4	11.1	12.2	135.4	11.1	142.9	1,586.0	11.1
	BTH	0.1	1.6	13.0	0.1	1.6	13.0	1.8	21.5	12.2
	MTD1	37.4	374.7	10.0	37.4	374.7	10.0	456.6	4,560.0	10.0
	MTD2	22.8	201.1	8.8	22.8	201.1	8.8	297.1	2,571.2	8.7
	MTH	1.4	14.3	9.9	1.4	14.3	9.9	19.7	186.4	9.5
	UNR's	31.5	232.0	7.4	31.5	232.0	7.4	378.4	2,790.5	7.4
	Total EDENorte	269.3	2,076.5	7.7	269.3	2,076.5	7.7	3,275.6	25,372.4	7.7
EDESUR	BTS1	121.1	800.2	6.6	121.1	800.2	6.6	1,430.2	9,781.6	6.8
	BTS2	25.3	260.2	10.3	25.3	260.2	10.3	306.9	3,180.0	10.4
	BTD	23.8	304.2	12.8	23.8	304.2	12.8	298.8	3,748.9	12.5
	BTH	0.3	4.5	12.8	0.3	4.5	12.8	5.2	61.1	11.8
	MTD1	84.9	814.5	9.6	84.9	814.5	9.6	991.1	9,507.7	9.6
	MTD2	12.6	110.1	8.7	12.6	110.1	8.7	201.9	1,713.6	8.5
	MTH	3.1	30.6	9.9	3.1	30.6	9.9	46.3	437.8	9.4
	UNR's	47.7	353.7	7.4	47.7	353.7	7.4	596.2	4,340.3	7.3
	Total EDESUR	319.0	2,678.0	8.4	319.0	2,678.0	8.4	3,876.6	32,771.0	8.5
EDEEste	BTS1	89.8	546.8	6.1	89.8	546.8	6.1	1,102.9	6,845.1	6.2
	BTS2	25.5	257.8	10.1	25.5	257.8	10.1	316.1	3,205.4	10.1
	BTD	11.7	121.7	10.4	11.7	121.7	10.4	140.7	1,453.0	10.3
	BTH	0.1	0.9	11.1	0.1	0.9	11.1	0.8	10.0	12.8
	MTD1	44.9	439.6	9.8	44.9	439.6	9.8	564.2	5,386.7	9.5
	MTD2	20.4	169.5	8.3	20.4	169.5	8.3	252.4	2,103.4	8.3
	MTH	0.7	7.1	9.6	0.7	7.1	9.6	12.0	112.3	9.4
	UNR's	83.8	545.0	6.5	83.8	545.0	6.5	782.7	4,989.7	6.4
	Total EDEEste	276.9	2,088.3	7.5	276.9	2,088.3	7.5	3,171.8	24,105.7	7.6
Total EDE's	865.3	6,842.8	7.9	865.3	6,842.8	7.9	10,324.0	82,249.0	8.0	

Comparativo Monómico de Ventas por Empresa Distribuidora (RD\$/kWh)

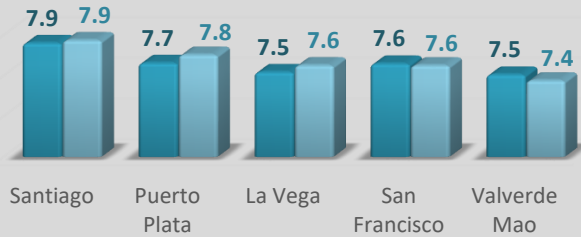


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Facturación por Sector Comercial

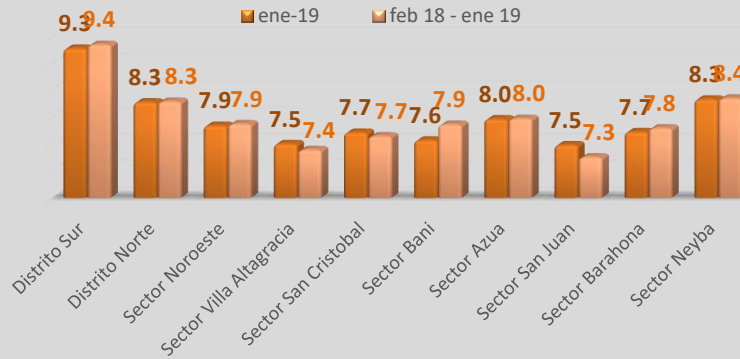
Monómico EDENorte (RD\$/kWh)

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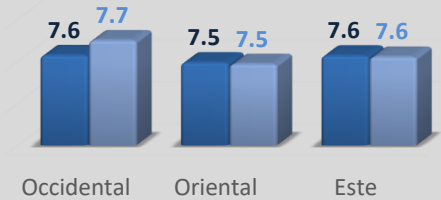
Monómico EDESsur (RD\$/kWh)

ene-19 feb 18 - ene 19



Monómico EDEEste (RD\$/kWh)

ene-19 feb 18 - ene 19



Puntual Mes: ene-19

Acumulado: 2019

Año Móvil: feb 18 - ene 19

Empresa	Sector	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)	Energía Facturada (GWh)	Importe Facturado (MMRD\$)	Monómico de Venta (RD\$/kWh)
EDENorte	Santiago	102.6	810.4	7.9	102.6	810.4	7.9	1,272.6	10,099.5	7.9
	Puerto Plata	38.6	295.7	7.7	38.6	295.7	7.7	470.7	3,651.1	7.8
	La Vega	54.7	412.3	7.5	54.7	412.3	7.5	635.6	4,847.9	7.6
	San Francisco	45.4	347.2	7.6	45.4	347.2	7.6	550.1	4,195.1	7.6
	Valverde Mao	28.1	210.9	7.5	28.1	210.9	7.5	346.6	2,578.9	7.4
Total EDENorte		269.3	2,076.5	7.7	269.3	2,076.5	7.7	3,275.6	25,372.4	7.7
EDESsur	Distrito Sur	118.2	1,098.3	9.3	118.2	1,098.3	9.3	1,508.2	14,118.8	9.4
	Distrito Norte	46.2	383.1	8.3	46.2	383.1	8.3	573.9	4,762.4	8.3
	Sector Noroeste	47.8	374.9	7.9	47.8	374.9	7.9	566.6	4,464.5	7.9
	Sector Villa Altagracia	15.2	113.9	7.5	15.2	113.9	7.5	185.2	1,370.2	7.4
	Sector San Cristobal	38.1	293.9	7.7	38.1	293.9	7.7	464.1	3,551.8	7.7
	Sector Bani	17.7	134.3	7.6	17.7	134.3	7.6	161.0	1,267.3	7.9
	Sector Azua	10.4	82.9	8.0	10.4	82.9	8.0	120.0	957.5	8.0
	Sector San Juan	10.8	80.9	7.5	10.8	80.9	7.5	129.2	937.8	7.3
	Sector Barahona	10.3	79.5	7.7	10.3	79.5	7.7	121.0	944.2	7.8
	Sector Neyba	4.3	36.1	8.3	4.3	36.1	8.3	47.4	396.6	8.4
Total EDESsur		319.0	2,678.0	8.4	319.0	2,678.0	8.4	3,876.6	32,771.0	8.5
EDEEste	Occidental	125.9	953.0	7.6	125.9	953.0	7.6	1,287.0	9,971.8	7.7
	Oriental	93.8	701.7	7.5	93.8	701.7	7.5	1,171.1	8,743.9	7.5
	Este	57.3	433.5	7.6	57.3	433.5	7.6	713.7	5,390.0	7.6
Total EDEEste		276.9	2,088.3	7.5	276.9	2,088.3	7.5	3,171.8	24,105.7	7.6
Total EDE's		865.3	6,842.8	7.9	865.3	6,842.8	7.9	10,324.0	82,249.0	8.0

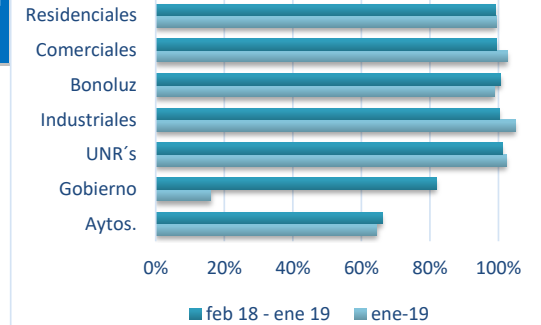
Puntual Mes: ene-19

Acumulado Año: 2019

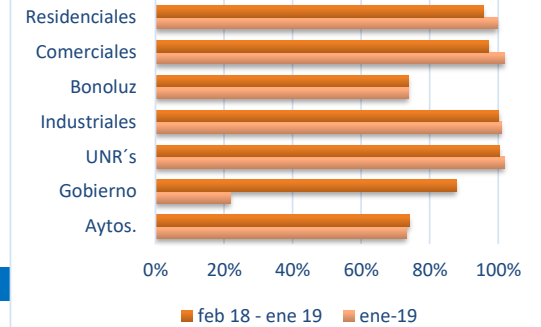
Año Móvil: feb 18 - ene 19

Empresa Tipo Cliente	Puntual Mes: ene-19			Acumulado Año: 2019			Año Móvil: feb 18 - ene 19		
	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)
EDENorte									
Residenciales	753.3	749.4	99.5%	753.3	749.4	99.5%	9,494.4	9,403.7	99.0%
Comerciales	368.0	378.2	102.8%	368.0	378.2	102.8%	4,402.2	4,377.5	99.4%
Bonoluz	95.2	94.0	98.7%	95.2	94.0	98.7%	1,171.4	1,180.1	100.7%
Industriales	353.8	371.9	105.1%	353.8	371.9	105.1%	4,210.6	4,223.5	100.3%
UNR's	232.0	237.5	102.4%	232.0	237.5	102.4%	2,790.5	2,824.6	101.2%
Gobierno	190.8	30.8	16.1%	190.8	30.8	16.1%	2,360.0	1,930.8	81.8%
<i>Gobierno Cortable</i>	29.4	30.8	104.6%	29.4	30.8	104.6%	379.6	374.8	98.7%
<i>Gobierno No Cortable</i>	161.4	0.0	0.0%	161.4	0.0	0.0%	1,980.4	1,556.0	78.6%
Aytos.	83.4	53.8	64.6%	83.4	53.8	64.6%	943.4	623.6	66.1%
Total EDENorte	2,076.5	1,915.6	92.2%	2,076.5	1,915.6	92.2%	25,372.4	24,563.9	96.8%
EDESUR									
Residenciales	854.7	852.5	99.7%	854.7	852.5	99.7%	10,632.8	10,184.6	95.8%
Comerciales	206.4	210.1	101.8%	206.4	210.1	101.8%	2,362.4	2,292.9	97.1%
Bonoluz	60.8	44.9	73.8%	60.8	44.9	73.8%	739.0	545.7	73.8%
Industriales	808.8	815.4	100.8%	808.8	815.4	100.8%	9,981.7	10,003.4	100.2%
UNR's	353.7	360.2	101.8%	353.7	360.2	101.8%	4,340.3	4,356.7	100.4%
Gobierno	334.8	73.1	21.8%	334.8	73.1	21.8%	4,019.9	3,526.8	87.7%
<i>Gobierno Cortable</i>	87.4	72.8	83.3%	87.4	72.8	83.3%	1,112.2	1,076.1	96.8%
<i>Gobierno No Cortable</i>	247.3	0.3	0.1%	247.3	0.3	0.1%	2,907.8	2,450.7	84.3%
Aytos.	58.7	43.0	73.2%	58.7	43.0	73.2%	694.9	514.0	74.0%
Total EDESUR	2,678.0	2,399.3	89.6%	2,678.0	2,399.3	89.6%	32,771.0	31,424.2	95.9%
EDEESTE									
Residenciales	460.6	482.3	104.7%	460.6	482.3	104.7%	5,937.5	5,779.8	97.3%
Comerciales	218.7	223.0	101.9%	218.7	223.0	101.9%	2,554.7	2,394.4	93.7%
Bonoluz	69.1	55.7	80.6%	69.1	55.7	80.6%	841.4	708.5	84.2%
Industriales	470.5	481.0	102.2%	470.5	481.0	102.2%	5,856.3	5,787.0	98.8%
UNR's	549.3	488.8	89.0%	549.3	488.8	89.0%	4,983.2	4,669.2	93.7%
Gobierno	238.8	35.9	15.0%	238.8	35.9	15.0%	2,971.6	2,609.2	87.8%
<i>Gobierno Cortable</i>	49.0	35.9	73.2%	49.0	35.9	73.2%	668.4	671.7	100.5%
<i>Gobierno No Cortable</i>	189.8	0.0	0.0%	189.8	0.0	0.0%	2,303.2	1,937.5	84.1%
Aytos.	81.3	50.9	62.6%	81.3	50.9	62.6%	961.1	627.4	65.3%
Total EDEESTE	2,088.3	1,817.6	87.0%	2,088.3	1,817.6	87.0%	24,105.7	22,575.6	93.7%
Total EDE's	6,842.8	6,132.5	89.6%	6,842.8	6,132.5	89.6%	82,249.0	78,563.6	95.5%

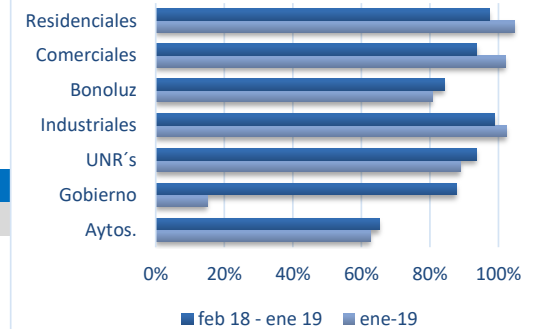
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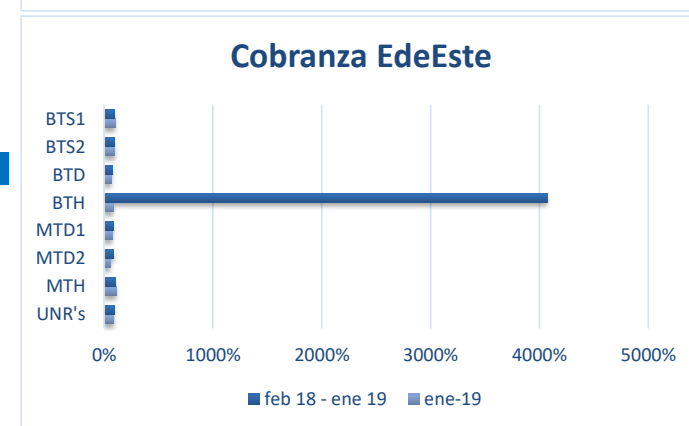
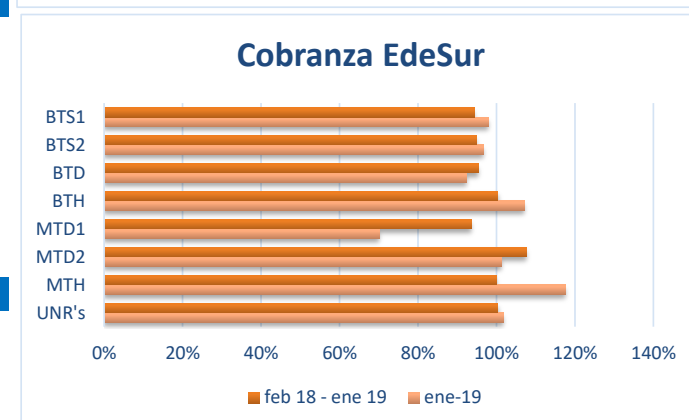
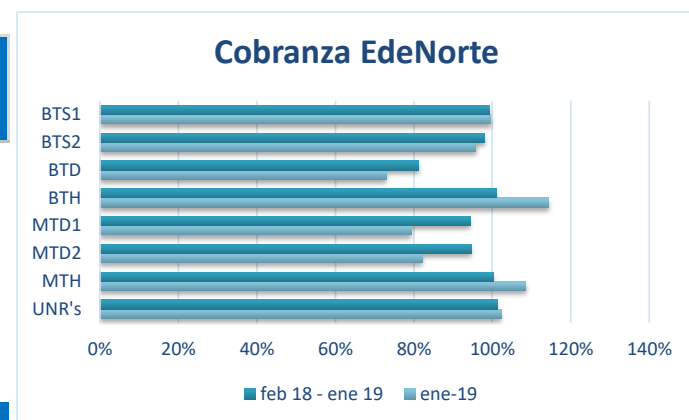


Mes: **ene-19**

Acumulado Año: **2019**

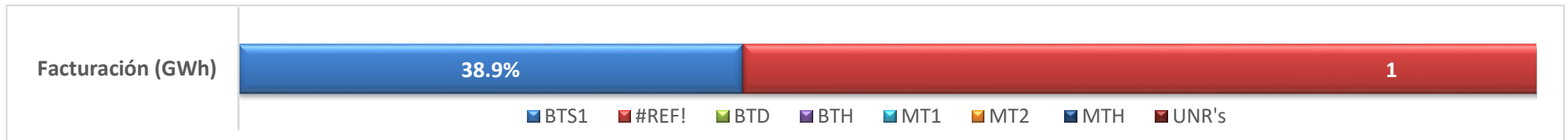
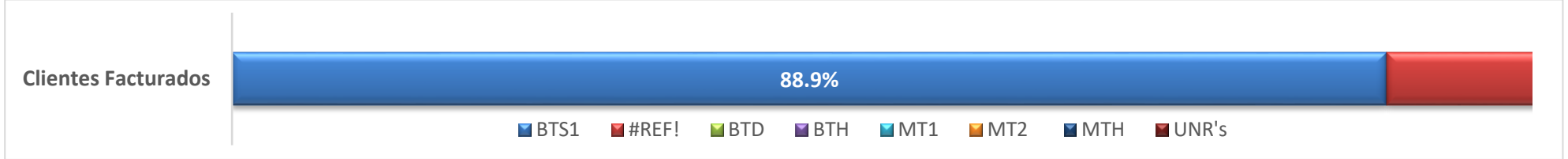
Año Móvil: **feb 18 - ene 19**

Empresa Tipo Cliente	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	Importe Facturado (MMRD\$)	Importe Cobrado (MMRD\$)	Cobrabilidad (%)	
EDENorte	BTS1	743.5	740.8	99.6%	743.5	740.8	99.6%	9,167.2	9,106.0	99.3%
	BTS2	373.9	358.3	95.8%	373.9	358.3	95.8%	4,489.7	4,402.4	98.1%
	BTD	135.4	98.9	73.1%	135.4	98.9	73.1%	1,586.0	1,288.5	81.2%
	BTH	1.6	1.9	114.4%	1.6	1.9	114.4%	21.5	21.8	101.1%
	MTD1	374.7	297.5	79.4%	374.7	297.5	79.4%	4,560.0	4,301.2	94.3%
	MTD2	201.1	165.2	82.1%	201.1	165.2	82.1%	2,571.2	2,432.3	94.6%
	MTH	14.3	15.5	108.6%	14.3	15.5	108.6%	186.4	186.9	100.3%
	UNR's	232.0	237.5	102.4%	232.0	237.5	102.4%	2,790.5	2,824.6	101.2%
	EDENorte	2,076.5	1,915.58	92.2%	2,076.5	1,915.6	92.2%	25,372.4	24,563.9	96.8%
	EDESUR	BTS1	800.2	783.4	97.9%	800.2	783.4	97.9%	9,781.6	9,224.2
BTS2		260.2	251.4	96.6%	260.2	251.4	96.6%	3,180.0	3,017.6	94.9%
BTD		304.2	281.2	92.4%	304.2	281.2	92.4%	3,748.9	3,576.1	95.4%
BTH		4.5	4.8	107.1%	4.5	4.8	107.1%	61.1	61.3	100.4%
MTD1		814.5	570.7	70.1%	814.5	570.7	70.1%	9,507.7	8,905.9	93.7%
MTD2		110.1	111.5	101.3%	110.1	111.5	101.3%	1,713.6	1,844.9	107.7%
MTH		30.6	36.1	117.7%	30.6	36.1	117.7%	437.8	437.5	99.9%
UNR's		353.7	360.2	101.8%	353.7	360.2	101.8%	4,340.3	4,356.7	100.4%
EDESUR	2,678.0	2,399.28	89.6%	2,678.0	2,399.3	89.6%	32,771.0	31,424.2	95.9%	
EDEESTE	BTS1	546.8	553.0	101.1%	546.8	553.0	101.1%	6,845.1	6,566.5	95.9%
	BTS2	257.8	253.0	98.2%	257.8	253.0	98.2%	3,205.4	2,989.0	93.2%
	BTD	121.7	78.4	64.5%	121.7	78.4	64.5%	1,453.0	1,110.4	76.4%
	BTH	0.9	0.8	86.9%	0.9	0.8	86.9%	10.0	405.1	4070.8%
	MTD1	439.6	336.1	76.4%	439.6	336.1	76.4%	5,386.7	4,768.1	88.5%
	MTD2	169.5	99.7	58.8%	169.5	99.7	58.8%	2,103.4	1,886.5	89.7%
	MTH	7.1	7.9	111.8%	7.1	7.9	111.8%	112.3	112.8	100.4%
	UNR's	545.0	488.7	89.7%	545.0	488.7	89.7%	4,989.7	4,737.2	94.9%
EDEESTE	2,088.3	1,817.62	87.0%	2,088.3	1,817.6	87.0%	24,105.7	22,575.6	93.7%	
EDE'S	BTS1	2,090.5	2,077.2	99.4%	2,090.5	2,077.2	99.4%	25,793.8	24,896.8	96.5%
	BTS2	891.8	862.7	96.7%	891.8	862.7	96.7%	10,875.1	10,409.0	95.7%
	BTD	561.4	458.6	81.7%	561.4	458.6	81.7%	6,787.9	5,975.0	88.0%
	BTH	7.0	7.4	106.3%	7.0	7.4	106.3%	92.6	488.2	527.4%
	MTD1	1,628.9	1,204.3	73.9%	1,628.9	1,204.3	73.9%	19,454.5	17,975.2	92.4%
	MTD2	480.6	376.3	78.3%	480.6	376.3	78.3%	6,388.2	6,163.7	96.5%
	MTH	52.0	59.5	114.4%	52.0	59.5	114.4%	736.4	737.3	100.1%
	UNR's	1,130.7	1,086.4	96.1%	1,130.7	1,086.4	96.1%	12,120.5	11,918.5	98.3%
Total EDE's	6,842.8	6,132.5	89.6%	6,842.8	6,132.5	89.6%	82,249.0	78,563.6	95.5%	

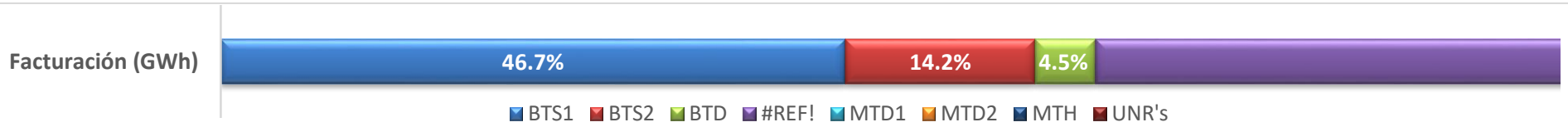
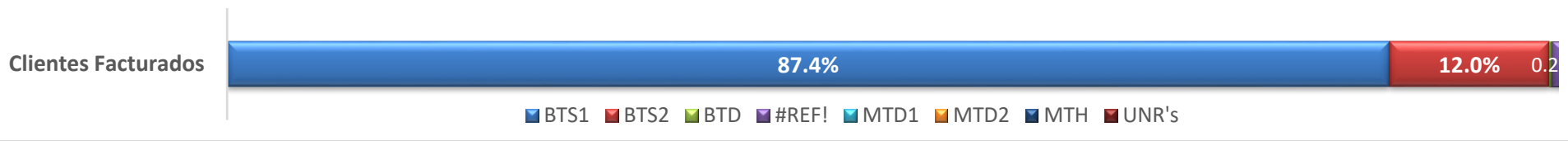


Indicadores por Rango de Consumo y Tarifa

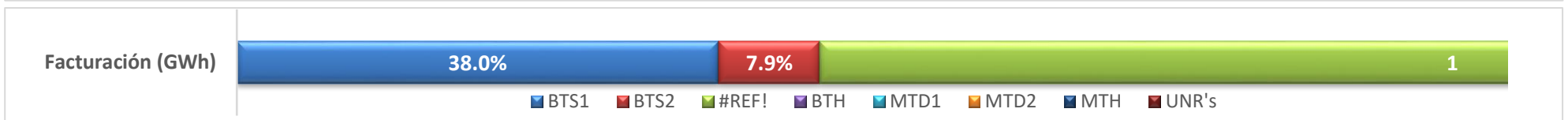
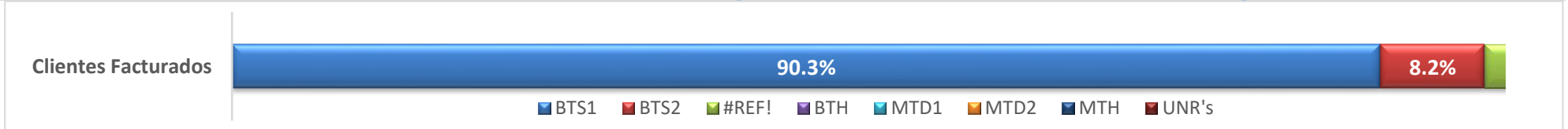
Tarifa EDE's ene-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	1,767,221	1,685,477	147.9	790.6	5.3	768.1	97.2%
	201-300 kWh	283,820	283,208	68.5	373.6	5.5	375.2	100.4%
	301-700 kWh	199,753	199,059	81.8	578.2	7.1	584.1	101.0%
	>700 kWh	26,348	25,967	38.5	348.0	9.0	349.8	100.5%
Sub-total BTS1		2,277,142	2,193,711	336.7	2,090.5	6.2	2,077.2	99.4%
BTS2	0-200 kWh	143,564	139,893	11.5	98.4	8.5	101.2	102.8%
	201-300 kWh	32,105	32,001	7.9	56.2	7.1	57.2	101.8%
	301-700 kWh	49,673	49,499	22.3	193.9	8.7	193.1	99.6%
	>700 kWh	30,858	30,661	47.3	543.2	11.5	511.2	94.1%
Sub-total BTS2		256,200	252,054	89.0	891.8	10.0	862.7	96.7%
Sub-Total Baja Tensión		2,533,342	2,445,765	425.7	2,982.3	7.0	2,940.0	98.6%
Tarifas con Demanda	BTD	10,940	10,788	47.7	561.4	11.8	458.6	101.9%
	BTH	235	230	0.6	7.0	12.6	7.4	114.9%
	MT1	9,630	9,433	167.1	1,628.9	9.7	1,204.3	94.6%
	MT2	1,050	1,008	55.8	480.6	8.6	376.3	89.7%
	MTH	505	497	5.3	52.0	9.9	59.5	98.9%
	UNR's	181	175	163.0	1,130.7	6.9	1,086.4	106.2%
Sub-Total Tar. Demanda		22,541	22,131	439.5	3,860.5	8.8	3,192.5	96.9%
Total General		2,555,883	2,467,896	865.3	6,842.8	7.9	6,132.5	89.6%



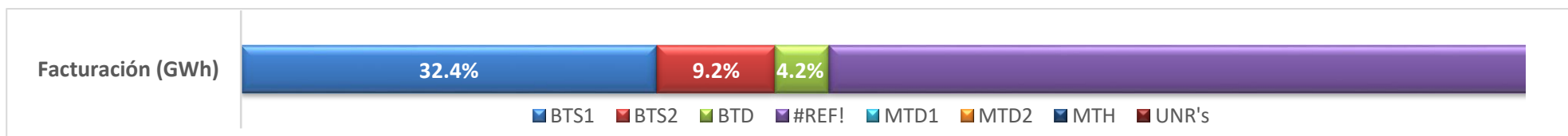
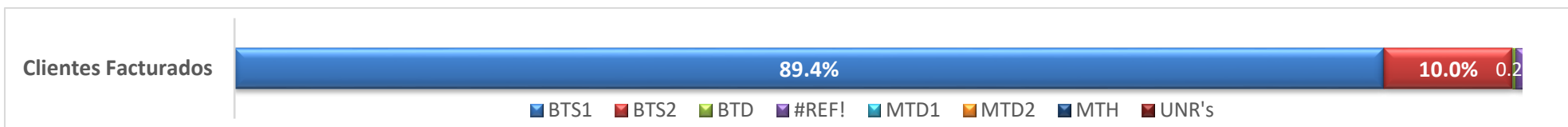
Tarifa EDENORTE ene-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	691,479	683,018	65.0	336.7	5.2	333.8	99.1%
	201-300 kWh	113,918	113,918	27.6	148.9	5.4	148.9	100.0%
	301-700 kWh	66,537	66,537	26.9	188.6	7.0	188.2	99.8%
	>700 kWh	5,810	5,810	6.3	69.3	11.0	69.9	100.9%
Sub-total BTS1		877,744	869,283	125.8	743.5	5.9	740.8	99.6%
BTS2	0-200 kWh	69,510	69,510	5.8	46.6	8.0	47.1	101.1%
	201-300 kWh	15,390	15,390	3.8	26.6	7.0	26.2	98.3%
	301-700 kWh	22,543	22,543	10.1	87.1	8.6	85.0	97.5%
	>700 kWh	12,096	12,096	18.4	213.5	11.6	200.0	93.7%
Sub-total BTS2		119,539	119,539	38.2	373.9	9.8	358.3	95.8%
Sub-Total Baja Tensión		997,283	988,822	163.9	1,117.3	6.8	1,099.1	98.4%
Tarifas con Demanda	BTD	1,762	1,762	12.2	135.4	11.1	98.9	101.9%
	BTH	58	58	0.1	1.6	13.0	1.9	114.9%
	MTD1	3,145	3,145	37.4	374.7	10.0	297.5	94.6%
	MTD2	453	453	22.8	201.1	8.8	165.2	89.7%
	MTH	174	174	1.4	14.3	9.9	15.5	98.9%
	UNR's	51	51	31.5	232.0	7.4	237.5	106.2%
Sub-Total Tar. Demanda		5,643	5,643	105.4	959.2	9.1	816.5	96.9%
Total General		1,002,926	994,465	269.3	2,076.5	7.7	1,915.6	92.2%



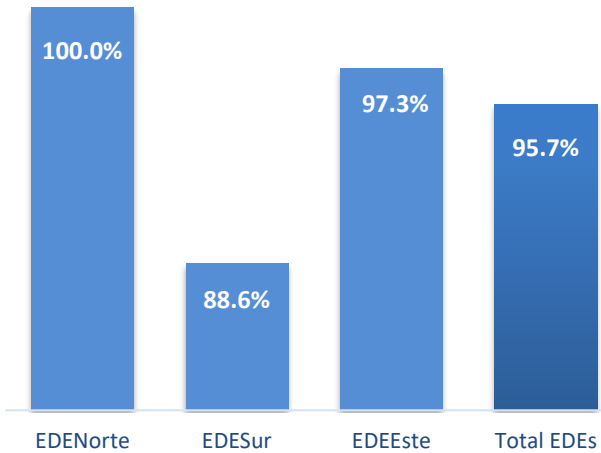
Tarifa EDESUR ene-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	591,876	553,789	41.6	227.2	5.5	195.0	85.8%
	201-300 kWh	84,654	84,654	20.7	114.5	5.5	109.6	95.7%
	301-700 kWh	77,948	77,948	33.2	241.5	7.3	245.5	101.7%
	>700 kWh	14,603	14,603	25.6	216.9	8.5	233.3	107.6%
Sub-total BTS1		769,081	730,994	121.1	800.2	6.6	783.4	97.9%
BTS2	0-200 kWh	34,495	34,495	2.8	26.9	9.6	24.5	91.2%
	201-300 kWh	8,181	8,181	2.0	14.5	7.1	13.5	92.8%
	301-700 kWh	13,901	13,901	6.4	55.6	8.7	53.7	96.6%
	>700 kWh	9,546	9,546	14.1	163.2	11.6	159.7	97.9%
Sub-total BTS2		66,123	66,123	25.3	260.2	10.3	251.4	96.6%
Sub-Total Baja Tensión		835,204	797,117	146.5	1,060.3	7.2	1,034.8	97.6%
Tarifas con Demanda	BTD	7,416	7,416	23.8	304.2	12.8	281.2	92.4%
	BTH	153	153	0.3	4.5	12.8	4.8	107.1%
	MTD1	4,040	4,040	84.9	814.5	9.6	570.7	70.1%
	MTD2	253	253	12.6	110.1	8.7	111.5	101.3%
	MTH	261	261	3.1	30.6	9.9	36.1	117.7%
UNR's	69	69	47.7	353.7	7.4	360.2	101.8%	
Sub-Total Tar. Demanda		12,192	12,192	172.5	1,617.6	9.4	1,364.4	96.9%
Total General		847,396	809,309	319.0	2,678.0	8.4	2,399.3	89.6%



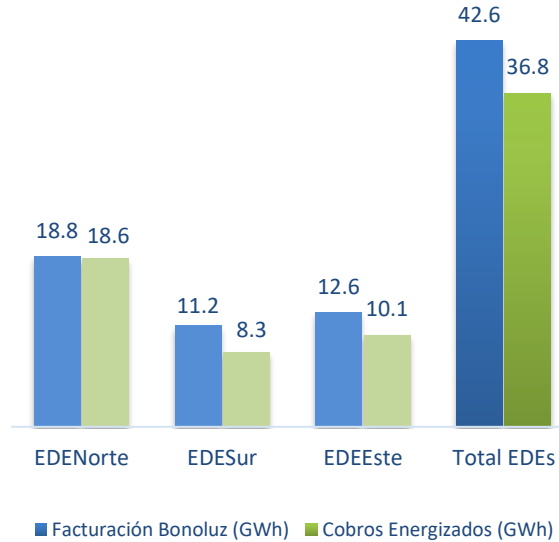
Tarifa EDEESTE ene-2019	Rango de Consumo	Cantidad de Clientes Activos	Cantidad de Clientes Facturados	Facturación (GWh)	Facturación (MMRD\$)	Monómico de Ventas (RD\$/kWh)	Cobranzas (MMRD\$)	Índice de Cobranza (%)
BTS1	0-200 kWh	483,866	448,670	41.2	226.71	5.5	239.34	105.6%
	201-300 kWh	85,248	84,636	20.2	110.19	5.5	116.74	105.9%
	301-700 kWh	55,268	54,574	21.8	148.12	6.8	150.35	101.5%
	>700 kWh	5,935	5,554	6.6	61.79	9.3	46.57	75.4%
Sub-total BTS1		630,317	593,434	89.8	546.80	6.1	552.99	101.1%
BTS2	0-200 kWh	39,559	35,888	2.9	24.90	8.6	29.54	118.6%
	201-300 kWh	8,534	8,430	2.0	15.04	7.4	17.56	116.8%
	301-700 kWh	13,229	13,055	5.8	51.22	8.9	54.44	106.3%
	>700 kWh	9,216	9,019	14.8	166.62	11.3	151.50	90.9%
Sub-total BTS2		70,538	66,392	25.5	257.77	10.1	253.04	98.2%
Sub-Total Baja Tensión		700,855	659,826	115.3	804.58	7.0	806.03	100.2%
Tarifas con Demanda	BTD	1,762	1,610	11.7	121.69	10.4	78.43	155.2%
	BTH	24	19	0.1	0.87	11.1	0.75	115.1%
	MTD1	2,445	2,248	44.9	439.64	9.8	336.09	130.8%
	MTD2	344	302	20.4	169.49	8.3	99.69	170.0%
	MTH	70	62	0.7	7.06	9.6	7.89	89.5%
	UNR's	61	55	83.8	544.98	6.5	488.73	111.5%
Sub-Total Tar. Demanda		4,706	4,296	161.6	1,283.73	7.9	1,011.59	126.9%
Total General		705,561	664,122	276.9	2,088.30	7.5	1,817.62	87.0%



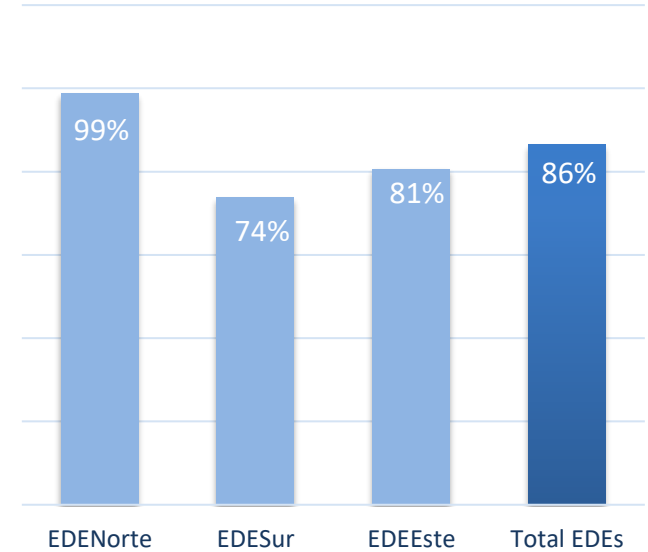
Contratos Facturados Bonoluz (%)



Facturación vs. Cobros Energizados



Índice de Cobranzas Bonoluz (%)



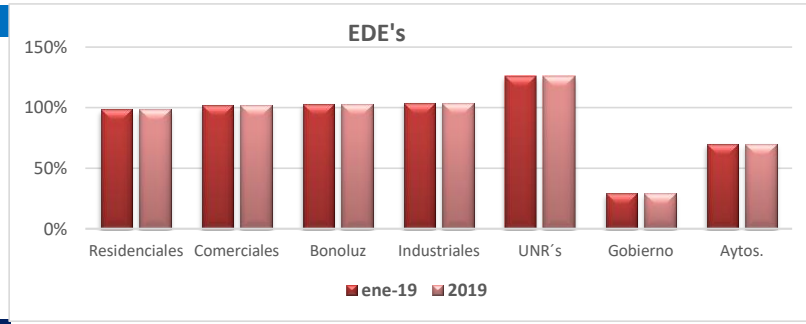
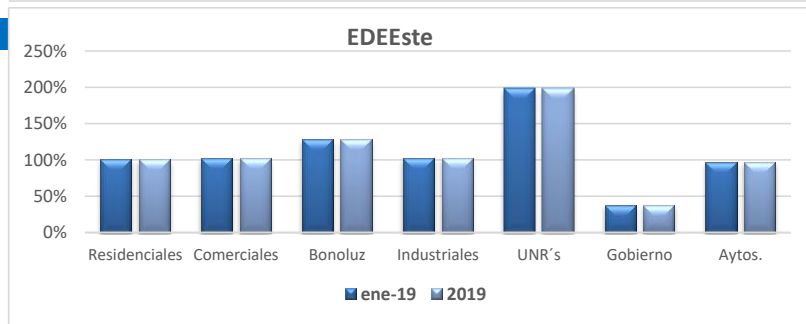
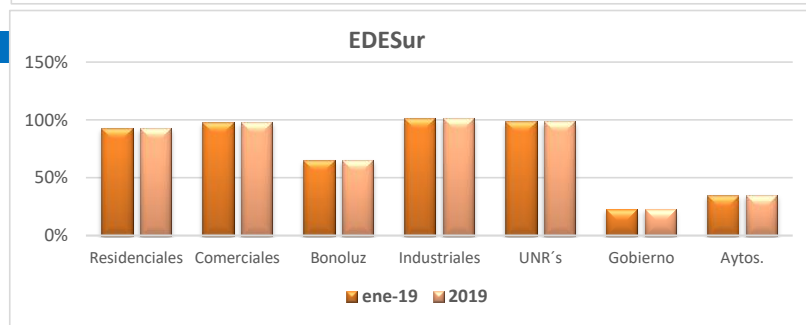
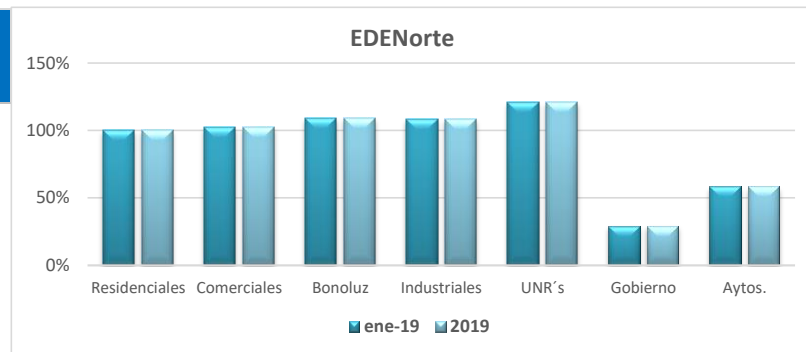
Mes: ene-19

Empresa	Contratos Bonoluz	Contratos Facturados Bonoluz	Contratos Facturados (%)	Facturación Bonoluz (GWh)	Facturación Bonoluz (MMRD\$)	Cobros Bonoluz (MMRD\$)	Cobros Energizados (GWh)	Índice de Cobranza (%)
EDENorte	147,792	147,780	100.0%	18.8	95.2	94.0	18.6	98.7%
EDESUR	116,391	103,081	88.6%	11.2	60.8	44.9	8.3	73.8%
EDEEste	113,911	110,817	97.3%	12.6	69.1	55.7	10.1	80.6%
Total EDEs	378,094	361,678	95.7%	42.6	225.1	194.6	36.8	86.5%

Mes: ene-19

Acumulado Año: 2019

Empresa Tipo Cliente	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)	Facturas Emitidas	Facturas Cobradas	Índice de Facturas Cobradas (%)
EDENorte						
Residenciales	754,997	759,076	100.5%	754,997	759,076	100.5%
Comerciales	92,358	94,430	102.2%	92,358	94,430	102.2%
Bonoluz	148,926	162,455	109.1%	148,926	162,455	109.1%
Industriales	3,332	3,618	108.6%	3,332	3,618	108.6%
UNR's	100	121	121.0%	100	121	121.0%
Gobierno	5,048	1,480	29.3%	5,048	1,480	29.3%
<i>Gobierno Cortable</i>	1,558	1,475	94.7%	1,558	1,475	94.7%
<i>Gobierno No Cortable</i>	3,490	5	0.1%	3,490	5	0.1%
Ayotos.	1,406	821	58.4%	1,406	821	58.4%
Total EDENorte	1,006,167	1,022,001	101.6%	1,006,167	1,022,001	101.6%
EDESur						
Residenciales	552,893	514,866	93.1%	552,893	514,866	93.1%
Comerciales	38,108	37,248	97.7%	38,108	37,248	97.7%
Bonoluz	104,758	68,604	65.5%	104,758	68,604	65.5%
Industriales	8,862	9,020	101.8%	8,862	9,020	101.8%
UNR's	141	139	98.6%	141	139	98.6%
Gobierno	4,675	1,080	23.1%	4,675	1,080	23.1%
<i>Gobierno Cortable</i>	1,626	1,073	66.0%	1,626	1,073	66.0%
<i>Gobierno No Cortable</i>	3,049	7	0.2%	3,049	7	0.2%
Ayotos.	967	337	34.9%	967	337	34.9%
Total EDESur	710,404	631,294	88.9%	710,404	631,294	88.9%
EDEEste						
Residenciales	462,752	470,257	101.6%	462,752	470,257	101.6%
Comerciales	92,122	94,877	103.0%	92,122	94,877	103.0%
Bonoluz	115,053	147,335	128.1%	115,053	147,335	128.1%
Industriales	5,718	5,902	103.2%	5,718	5,902	103.2%
UNR's	60	119	198.3%	60	119	198.3%
Gobierno	3,068	1,169	38.1%	3,068	1,169	38.1%
<i>Gobierno Cortable</i>	945	1,168	123.6%	945	1,168	123.6%
<i>Gobierno No Cortable</i>	2,123	1	0.0%	2,123	1	0.0%
Ayotos.	1,852	1,801	97.2%	1,852	1,801	97.2%
Total EDEEste	680,625	721,460	106.0%	680,625	721,460	106.0%
EDE's						
Residenciales	1,770,642	1,744,199	98.5%	1,770,642	1,744,199	98.5%
Comerciales	222,588	226,555	101.8%	222,588	226,555	101.8%
Bonoluz	368,737	378,394	102.6%	368,737	378,394	102.6%
Industriales	17,912	18,540	103.5%	17,912	18,540	103.5%
UNR's	301	379	125.9%	301	379	125.9%
Gobierno	12,791	3,729	29.2%	12,791	3,729	29.2%
<i>Gobierno Cortable</i>	4,129	3,716	90.0%	4,129	3,716	90.0%
<i>Gobierno No Cortable</i>	8,662	13	0.2%	8,662	13	0.2%
Ayotos.	4,225	2,959	70.0%	4,225	2,959	70.0%
Total EDE's	2,397,196	2,374,755	99.1%	2,397,196	2,374,755	99.1%

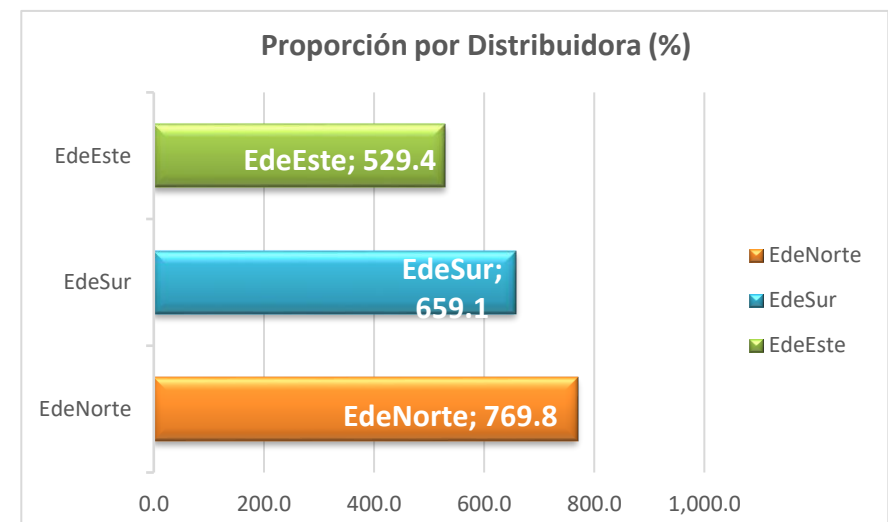
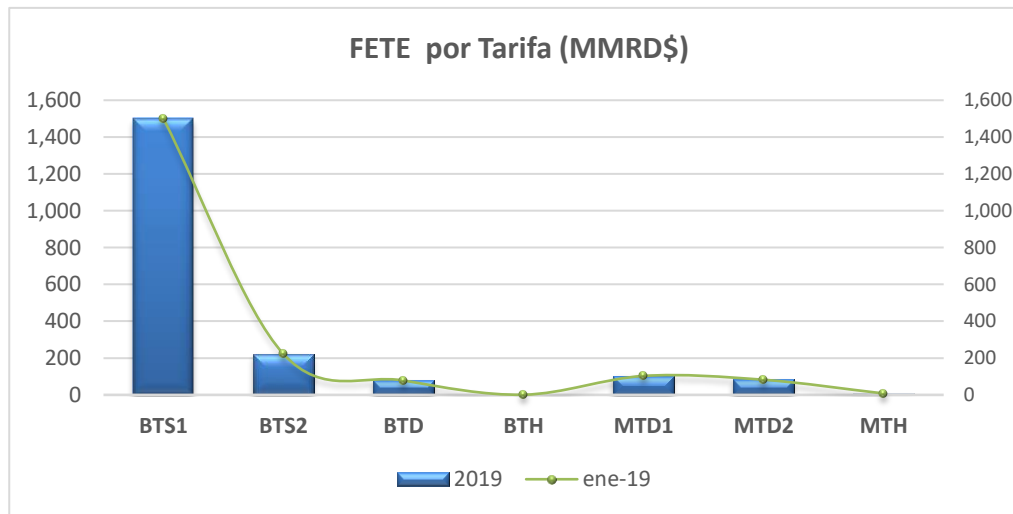


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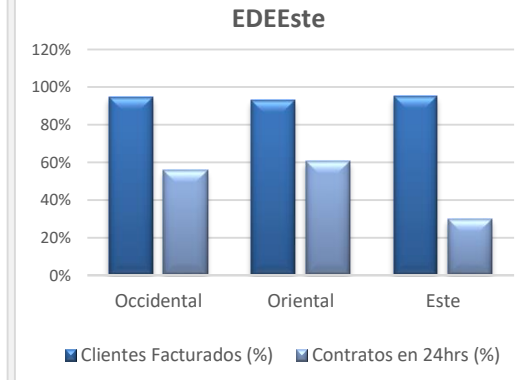
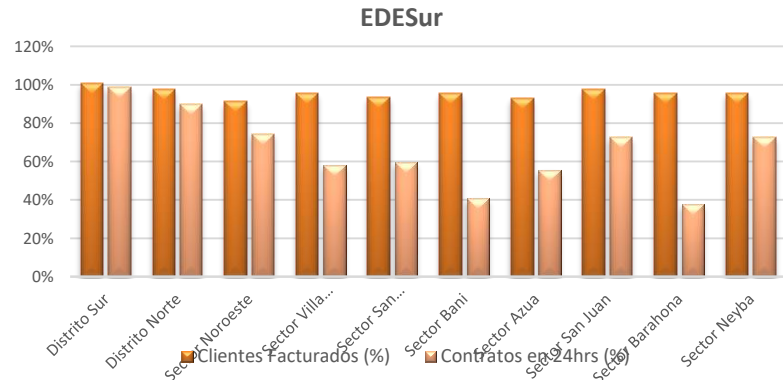
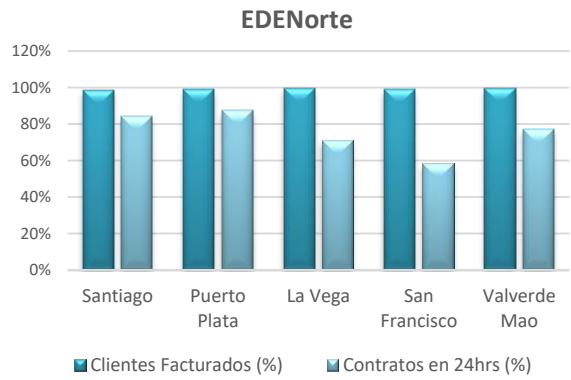
Acumulado Año: 2019

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	564.1	525.1	410.6	1,499.8
BTS2	98.8	64.6	58.2	221.6
BTD	20.9	41.1	16.2	78.1
BTH	0.2	0.6	0.1	0.9
MTD1	34.9	45.1	23.0	102.9
MTD2	48.3	13.3	20.4	82.0
MTH	2.7	4.1	0.9	7.6
Total Tarifas	769.8	659.1	529.4	1,993.0

Tarifa	EDENORTE (MMRD\$)	EDESUR (MMRD\$)	EDEESTE (MMRD\$)	Total EDE's (MMRD\$)
BTS1	564.1	525.1	410.6	1,499.8
BTS2	98.8	64.6	58.2	221.6
BTD	20.9	41.1	16.2	78.1
BTH	0.2	0.6	0.1	0.9
MTD1	34.9	45.1	23.0	102.9
MTD2	48.3	13.3	20.4	82.0
MTH	2.7	4.1	0.9	7.6
Total Tarifas	769.8	659.1	529.4	1,993.0



Cartera de Clientes por Sector



Mes: ene-19

Empresa	Sector	Clientes Activos	Clientes Facturados	Clientes Cobrados	Clientes 24hrs.	Clientes Sin Medidor	Clientes Facturados (%)	Clientes Cobrados (%)	Contratos en 24hrs (%)
EDENorte	Santiago	344,712	340,362	297,061	286,600	23,189	98.7%	86.2%	84.2%
	Puerto Plata	125,781	124,409	109,327	108,905	7,753	98.9%	86.9%	87.5%
	La Vega	215,001	214,234	185,115	152,381	31,594	99.6%	86.1%	71.1%
	San Francisco	192,727	191,032	160,587	111,444	32,878	99.1%	83.3%	58.3%
	Valverde Mao	124,705	124,428	105,409	95,967	9,245	99.8%	84.5%	77.1%
Total EDENorte		1,002,926	994,465	857,499	755,297	104,659	99.2%	85.5%	76.0%
EDESur	Distrito Sur	145,153	145,966	131,317	144,123	1,336	100.6%	90.5%	98.7%
	Distrito Norte	114,151	111,372	99,135	99,948	847	97.6%	86.8%	89.7%
	Sector Noroeste	179,104	163,276	138,849	121,483	8,491	91.2%	77.5%	74.4%
	Sector Villa Altigracia	57,461	54,804	45,120	31,809	13,046	95.4%	78.5%	58.0%
	Sector San Cristobal	118,510	110,586	89,578	65,955	18,759	93.3%	75.6%	59.6%
	Sector Bani	53,253	50,864	41,182	20,752	7,375	95.5%	77.3%	40.8%
	Sector Azua	40,827	37,992	28,845	21,107	9,453	93.1%	70.7%	55.6%
	Sector San Juan	73,583	71,867	60,442	52,110	10,671	97.7%	82.1%	72.5%
	Sector Barahona	46,128	44,172	34,507	16,753	21,777	95.8%	74.8%	37.9%
	Sector Neyba	19,226	18,410	15,013	13,329	6,694	95.8%	78.1%	72.4%
Total EDESur		847,396	809,309	683,988	587,369	98,449	95.5%	80.7%	72.6%
EDEEste	Occidental	210,304	198,903	156,530	110,673	44,932	94.6%	74.4%	55.6%
	Oriental	271,065	251,698	203,425	152,977	34,545	92.9%	75.0%	60.8%
	Este	224,192	213,521	176,647	64,205	26,099	95.2%	78.8%	30.1%
Total EDEEste		705,561	664,122	536,602	327,855	105,576	94.1%	76.1%	49.4%
Total EDE's		2,555,883	2,467,896	2,078,089	1,670,521	308,684	96.6%	81.3%	67.7%



Glosario:

- 1. ERI (%):** Energía Recovery Index, es un indicador que mide la recuperación de energía desde las unidades físicas de cobros (GWh) hasta la compra (GWh). Se obtiene dividiendo Los cobros (GWh) entre la Compra (GWh).
- 2. CRI (%):** Cash Recovery Index, indicador que mide la relacion entre la facturacion y los cobros monetarios. Se obtiene multiplicando el porcentaje de facturación (relacion entre compra vs factura) y el porcentaje de cobros (relacion entre factura vs cobros)
- 3. Sectores EdeNorte:** De manera sectorial, EdeNorte se compone de 5 sectores para las 14 provincias de su zona de concesión. Sector Santiago: compuesto por la provincia Santiago, Sector Puerto Plata: Puerto Plata, Sector La Vega: La Vega, Espaillat y Monseñor Noel. Sector San Francisco: Duarte, Sánchez Ramirez, Hermanas Mirabal, Maria Trinidad Sánchez y Samaná. Sector Valverde Mao: Valverde, Santiago Rodriguez, Monte Cristi y Dajabon.
- 4. Sectores EdeSur:** Sectorialmente se compone por 8 Sectores, Sto. Dgo Centro, Sto. Dgo. Norte, Sto. Dgo. Oeste, San Cristobal, Baní, Azua (Azua y San Jose de Ocoa), Barahona (Barahona, Batoruco, Independencia y Pedernales) y San Juan (San Juan y Elias Piña).
- 5. Sector EdeEste:** Se compone por 4 Sectores: Central (Parte este del Distrito Nacional), Oriental (Santo Domingo Este), Norte (Monte Planta y Santo Domingo Norte), Este (El Seibo, Hato Mayor, La Altagracia, La Romana y San Pedro de Macorís)
- 6. FETE:** Fondo de Estabilización de la Tarifa Eléctrica, representa el subsidio del estado por el no incremento mensual de la factura eléctrica. Consiste en la diferencia de las facturaciones indexadas (calculadas) y aplicadas (Ver Decreto No. 302-2003).
- 7. Monómico:** Es un costo promedio que equivale a un precio único por concepto de cargo fijo, energía y potencia.

Informe de Gestión Comercial



edenorte edesur edeeste

**Dirección de Gestión de Energía
Gerencia de Control de Gestión**

Elaborado por:

Sandra Mendoza

Revisado y aprobado por:

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